## Discussion Questions

2-1. The price-earnings ratio will be influenced by the earnings and sales growth of the firm, the risk or volatility in performance, the debt-equity structure of the firm, the dividend payment policy, the quality of management, and a number of other factors. The ratio tends to be future-oriented, and will be higher the more positive the outlook

2-2. Book value per share is arrived at by taking the cost of the assets and subtracting out liabilities and preferred stock and dividing by the number of common shares outstanding. It is based on the historical costs of the assets. Market value per share is based on current assessed value of the firm in the marketplace and may bear little relationship to original cost. Besides the disparity between book and market value caused by the historical cost approach, other contributing factors are the growth prospects for the firm, the quality of management, and the industry outlook. To the extent these are quite negative, or positive, market value may differ widely from book value.

2-3. The only way amortization generates cash flows for the company is by serving as a tax shield against reported income. Allowable amortization for tax purposes is known as capital cost allowance (CCA). In most instances this will be different than accounting amortization. This non-cash deduction may provide cash flow equal to the tax rate times the amortization charged. This much in taxes will be saved, while no cash payments occur.

2-4. Accumulated amortization is the sum of all past and present amortization charges, while amortization expense is the current year's charge. They are related in that the sum of all prior amortization expense should be equal to accumulated amortization (subject to some differential related to asset write-offs).

2-5. The balance sheet, for private companies, is based on historical costs. When prices are rising rapidly, historical cost data may lose much of their meaning - particularly for plant, equipment and inventory. However, the balance sheet of public companies using IFRS is based on market values and opposite order whereby non-current assets are listed ahead of current assets. The same applies to the liabilities section that lists non-current liabilities first.

2-6. The income statement and balance sheet are based on the accrual method of accounting, which attempts to match revenues and expenses in the period in which they occur. However, accrual accounting does not attempt to properly assess the cash flow position of the firm. The statement of changes in financial position fulfills this need. The values on these statements will differ for public companies using IFRS compared to private firms.

2-7. The sections of the statement of cash flows and sources of information are:
Cash flows from operating activities (Income statement)
Cash flows from investing activities (non-current assets section of balance sheet)
Cash flows from financing activities (non-current liabilities and equity section)

The payment of cash dividends falls into the financing activities category.
2-8. We can examine the various sources that were utilized by the firm as indicated on the statement. Possible sources for the financing of an increase in assets might be profits, increases in liabilities, or decreases in other asset accounts.

2-9. Free cash flow is equal to cash flow from operating activities:
Minus: Capital expenditures required to maintain the productive capacity of the firm.
Minus: Dividends (required to maintain the payout on common stock and to cover any preferred stock obligation).

The analyst or banker normally looks at free cash flow to determine whether there are sufficient excess funds to pay back the loan associated with the leveraged buy-out (a company with limited cash acquiring stocks of another company to acquire control).

2-10. Interest expense is a tax deductible item to the corporation, while dividend payments are not. The net cost to the corporation of interest expense is the amount paid multiplied by the difference of (one minus the applicable tax rate). The firm must bear the full burden of the cash outflow of dividend payments because they are not an expense, but rather a distribution out of retained earnings.

## Internet Resources and Questions

1. www.cica.ca
2. www.cma-canada.org
3. www.cga-canada.org
4. www.iasb.org.
5. www.kpmg.ca/taxi
6. www.pwc.com/ca/tax
7. www.cra-arc.gc.ca

## Problems <br> (The following solutions use the 2010 tax rates in the text. The 2012 rates are also shown but subject to change).

2-1.

## Hansen Auto Parts Income Statement

Sales ..... \$470,000
Cost of goods sold ..... 140,000
Gross Profit ..... 330,000
Selling and administrative expense ..... 60,000
Amortization expense. ..... 70,000
Operating profit. ..... 200,000
Interest expense. ..... 40,000
Earnings before taxes ..... 160,000
Taxes (22\%). ..... 35,200
Earnings after taxes ..... $\mathbf{\$ 1 2 4 , 8 0 0}$

## 2-2. <br> Virginia Slim Wear Income Statement

Sales ..... \$600,000
Cost of goods sold ..... 200,000
Gross profit ..... 400,000
Selling and administration expense ..... 40,000
Amortization expense ..... 20,000
Operating profit ..... 340,000
Interest expense ..... 30,000
Earnings before taxes ..... 310,000
Taxes ..... 100,000
Earnings after taxes ..... 210,000
Preferred stock dividends ..... 80,000
Earnings available to common shareholders ..... \$130,000
Shares outstanding ..... 100,000
Earnings per share ..... \$1.30a. 2011Earnings after taxes\$230,000
Shares outstanding ..... 200,000
Earnings per share ..... \$1.15
b. 2012
Earnings after taxes (\$230,000 $\times 125 \%$ ) ..... \$287,500
Shares outstanding ..... 230,000Earnings per share\$1.25

## 2-4. Sheridan Travel

## a. $\underline{\underline{E P S}=\$ 600,000=\$ 2.00 \text { per share }}$ 300,000

b. New Net Income: $\$ 600,000 \times 125 \%=\$ 750,000$

Shares: $300,000+40,000=340,000$ shares
New EPS $=\underline{750,000}=\mathbf{\$ 2 . 2 1}$ per share 340,000

2-5. Kevin Bacon and Pork Company
a. Sales \$240,000
Cost of goods sold Gross profit 108,000
132,000

Gross profit $(\%)=\frac{\text { Gross profit }}{\text { Sales }}=\frac{\$ 132,000}{\$ 240,000}=.55=55 \%$

With a gross profit of $55 \%$, Kevin Bacon and Pork Company is under performing the industry average of $60 \%$.
2-6. Aztec Book Company
Income Statement
For the Year ended December 31, 2012
Sales (1,400 books at $\$ 84$ each). ..... \$117,600
Cost of goods sold ( 1,400 books at $\$ 63$ each). ..... 88,200
Gross Profit ..... 29,400
Selling expense ..... 2,000
Amortization expense. ..... 5,000
Operating profit. ..... 22,400
Interest expense. ..... 5,000
Earnings before taxes ..... 17,400
Taxes @ 20\% ..... 3,480
Earnings after taxes ..... $\underline{\underline{\$ 13,920}}$
2-7. Carr Auto Wholesalers Income Statement
$a$.
Sales. ..... \$900,000
Cost of goods sold @ 65\% ..... 585,000
Gross profit ..... 315,000
Selling and administration expense @ 9\%. ..... 81,000
Amortization expense. ..... 10,000
Operating profit. ..... 224,000
Interest expense ..... 8,000
Earnings before taxes ..... 216,000
Taxes @ 30\% ..... 64,800
Earnings after taxes ..... $\underline{\mathbf{\$ 1 5 1 , 2 0 0}}$
$b$.
Sales............................................................ \$1,000,000
Cost of goods sold @ 60\%. ..... 600,000
Gross profit ..... 400,000
Selling and administration expense @ 12\% ..... 120,000
Amortization expense ..... 10,000
Operating profit ..... 270,000
Interest expense ..... 15,000
Earnings before taxes ..... 255,000
Taxes @ 30\% ..... 76,500
Earnings after taxes ..... \$ 178,500Ms. Hood's idea will increase profitability.

## 2-8.

## Sales

Cost of goods sold
Gross profit
Selling and administrative expense
Amortization expense
Operating profit
Interest expense
Earnings before taxes
Taxes
Earnings after taxes
Preferred stock dividends
Earnings available to common shareholders
Shares outstanding
Earnings per share
2-9. David's Magic Storesa. Operating profit (EBIT).
\$210,000Interest expense.30,000
Earnings before taxes (EBT) ..... 180,000Taxes.59,300
Earnings after taxes (EAT). ..... 120,700
Preferred dividends ..... 24,700
Available to common shareholders. \$ 96,000
Common dividends ..... 36,000
Increase in retained earnings. $\$ 60,000$
Earnings per Share $=$ Earnings available to common shareholders Number of shares of common stock outstanding $=\$ 96,000 / 16,000$ shares

$$
=\$ 6.00 \text { per share }
$$

Dividends per Share $=\$ 36,000 / 16,000$ shares $=\$ 2.25$ per share
b. Payout ratio $=\$ 2.25 / \$ 6.00=.375=\mathbf{3 7 . 5 \%}$
c. Increase in retained earnings $=\$ 60,000$
d. Price/earnings ratio

$$
=\$ 90 / \$ 6.00
$$

$$
=15.0
$$

## Thermo Dynamics

a. Retained earnings, December 31, 2011

$$
\$ 450,000
$$

Less: Retained earnings, December 31, 2012.... $\underline{400,000}$
Change in retained earnings............................... 50,000
Add: Common stock dividends.
25,000
Earnings available to common shareholders
\$ 75,000

$$
\begin{aligned}
b . \text { Earnings per share } & =\$ 75,000 / 20,000 \text { shares } \\
& =\$ \mathbf{3 . 7 5} \text { per share }
\end{aligned}
$$

c. Payout ratio $=\$ 25,000 / \$ 75,000=.333=\mathbf{3 3 \%}$
d. Price/earnings ratio $=\$ 30.00 / \$ 3.75=8 \mathrm{x}$

## 2-11.

Brandon Fast Foods Inc.
a. Operating Income $\$ 210,000$ - Taxes $\$ 59,300$ - Interest $\$ 30,000=$ Net income after taxes $\$ 120,700$

EPS $=\$ 96,000 / 16,000$ shares $=\mathbf{\$ 6 . 0 0} \mathbf{~ E P S}$
Common Dividend Per Share = Div. paid \$36,000/16,000 shares $=\mathbf{\$ 2 . 2 5}$ Div. Per Share
b. Increase in RE = Income \$120,700 - Common Dividends $\$ 24,700=\$ 60,000$.

2-12.
Common stock - noncurrent
Accounts payable - current
Preferred stock - noncurrent
Prepaid expenses - current
Bonds payable - noncurrent
Inventory - current
Investments - noncurrent
Marketable securities - current
Accounts receivable - current
Plant and equipment - noncurrent
Accrued wages payable - current
Retained earnings - noncurrent

## Assets

Current Assets

| Cash............................................. |  | \$ 10,000 |
| :---: | :---: | :---: |
| Marketable securities....................... |  | 20,000 |
| Accounts receivable. | \$48,000 |  |
| Less: Allowance for bad debts...... | 6,000 |  |
|  |  | 42,000 |
| Inventory.... |  | 66,000 |
| Total Current Assets.............. |  | 138,000 |
| ther Assets: |  |  |
| Investments.................................... |  | 20,000 |

## Capital Assets:

Plant and equipment.
680,000
Less: Accumulated amortization.. $3 \underline{300,000}$
Net plant and equipment................... $\underline{380,000}$
Total Assets.......................................... $\$ 538,000$

## Liabilities and Shareholders' Equity

## Current Liabilities:

Accounts payable \$ 35,000
Notes payable
33,000
Total current Liabilities................ 68,000
Long-Term Liabilities.
Bonds payable.
136,000
Total Liabilities............................. 204,000
Shareholders' Equity:
Preferred stock, 1,000 shares outstanding....... 50,000
Common stock, 100,000 shares outstanding.... 188,000
Retained earnings ..... 96,000
Total Shareholders' Equity. ..... 334,000
Total Liabilities and Shareholders' Equity \$538,000
2-14.
Bengal Wood Company
Current assets ..... \$100,000
Capital assets. ..... 140,000
Total assets ..... 240,000

- Current liabilities ..... 60,000
- Long-term liabilities ..... 90,000
Shareholders' equity 90,000
- Preferred stock obligation ..... 20,000
Net worth assigned to common \$ 70,000
Common shares outstanding ..... 17,500
Book value (net worth) per share. ..... $\$ 4.00$
2-15. Monique's Boutique
a. Total assets. ..... \$600,000
- Current liabilities ..... 150,000
- Long-term liabilities. ..... 120,000
Shareholders' equity ..... 330,000
- Preferred stock. ..... 75,000
Net worth assigned to common. ..... \$255,000
Common shares outstanding ..... 30,000
Book value (net worth) per share ..... $\$ 8.50$
$b$. Earnings available to common. ..... \$33,600
Shares outstanding. ..... 30,000
Earnings per share. ..... \$1.12
$\mathrm{P} / \mathrm{E}$ ratio $\times$ earnings per share $=$ price
$12 \times \$ 1.12=\mathbf{\$ 1 3 . 4 4}$
c. Market value per share (price) to book value per share $\$ 13.44 / \$ 8.50=\mathbf{1 . 5 8}$

2-16.

## Phelps Labs

a. Total assets.......................................
\$1,800,000

- Current liabilities......................... 595,000
- Long-term liabilities. 630,000
Shareholders' equity. 575,000
- Preferred stock 165,000
Net worth assigned to common. $\qquad$ \$410,000
Common shares outstanding............... 20,000
Book value (net worth) per share.
\$20.50
b. Earnings available to common.........
\$45,000
Shares outstanding...........................
20,000
Earnings per share.
\$2.25
$\mathrm{P} / \mathrm{E}$ ratio $\times$ earnings per share $=$ price $13 \times \$ 2.25=\$ 29.25$
c. Market value per share (price) to book value per share \$29.25/\$20.50
$=1.43$

2-17.

## Phelps Labs (Continued)

$2 \times$ book value $=$ price
$2 \times \$ 20.5=\$ 41.00$
$\mathrm{P} / \mathrm{E}$ ratio $\quad=\$ 41.00 / \$ 2.25$

## $=18.22$

2-18.

1. Balance Sheet (BS)
2. Income Statement (IS)
3. Current Assets (CA)
4. Capital Assets (Cap A)
5. Current Liabilities (CL)
6. Long-Term Liabilities (LL)
7. Shareholders Equity (SE)

| Indicate Whether <br> the Item is on <br> Balance Sheet or <br> Income Statement | If the Item is on <br> Balance Sheet, <br> Designate Which <br> Category |  |
| :---: | :--- | :--- |
| BS | SE | Retained earnings |
| IS |  | Income tax expense |
| BS | CA | Accounts receivable |
| BS | SE | Common stock |
| BS | LL | Bonds payable maturity 2012 |
| BS | CL | Notes payable (6 months) |
| IS |  | Net income (EAT) |
| IS |  | Selling and adm. expenses |
| BS | CA | Inventories |
| BS | CL | Accrued expenses |
| BS | CA | Cash |
| BS | Cap A | Plant and equipment |
| IS |  | Sales |
| IS |  | Operating expenses |


| Indicate Whether <br> the Item is on <br> Balance Sheet or <br> Income Statement | If the Item is on <br> Balance Sheet, <br> Designate Which <br> Category |  |
| :---: | :--- | :--- |
| BS | SE | Retained earnings |
| BS | CA | Marketable securities |
| BS | CL | Accounts payable |
| IS | Interest expense |  |
| BS | CL | Income tax payable |

2-19. Increase in inventory -- decreases cash flow (use)
Decrease in prepaid expenses -- increases cash flow (source)
Decrease in accounts receivable -- increases cash flow (source)
Increase in cash -- decreases cash flow (use)
Decrease in inventory -- increases cash flow (source)
Dividend payment -- decreases cash flow (use)
Increase in short-term notes payable -- increases cash flow (source)
Amortization expense - does not affect cash flow
(However in the cash flow statement it is added to net income to determine cash provided by operations)
Decrease in accounts payable -- decreases cash flow (use)
Increase in long-term investments -- decreases cash flow (use)

## 2-20. Jupiter Corporation - Saturn Corporation

|  | Jupiter | Saturn |
| :---: | :---: | :---: |
| Gross profit... | \$700,000 | \$700,000 |
| Selling and adm. expense... | 160,000 | 160,000 |
| Amortization. | 240,000 | 400,000 |
| Operating profit............... | 300,000 | 140,000 |
| Taxes (40\%)..................... | 120,000 | 56,000 |
| Earnings after taxes............ | 180,000 | 84,000 |
| Plus amortization expense... | 240,000 | 400,000 |
| Cash Flow........................ | \$420,000 | \$484,000 |

Saturn had $\$ 160,000$ more in amortization, which provided $\$ 64,000$ $(0.40 \times \$ 160,000)$ more in cash flow. We observe that Saturn's taxes were less by: $\$ 120,000-\$ 56,000=\$ 64,000(0.40 \times \$ 160,000)$.

2-21.
$a$.

## Loofa Corporation

## Statement of Cash Flows

For the Year Ended December 31, 2012

## Operating activities:

Net income (earnings after taxes)............... \$54,610
Add items not requiring an outlay of cash:
Amortization............................... $\underline{8,190} \quad \frac{8.190}{62,800}$
Cash flow from operations
Changes in non-cash working capital:
Decrease in accounts receivable.... 5,460
Increase in inventory..................... $(16,385)$
Increase in accounts payable......... 19,115
Decrease in taxes payable............... $(5,455)$
Net change in non-cash working capital....
Cash provided by operating activities $\qquad$

## Investing activities:

Increase in plant and equipment........... $(19,115)$
Cash used in investing activities $\qquad$

## Financing activities:

> Issue of common stock ......................... 16,385
Common stock dividends paid............. (27,305)
Cash used in financing activities
Net increase in cash (equivalents) during the year.. 35,500
Cash, beginning of year. 21,845
Cash, end of year
\$ 57,345
b. Major accounts contributing to positive change in cash position are: net income, payables and common stock issuance. Negative change comes from inventory, plant and equipment and dividends paid.

2-22.
a.

## Waif Corporation

## Statement of Cash Flows

For the Year Ended December 31, 2012

## Operating activities:

Net income (earnings after taxes)............... \$ 91,000
Add items not requiring an outlay of cash:
Amortization
\$22,000
22,000
Cash flow from operations
113,000
Changes in non-cash working capital:
Increase in accounts receivable....
$(12,600)$
Decrease in inventory. 7,100
Decrease in accounts payable. $\qquad$ $(10,000)$
Net change in non-cash working capital....
$(15,500)$
Cash provided by operating activities........
97,500

## Investing activities:

Increase in plant and equipment........... $(48,000)$
Sale of land................................ 27,000
Cash used in investing activities $\qquad$ $(21,000)$
Financing activities:
Retirement of bonds payable $(40,000)$
Issue of common stock........................ 40,000
Common stock dividends paid
$(39,400)$
Cash used in financing activities.
$(39,400)$
Net increase in cash (equivalents) during the year 37,100
Cash, beginning of year.
17,400
Cash, end of year.
$\$ 54,500$
b. Major accounts contributing to positive change in cash position are: net income, amortization, sale of land and common stock issuance. Negative change from plant and equipment, bond retirement, and dividends paid.

2-23.

## Maris Corporation <br> Statement of Cash Flows

For the Year Ended December 31, 2012

## Operating activities:

Net income (earnings after taxes). \$250,000
Add items not requiring an outlay of cash:
Amortization
\$230,000
230,000
Cash flow from operations
Increase in accounts receivable.. $(10,000)$
Increase in inventory $(30,000)$
Decrease in prepaid expenses.... 30,000
Increase in accounts payable..... 250,000
Decrease in accrued expenses... $\quad(20,000)$
Net change in non-cash working capital..... $\underline{220,000}$
Cash provided by operating activities......... $\quad 700,000$

## Investing activities:

Decrease in investments 10,000
Increase in plant and equipment........ $\quad \underline{(600,000)}$
Cash used in investing activities
$(590,000)$

## Financing activities:

$\begin{array}{lc}\text { Increase in bonds payable ................. } & 60,000 \\ \text { Preferred stock dividends paid........... } & (10,000) \\ \text { Common stock dividends paid......... } & (140,000)\end{array}$
Cash used in financing activities $\qquad$
Net increase (decrease) in cash
Cash, at beginning of year
Cash, end of year
$(\underline{90,000)}$
20,000
100,000
\$120,000

## 2-24.

Cash flow provided by operating activities exceeds net income by $\$ 450,000$. This occurs primarily because we add back amortization of $\$ 230,000$ and accounts payable increases by $\$ 250,000$. Thus, the reader of the cash flow statement gets important insights as to how much cash flow was developed from daily operations.

## 2-25.

The buildup in plant and equipment of \$600,000 (gross) and \$370,000 (net) has been financed, in part, by the large increase in accounts payable $(\$ 250,000)$. This is not a very satisfactory situation. Short-term sources of funds can always dry up, while capital asset needs are permanent in nature. The firm may wish to consider more long-term financing, such as a mortgage, to go along with profits, the increase in bonds payable, and the add-back of amortization.

## 2-26. Book value $=\underline{\text { Shareholders' equity }- \text { Preferred stock }}$ per share Common shares outstanding

Book value $=(\$ 1,390,000-\$ 90,000)=\$ 1,300,000=\$ \mathbf{8 . 6 7}$
$\begin{array}{lll}\text { per share } & 150,000 & 150,000\end{array}$ (2011)

Book value $=(\$ 1,490,000-\$ 90,000)=\$ 1,400,000=\$ 9.33$
per share $\quad 150,000 \quad 150,000$ (2012)

| 2-27. Market value | $=2.8 \times \$ 9.33=\mathbf{\$ 2 6 . 1 2}$ |
| ---: | :--- |
| P/E ratio | $=\$ 26.12 / \$ 1.60$ |
|  | $=16.33$ or $\mathbf{1 6 x}$ |

2-28.

## Winfield Corporation

Statement of Cash Flows
December 31, 2012

## Operating activities:

Net income (earnings after taxes)............... \$ 14,000
Add items not requiring an outlay of cash:
Amortization (buildings)..... \$10,500
Gain on sale of investment........ $(5,250)$
Loss on sale of equipment........... 1,050
Cash flow from operations:
6,300
Changes in non-cash working capital:
Increase in accounts receivable... $(2,450)$
Increase in inventory $(5,250)$
Increase in prepaid expenses
Decrease in accounts payable.....
$(1,750)$
Increase in accrued expenses...... 1,925
Decrease in interest payable........ (175)
Net change in non-cash working capital...... $\quad(7,875)$
Cash provided by operating activities......... 12,425
Investing activities:
Proceeds from the sale of stock ..... 8,750
Proceeds from the sale of equipment.... ..... 2,450
Purchase of equipment. ..... $(15,750)$
Purchase of land (see note) ..... $(8,750)$
Cash used in investing activities ..... $(13,300)$
Financing activities:
Increase in notes payable. ..... 2,625
Increase in bonds payable. ..... 5,250
Common stock dividends paid ..... $(6,650)$
Cash provided by financing activities ..... 1,225
Net increase in cash ..... 350
Cash, beginning of year
Cash, end of year1,400
Issued note of $\$ 8,750$ for land purchase (non-cash); due June 30, 2013.

## 2-29. <br> $a$. <br> Gardner Corporation <br> Income Statement <br> For the Year Ending December 31, 2012

Sales.......................................................... \$220,000
Cost of goods sold @ 60\%................................... 132,000
Gross profit........................................................... 88,000
Selling and administration expense................. 22,000
Amortization expense..................................... $\underline{20,000}$

Interest expense (1)................................. $\underline{6,000}$
Earnings before taxes......................................... 40,000
Taxes @ 18\%....................................................... $\quad 7,200$
Earnings after taxes................................... $\$ \underline{\$ 3,800}$
(1) Interest expense $=(10 \% \times \$ 20,000+8 \% \times \$ 50,000)=\$ 6,000$

## $b . \quad$ Gardner Corporation <br> Balance Sheet <br> December 31, 2012

| Cash | $\$ 10,000$ | Accounts payable | $\$ 15,000$ |
| :--- | ---: | :--- | ---: |
| Accounts receivable | 16,500 | Notes payable | 26,000 |
| Inventory | 27,500 | Bonds payable | $\underline{40,000}$ |
| Prepaid expenses | $\underline{12,000}$ |  | 81,000 |
| Current assets | 66,000 | Current liabilities |  |
| Capital assets: |  | Shareholders' equity: |  |
| Plant and Equipment 285,000 Common stock |  |  |  |
| less: acc. amortization $\underline{70,000}$ Retained earnings <br> Net plant \& equipment $\underline{125,000}$  <br> Total assets $\underline{\$ 281,000}$  | Total liabilities \& equity | $\underline{\$ 281,000}$ |  |

Acc. Amortization $=\$ 50,000+\$ 20,000=\$ 70,000$
Retained Earnings $=\$ 105,000+\$ 20,000=\$ 125,000$

## c.

Gardner Corporation<br>Statement of Cash Flows<br>For the Year Ended December 31, 2012

## Operating activities:

Net income (earnings after taxes)................ \$32,800
Add items not requiring an outlay of cash:
Amortization.............................. \$20,000
20,000
$\begin{array}{lcc}\text { Cash flow from operations } & & 52,800 \\ \text { Increase in accounts receivable.. } & (1,500) & \\ \text { Increase in inventory................. } & (2,500) \\ \text { Increase in accounts payable.... } & 3,000 \\ \text { Increase in notes payable*...... } & \underline{6,000} & \end{array}$
Net change in non-cash working capital..... $\underline{5,000}$
Cash provided by operating activities......... 57,800

## Investing activities:

Increase in plant and equipment......... $(35,000)$
Cash used in investing activities.
$(35,000)$
Financing activities:
Decrease in bonds payable.................. $(10,000)$
Common stock dividends paid........... $(12,800)$
Cash used in financing activities.
$(\underline{22,800)}$
Net increase (decrease) in cash
Cash, at beginning of year
10,000
Cash, end of year
\$10,000

* Note: There is a healthy debate as to whether notes payable (trade related) should be included in operating or financing activities.
d. Major accounts contributing to positive change in cash position are: net income and amortization. Negative change is from plant and equipment, bonds payable and dividends paid.

2-30. Ron's Aerobics Ltd..

| a. 2011 | Net income | $\$ 68,000$ |
| :--- | :--- | ---: |
|  | Taxes @ $16.5 \%$ | $\underline{11,220}$ |
|  | Income after taxes | $\underline{\mathbf{5 5 6 , 7 8 0}}$ |
| 2012 | Net income | $\$ 142,000$ |
|  | Taxes @ $13 \%$ (Text) | $\underline{18,460}$ |
|  | Income after taxes | $\underline{\mathbf{1 2 3 , 5 4 0}}$ |
| Note: Manitoba 2012 tax rate was actually changed to 15\% |  |  |

b. The average tax rate is $\mathbf{1 4 . 7 5 \%}$.

2-31. Inland Fisheries Corp.
a. Cash flow from operating activities
$\$ 6.00$ million

- Capital expenditures 2.00
- Common share dividends 0.75
- Preferred share dividends Free cash flow
0.35
\$2.90 million
b. Free cash flow represents the funds that are available for special financial activities, such as the acquisition of another firm.

2-32.

## Nix Corporation

Income Statement
Sales.............................................................. \$485,000
Cost of goods sold......................................... $\underline{205,000}$
Gross Profit................................................... 280,000
Selling and administrative expense............... 70,000
Amortization expense................................... 60,000
Operating profit............................................. 150,000
Interest expense............................................ 25,000
Earnings before taxes.................................... 125,000
Taxes @ 14.5\% (Text)........................................... 18,125
Earnings after taxes......................................... \$106,875
Note: The B.C. 2012 tax rate is changed to $\mathbf{1 3 . 5 \%}$

2-33. Nix Corporation (Continued)

Tax savings on amortization $=\$ 60,000 \times 14.5 \%$
$=\mathbf{8 8 , 7 0 0}$

2-34.
R.E. Forms Ltd.

| Alberta | Net income | $\$ 75,000$ |
| :--- | :--- | :--- |
|  | Taxes @ $14 \%$ | $\underline{10,500}$ |
|  | Income after taxes | $\underline{\mathbf{\$ 6 4 , 5 0 0}}$ |
| Ontario | Net income | $\$ 75,000$ |
|  | Taxes @ $16.5 \%$ | $\underline{12,375}$ |
|  | Income after taxes | $\underline{\mathbf{\$ 6 2 , 6 2 5}}$ |
|  | $\underline{\mathbf{( 2 0 1 2} \text { rate changed to }}$ | $\mathbf{1 5 . 5 \% )}$ |

## J.B. Wands

a. Investment (bonds)
$\$ 14,000$
Bond interest @ $6.0 \% \times \$ 14,000=\quad \$ 840.00$
Marginal tax rate (Saskatchewan) 35.00\%
Deduct:Combined taxes payable $35 \%$ x $\$ 840=\underline{294.00}$
After tax bond yield (return) $\$ 546.00$
After tax yield $=$ return $/$ investment $\mathrm{x} 100 \%$

$$
=\$ 546.00 / \$ 14,000 \times 100 \%=\mathbf{3 . 9 0 \%}
$$

$$
\begin{aligned}
& \text { Investment (shares) } \underline{\mathbf{1 4 , 0 0 0}} \\
& \text { Share dividend @ } 5.0 \% \times 14,000=\quad \$ 700.00 \\
& \text { Marginal tax rate (Saskatchewan) } \quad 17.5 \% \\
& \text { Deduct:Combined taxes payable } 17.5 \times \$ 700=\underline{122.50} \\
& \text { After tax bond yield (return) } \$ 577.50 \\
& \text { After tax yield }=\text { return } / \text { investment } \mathrm{x} 100 \% \\
& =\$ 577.50 / \$ 14,000 \times 100 \%=\mathbf{4 . 1 2 5 \%}
\end{aligned}
$$

The dividend provides a slightly better after tax yield (return).
b. Bond interest is a fixed payment. Share dividends may not be paid and shares are subject to capital gains and losses. This makes the shares riskier. The result illustrates the "risk - return tradeoff".

## 2-36. Billie Fruit

## A. Top bracket (Investment of $\$ 20,00$ )

Share dividend @ $7.0 \%$ x $\$ 20,000=\$ 1,400.00$
Marginal tax rate (Yukon) \$1,400 x 17.23\%
Deduct: Combined taxes payable
After tax dividend yield (return)
241.22
\$1,158.78

After tax yield $=$ return $/$ investment $\times 100 \%$

$$
=\$ 1158.78 / \$ 20,000 \times 100 \%=\mathbf{5 . 7 9 \%}
$$

Capital gain @ 7.0\% x $\$ 20,000=\quad \$ 1,400.00$
Marginal tax rate (Yukon) \$1,400 x 21.20\%
Deduct: Combined taxes payable
After tax bond yield (return)
$\underline{296.80}$

After tax yield = return / investment x 100\%
Better: $\$ 1,103.20 / \$ 20,000 \times 100 \%=\mathbf{5 . 5 2 \%}$

## B. Middle bracket $\mathbf{( \$ 3 5 , 0 0 0}$ to $\mathbf{\$ 5 5 , 2 8 0}$ )

Share dividend @ 7.0\% \$1,400.00
Marginal tax rate (Yukon) 4.4\%
Combined taxes payable $(4.4 \times \$ 1,400) \underline{61.60}$
After tax dividend yield (return) $\quad \$ 1,338.40$
After tax yield
Better: $\$ 1,338.40 / \$ 20,000 \times 100 \%=\mathbf{6 . 6 9 \%}$
Capital gain @ 7.0\%
\$1,400.00
Marginal tax rate (Yukon)
15.84\%

Combined taxes payable
After tax yield (return)
$\underline{221.76}$
$\$ 1,178.24$

After tax yield
$\$ 1,178.24 / \$ 20,000 \times 100 \%=\mathbf{5 . 8 9 \%}$

## 2-37. <br> Jasper Corporation

Yield is 7\%
On each $\$ 100$ investment
Interest paid to bondholder............................................... \$7.00
Co.’s Tax savings @ 40\%...................................... 2.80
Combined bondholder tax payable @ $39 \%$...... - $\underline{2.73}$
Net loss to government (\$2.80-\$2.73) $\mathbf{\$ 0 . 0 7}$

# Spreadsheet Templates <br> MAIN MENU -- CHAPTER 2 

Problem 2-6
Problem 2-15
Problem 2-23

Problem 2-7
Problem 2-20
Problem 2-29

## Foundations of Financial Management

Block, Hirt, Short, and Perretta: Ninth Canadian Edition

## Problem 2-6 LO 2

Determine profitability.

Student Name:
Course Name:
Student ID:
Course Number:


The Aztec Book Company sold 1,400 finance textbooks to High Tuition College for $\$ 84$ each in 2011. These books cost $\$ 63$ to produce. In addition, Aztec Book spent $\$ 2,000$ (selling expense) to persuade the college to buy its books. Aztec Book borrowed $\$ 50,000$ on January 1, 2011, on which it paid 10 percent interest. Both interest and principal of the loan were paid on December 31, 2011. Aztec Book's tax rate is 20 percent. Amortization expense for the year was $\$ 5,000$.

Did Aztec Book Company make a profit in 201? Please verify with an income statement presented in good form.

## Solution

Problem 2-6
Instructions
Using the information from the problem and the key data below, complete the income statement.
Key data
Units sold
Selling price
Cost to produce
1,400
$\$ 84$ per unit
\$63 per unit
Selling expense
\$2,000
Amortization
Tax rate
\$5,000 20\%
Loan
\$50,000
Interest rate 10\%

Aztec Book Company
Income Statement For the year ended December 31, 2011

| Sales | $\$ 117,600$ |
| :--- | ---: |
| Cost of goods sold | 88,200 |
| Gross profit | 29,400 |
| Selling expense | 2,000 |
| Amortization expense | 5,000 |
| Operating profit | 22,400 |
| Interest expense | 5,000 |
| Earnings before taxes | 37,400 |
| Taxes | $\$ 13,90$ |
| Earnings after taxes |  |
|  |  |

## Foundations of Financial Management

Block, Hirt, Short, and Perretta: Ninth Canadian Edition
Problem 2-7
LO 2
Determine profitability.
Student Name:
Course Name:
Student ID:
Course Number: $\square$
a. Carr Auto Wholesalers had sales of $\$ 900,000$ in 2011, and cost of goods sold represented 65 percent of sales. Selling and administrative expenses were 9 percent of sales. Amortization expense was $\$ 10,000$, and interest expense for the year was $\$ 8,000$. The firm's tax rate is 30 percent. Compute the earnings after taxes.
b. Assume the firm hires Ms. Hood, an efficiency expert, as a consultant. She suggests that by increasing selling and administrative expenses to 12 percent of sales, sales can be increased to $\$ 1,000,000$. The extra sales effort will also reduce cost of goods sold to 60 percent of sales (there will be a larger mark-up in prices as a result of more aggressive selling). Amortization expense will remain at $\$ 10,000$. However, more automobiles will have to be carried in inventory to satisfy customers, and interest expense will go up to $\$ 15,000$. The firm's tax rate will remain at 30 percent. Compute revised earnings after taxes based on Ms. Hood's suggestions for Carr Auto Wholesalers. How much will her ideas increase or decrease profitability?

## Solution

## Problem 2-7

Instructions
Using the information from the problem and the key data below, complete the income statement to determine profitability.
Key data for $\mathbf{a}$.

Sales
Cost of goods sold
Selling and admn expenses
Amortization
Interest expense
Tax rate
$30 \%$

Carr Auto Wholesalers
Income Statement For the year ended December 31, 2011

## Sales

Cost of goods sold
Gross profit
Selling and admn expenses
Amortization expense
Operating profit
Interest expense
Earnings before taxes
Taxes
tarnıngs atter taxes

| $\$ 900,000$ |
| ---: |
| 585,000 |
| 315,000 |
| 81,000 |
| 10,000 |
| 224,000 |
| 8,000 |
| 216,000 |
| 64,800 |
| $\$ 151,200$ |

Using the information from the problem and the key data below, complete the income statement to determine profitability.

## Key data for $\mathbf{b}$.

Sales
Cost of goods sold
Selling and admn expenses
\$1,000,000
$60 \%$ of sales
$12 \%$ of sales
Amortization
Interest expense
\$10,000
Tax rate
\$15,000
30\%

Carr Auto Wholesalers
Income Statement
For the year ended December 31, 2011

| Sales | $\$ 1,000,000$ |
| :--- | ---: |
| Cost of goods sold | 600,000 |
| Gross profit | 400,000 |
| Selling and admn expenses | 120,000 |
| Amortization expense | 10,000 |
| Operating profit | 270,000 |
| Interest expense | 15,000 |
| Earnings before taxes | 255,000 |
| Taxes | 76,500 |
| Earnings after taxes | $\$ 178,500$ |

The changes would result in an
increase in profit of

## Foundations of Financial Management

Block, Hirt, Short, and Perretta: Ninth Canadian Edition

Problem 2-13 LO 3
Prepare balance sheet
Student Name:
Course Name:
Student ID:
Course Number:


Arrange the following items in proper balance sheet presentation.

| Accumulated amortization | $\$ 300,000$ |
| :--- | ---: |
| Retained earnings | 96,000 |
| Cash | 10,000 |
| Bonds payable | 136,000 |
| Accounts receivable | 48,000 |
| Plant and equipment - original cost | 680,000 |
| Accounts payable | 35,000 |
| Allowance for bad debts | 6,000 |
| Common stock, 100,000 shares outstanding | 188,000 |
| Inventory | 66,000 |
| Preferred stock, 1,000 shares outstanding | 50,000 |
| Marketable securities | 20,000 |
| Investments | 20,000 |
| Notes payable | 33,000 |

## Solution

## Problem 2-13

Instructions
In the solution area below, arrange the following items in proper balance sheet presentation.

Balance Sheet Assets

## Current Assets

Cash


Liabilities and Shareholders' Equity

## Current Liabilities

| Accounts payable | $\$ 35,000$ |
| :--- | ---: | ---: |
| Notes payable | 33,000 |
| Total Current Liabilities | 68,000 |
| Long-term Liabilities | 136,000 |
| Bonds payable | 204,000 |
| Total Liabilities |  |
| Shareholders' Equity | 50,000 |
| Preferred stock, 1,000 shares outstanding | 188,000 |
| Common stock, 100,000 shares outstanding | 96,000 |
| Retained earnings | 334,000 |
| Total Shareholders' Equity | $\$ 538,000$ |
| Total Liabilities and Shareholders' Equity |  |

# Foundations of Financial Management <br> Block, Hirt, Short, and Perretta: Ninth Canadian Edition 

## Problem 2-15 LO 4

Calculate Book value and P/E Ratio
Student Name:
Course Name:
Student ID:
Course Number:


Monique's Boutique has assets of $\$ 600,000$, current liabilities of $\$ 150,000$, and long-term liabilities of $\$ 120,000$. There is $\$ 75,000$ in preferred stock outstanding. Thirty thousand shares of common stock have been issued.
a. Compute book value (net worth) per share.
b. If there is $\$ 33,600$ in earnings available to common shareholders and Monique's stock has a P/E ratio of 12 times earnings per share, what is the current price of the stock?
c. What is the ratio of market value per share to book value per share?

## Solution

## Problem 2-15

Instructions
Use the following facts to solve the problem.

| Assets | $\$ 600,000$ |
| :--- | ---: |
| Current liabilities | 150,000 |
| Long-term liabilities | 120,000 |
| Preferred stock | 75,000 |
| Shares of common | 30,000 |

a. Compute book value (net worth) per share.

| Total assets | $\$ 600,000$ |
| :--- | ---: |
| - Current liabilities | 150,000 |
| - Long-term liabilities | 120,000 |
| Shareholders' equity | 330,000 |
| - Preferred stock | 75,000 |
| Net worth assigned to common | $\$ 255,000$ |
| Common shares outstanding | 30,000 |
| Book value (net worth) per share | $\$ 8.50$ |

b. If there is $\$ 33,600$ in earnings available to common shareholders and Monique's stock has a P/E ratio of 12 times earnings per share, what is the current price of the stock?

| Earnings available to common | $\$ 33,600$ |
| :--- | ---: |
| Shares outstanding | 30,000 |
| Earnings per share | $\$ 1.12$ |
|  |  |
| Current Price | 12 |
| P/E Ratio | $\$ 1.12$ |
| Earnings per share | $\$ 13.44$ |

Current Price $\quad \$ 13.44$
= market value per share
c. What is the ratio of market value per share to book value per share?

| Market share per share | $\$ 13.44$ |
| :--- | ---: |
| Book value per share | $\$ 8.50$ |
| Ratio of market value to book value | 1.58 |

# Foundations of Financial Management 

Block, Hirt, Short, and Perretta: Ninth Canadian Edition

Problem 2-20
LO 4
Amortization and Cash flow
Student Name:
Course Name:
Student ID:
Course Number:


The Jupiter Corporation has a gross profit $\$ 700,000$ and $\$ 240,000$ in amortization expense. The Saturn Corporation also has $\$ 700,000$ in gross profit, with $\$ 400,000$ in amortization expense. Selling and administrative expense is $\$ 160,000$ for each company.
Given that the tax rate is 40 percent, compute the cash flow for both companies. Explain the difference in cash flow between the two firms.

## Solution

## Problem 2-20 <br> Instructions

Complete the template below by entering data and formulas to calculate the cash flow.

Gross profit
Selling and adm. Expense
Amortization
Operating profit
Taxes (40\%)
Earnings after taxes
Plus amortization expense
Cash flow


Explain the difference in cash flow between the two firms.
Saturn had $\$ 160,000$ more in amortization, which provided $\$ 64,000(0.40 \times \$ 160,000)$ more in cash flow.
We observe that Saturn's taxes were less by: $\$ 120,000-56,000=\$ 64,000(\$ 160,000$ * 0.40$)$.

## Foundations of Financial Management

Block, Hirt, Short, and Perretta: Ninth Canadian Edition

Problem 2-21 LO 4
Prepare a statement of cash flows.

Student Name:
Course Name:
Student ID
Course Number:


The following information is provided for Loofa Corporation

|  | Loofa Corporation Balance Sheets December 31, 2011 |  | December 31, 2010 |  |
| :---: | :---: | :---: | :---: | :---: |
| Assets |  |  |  |  |
| Cash |  | \$57,345 |  | \$21,845 |
| Accounts Receivable |  | 43,690 |  | 49,150 |
| Inventory |  | 114,685 |  | 98,300 |
| Equipment | 101,035 |  | 81,920 |  |
| Less: accumulated amortization | 24,575 |  | 16,385 |  |
| Net equipment |  | 76,460 |  | 65,535 |
| Total Assets |  | \$292,180 |  | \$234,830 |
| Liabilities and Equity |  |  |  |  |
| Accounts payable |  | \$46,420 |  | \$27,305 |
| Taxes payable |  | 5,465 |  | 10,920 |
| Common stock |  | 180,220 |  | 163,835 |
| Retained earnings |  | 60,075 |  | 32,770 |
| Total liabilities and equity |  | \$292,180 |  | \$234,830 |

During 2011, the following occurred:

1. Net income was $\$ 54,610$.
2. Equipment was purchased for cash, and no equipment was sold.
3. Shares were sold for cash
4. Dividends were declared and paid.
a. Prepare a statement of cash flows for the Loofa Corporation.
b. Identify the major accounts contributing to the change in cash position, from the three different components of the cash flow statement.

Solution

Problem 2-21
Instructions
Use the template below to meet the requirements of the problem.
a. Prepare the statement of cash flows for 2011.

> Loofa Corporation
> Statement of Cash Flows
> For the Year Ended December 31, 2011

Operating Activities:
Net Income (earnings after taxes)
Add items not requiring an outlay of cash:
Amortization

|  |  | $\$ 54,610$ |
| ---: | ---: | ---: |
| $\$$ | 8,190 | 8,190 |
|  | 62,800 |  |

Cash flow from operations
Changes in non-cash working capital:
Decrease in accounts receivable
Increase in inventory
Increase in accounts payable
5,460
$(16,385)$
Decrease in taxes payable
Net change in non-cash working capital
Cash provided by operating activities


Investing Activities.
Increase in plant and equipment
Cash used in investing activities
$(19,115)$

## Financing Activities:

Issue of common stock
Common stock dividends paid
Cash used in financing activities
Net increase in cash (equivalents) during the year
Cash, beginning of year
Cash, end of year

| (10,115) | $(19,115)$ |
| :---: | :---: |
| 16,385 |  |
| $(27,305)$ |  |
|  | $(10,920)$ |
|  | 35,500 |
|  | 21,845 |
|  | \$57,345 |

b. Identify the major accounts contributing to the change in cash position, from the three different components of the cash flow statement
Major accounts contributing to positive change in cash position are: net income, payables and common stock issuance. Negative change comes from inventory, plant and equipment and dividends paid.

## Foundations of Financial Management <br> Block, Hirt, Short, and Perretta: Ninth Canadian Edition

| Problem 2-23 LO 4Prepare a statement of cash flows. |  |  |
| :---: | :---: | :---: |
|  |  |  |
| Student Name: |  |  |
| Course Name: |  |  |
|  |  |  |
| Student ID: Course Number: |  |  |
| Prepare a statement of cash flows for the Maris Corporation. |  |  |
| MARIS CORPORATION Income Statement <br> Year ended December 21, 2011 |  |  |
|  |  |  |
|  |  |  |
|  |  |  |
| Sales |  | \$3,300,000 |
| Cost of goods sold |  | 1,950,000 |
| Gross profit |  | 1,350,000 |
| Selling and administrative expense |  | 650,000 |
| Amortization expense |  | 230,000 |
| Operating income |  | 470,000 |
| Interest expense |  | 80,000 |
| Earnings before taxes |  | 390,000 |
| Taxes |  | 140,000 |
| Earnings after taxes |  | \$250,000 |
| Preferred stock dividends |  | 10,000 |
| Earnings available to common shareholders |  | \$240,000 |
| Shares outstanding |  | 150,000 |
| Earnings per share |  | \$1.60 |
| Statement of Retained Earnings For the Year Ended December 31, 2011 |  |  |
| Retained earnings, balance, January 1, 2011 |  | \$800,000 |
| Add: Earnings available to common shareholders, 2011 |  | 240,000 |
| Retained earnings, balance, December 31, 2011 |  | 140,000 |
|  |  | \$900,000 |
| Comparative Balance Sheets |  |  |
|  | Dec. 31, 2011 | Dec. 31, 2010 |
| Assets |  |  |
| Current assets |  |  |
| Cash | \$120,000 | \$100,000 |
| Accounts receivable (net) | 510,000 | 500,000 |
| Inventory | 640,000 | 610,000 |
| Prepaid expenses | 30,000 | 60,000 |
| Total current assets | 1,300,000 | 1,270,000 |
| Investments (long-term securities)Plant and equipment | 80,000 | 90,000 |
|  | \$2,600,000 |  |
| Less: Accumulated amortization | 1,230,000 |  |
| Net plant and equipment | 1,370,000 | 1,000,000 |
| Total assets | \$2,750,000 | \$2,360,000 |
| Liabilities and Shareholders' Equity |  |  |
| Current liabilities |  |  |
| Accounts payable | \$550,000 | \$300,000 |
| Notes payable | 500,000 | 500,000 |
| Accrued expenses | 50,000 | 70,000 |
| Total current liabilities | 1,100,000 | 870,000 |
| Long-term liabilities |  |  |
| Bonds payable, 2020 Total liabilities | 160,000 | 100,000 |
|  | 1,260,000 | 970,000 |
| Shareholders' equity |  |  |
| Preferred stock | 90,000 | 90,000 |
| Common stock | 500,000 | 500,000 |
| Retained earnings | 900,000 | 800,000 |
| Total shareholders' equity | 1,490,000 | 1,390,000 |
| Total liabilties and shareholders' | ity $\quad$ \$2,750,000 | \$2,360,000 |

Solution
Problem 2-23
Instructions
Use the template below to meet the requirements of the problem.
Prepare a statement of cash flows for the year ended December 31, 2011.
Maris Corporation
Statement of Cash Flows
For the Year Ended December 31, 201

| Operating Activities: |  |  |  |
| :---: | :---: | :---: | :---: |
| Net Income (earnings after taxes) |  |  | \$250,000 |
| Add items not requiring an outlay of cash: |  |  |  |
| Amortization | \$ | 230,000 | 230,000 |
| Cash flow from operations |  |  | 480,000 |
| Changes in non-cash working capital: |  |  |  |
| Increase in accounts receivable |  | $(10,000)$ |  |
| Increase in inventory |  | $(30,000)$ |  |
| Decrease in prepaid expenses |  | 30,000 |  |
| Increase in accounts payable |  | 250,000 |  |
| Decrease in accrued expenses |  | $(20,000)$ |  |
| Net change in non-cash working capital |  |  | 220,000 |
| Cash provided by operating activities |  |  | 700,000 |
| Investing Activities: |  |  |  |
| Decrease in investments |  | 10,000 |  |
| Increase in plant and equipment |  | $(600,000)$ |  |
| Cash used in investing activities |  |  | $(590,000)$ |
| Financing Activities: |  |  |  |
| Increase in bonds payable |  | 60,000 |  |
| Preferred stock dividends paid |  | $(10,000)$ |  |
| Common stock dividends paid |  | $(140,000)$ |  |
| Cash used in financing activities |  |  | $(90,000)$ |
| Net increase (decrease) in cash during the year |  |  | 20,000 |
| Cash, beginning of year |  |  | 100,000 |
| Cash, end of year |  |  | \$120,000 |



