# CHAPTER 2 FINANCIAL STATEMENTS, TAXES, AND CASH FLOW

### **Answers to Concepts Review and Critical Thinking Questions**

- 1. Liquidity measures how quickly and easily an asset can be converted to cash without significant loss in value. It's desirable for firms to have high liquidity so that they have a large factor of safety in meeting short-term creditor demands. However, since liquidity also has an opportunity cost associated with it—namely that higher returns can generally be found by investing the cash into productive assets—low liquidity levels are also desirable to the firm. It's up to the firm's financial management staff to find a reasonable compromise between these opposing needs.
- 2. The recognition and matching principles in financial accounting call for revenues, and the costs associated with producing those revenues, to be "booked" when the revenue process is essentially complete, not necessarily when the cash is collected or bills are paid. Note that this way is not necessarily correct; it's the way accountants have chosen to do it.
- 3. Historical costs can be objectively and precisely measured whereas market values can be difficult to estimate, and different analysts would come up with different numbers. Thus, there is a trade-off between relevance (market values) and objectivity (book values).
- **4.** Depreciation is a noncash deduction that reflects adjustments made in asset book values in accordance with the matching principle in financial accounting. Interest expense is a cash outlay, but it's a financing cost, not an operating cost.
- 5. Market values can never be negative. Imagine a share of stock selling for –\$20. This would mean that if you placed an order for 100 shares, you would get the stock along with a check for \$2,000. How many shares do you want to buy? More generally, because of corporate and individual bankruptcy laws, net worth for a person or a corporation cannot be negative, implying that liabilities cannot exceed assets in market value.
- **6.** For a successful company that is rapidly expanding, for example, capital outlays will be large, possibly leading to negative cash flow from assets. In general, what matters is whether the money is spent wisely, not whether cash flow from assets is positive or negative.
- 7. It's probably not a good sign for an established company, but it would be fairly ordinary for a start-up, so it depends.
- **8.** For example, if a company were to become more efficient in inventory management, the amount of inventory needed would decline. The same might be true if it becomes better at collecting its receivables. In general, anything that leads to a decline in ending NWC relative to beginning would have this effect. Negative net capital spending would mean more long-lived assets were liquidated than purchased.

- **9.** If a company raises more money from selling stock than it pays in dividends in a particular period, its cash flow to stockholders will be negative. If a company borrows more than it pays in interest, its cash flow to creditors will be negative.
- **10.** The adjustments discussed were purely accounting changes; they had no cash flow or market value consequences unless the new accounting information caused stockholders to revalue the derivatives.
- 11. Enterprise value is the theoretical takeover price. In the event of a takeover, an acquirer would have to take on the company's debt but would pocket its cash. Enterprise value differs significantly from simple market capitalization in several ways, and it may be a more accurate representation of a firm's value. In a takeover, the value of a firm's debt would need to be paid by the buyer when taking over a company. This enterprise value provides a much more accurate takeover valuation because it includes debt in its value calculation.
- 12. In general, it appears that investors prefer companies that have a steady earnings stream. If true, this encourages companies to manage earnings. Under GAAP, there are numerous choices for the way a company reports its financial statements. Although not the reason for the choices under GAAP, one outcome is the ability of a company to manage earnings, which is not an ethical decision. Even though earnings and cash flow are often related, earnings management should have little effect on cash flow (except for tax implications). If the market is "fooled" and prefers steady earnings, shareholder wealth can be increased, at least temporarily. However, given the questionable ethics of this practice, the company (and shareholders) will lose value if the practice is discovered.

# **Solutions to Questions and Problems**

NOTE: All end of chapter problems were solved using a spreadsheet. Many problems require multiple steps. Due to space and readability constraints, when these intermediate steps are included in this solutions manual, rounding may appear to have occurred. However, the final answer for each problem is found without rounding during any step in the problem.

#### **Basic**

1. To find owner's equity, we must construct a balance sheet as follows:

	<u>Balar</u>	nce Sheet	
CA	\$ 4,800	CL	\$ 4,200
NFA	27,500	LTD	10,500
		OE	??
TA	<u>\$32,300</u>	TL & OE	\$32,300

We know that total liabilities and owner's equity (TL & OE) must equal total assets of \$32,300. We also know that TL & OE is equal to current liabilities plus long-term debt plus owner's equity, so owner's equity is:

$$OE = \$32,300 - 10,500 - 4,200 = \$17,600$$

$$NWC = CA - CL = $4,800 - 4,200 = $600$$

**2.** The income statement for the company is:

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\$734,000
315,000
48,000
\$371,000
35,000
\$336,000
117,600
<u>\$218,400</u>

**3.** One equation for net income is:

Net income = Dividends + Addition to retained earnings

Rearranging, we get:

Addition to retained earnings = Net income – Dividends = \$218,400 - 85,000 = \$133,400

**4.** EPS = Net income / Shares = \$218,400 / 110,000 = \$1.99 per share

DPS = Dividends / Shares = \$85,000 / 110,000 = \$0.77 per share

5. To find the book value of current assets, we use: NWC = CA - CL. Rearranging to solve for current assets, we get:

$$CA = NWC + CL = \$215,000 + 900,000 = \$1,115,000$$

The market value of current assets and fixed assets is given, so:

Book value CA = \$1,115,000 Market value CA = \$1,250,000 Book value NFA =  $\frac{$3,200,000}{$}$  Market value NFA =  $\frac{$5,300,000}{$}$  Market value assets =  $\frac{$6,550,000}{$}$ 

- **6.** Taxes = 0.15(\$50,000) + 0.25(\$25,000) + 0.34(\$25,000) + 0.39(\$255,000 100,000) = \$82,700
- 7. The average tax rate is the total tax paid divided by net income, so:

Average tax rate = \$82,700 / \$255,000 = .3243, or 32.43%

The marginal tax rate is the tax rate on the next \$1 of earnings, so the marginal tax rate = 39%.

**8.** To calculate OCF, we first need the income statement:

39,500
8,400
1,900
9,200
1,400
7,800
6,230
1,570
1

OCF = EBIT + Depreciation - Taxes = \$19,200 + 1,900 - 6,230 = \$14,870

- 9. Net capital spending = NFA $_{end}$  NFA $_{beg}$  + Depreciation Net capital spending = \$3,600,000 – 2,800,000 + 345,000 Net capital spending = \$1,145,000
- 10. Change in NWC = NWC<sub>end</sub> NWC<sub>beg</sub> Change in NWC =  $(CA_{end} - CL_{end}) - (CA_{beg} - CL_{beg})$ Change in NWC = (\$3,460 - 1,980) - (\$3,120 - 1,570)Change in NWC = \$1,480 - 1,550 = -\$70
- 11. Cash flow to creditors = Interest paid Net new borrowing Cash flow to creditors = Interest paid ( $LTD_{end} LTD_{beg}$ ) Cash flow to creditors = \$190,000 (\$2,550,000 2,300,000) Cash flow to creditors = -\$60,000
- $\begin{array}{ll} \textbf{12.} & \text{Cash flow to stockholders} = \text{Dividends paid} \text{Net new equity} \\ & \text{Cash flow to stockholders} = \text{Dividends paid} [(\text{Common}_{\text{end}} + \text{APIS}_{\text{end}}) (\text{Common}_{\text{beg}} + \text{APIS}_{\text{beg}})] \\ & \text{Cash flow to stockholders} = \$540,000 [(\$715,000 + 4,700,000) (\$680,000 + 4,300,000)] \\ & \text{Cash flow to stockholders} = \$105,000 \\ \end{array}$

Note, APIS is the additional paid-in surplus.

Cash flow from assets = Cash flow to creditors + Cash flow to stockholders = -\$60,000 + 105,000 = \$45,000Cash flow from assets = \$45,000 = OCF - Change in NWC - Net capital spending

ash flow from assets = \$45,000 = OCF - Change in NWC - Net capital spending = <math>\$45,000 = OCF - (-\$55,000) - 1,300,000

Operating cash flow = \$45,000 - 55,000 + 1,300,000

Operating cash flow = \$1,290,000

# <u>Intermediate</u>

**14.** To find the OCF, we first calculate net income.

Income Statement			
Sales	\$235,000		
Costs	141,000		
Other expenses	7,900		
Depreciation	17,300		
EBIT	\$ 68,800		
Interest	12,900		
Taxable income	\$ 55,900		
Taxes	19,565		
Net income	\$ 36,335		
Dividends	\$12,300		
Additions to RE	\$24,035		

- a. OCF = EBIT + Depreciation Taxes = \$68,800 + 17,300 19,565 = \$66,535
- b. CFC = Interest Net new LTD = \$12,900 (-4,500) = \$17,400

Note that the net new long-term debt is negative because the company repaid part of its long-term debt.

- c. CFS = Dividends Net new equity = \$12,300 6,100 = \$6,200
- d. We know that CFA = CFC + CFS, so:

$$CFA = \$17,400 + 6,200 = \$23,600$$

CFA is also equal to OCF – Net capital spending – Change in NWC. We already know OCF. Net capital spending is equal to:

Net capital spending = Increase in NFA + Depreciation = \$25,000 + 17,300 = \$42,300

Now we can use:

CFA = OCF – Net capital spending – Change in NWC 
$$$22,600 = $66,535 - 42,300$$
 – Change in NWC Change in NWC =  $$635$ 

This means that the company increased its NWC by \$635.

15. The solution to this question works the income statement backwards. Starting at the bottom:

Net income = Dividends + Addition to ret. earnings = \$1,800 + 5,300 = \$7,100

Now, looking at the income statement:

 $EBT - EBT \times Tax \text{ rate} = Net income$ 

Recognize that EBT × Tax rate is simply the calculation for taxes. Solving this for EBT yields:

$$EBT = NI / (1 - tax rate) = \$7,100 / (1 - 0.35) = \$10,923$$

Now you can calculate:

$$EBIT = EBT + Interest = $10,923 + 4,900 = $15,823$$

The last step is to use:

EBIT = Sales 
$$-$$
 Costs  $-$  Depreciation  
 $$15,823 = $52,000 - 27,300 -$  Depreciation

Solving for depreciation, we find that depreciation = \$8,877

**16.** The balance sheet for the company looks like this:

	Balanc	ce Sheet	
Cash	\$ 127,000	Accounts payable	\$ 210,000
Accounts receivable	105,000	Notes payable	160,000
Inventory	293,000	Current liabilities	\$ 370,000
Current assets	\$ 525,000	Long-term debt	845,000
		Total liabilities	\$1,215,300
Tangible net fixed assets	1,620,000		
Intangible net fixed assets	630,000	Common stock	??
-		Accumulated ret. earnings	1,278,000
Total assets	\$2,775,000	Total liab. & owners' equity	\$2,755,000

Total liabilities and owners' equity is:

TL & OE = CL + LTD + Common stock + Retained earnings

Solving for this equation for equity gives us:

Common stock = 
$$$2,755,000 - 1,215,300 - 1,278,000 = $282,000$$

17. The market value of shareholders' equity cannot be negative. A negative market value in this case would imply that the company would pay you to own the stock. The market value of shareholders' equity can be stated as: Shareholders' equity = Max [(TA – TL), 0]. So, if TA is \$7,100, equity is equal to \$1,300, and if TA is \$5,200, equity is equal to \$0. We should note here that the book value of shareholders' equity can be negative.

b. Each firm has a marginal tax rate of 34% on the next \$10,000 of taxable income, despite their different average tax rates, so both firms will pay an additional \$3,400 in taxes.

19.	Income Sta	Income Statement		
	Sales	\$850,000		
	COGS	610,000		
	A&S expenses	110,000		
	Depreciation	140,000		
	EBIT	-\$10,000		
	Interest	85,000		
	Taxable income	-\$95,000		
	Taxes (35%)	0		
a.	Net income	<u>-\$95,000</u>		

- b. OCF = EBIT + Depreciation Taxes = -\$10,000 + 140,000 0 = \$130,000
- c. Net income was negative because of the tax deductibility of depreciation and interest expense. However, the actual cash flow from operations was positive because depreciation is a non-cash expense and interest is a financing expense, not an operating expense.
- **20.** A firm can still pay out dividends if net income is negative; it just has to be sure there is sufficient cash flow to make the dividend payments.

Change in NWC = Net capital spending = Net new equity = 0. (Given)

Cash flow from assets = OCF – Change in NWC – Net capital spending

Cash flow from assets = \$130,000 - 0 - 0 = \$130,000

Cash flow to stockholders = Dividends – Net new equity = \$63,000 - 0 = \$63,000

Cash flow to creditors = Cash flow from assets – Cash flow to stockholders

Cash flow to creditors = \$130,000 - 63,000 = \$67,000

Cash flow to creditors = Interest – Net new LTD

Net new LTD = Interest – Cash flow to creditors = \$85,000 - 67,000 = \$18,000

**21.** *a*.

#### **Income Statement** Sales \$27,360 Cost of goods sold 19,260 Depreciation 4,860 **EBIT** \$ 3,240 Interest 2,190 Taxable income \$ 1,050 Taxes (34%) 357 Net income 693

b. OCF = EBIT + Depreciation - Taxes  
= 
$$\$3,240 + 4,860 - 357 = \$7,743$$

c. Change in NWC = 
$$NWC_{end} - NWC_{beg}$$
  
=  $(CA_{end} - CL_{end}) - (CA_{beg} - CL_{beg})$   
=  $(\$7,116 - 3,780) - (\$5,760 - 3,240)$   
=  $\$3,336 - 2,520 = \$816$ 

Net capital spending 
$$= NFA_{end} - NFA_{beg} + Depreciation$$
  
 $= $20,160 - 16,380 + 4,860 = $8,640$ 

CFA = OCF - Change in NWC - Net capital spending  
= 
$$\$7,743 - \$16 - \$,640 = -\$1,713$$

The cash flow from assets can be positive or negative, since it represents whether the firm raised funds or distributed funds on a net basis. In this problem, even though net income and OCF are positive, the firm invested heavily in both fixed assets and net working capital; it had to raise a net \$1,713 in funds from its stockholders and creditors to make these investments.

d. Cash flow to creditors = Interest – Net new LTD = 
$$\$2,190 - 0 = \$2,190$$
  
Cash flow to stockholders = Cash flow from assets – Cash flow to creditors =  $-\$1,713 - 2,190 = -\$3,903$ 

We can also calculate the cash flow to stockholders as:

Cash flow to stockholders = Dividends – Net new equity

Solving for net new equity, we get:

Net new equity 
$$= \$1,560 - (-3,903) = \$5,463$$

The firm had positive earnings in an accounting sense (NI > 0) and had positive cash flow from operations. The firm invested \$816 in new net working capital and \$8,640 in new fixed assets. The firm had to raise \$1,713 from its stakeholders to support this new investment. It accomplished this by raising \$5,463 in the form of new equity. After paying out \$1,560 of this in the form of dividends to shareholders and \$2,190 in the form of interest to creditors, \$1,713 was left to meet the firm's cash flow needs for investment.

22. a. Total assets 2010 = 
$$$914 + 3,767 = $4,681$$
  
Total liabilities 2010 =  $$365 + 1,991 = $2,356$   
Owners' equity 2010 =  $$4,681 - 2,356 = $2,325$ 

Total assets 2011 = 
$$$990 + 4,536 = $5,526$$
  
Total liabilities 2011 =  $$410 + 2,117 = $2,527$   
Owners' equity 2011 =  $$5,526 - 2,527 = $2,999$ 

c. We can calculate net capital spending as:

Net capital spending = Net fixed assets 2011 - Net fixed assets 2010 + DepreciationNet capital spending = \$4,536 - 3,767 + 1,033 = \$1,802

So, the company had a net capital spending cash flow of \$1,802. We also know that net capital spending is:

Net capital spending = Fixed assets bought – Fixed assets sold

\$1,802 = \$1,890 – Fixed assets sold Fixed assets sold = \$1,890 - 1,802 = \$88

To calculate the cash flow from assets, we must first calculate the operating cash flow. The income statement is:

#### Income Statement

Sales	\$11,592
Costs	5,405
Depreciation expense	1,033
EBIT	\$ 5,154
Interest expense	294
EBT	\$ 4,860
Taxes (35%)	1,701
Net income	\$ 3,159

So, the operating cash flow is:

$$OCF = EBIT + Depreciation - Taxes = $5,154 + 1,033 - 1,701 = $4,486$$

And the cash flow from assets is:

Cash flow from assets = OCF - Change in NWC - Net capital spending.

= \$4,486 - 31 - 1,802 = \$2,653

d. Net new borrowing = LTD11 - LTD10 = \$2,117 - 1,991 = \$126Cash flow to creditors = Interest - Net new LTD = \$294 - 126 = \$168

Net new borrowing = \$126 = Debt issued - Debt retired

Debt retired = \$378 - 126 = \$252

## Challenge

24. a. The tax bubble causes average tax rates to catch up to marginal tax rates, thus eliminating the tax advantage of low marginal rates for high income corporations.

b. Taxes = 
$$0.15(\$50,000) + 0.25(\$25,000) + 0.34(\$25,000) + 0.39(\$235,000) = \$113,900$$

Average tax rate = \$113,900 / \$335,000 = 34%

The marginal tax rate on the next dollar of income is 34 percent.

For corporate taxable income levels of \$335,000 to \$10 million, average tax rates are equal to marginal tax rates.

$$Taxes = 0.34(\$10,000,000) + 0.35(\$5,000,000) + 0.38(\$3,333,333) = \$6,416,667$$

Average tax rate = \$6,416,667 / \$18,333,334 = 35%

The marginal tax rate on the next dollar of income is 35 percent. For corporate taxable income levels over \$18,333,334, average tax rates are again equal to marginal tax rates.

c. Taxes = 0.34(\$200,000) = \$68,000

\$68,000 = 0.15(\$50,000) + 0.25(\$25,000) + 0.34(\$25,000) + X(\$100,000);

X(\$100,000) = \$68,000 - 22,250X = \$45,750 / \$100,000

X = 45.75%

25.

Balance sheet as of Dec. 31, 2010				
Cash	\$ 6,067	Accounts payable	\$ 4,384	
Accounts receivable	8,034	Notes payable	1,171	
Inventory	14,283	Current liabilities	\$ 5,555	
Current assets	\$28,384			
		Long-term debt	\$20,320	
Net fixed assets	\$50,888	Owners' equity	\$53,397	
Total assets	\$79,272	Total liab. & equity	\$79,272	
	Balance sheet as	s of Dec. 31, 2011		
Cash	\$ 6,466	Accounts payable	\$ 4,644	
Accounts receivable	9,427	Notes payable	1,147	
Inventory	15,288	Current liabilities	\$ 5,791	
Current assets	\$31,181			
		Long-term debt	\$24,636	
Net fixed assets	\$54,273	Owners' equity	\$55,027	
Total assets	\$85,454	Total liab. & equity	\$85,454	

Chapter 02 - Financial Statements, Taxes, and Cash Flow

26.

2010 Income	Statement	2011 Income	Statement	
Sales	\$11,573.00	Sales	\$12,936.00	
COGS	3,979.00	COGS	4,707.00	
Other expenses	946.00	Other expenses	824.00	
Depreciation	1,661.00	Depreciation	1,736.00	
EBIT	\$ 4,987.00	EBIT	\$ 5,669.00	
Interest	776.00	Interest	926.00	
EBT	\$ 4,211.00	EBT	\$ 4,743.00	
Taxes (34%)	1,431.74	Taxes (34%)	1,612.62	
Net income	\$ 2,779.26	Net income	\$ 3,130.38	
Dividends	\$1,411.00	Dividends	\$1,618.00	
Additions to RE	1,368.26	Additions to RE	1,512.38	
OCF = EBIT + D	epreciation – Tax	ses = \$5,669 + 1,736 - 1,612.62 = \$5,792.38		
Change in NWC		$C_{\text{beg}} = (\text{CA} - \text{CL})_{\text{end}} - (\text{CA} - \text{CL})_{\text{beg}}$ $C_{\text{P1}} - (\$28,384 - 5,555)$		
Net capital spend	•	$NFA_{beg} + Depreciation$ 50,888 + 1,736 = \$5,121		
Cash flow from a		Change in NWC – Net capital spending $38 - 2,561 - 5,121 = -\$1,889.62$		
Cash flow to cred Net new LTD = I Cash flow to cred	$LTD_{end} - LTD_{beg}$	Net new LTD 24,636 – 20,320) = -\$3,390		
NT /	G 1			
1 •		d – Common stock <sub>beg</sub>		
	-	s = Total owners' equity		
Net new equity = $(OE - RE)_{end} - (OE - RE)_{beg}$				
$= OE_{end} - OE_{beg} + RE_{beg} - RE_{end}$ $RE_{end} = RE_{beg} + Additions \text{ to } RE08$				
_	Net new equity		ong to DE11)	
∴ N	Net new equity	$= OE_{end} - OE_{beg} + RE_{beg} - (RE_{beg} + Additional equation = OE_{end} - OE_{beg} - Additional equation = OE_{end} + OE_{beg} + OE_{be$	ons to KE11)	
N	Net new equity	= \$55,027 - 53,397 - 1,512.38 = \$117.62		
	nds – Net new equ – 117.62 = \$1,50	•		
As a check, cash	flow from assets i	is -\$1,889.62.		
	ow from creditors $0 + 1,500.38 = -$ \$	s + Cash flow to stockholders 1,889.62		