

Chapter 1

Conceptual Framework and Financial Statements

Short Exercises

(5 min.) **S 1-1**

Computed amounts in boxes

	<u>Total Assets</u>	=	<u>Total Liabilities</u>	+	<u>Shareholders' Equity</u>
a.	<input type="text" value="\$340,000"/>	=	\$130,000	+	\$210,000
b.	250,000	=	70,000	+	<input type="text" value="180,000"/>
c.	190,000	=	<input type="text" value="110,000"/>	+	80,000

(5 min.) **S 1-2**

Ethics is a factor that should be included in every business and accounting decision, beyond the potential economic and legal consequences. Ideally, for each decision, honesty and truthfulness should prevail, considering the rights of others. The decision guidelines at the end of the chapter spell out the considerations we should take when making decisions.

Simply, we might ask ourselves three questions: (1) is the action legal? (2) Who will be affected by the decision? (3) How will the decision make me feel afterward?

(10 min.) **S 1-3**

- a. ***Corporation and Limited-liability partnership (LLP).*** If any of these businesses fails and cannot pay its liabilities, creditors cannot force the owners to pay the business's debts from the owners' personal assets.

- b. ***Proprietorship.*** There is a single owner of the business, so the owner is answerable to no other owner.

- c. ***Partnership.*** If the partnership fails and cannot pay its liabilities, creditors can force the partners to pay the business's debts from their personal assets. A partnership affords more protection for creditors than a proprietorship because there are two or more owners to share this liability.

(5 min.) **S 1-4**

1. The ***entity assumption*** applies.
2. Application of the entity assumption will separate Newman's personal assets from the assets of Quality Food Brands. This will help Newman, investors, and lenders know how much in assets the business controls, and this knowledge will help all parties evaluate the business realistically.

(5-10 min.) S 1-5

- a. Going concern assumption**
- b. Accrual accounting assumption, relevance characteristic**
- c. Comparability characteristic**
- d. Accrual accounting assumption**

(5 min.) S 1-6

1. Owners' Equity = Assets – Liabilities

This way of determining the amount of owners' equity applies to any company, your household, or a single Burger King's restaurant.

2. Liabilities = Assets – Owners' Equity

1. Assets are the *economic resources* of a business that are expected to produce a benefit in the future.

***Owners' equity* represents the *insider claims* of a business, the owners' interest in its assets.**

Assets and owners' equity *differ* in that assets are *resources* and owners' equity is a *claim to assets*.

Assets must be at least as large as owners' equity, so equity can be smaller than assets.

2. Both liabilities and owners' equity are *claims to assets*.

Liabilities are the *outsider* claims to the assets of a business; they are obligations to pay creditors.

Owners' equity represents the *insider* claims to the assets of the business; they are the owners' residual interest in its assets after claims from its creditors.

(5-10 min.) **S 1-8**

- | | |
|-------------------------------|-----------------------------------|
| a. Accounts payable <u>L</u> | g. Accounts receivable <u>A</u> |
| b. Share capital <u>S</u> | h. Long-term debt <u>L</u> |
| c. Supplies <u>A</u> | i. Merchandise inventory <u>A</u> |
| d. Retained earnings <u>S</u> | j. Notes payable <u>L</u> |
| e. Land <u>A</u> | k. Expenses payable <u>L</u> |
| f. Prepaid expenses <u>A</u> | l. Equipment <u>A</u> |

(5 min.) **S 1-9**

1. *Revenues and expenses*
2. *Net income (or net loss)*

(5 min.) **S 1-10**

**Call Anywhere Wireless, Inc.
Income Statement
Year Ended December 31, 20X6**

	<i>Millions</i>
Revenues.....	\$ 94
Expenses.....	<u>23</u>
Net income.....	<u>\$ 71</u>

(5 min.) **S 1-11**

**Roam Corp.
Statement of Changes in Equity
Year Ended December 31, 20X6**

	<i>Millions</i>
Total Equity, January 1, 2009.....	\$310
Add: Net income (\$380 – \$250).....	<u>130</u>
	440
Less: Dividends.....	<u>(43)</u>
Total Equity, December 31, 20X6.....	<u>\$397</u>

Tommer Products
Balance Sheet
As at December 31, 20X6

ASSETS

Current assets:

Cash.....	\$ 12,000
Receivables.....	5,000
Inventory.....	<u>42,000</u>
Total current assets.....	59,000
Equipment.....	<u>82,000</u>
Total assets.....	<u><u>\$141,000</u></u>

LIABILITIES

Current liabilities:

Accounts payable.....	<u>\$ 17,000</u>
Total current liabilities.....	17,000

Long-term liabilities:

Long-term notes payable.....	78,000
Total liabilities.....	<u><u>\$95,000</u></u>

SHAREHOLDERS' EQUITY

Share Capital.....	14,800
Retained earnings.....	<u>31,200*</u>
Total shareholders' equity.....	<u>46,000</u>
Total liabilities and shareholders' equity.....	<u><u>\$141,000</u></u>

***Computation of retained earnings:**

Total assets (\$141,000) – current liabilities (\$17,000) – long-term notes payable (\$78,000) – share capital (\$14,800) =
\$31,200

Lanos Medical, Inc.
Statement of Cash Flows
Year Ended December 31, 20X6

Cash flows from operating activities:	
Net income.....	\$ 95,000
Adjustments to reconcile net income to net cash provided by operating activities....	<u>(20,000)</u>
Net cash provided by operating activities..	75,000
Cash flows from investing activities:	
Purchases of equipment.....	<u>\$(35,000)</u>
Net cash used for investing activities.....	(35,000)
Cash flows from financing activities:	
Payment of dividends.....	<u>\$(15,000)</u>
Net cash used for financing activities.....	<u>(15,000)</u>
Net increase in cash.....	25,000
Cash balance, December 31, 20X5.....	<u>25,000</u>
Cash balance, December 31, 20X6.....	<u><u>\$ 50,000</u></u>

(10 min.) S 1-14

- a. Dividends SCE, SCF
- b. Salary expense IS
- c. Inventory BS
- d. Sales revenue IS
- e. Retained earnings SCE, BS
- f. Net cash provided by operating activities SCF
- g. Net income IS, SCE, SCF
- h. Cash BS, SCF
- i. Net cash used for financing activities SCF
- j. Accounts payable BS
- k. Share capital BS
- l. Interest revenue IS
- m. Long-term debt BS
- n. Increase or decrease in cash SCF

(15-20 min.) **S1-15**

- a. ***Paying large dividends*** will cause retained earnings to be low.

- b. Heavy ***investing activity*** and ***paying off debts*** can result in a cash shortage even if net income has been high.

- c. The single best source of cash for a business is operating activities — ***net income and the related cash receipts***. This source of cash is best because it results from the core operations of the business.

- d. ***Borrowing, issuing shares, and selling*** plant, property and equipment (PPE) can bring in cash even when the company has experienced losses. Reducing accounts receivable and inventory can also increase cash flow.

Exercises

Group A

(10-15 min.) E 1-16A

Amounts in billions; computed amounts in boxes)

	<u>Assets</u>	=	<u>Liabilities</u>	+	<u>Owners' Equity</u>
Fresh Produce	<input type="text" value="\$26"/>		\$ 9		\$17
Hudson Bank	29		<input type="text" value="14"/>		15
Pet Lovers	21		10		<input type="text" value="11"/>

Fresh Produce appears to have the strongest financial position because Fresh Produce's liabilities make up the smallest percentage of company assets ($\$9/\$26 = .35$). Stated differently, Fresh Produce's equity is the highest percentage of company assets ($\$17 / \$26 = .65$).

Req. 1

(Amounts in millions)

	<u>Assets</u>	=	<u>Liabilities</u>	+	<u>Shareholders' Equity</u>
	\$290		\$150		
	490		310		
	<u>150</u>		<u> </u>		
Total	\$930	=	\$460	+	\$470

Req. 2 Resources to work with	Req. 3 Amount owed to creditors	Req. 4 Actually owned by company shareholders
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10-20 min.) E 1-18A

	Situation		
	1	2	3
	<i>Millions</i>		
Total shareholders' equity, January 31, 20X6 (\$31 - \$9).....	\$22	\$22	\$22
Add: Issuances of shares.....	11	-0-	55
Net income.....		18*	
Less: Dividends.....	-0-	(11)	(32)
Net loss.....	(4)*		(16)*
Total shareholders' equity, January 31, 20X7 (\$39 - \$10).....	\$29	\$29	\$29

*Must solve for these amounts.

(10-15 min.) E 1-19A

1. Clay, Inc.

	Assets	= Liabilities	+ Shareholders'	Equity
Beginning amount	\$130,000	= \$50,000	+ \$80,000	
Multiplier for increase	<u>× 1.35</u>			
Ending amount	<u>\$175,500</u>			

2. EastWest Airlines, Inc.

	Assets	- Liabilities	= Shareholders'	Equity
Beginning amount	\$100,000	- \$7,000	= \$93,000	
Net income				<u>25,000</u>
Ending amount				<u>\$118,000</u>

(10-15 min.) E 1-20A

- a. Balance sheet**
- b. Balance sheet**
- c. Statement of changes in equity, Statement of cash flows**
- d. Income statement**
- e. Balance sheet, Statement of changes in equity**
- f. Balance sheet**
- g. Balance sheet**
- h. Income statement**
- i. Statement of cash flows**
- j. Income statement**
- k. Statement of cash flows**
- l. Balance sheet, Statement of cash flows**
- m. Balance sheet**
- n. Income statement, Statement of changes in equity, Statement of cash flows**

Ellen Samuel Banking Company
Balance Sheet (*Amounts in millions*)
As at January 31, 20X6

ASSETS		LIABILITIES	
Cash	\$ 2.1	Current liabilities	\$151.1
Receivables	0.9	Long-term liabilities	<u>2.8</u>
Investment assets	169.6	Total liabilities	153.9
Property and equipment, net	1.9		
Other assets	14.4	SHAREHOLDERS'	
		EQUITY	
		Share capital	14.0
		Retained earnings	<u>21.0*</u>
		Total shareholders' equity	35.0
Total assets	<u>\$188.9</u>	Total liabilities and shareholders' equity	<u>\$188.9</u>

***Computation of retained earnings:**

Total assets (\$188.9) – Total liabilities (\$153.9) – Share capital (\$14.0) = \$21.0

Req. 1

**Ellen Samuel Banking Company
Income Statement (*Amounts in millions*)
Year Ended January 31, 20X6**

Total revenue.....		\$37.8
Expenses:		
Interest expense.....	\$ 0.8	
Salary and other employee expenses.....	17.7	
Other expenses.....	<u>6.9</u>	
Total expenses.....		<u>25.4</u>
Net income.....		<u>\$12.4</u>

Req. 2

The statement of changes in equity helps to compute dividends, as follows:

Statement of Changes in Equity (*Amounts in millions*)

Total Equity, beginning of year.....	\$22.6
Add: Net income for the year (<i>Req. 1</i>).....	<u>12.4</u>
	35.0
Less: Dividends.....	<u>0.0</u>
Total Equity, end of year (from Exercise 1-21A)....	<u>\$35.0</u>

Lucky, Inc.
Statement of Cash Flows
Year Ended December 31, 20X6

Cash flows from operating activities:

Net income.....	\$410,000
Adjustments to reconcile net income to net cash provided by operating activities..	<u>70,000</u>
Net cash provided by operating activities.....	\$480,000

Cash flows from investing activities:

Net cash used for investing activities.....	(420,000)
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Cash flows from financing activities:

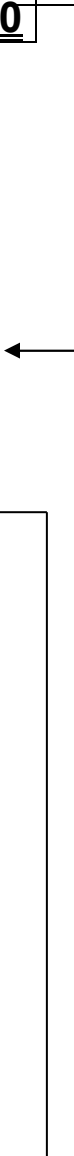
Net cash provided by financing activities.....	<u>72,000</u>
Net increase in cash.....	132,000
Beginning cash balance.....	<u>87,000</u>
Ending cash balance.....	<u><u>\$219,000</u></u>

Items given that do not appear on the statement of cash flows:

- Total assets - Balance sheet
- Total liabilities - Balance sheet

EARL COPY CENTER, INC. INCOME STATEMENT MONTH ENDED JULY 31, 20X6		
Revenue:		
Service revenue.....		\$543,200
Expenses:		
Salary expense.....	\$167,000	
Rent expense.....	2,200	
Utilities expense.....	<u>10,000</u>	
Total expenses.....		<u>179,200</u>
Net income.....		<u>\$ 364,000</u>

EARL COPY CENTER, INC. STATEMENT OF CHANGES IN EQUITY MONTH ENDED JULY 31, 20X6	
Total Equity, July 1, 20X6.....	\$ 69,500
Add: Net income for the month.....	<u>364,000</u>
	433,500
Less: Dividends.....	<u>(4,800)</u>
Total Equity, July 31, 20X6.....	<u>\$428,700</u>



(15-20 min.) E 1-25A

**EARL COPY CENTER, INC.
BALANCE SHEET
As at JULY 31, 20X6**

Assets		Liabilities	
Cash.....	\$ 10,900	Accounts payable.....	\$ 17,000
Office supplies	14,800		
Equipment.....	420,000	Shareholders' Equity	
		Share capital.....	69,500
		Retained earnings.....	<u>359,200</u>
		Total shareholders' equity	428,700
		Total liabilities and	
Total assets....	<u>\$445,700</u>	shareholders' equity.....	<u>\$445,700</u>

**EARL COPY CENTER, INC.
STATEMENT OF CASH FLOWS
MONTH ENDED JULY 31, 20X6**

Cash flows from operating activities:		
Net income.....		\$ 364,000
Adjustments to reconcile net income to net cash provided by operations.....		<u>2,200</u>
Net cash provided by operating activities		366,200
Cash flows from investing activities:		
Acquisition of equipment.....	<u>\$(420,000)</u>	
Net cash used for investing activities...		(420,000)
Cash flows from financing activities:		
Issuance (sale) of shares to owners.....	\$ 69,500	
Payment of dividends.....	<u>(4,800)</u>	
Net cash provided by financing activities.		<u>64,700</u>
Net increase in cash.....		\$ 10,900
Cash balance, July 1, 20X6.....		<u>0</u>
Cash balance, July 31, 20X6.....		<u><u>\$ 10,900</u></u>

(10-15 min.) E 1-27A

TO: Owner of Earl Copy Center, Inc.

FROM: Student Name

SUBJECT: Opinion of net income, dividends, financial position, and cash flows

Your first month of operations was successful. Revenues totaled \$543,200 and net income was \$364,000. These operating results look very strong.

The company was able to pay a \$4,800 dividend, and this should make you happy with so quick a return on your investment.

Your financial position looks secure, with assets of \$445,700 and liabilities of only \$17,000. Your shareholders' equity is \$428,700.

Operating activities generated cash of \$366,200, which is respectable. You ended the month with cash of \$10,900. Based on the above facts, I believe you should stay in business.

Student responses may vary.

Exercises

Group B

(10-15 min.) E 1-28B

Amounts in billions; computed amounts in boxes

	<u>Assets</u>	=	<u>Liabilities</u>	+	<u>Owners' Equity</u>
DJ Video Rentals	€26		€ 8		€18
Ernie's Bank	34		€20		14
Hudson Gift & Cards	20		12		€8

DJ Video Rentals appears to have the strongest financial position because DJ Video Rental's liabilities make up the smallest percentage of company assets ($€8/€26 = .31$). Stated differently, DJ Video Rental's equity is the highest percentage of company assets ($€18 / €26 = .69$).

Req. 1

(Amounts in millions)

	<u>Assets</u>	=	<u>Liabilities</u>	+	<u>Shareholders'</u> <u>Equity</u>
	€270		€110		
	470		370		
	<u>110</u>		<u> </u>		
Total	€850	=	€480	+	\$370

<u>Req. 2</u>	Resources to work with	<u>Req. 3</u>	Amount owed to creditors	<u>Req. 4</u>	Actually owned by company shareholders
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10-20 min.) E 1-30B

	<u>Situation</u>		
	1	2	3
	<i>Millions</i>		
Total shareholders' equity, January 31, 20X6 (\$24 – \$1).....	€23	€23	€23
Add: Issuances of shares.....	15	-0-	90
Net income.....	0	15*	
Less: Dividends.....	-0-	(11)	(35)
Net loss.....	(11)*		(51)*
Total shareholders' equity, January 31, 20X7 (\$38 – \$11).....	€27	€27	€27

*Must solve for these amounts.

1. Sapphire, Inc.

	<u>Assets</u>	=	Liabilities	+	<u>Shareholders' Equity</u>
Beginning amount	€125,000	=	€90,000	+	€35,000
Multiplier for increase	<u>× 1.30</u>				
Ending amount	<u>€162,500</u>				

2. Southbound Airlines, Inc.

	<u>Assets</u>	-	Liabilities	=	<u>Shareholders' Equity</u>
Beginning amount	€95,000	-	€47,000	=	€48,000
Net income					<u>26,000</u>
Ending amount					<u>€74,000</u>

(10-15 min.) E 1-32B

- a. Balance sheet**
- b. Income statement, Statement of changes in equity, Statement of cash flows**
- c. Balance sheet**
- d. Balance sheet**
- e. Balance sheet**
- f. Balance sheet, Statement of changes in equity**
- g. Income statement**
- h. Balance sheet, Statement of cash flows**
- i. Statement of changes in equity, Statement of cash flows**
- j. Balance sheet**
- k. Balance sheet**
- l. Income statement**
- m. Statement of cash flows**
- n. Statement of cash flows**

Eliza Bennet Banking Company
Balance Sheet (*Amounts in millions*)
As at May 31, 20X6

ASSETS		LIABILITIES	
Cash	€ 2.7	Current liabilities	€155.1
Receivables	0.2	Long-term liabilities	<u>2.3</u>
Investment assets	169.8	Total liabilities	157.4
Property and equipment, net	1.6	SHAREHOLDERS'	
Other assets	14.9	EQUITY	
		Share capital	14.9
		Retained earnings	<u>16.9</u>
		Total shareholders' equity	31.8
		Total liabilities and	
Total assets	<u>€189.2</u>	shareholders' equity	<u>€189.2</u>

***Computation of retained earnings:**

Total assets (€189.2) – Total liabilities (€157.4) – Share capital
(€14.9) = €16.9

Req. 1

Eliza Bennet Banking Company
Income Statement (*Amounts in millions*)
Year Ended May 31, 20X6

Total revenue.....		€33.5
Expenses:		
Interest expense.....	€ 0.4	
Salary and other employee expenses.....	17.5	
Other expenses.....	<u>6.6</u>	
Total expenses.....		<u>24.5</u>
Net income.....		<u><u>€ 9.0</u></u>

Req. 2

The statement of changes in equity helps to compute dividends, as follows:

Statement of Changes in Equity (*Amounts in millions*)

Total Equity, beginning of year.....	€23.5
Add: Net income for the year (<i>Req. 1</i>).....	<u>9.0</u>
	32.5
Less: Dividends.....	<u>(0.7)</u>
Total Equity, end of year (from Exercise 1-33B)....	<u><u>€31.8</u></u>

Fortune, Inc.
Statement of Cash Flows
Year Ended December 31, 20X6

Cash flows from operating activities:

Net income.....	€440,000
Adjustments to reconcile net income to net cash provided by operating activities..	<u>60,000</u>
Net cash provided by operating activities.....	€500,000

Cash flows from investing activities:

Net cash used for investing activities.....	(390,000)
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Cash flows from financing activities:

Net cash provided by financing activities.....	<u>65,000</u>
Net increase in cash.....	175,000
Beginning cash balance.....	<u>83,000</u>
Ending cash balance.....	<u>€258,000</u>

Items given that do not appear on the statement of cash flows:

- Total assets – Balance sheet
- Total liabilities – Balance sheet

CARSON COPY CENTER, INC. INCOME STATEMENT MONTH ENDED JULY 31, 20X7		
Revenue:		
Service revenue.....		€542,200
Expenses:		
Salary expense.....	€162,000	
Rent expense.....	2,900	
Utilities expense.....	<u>10,800</u>	
Total expenses.....		<u>175,700</u>
Net income.....		<u>€ 366,500</u>

CARSON COPY CENTER, INC. STATEMENT OF CHANGES IN EQUITY MONTH ENDED JULY 31, 20X7	
Total equity, July 1, 20X7.....	€ 54,200
Add: Net income for the month.....	<u>366,500</u>
	420,700
Less: Dividends.....	<u>(4,100)</u>
Total equity, July 31, 20X7.....	<u>€416,600</u>



(15-20 min.) E 1-37B

CARSON COPY CENTER, INC.
BALANCE SHEET
As at JULY 31, 20X7

Assets		Liabilities	
Cash.....	€ 9,500	Accounts payable.....	€ 17,900
Office supplies	15,000		
Equipment.....	410,000		
		Shareholders' Equity	
		Share capital.....	54,200
		Retained earnings.....	<u>362,400</u>
		Total shareholders' equity	416,600
		Total liabilities and	
Total assets....	<u>€434,500</u>	shareholders' equity.....	<u>€434,500</u>

**CARSON COPY CENTER, INC.
STATEMENT OF CASH FLOWS
MONTH ENDED JULY 31, 20X7**

Cash flows from operating activities:		
Net income.....		366,500
Adjustments to reconcile net income to net cash provided by operations.....		<u>2,900</u>
Net cash provided by operating activities		369,400
Cash flows from investing activities:		
Acquisition of equipment.....	€(410,000)	
Net cash used for investing activities...		(410,000)
Cash flows from financing activities:		
Issuance (sale) of shares to owners.....	€ 54,200	
Payment of dividends.....	<u>(4,100)</u>	
Net cash provided by financing activities.		<u>50,100</u>
Net increase in cash.....		€ 9,500
Cash balance, July 1, 20X7.....		<u>0</u>
Cash balance, July 31, 20X7.....		<u>€ 9,500</u>

(10-15 min.) E 1-39B

TO: Owner of Carson Copy Center, Inc.

FROM: Student Name

SUBJECT: Opinion of net income, dividends, financial position, and cash flows

Your first month of operations was successful. Revenues totaled €542,200 and net income was €366,500. These operating results look very strong.

The company was able to pay a €4,100 dividend, and this should make you happy with so quick a return on your investment.

Your financial position looks secure, with assets of €434,500 and liabilities of only €17,900. Your shareholders' equity is €416,600.

Operating activities generated cash of €369,400, which is respectable. You ended the month with cash of €9,500. Based on the above facts, I believe you should stay in business.

Student responses may vary.

Quiz

- Q1-40 a
- Q1-41 c
- Q1-42 a
- Q1-43 a

	Assets	=	Liabilities	+	Shareholders'	Equity
	+ \$19,000		+ \$6,000			+ \$13,000

- Q1-44 b
- Q1-45 b
- Q1-46 c
- Q1-47 b
- Q1-48 a
- Q1-49 c
- Q1-50 c
- Q1-51 d
- Q1-52 b
- Q1-53 d

$(\$135,000 - \$57,000 - \$11,000 - \$4,000 = \$63,000)$
 $(\$155,000 + \$100,000 - \$25,000 = \$230,000)$

	Assets	=	Liabilities	+	Shareholders' Equity
Begin.	\$27,000		\$12,000*	+	\$15,000
Changes			+ 9,000		
End.	\$41,000*	=	\$21,000*	+	\$20,000

*Must solve for these amounts.

- Q1-54 a

			<u>Total shareholders' equity</u>		
Begin. bal.	\$510,000	-	\$190,000	=	\$320,000
+ Net income				X	= \$185,000
- Dividends			<u>- 55,000</u>		
End. bal.	\$740,000	-	\$290,000	=	\$450,000

Problems

Group A

(15-30 min.) P 1-55A

Req. 1

**A Division of Smith Corporation
Income Statement
Year Ended December 31, 20X7**

Service revenue.....	\$252,000	
Other revenue.....	<u>52,000</u>	
Total revenue.....		\$304,000
Cost of goods sold.....	303,000	
Gross profit.....		274,000
Depreciation expense	5,000	
Salary expense.....	\$ 21,000	
Other expenses.....	<u>247,000</u>	
Total operating expenses.....		<u>273,000</u>
Income before income tax.....		1,000
Income tax expense (\$1,000 × .35).....		<u>350</u>
Net income.....		<u>\$ 650</u>

Req. 2

- a. Reliability characteristic. Report revenues at their actual sale value because that amount represents more faithfully what actually happened than what management believes the services are worth.**

- b. Relevance characteristic. Account for expenses at the cost that is relevant to the provision of the services, not a hypothetical amount that the company might have incurred under other conditions.**

- c. Relevance characteristic. Account for income taxes that are directly related to the income earned.**

- d. Entity assumption. Each subdivision of the company is a separate entity, and the company as a whole constitutes an entity for accounting purposes.**

- e. Stable-monetary-unit assumption. The IFRS allows accounting to be done using a nominal monetary unit.**

Req. 1

Computed amounts in boxes

	Sapphire	Lance	Branch
	<i>Millions</i>		
Balance sheets:			
Beginning:			
Assets.....	\$ 83	\$ 35	\$ 7
Liabilities.....	47	23	2
Share capital.....	2	2	1
Retained earnings.....	34	10	4
Ending:			
Assets.....	\$ 84	\$ 54	\$ 8
Liabilities.....	49	34	3
Share capital.....	2	2	1
Retained earnings.....	33	18	4
Income statement:			
Revenues.....	\$221	\$ 162	\$18
Expenses.....	213	152	15
Net income.....	<u>\$ 8</u>	<u>\$ 10</u>	<u>3</u>
Statement of changes in equity:			
Beginning RE.....	\$ 34	\$ 10	\$ 4
+ Net income.....	8	10	3
- Dividends.....	<u>(9)</u>	<u>(2)</u>	<u>(3)</u>
= Ending RE.....	<u>\$ 33</u>	<u>\$ 18</u>	<u>\$ 4</u>

Req. 2

	<u>Sapphire</u>	<u>Lance</u>	<u>Branch</u>
		<i>Millions</i>	
Net income.....	\$8	\$10 <i>Highest</i>	\$3
% of net income to revenues.....	$\frac{\$8}{\$221} = 3.6\%$	$\frac{\$10}{\$162} = 6.2\%$	$\frac{\$3}{\$18} = 17\%$ <i>Highest</i>

Req. 1

Headlines, Inc. Balance Sheet As at June 30, 20X6			
	ASSETS		LIABILITIES
Cash	\$ 8,000	Accounts payable	\$ 5,000
Accounts receivable	2,600	Note payable	<u>55,500</u>
Notes receivable	13,000	Total liabilities	60,500
Office supplies	1,000	SHAREHOLDERS'	
Equipment	39,500	EQUITY	
Land	77,000	Shareholders' equity	80,600*
Total assets	<u>\$141,100</u>	Total liabilities and shareholders' equity	<u>\$141,100</u>

*Total assets (\$141,100) – Total liabilities (\$60,500) =
Shareholders' equity (\$80,600).

Req. 2

Headlines, Inc. is in *better* financial position than the erroneous balance sheet reports. Liabilities are less, and assets and equity are greater than reported originally.

Req. 3

The following accounts are not reported on the balance sheet because they are expenses. Expenses are reported on the *income statement*.

Utilities expense
Advertising expense
Salary expense
Interest expense

Req. 1

Sandy Healey, Realtor, Inc.
Balance Sheet
As at April 30, 20X7

ASSETS		LIABILITIES	
Cash	\$ 71,000	Accounts payable	\$ 33,000
Office supplies	11,000	Note payable	<u>36,000</u>
Franchise	24,000	Total liabilities	69,000
Furniture	41,000	SHAREHOLDERS'	
Land	110,000	EQUITY	
		Share capital	95,000
		Retained earnings	<u>93,000*</u>
		Total shareholders' equity	188,000
		Total liabilities and	
Total assets	<u>\$257,000</u>	shareholders' equity	<u>\$257,000</u>

*Total assets (\$257,000) – Total liabilities (\$69,000) – Share capital (\$95,000) = Retained earnings (\$93,000).

Req. 2

It appears that Sandy Healy's business can pay its debts. Total assets far exceed total liabilities.

Req. 3

Personal items not reported on the *balance sheet* of the business:

- a. Personal cash (\$16,000)
- e. Personal residence (\$340,000) and mortgage payable (\$65,000)
- f. Personal account payable (\$1,000)

Req. 1

**Post Maple, Inc.
Income Statement
Year Ended December 31, 20X6**

Revenue		
Service revenue.....		\$145,000
Expenses		
Salary expense.....	\$34,000	
Rent expense.....	14,000	
Interest expense.....	4,200	
Utilities expense.....	3,000	
Property tax expense.....	<u>1,900</u>	
Total expenses.....		<u>57,100</u>
Net income.....		<u><u>\$ 87,900</u></u>

Req. 2

**Post Maple, Inc.
Statement of Changes in Equity
Year Ended December 31, 20X6**

Total Equity, January 1, 20X6.....	\$118,300
Add: Net income for the year.....	<u>87,900</u>
	206,200
Less: Dividends.....	<u>(38,000)</u>
Total Equity, December 31, 20X6.....	<u><u>\$168,200</u></u>

Req. 3

Post Maple, Inc.
Balance Sheet
As at December 31, 20X6

ASSETS		LIABILITIES	
Cash	\$ 15,000	Accounts payable	\$ 11,000
Accounts receivable	24,000	Interest payable	1,200
Supplies	2,200	Note payable	<u>28,000</u>
Equipment	33,000	Total liabilities	40,200
Building	126,000	SHAREHOLDERS'	
Land	8,200	EQUITY	
		Share capital	1,300
		Retained earnings	<u>166,900</u>
		Total shareholders' equity	168,200
		Total liabilities and	
Total assets	<u>\$208,400</u>	shareholders' equity	<u>\$208,400</u>

Req. 4

- a. Post Maple was profitable; net income was \$87,900.
- b. Retained earnings increased by \$49,900 — from \$117,000 to \$166,900.
- c. Total equity (\$168,200) exceeds total liabilities (\$40,200).

Therefore, the shareholders own more of the company's assets than do the creditors.

Req. 1

**The Water Sport Company
Statement of Cash Flows
Year Ended May 31, 20X7**

	<i>Millions</i>
Cash flows from operating activities:	
Net income.....	\$ 3,030
Adjustments to reconcile net income to cash provided by operations.....	<u>2,370</u>
Net cash provided by operating activities..	5,400
Cash flows from investing activities:	
Purchases of property, plant, and equipment.	\$(3,515)
Sales of property, plant, and equipment.....	30
Other investing cash payments.....	<u>(180)</u>
Net cash used for investing activities.....	(3,665)
Cash flows from financing activities:	
Issuance of common shares.....	\$ 170
Payment of dividends.....	<u>(290)</u>
Net cash used for financing activities.....	<u>(120)</u>
Net increase in cash.....	1,615
Cash, beginning.....	<u>275</u>
Cash, ending.....	<u><u>\$ 1,890</u></u>

Req. 2

Operating activities provided the bulk of The Water Sport Company's cash. This is a sign of strength because operations should be the main source of cash.

(40-50 min.) P 1-61A

	20X7	20X6	
	(Thousands)		
INCOME STATEMENT			
Income revenues	13,830 = \$ k	\$15,750	
Cost of goods sold	(11,030)	(a) = (12,750)	
Other expenses	(1,220)	(1,170)	
Income before income taxes	1,580	1,830	
Income taxes (35% tax rate)	553 = (l)	641	
Net income	1,027 = \$ m	\$ b	= 1,189
STATEMENT OF CHANGES IN EQUITY			
Beginning balance	4,139 = \$ n	\$ 3,070	
Shares bought back	(20)	0	
Net income	1,027 = o	c =	1,189
Dividends	(98)	(120)	
Ending balance	5,048 = \$ p	\$ d	= 4,139
BALANCE SHEET			
Assets:			
Cash	1,330 = \$ q	\$ e =	1,420
Property, plant and equipment	1,600	1,725	
Other assets	11,468 = r	10,184	
Total assets	14,398 = \$ s	\$13,239	
Liabilities:			
Current liabilities	4,950 = \$ t	\$ 5,650	
Notes payable and long-term debt	4,350	3,380	
Other liabilities	50	70	
Total liabilities	9,350	f =	9,100
Shareholders' Equity:			
Share capital	\$ 390	\$ 410	
Retained earnings	4,658 = u	g =	3,729
Total shareholders' equity	5,048 = v	4,139	
Total liabilities and shareholders' equity	14,398 = \$ w	\$ h	= 13,239
STATEMENT OF CASH FLOWS			
Net cash provided by operating activities	700 = \$ x	\$ 950	
Net cash provided by investing activities	(230)	(300)	
Net cash used for financing activities	(560)	(540)	
Increase (decrease) in cash	(90)	(i) =	110
Cash at beginning of year	1,330 = y	1,220	
Cash at end of year	1,240 = \$ z	\$ j	= 1,330

Problems

Group B

(15-20 min.) P 1-62B

Req. 1

**Perez Corporation
Income Statement
Year Ended December 31, 20X7**

	<i>Thousands</i>	
Sales revenue.....	€ 263	
Other revenue.....	<u>25</u>	
Total revenue.....		€ 288
Cost of goods sold.....	18	
Gross Profit.....		270
Depreciation expense.....	8	
Other expenses.....	<u>235</u>	
Total expenses.....		<u>241</u>
Income before income tax.....		27
Income tax expense (€27 × .33)....		<u>8.91</u>
Net income.....		<u>€ 18.09</u>

Req. 2

- a. Reliability characteristic. Report revenues at their actual sale value because that represents more faithfully what happened than what management believes the goods are worth.**
- b. Relevance characteristic. Account for expenses at the actual cost that is relevant to the provision of the services,, not a hypothetical amount that the company might have incurred if the products were purchased outside.**
- c. Relevance characteristic. Account for income taxes that are directly related to the income earned.**
- d. Entity assumption. Each division of the company is a separate entity, and the company as a whole constitutes an entity for accounting purposes.**
- e. Stable-monetary-unit assumption. The IFRS allows accounting to be done using a nominal monetary unit.**

Req. 1

Computed amounts in boxes.

	Diamond	Lally	Bryant
	<i>Millions</i>		
Balance sheets:			
Beginning:			
Assets.....	€82	\$ 25	€ 8
Liabilities.....	48	21	5
Share capital.....	3	2	1
Retained earnings.....	31	2	2
Ending:			
Assets.....	€ 83	€ 43	€ 10
Liabilities.....	50	34	6
Share capital.....	3	2	1
Retained earnings.....	30	7	3
Income statement:			
Revenues.....	€223	€ 166	€ 26
Expenses.....	<u>215</u>	<u>159</u>	<u>22</u>
Net income.....	<u>€ 8</u>	<u>€ 7</u>	<u>€ 4</u>
Statement of changes in equity:			
Beginning RE.....	€ 31	€ 2	€ 2
+ Net income.....	8	7	4
- Dividends.....	<u>(9)</u>	<u>(2)</u>	<u>(3)</u>
= Ending RE.....	<u>€30</u>	<u>€ 7</u>	<u>€ 3</u>

Req. 1

News Maker, Inc.
Balance Sheet
As at November 30, 20X6

ASSETS		LIABILITIES	
Cash	€7,500	Accounts payable	€ 4,000
Accounts receivable	3,400	Note payable	<u>55,000</u>
Notes receivable	14,500	Total liabilities	59,000
Office supplies	900	SHAREHOLDERS'	
Equipment	39,000	EQUITY	
Land	82,000	Shareholders' equity	88,300*
Total assets	<u>€147,300</u>	Total liabilities and shareholders' equity	<u>€147,300</u>

*Total assets (€147,300) – Total liabilities (€59,000) =
Shareholders' equity (€88,300).

Req. 2

News Maker, Inc. is in *better* financial position than the erroneous balance sheet reports. Assets are higher than reported, but liabilities are somewhat lower, and owners' equity is higher than reported originally. Overall, News Maker has less debt and more equity than first reported.

Req. 3

The following accounts are not reported on the balance sheet because they are revenues or expenses. These accounts are reported on the *income statement*.

- Advertising expense
- Utilities expense
- Salary expense
- Interest expense

Req. 1

**Jeana Hart, Realtor, Inc.
Balance Sheet
As at September 30, 20X7**

ASSETS		LIABILITIES	
Cash	€70,000	Accounts payable	€ 31,000
Office supplies	7,000	Note payable	<u>36,000</u>
Franchise	29,000	Total liabilities	67,000
Furniture	45,000	SHAREHOLDERS'	
Land	116,000	EQUITY	
		Share capital	95,000
		Retained earnings	<u>105,000*</u>
		Total shareholders' equity	200,000
		Total liabilities and	
Total assets	<u><u>€267,000</u></u>	shareholders' equity	<u><u>€267,000</u></u>

*Total assets (€267,000) – Total liabilities (€67,000) – Share capital (€95,000) = €105,000.

Req. 2

It appears that the business can pay its debts. Total assets far exceed total liabilities.

Req. 3

Personal items not reported on the *balance sheet* of the business:

- a. Personal cash (€15,000)
- b. Personal account payable (€2,000)
- g. Personal residence (€360,000) and mortgage payable (€140,000)

Req. 1

**Post Shrub
Income Statement
Year Ended December 31, 20X6**

Revenue		
Service revenue.....		€144,000
Expenses		
Salary expense.....	€38,000	
Rent expense.....	13,500	
Utilities expense.....	3,200	
Interest expense.....	4,950	
Property tax expense.....	<u>1,900</u>	
Total expenses.....		<u>61,550</u>
Net income.....		<u>€ 82,450</u>

Req. 2

**Post Shrub
Statement of Changes in Equity
Year Ended December 31, 20X6**

Total equity, January 1, 20X6.....	€ 128,450
Add: Net income for the year.....	<u>82,450</u>
	210,900
Less: Dividends.....	<u>(42,000)</u>
Total equity, December 31, 20X6.....	<u>€ 168,900</u>

Req. 3

**Post Shrub Corporation
Balance Sheet
As at December 31, 20X7**

ASSETS		LIABILITIES	
Cash	€ 15,000	Accounts payable	€ 14,000
Accounts receivable	26,000	Note payable	33,000
Supplies	2,000	Interest payable	<u>1,100</u>
Equipment	36,000	Total liabilities	48,100
Building	129,000	SHAREHOLDERS'	
Land	9,000	EQUITY	
		Share capital	16,450
		Retained earnings	<u>152,450</u>
		Total shareholders' equity	168,900
		Total liabilities and	
Total assets	<u>€217,000</u>	shareholders' equity	<u>€217,000</u>

Req. 4

- a. Post Shrub was profitable; net income was €82,450.
- b. Retained earnings increased by €40,450 — from €112,000 to €152,450.
- c. Shareholders' equity (€168,900) exceeds liabilities (€48,100).

The shareholders own more of Post Shrub's assets than do the company's creditors.

Req. 1

**High Tide Company
Statement of Cash Flows
Year Ended May 31, 20X7**

	<i>Millions</i>
Cash flows from operating activities:	
Net income.....	€ 3,030
Adjustments to reconcile net income to cash provided by operations.....	<u>2,390</u>
Net cash provided by operating activities..	<u>5,420</u>
Cash flows from investing activities:	
Purchases of property, plant, and equipment.	€(3,480)
Sales of property, plant, and equipment.....	25
Other investing cash payments.....	<u>(170)</u>
Net cash used for investing activities.....	<u>(3,625)</u>
Cash flows from financing activities:	
Issuance of common shares.....	€ 190
Payment of dividends.....	<u>(285)</u>
Net cash provided by financing activities...	<u>(95)</u>
Net increase in cash.....	\$ 1,700
Cash, beginning.....	<u>200</u>
Cash, ending.....	<u><u>€ 1,900</u></u>

Req. 2

Operating activities provided the largest amount of cash. This signals financial strength because operations should be the main source of cash.

(40-50 min.) P 1-68B

	20X7	20X6	
INCOME STATEMENT			
Revenues	€13,850 = \$ k	€15,250	
Cost of goods sold	(11,070)	(a) = (12,190)	
Other expenses	<u>(1,280)</u>	<u>(1,230)</u>	
Income before income taxes	1,500	1,830	
Income taxes (35% tax rate)	525 = <u>(l)</u>	<u>(641)</u>	
Net income	975 = € <u>m</u>	€ <u>b</u> = 1,189	
STATEMENT OF CHANGES IN EQUITY			
Beginning balance	4,309 = € n	\$ 3,260	
Shares bought back	(80)	0	
Net income	975 = o	c = 1,189	
Dividends	<u>(84)</u>	<u>(140)</u>	
Ending balance	5,120 = € <u>p</u>	€ <u>d</u> = 4,309	
BALANCE SHEET			
Assets:			
Cash	1,175 = € q	€ e = 1,265	
Property, plant and equipment	2,100	1,750	
Other assets	11,095 = <u>r</u>	<u>10,404</u>	
Total assets	14,370 = € <u>s</u>	€ <u>13,419</u>	
Liabilities:			
Current liabilities	4,890 = € t	€ 5,690	
Notes payable and long-term debt	4,300	3,340	
Other liabilities	<u>60</u>	<u>80</u>	
Total liabilities	9,250	f = 9,110	
Shareholders' Equity:			
Share capital	€ 460	€ 540	
Retained earnings	4,660 = u	g = 3,769	
Total shareholders' equity	5,120 = <u>v</u>	<u>4,309</u>	
Total liabilities and shareholders' equity	14,370 = € <u>w</u>	€ <u>h</u> = 13,419	
STATEMENT OF CASH FLOWS			
Net cash provided by operating activities	710 = € x	€ 850	
Net cash used for investing activities	(240)	(325)	
Net cash provided by financing activities	<u>(560)</u>	<u>(490)</u>	
Increase (decrease) in cash	(90)	i = 35	
Cash at beginning of year	1,265 = <u>y</u>	<u>1,230</u>	
Cash at end of year	1,175 = € <u>z</u>	€ <u>j</u> = 1,265	

Decision Cases

(30-40 min.) Decision Case 1

Based solely on these balance sheets, Open Road appears to be the better credit risk because:

- 1. Blue Skies has more assets (\$150,000) than Open Road (\$65,000), but Blue Skies owes much more in liabilities (\$130,000 versus \$15,000 for Open Road). Blue Sky's shareholders' equity is far greater than that of Open Skies (\$50,000 compared to \$20,000). Open Road is not heavily in debt, but Blue Skies is.**
- 2. You would be better off granting the loan to Open Road. You should consider what will happen if the borrower cannot pay you back as planned. Blue Skies has far more liabilities to pay, and it may be hard for Blue Skies to come up with the money to pay you. On the other hand, Open Road has little debt to pay to others before paying you.**

(20-30 min.) Decision Case 2

Req. 1

GrandPrize Unlimited, Inc. Income Statement Year Ended Dec. 31, 20X6		GrandPrize Unlimited, Inc. Balance Sheet Dec. 31, 20X6			
Revenues.....	\$140,000 ¹	Cash.....	\$ 6,000	Liabilities.....	\$70,000 ⁴
Expenses.....	<u>130,000</u> ²	Other assets....	<u>90,000</u> ³	Equity.....	<u>26,000</u> ⁵
Net income.....	<u>\$ 10,000</u>	Total assets.....	<u>\$96,000</u>	Total liabilities and equity.....	<u>\$96,000</u>

¹\$100,000 + \$40,000 = \$140,000

²\$80,000 + \$50,000 = \$130,000

³\$100,000 - \$50,000 + \$40,000 = \$90,000

⁴\$60,000 + \$10,000 = \$70,000

⁵\$96,000 - \$70,000 = \$26,000

Req. 2

The company's *financial position* is much *weaker* than originally reported. Assets and equity are lower and liabilities are higher. *Results of operations* are *worse* than reported. The company did not earn as much profit as reported.

Req. 3

Based on the actual figures, I would *not* invest in GrandPrize Unlimited for reasons given in *Req. 2*.

Ethical Issue

Note to instructor: student responses will vary on this problem. Keep the discussion pointed toward use of the multiple-criteria model for making good ethical decisions, pointing out elements of students' reasoning that may be faulty or incomplete. It might be useful to have a debate or role play, assigning students to different sides of the issue (for or against accepting a copy of the exam).

Req. 1

The fundamental ethical issue in this situation is whether you should accept a copy of the old exam from your friend.

Req. 2

The stakeholders are:

- a. You**
- b. Your friend**
- c. The remainder of the students in the class**
- d. The professor**
- e. The University**
- f. Your family**

(This may not be a complete list; you may think of more.)

Consequences are discussed in requirement 3.

Req. 3

Analysis of the problem:

- a. Economic perspective:** If use of the old exam turns out to help you (it may not) you might improve your grade and allow you to retain your scholarship. This might help you and your family financially. If you use the exam to your unfair advantage, and you are reported, you and possibly your friend might receive grades of F in the class although you might otherwise have passed. This could cause adverse economic consequences to you, your friend and your families.
- b. Legal perspective:** Although it may not violate local or federal law, giving or accepting copies of old exams may violate the university's honor code, which serves the same purpose of a legal code in this case. If you use the old exam and it turns out that you violated the University's honor code, both you and your friend could be in trouble. Your family and your friend's family could also be impacted by any adverse consequences to you or her. Academic institutions establish policies against academic dishonesty because cheating hurts everyone—the student who commits the act, the other students in the class whose rights to fair treatment are violated by cheating, the

professor, who must endure hours of investigating, reporting, and perhaps testifying.

c. Ethical perspective. Receiving questionable help from others in the face of policies that prohibit it is, at best, risky, and at worst, downright wrong. Cheating is similar to stealing, since it is stealing the work of another without their permission. It is usually accompanied by lying to cover it up, or at least, not concealing the truth. Cheating violates other students' rights to fair and equal treatment. It violates the instructor's rights to run a course as a "fair game" for all participants. Because the students and faculty are hurt by cheating, the university is hurt too. If cheating goes unpunished, grades are inflated, ultimately damaging the academic reputation of the institution and eroding the value of its degrees. Parents of students who are caught cheating have to endure the agony of working through the problem with their son or daughter, and perhaps the social stigma that comes from adverse publicity.

These are just some of the arguments against cheating. Of course, there is a question in this case as to whether taking the test actually violates the professor's or the university's policies.

Req. 4

It would be helpful to find out what the professor's policies are with respect to use of fraternity and sorority test files. The university might have a blanket policy on this. (Some students might spend a little time researching this by reading the university's honor code on their web site; just reading the honor code will be an eye-opening experience for most students). Advise your students to research the use of fraternity and sorority test files on the university web site, or to discuss the issue with the head of the department or the chair of the university honor council.

Unfortunately, in this case, there is not much time.

Researching the issue in the university's honor code takes valuable time away from studying for the exam, which, if you do, could help you raise your grade and solve the whole problem!

Probably the best solution to this problem is "when in doubt, don't." You may not do well on the test, but at least you won't have to live with the terrible consequences of being accused as a cheater. It should make you feel better in the long run that,

although you may not make the highest grades in the class, at least you are not a cheater.

Req. 5

Cheating is very closely related to stealing, which is a form of fraud. When employees steal from their companies, they steal property that belongs to others. There are economic, legal, and ethical consequences to the company, the employee and their families, and customers (who ultimately have to pay for fraud through higher prices). We will study fraud in depth in Chapter 4.

Focus on Financials: Vodafone

(30 min.)

1. Suggested item- Revenue. Growing revenue suggests increasing market size and market share. Many managers are compensated based on their ability to increase revenue rather than profitability per se. Companies which have greater growth potential (in terms of revenue) tend to receive higher valuations by analysts which translates into a more attractive stock. Where Vodafone is concerned, revenue increased by 1,412 million year on year, or roughly 3.2%. This represents a slowdown in revenue growth, especially when the stronger year on year results from the past 5 years are considered. This may hint at a weakening in the telecommunications market and could be a point of concern for management.

2. Vodafone's largest expense in 2011 was impairment. Impairment losses occur when assets such as equipment or trademarks are deemed to be "not as useful as before" due to physical damage or changes in the market conditions that undermine their ability to generate future returns.

3. Vodafone's revenue has been steadily trending upwards from 2007 to 2011 (2007: 31,104 million, 2008: 35,478 million,

2009: 41,017 million, 2010: 44,472 million, 2011: 45,884 million). However, one notes that the year on year increase from 2010 to 2011 is relatively anaemic compared to previous years eg 2008 to 2009 where yoy was 15.6%. Profitability has generally improved from 2007 to 2011 (2007: -4,806 million, 2008: 6,756 million, 2009: 3,080 million, 2010: 8,618 million, 2011: 7,870 million). This is good news where the company is concerned- it may suggest that management has decided to focus on cost minimisation rather than revenue growth.

4. Total resources (total assets) at the end of 2011.....	€151,220 million
Amount owed (total liabilities) at the end of the year (€36,584 + €27,075).....	€63,659 million
Portion of the company's assets owned by the company's shareholders.....	€87,561 million
(this is shareholders' equity).....	

Vodafone's accounting equation (*in millions*):

Assets	=	Liabilities	+	Shareholders' equity
€151,220	=	€63,659	+	€1

5. Movements in retained earnings are caused by 2 main items- net income and dividends. However, reclassifications of B/S items can also affect retained earnings. In 2011, net income

attributable to equity holders of 7,968 million and dividends of 4,468 million were paid

6. At the beginning of 2011, Vodafone had €4,363 million of cash. At the end of the year, Vodafone had €6,205 million of cash. Firms need a healthy cash balance for numerous reasons- chiefly, to fund working capital needs (paying salaries, utilities bills, repayment of debt) and to act quickly on acquisition opportunities regarding

Group Projects

Student responses will vary.
