MULTIPLE CHOICE. Choose the one alternative that best completes the statement or answers the question.

A) production plan		ods and services is called		
	ning.			
B) capacity.				
C) scheduling.				
D) routing.				
E) none of the above	ve .			
Answer: B				
2) Priority in production	planning relates to:			
A) routing.				
B) an objective of the	ne firm.			
C) capacity.				
D) how much of wh	nat is needed and whe	n.		
E) none of the above	ve .			
Answer: D				
3) Which of the followin	g is an input to the pro	oduction plan?		
A) engineering plar		•		
B) strategic busines				
C) market plan	1			
D) financial plan				
E) All of the above	are inputs.			
Answer: E	•			
4) Which of the followin		t planning horizon and	the least level of detail?	
A) master production				
B) production plan				
	-	S.1.4.91		
C) strategic busines	nave the same level of	detail.		
D) All of the above				
D) All of the above E) none of the abov				
D) All of the above				
D) All of the above E) none of the above Answer: C 5) In terms of INCREASI	e ING level of detail, wh	ich is the correct sequer	nce of activities?	
D) All of the above E) none of the above Answer: C 5) In terms of INCREASI I. Material requiren	re ING level of detail, wh nents planning	ich is the correct sequer	nce of activities?	
D) All of the above E) none of the above Answer: C 5) In terms of INCREASI I. Material requirem II. Master production	re ING level of detail, wh nents planning n scheduling	ich is the correct sequer	nce of activities?	
D) All of the above E) none of the above Answer: C 5) In terms of INCREASI I. Material requiren II. Master production III. Production plann	re ING level of detail, wh nents planning n scheduling ing			
D) All of the above E) none of the above Answer: C 5) In terms of INCREASI I. Material requirem II. Master production	re ING level of detail, wh nents planning n scheduling	ich is the correct sequer C) I, III, and II	nce of activities? D) II, I, and III	E) I, II and III
D) All of the above E) none of the above Answer: C 5) In terms of INCREASI I. Material requiren II. Master production III. Production plann	re ING level of detail, wh nents planning n scheduling ing			E) I, II and III
D) All of the above E) none of the above Answer: C 5) In terms of INCREASI I. Material requirem II. Master production III. Production plann A) III, II, and I Answer: A	re ING level of detail, wh nents planning n scheduling ing B) II, III, and I	C) I, III, and II	D) II, I, and III	
D) All of the above E) none of the above Answer: C 5) In terms of INCREASI I. Material requirem II. Master production III. Production plann A) III, II, and I Answer: A	re ING level of detail, wh nents planning n scheduling ing B) II, III, and I	C) I, III, and II	D) II, I, and III	
D) All of the above E) none of the above Answer: C 5) In terms of INCREASI I. Material requiren II. Master production III. Production plann A) III, II, and I Answer: A 6) Over the time span of A) inventories B) work force	re ING level of detail, whents planning n scheduling ing B) II, III, and I the production plan, w	C) I, III, and II	D) II, I, and III	
D) All of the above E) none of the above Answer: C 5) In terms of INCREASI I. Material requiren II. Master production III. Production plann A) III, II, and I Answer: A 6) Over the time span of A) inventories B) work force C) plant and equipment	re ING level of detail, whents planning n scheduling ing B) II, III, and I the production plan, w	C) I, III, and II	D) II, I, and III	
D) All of the above E) none of the above Answer: C 5) In terms of INCREASI I. Material requirem II. Master production III. Production plann A) III, II, and I Answer: A 6) Over the time span of A) inventories B) work force C) plant and equipm D) all of the above	re ING level of detail, whents planning n scheduling ing B) II, III, and I the production plan, w	C) I, III, and II	D) II, I, and III	
D) All of the above E) none of the above Answer: C 5) In terms of INCREASI I. Material requirem II. Master production III. Production plann A) III, II, and I Answer: A 6) Over the time span of A) inventories B) work force C) plant and equipment of the span of a control of the span of A) inventories B) work force C) plant and equipment A control of the span of A) inventories B) work force C) plant and equipment A control of the span of A con	re ING level of detail, whents planning n scheduling ing B) II, III, and I the production plan, w	C) I, III, and II	D) II, I, and III	

- 7) Which of the following is a characteristic of a production plan?
 - A) The production plan is for individual items.
 - B) The only objective is to have an efficient plant.
 - C) Time horizons are five years.
 - D) All of the above are characteristics of a production plan.
 - E) None of the above is characteristic of a production plan.

Answer: E

- 8) Determining the need for labor, machines, and physical resources to meet the production objectives of the firm is called:
 - A) production planning.
 - B) production control.
 - C) capacity planning.
 - D) all of the above
 - E) none of the above

Answer: C

- 9) The function of setting the limits or levels of manufacturing operations based on the market plan and resource availability is called:
 - A) capacity planning.
 - B) production activity level.
 - C) production planning.
 - D) all of the above
 - E) none of the above

Answer: C

- 10) A statement of a schedule of requirements for individual end items is called:
 - A) a material requirements plan.
 - B) a production plan.
 - C) a master production schedule.
 - D) a capacity plan.
 - E) none of the above

Answer: C

- 11) Which of the following statements is true regarding production planning?
 - A) A translation must be made from product demand to capacity demand.
 - B) Product groups based on similarity of manufacturing process should be used in planning.
 - C) A high level of detail is not needed.
 - D) All of the above are true.
 - E) None of the above is true.

Answer: D

- 12) Which of the following statements is true about sales and operations planning?
 - A) It includes only the marketing and production plans.
 - B) It provides a means of updating the material requirements plan.
 - C) It has no effect on inventory levels.
 - D) It is usually updated on a monthly basis.

Answer: D

I. It incorporates the	gare characteristics of an MR plans of marketing, product ted planning and control sys m the bottom up.	ion and finance.	
A) I only	B) II only	C) III only	D) I, II and III
Answer: D			
14) For the purposes of pro A) market segments B) the availability of C) similarity of man D) the availability of E) all of the above Answer: C	f machinery. ufacturing process.	groups should be established	on the basis of:
A) hybrid strategy B) production leveli C) chase strategy D) A and B above E) B and C above Answer: E	; is a basic strategy in develo	ping a production plan?	
16) A production planning A) hybrid strategy. B) production leveli C) demand matchin D) all of the above E) none of the above Answer: E	g.	extra demand is called:	
17) Which basic productio A) subcontracting B) production leveli C) demand matchin D) all of the above E) none of the above Answer: B	ng g (chase)	d inventory and avoid the co	sts of excess capacity?
18) Which basic productio A) demand matchin B) subcontracting C) operation smooth D) all of the above E) none of the above Answer: B	g	iring and layoff costs and the	costs of excess capacity?

19) If the opening inventory i	s 100 units, the sales a	re 500 units and the en	ding inventory is 200 un	its, then
manufacturing must proc	łuce:			
A) 300 units.				
B) 600 units.				
C) 500 units.				
D) 400 units.				
E) none of the above				
Answer: B				
20) Over a 10-week period the the closing inventory is to A) 1000				
B) 1010				
C) 1030				
D) 990				
E) none of the above				
Answer: D				
21) Firms will generally make				
A) demand is unpredic				
B) delivery lead times	_			
C) there are many prod	luct options.			
D) all of the above				
E) none of the above				
Answer: E				
22) Firms will generally make A) there are many product B) products are product C) product is expensive D) all of the above E) none of the above	luct options. ced to customer specifi	cations.		
Answer: D				
23) Which of the following in I. Forecast by time peri II. Opening inventory III. Opening backlog of CIV. Desired ending inver A) I, II and III B) I, III and IV C) I, II and IV D) II, III and IV E) none of the above Answer: C	od for the production grant		ock production plan?	
24) If the old backlog was 200) units, the forecast for	the next period is 500	units, and production for	r the next period
is 600 units, what will be		_	•	•
A) 100 units	B) 200 units	C) 300 units	D) 700 units	E) 800 units
Answer: A				

- 25) Which of the following is concerned with long-term planning of manufacturing activity?
 - A) production activity control
 - B) sales and operations planning
 - C) master production scheduling
 - D) master planning
 - E) MRP

Answer: B

- 26) Which of the following is NOT a rule of Sales and Operations Planning?
 - A) Performance review periods to be compared should be decided.
 - B) Product groups need not be decided.
 - C) Planning units of measure need to be decided.
 - D) A planning horizon must include new product development time.

Answer: B

- 27) Which of the following is a complete closed loop planning system that develops plans for all materials and operations?
 - A) enterprise resource planning

B) supply chain management

C) material requirements planning

D) capacity requirements planning

Answer: A

- 28) Which of the following represents the major reason for developing the production plan as part of Sales and Operations Planning?
 - A) to plan for resources required to produce to the agreed plan
 - B) to decide how to best produce exactly what is in the sales plan
 - C) to plan a schedule for the production of individual products
 - D) to plan the acquisition of new manufacturing facilities

Answer: A

- 29) Which of the following is true?
 - I. The strategic plan is stated in product terms.
 - II. The strategic business plan is stated in financial terms.
 - III. The strategic business plan is developed from the strategic plan.
 - A) I and II only
 - B) I and III only
 - C) I, II, and III
 - D) II and III only
 - E) None is correct.

Answer: D

- 30) Which following best represents the concept of sustainability?
 - A) the ability to make long production runs
 - B) the ability to maintain the supplier base
 - C) the ability to continue operation in the long term
 - D) the ability to train labor effectively

Answer: C

31) When a company establishes a program to recycle or reuse products discarded or returned from customers it is typically called which of the following?

A) customer servicing

B) reverse supply chain

C) resupply planning

D) product return contract

Answer: B

32) Which of the following is most true about Sales and Operations Planning?

- A) It usually includes all functions at the executive level.
- B) It is typically done in financial terms.
- C) It usually includes only sales and manufacturing people.
- D) It usually is produced only once a year.

Answer: A