

## CHAPTER 2 – REVIEWING FINANCIAL STATEMENTS

### Questions

- LG1 1. List and describe the four major financial statements.

The four basic financial statements are:

1. The **balance sheet** reports a firm's assets, liabilities, and equity at a particular point in time.
2. The **income statement** shows the total revenues that a firm earns and the total expenses the firm incurs to generate those revenues over a specific period of time—generally one year.
3. The **statement of cash flows** shows the firm's cash flows over a given period of time. This statement reports the amounts of cash the firm generated and distributed during a particular time period. The bottom line on the statement of cash flows—the difference between cash sources and uses—equals the change in cash and marketable securities on the firm's balance sheet from the previous year's balance.
4. The **statement of retained earnings** provides additional details about changes in retained earnings during a reporting period. This financial statement reconciles net income earned during a given period minus any cash dividends paid within that period to the change in retained earnings between the beginning and ending of the period.

- LG1 2. On which of the four major financial statements (balance sheet, income statement, statement of cash flows, or statement of retained earnings) would you find the following items?

- a. earnings before taxes - income statement
- b. net plant and equipment - balance sheet
- c. increase in fixed assets - statement of cash flows
- d. gross profits - income statement
- e. balance of retained earnings, December 31, 20xx - statement of retained earnings and balance sheet
- f. common stock and paid-in surplus - balance sheet
- g. net cash flow from investing activities - statement of cash flows
- h. accrued wages and taxes – balance sheet
- i. increase in inventory - statement of cash flows

- LG1 3. What is the difference between current liabilities and long-term debt?

Current liabilities constitute the firm's obligations due within one year, including accrued wages and taxes, accounts payable, and notes payable. Long-term debt includes long-term loans and bonds with maturities of more than one year.

- LG1 4. How does the choice of accounting method used to record fixed asset depreciation affect management of the balance sheet?

Firm managers can choose the accounting method they use to record depreciation against their fixed assets. Two choices include the straight-line method and the modified accelerated cost recovery system (MACRS). Companies often calculate depreciation using MACRS when they figure the firm's taxes and the straight-line method when reporting income to the firm's

stockholders. The MACRS method accelerates depreciation, which results in higher depreciation expenses, lower taxable income, and lower taxes in the early years of a project's life. The straight-line method results in lower depreciation expenses, but also results in higher taxes in the early years of a project's life. Firms seeking to lower their cash outflows from tax payments will favor the MACRS depreciation method.

LG1 5. What are the costs and benefits of holding liquid securities on a firm's balance sheet?

The more liquid assets a firm holds, the less likely the firm will be to experience financial distress. However, liquid assets generate little or no profits for a firm. For example, cash is the most liquid of all assets, but it earns little, if any, return for the firm. In contrast, fixed assets are illiquid, but provide the means to generate revenue. Thus, managers must consider the trade-off between the advantages of liquidity on the balance sheet and the disadvantages of having money sit idle rather than generating profits.

LG2 6. Why can the book value and market value of a firm differ?

A firm's balance sheet shows its book (or historical cost) value based on Generally Accepted Accounting Principles (GAAP). Under GAAP, assets appear on the balance sheet at what the firm paid for them, regardless of what assets might be worth today if the firm were to sell them. Inflation and market forces make many assets worth more now than they were when the firm bought them. So in most cases, book values differ widely from the market values for the same assets—the amount that the assets would fetch if the firm actually sold them. For the firm's current assets—those that mature within a year—the book value and market value of any particular asset will remain very close. For example, the balance sheet lists cash and marketable securities at their market value. Similarly, firms acquire accounts receivable and inventory and then convert these short-term assets into cash fairly quickly, so the book value of these assets is generally close to their market value.

LG2 7. From a firm manager's or investor's point of view, which is more important—the book value of a firm or the market value of the firm?

Balance sheet assets are listed at historical cost. Managers would thus see little relation between the total asset value listed on the balance sheet and the current market value of the firm's assets. Similarly, the stockowners' equity listed on the balance sheet generally differs from the true market value of the equity—in this case, the market value may be higher or lower than the value listed on the firm's accounting books. So financial managers and investors often find that balance sheet values are not always the most relevant numbers.

LG3 8. What do we mean by a "progressive" tax structure?

The U.S. tax structure is progressive, meaning that the larger the income, the higher the taxes assessed. However, corporate tax rates do not increase in any kind of linear way based on this progressive nature: They rise from a low of 15 percent to a high of 39 percent, then drop to 34 percent, rise to 38 percent, and finally drop to 35 percent.

- LG3 9. What is the difference between an average tax rate and a marginal tax rate?

You can figure the average tax rate as the percentage of each dollar of taxable income that the firm pays in taxes. From your economics classes, you can probably guess that the firm's marginal tax rate is the amount of additional taxes a firm must pay out for every additional dollar of taxable income it earns.

- LG3 10. How does the payment of interest on debt affect the amount of taxes the firm must pay?

Corporate interest payments appear on the balance sheet as an expense item, so we deduct interest payments from operating income when the firm calculates taxable income. But, any dividends paid by corporations to their shareholders are not tax deductible. This is one factor that encourages managers to finance projects with debt financing rather than to sell more stock. Suppose one firm uses mainly debt financing and another firm, with identical operations, uses mainly equity financing. The equity-financed firm will have very little interest expense to deduct for tax purposes. Thus, it will have higher taxable income and pay more taxes than the debt-financed firm. The debt-financed firm will pay fewer taxes and be able to pay more of its operating income to asset funders, i.e., its bondholders and stockholders. So even stockholders prefer that firms finance assets primarily with debt rather than with stock.

- LG4 11. The income statement is prepared using GAAP. How does this affect the reported revenue and expense measures listed on the balance sheet?

Company accountants must prepare firm income statements following GAAP principles. GAAP procedures require that the firm recognize revenue at the time of sale, but sometimes the company receives the cash before or after the time of sale. Likewise, GAAP counsels the firm to show production and other expenses on the balance sheet as the sales of those goods take place. So production and other expenses associated with a particular product's sale only appear on the income statement (for example, cost of goods sold and depreciation) when that product sells. Of course, just as with the revenue recognition, actual cash outflows incurred with production may occur at a very different point in time—usually much earlier than GAAP principles allow the firm to formally recognize the expenses. Further, income statements contain several non-cash entries, the largest of which is depreciation. Depreciation attempts to capture the non-cash expense incurred as fixed assets deteriorate from the time of purchase to the point when those assets must be replaced. Let's illustrate the effect of depreciation: Suppose a firm purchases a machine for \$100,000. The machine has an expected life of five years and at the end of those five years, the machine will have no expected salvage value. The firm lays out a \$100,000 cash outflow at the time of purchase. But the entire \$100,000 does not appear on the income statement in the year that the firm purchases the machine—in accounting terms, the machine is not *expensed* in the year of purchase. Rather, if the firm's accounting department uses the straight-line depreciation method, it deducts only  $\$100,000/5$ , or \$20,000, each year as an expense. This \$20,000 equipment expense is not a cash outflow for the firm. The person in charge of buying the machine knows that the cash flow occurred at the time of purchase—and it totaled \$100,000 rather than \$20,000. So, figures shown on an income statement may not represent the actual cash inflows and outflows for a firm during a particular period.

- LG4 12. Why do financial managers and investors find cash flow to be more important than accounting profit?

Financial managers and investors are far more interested in actual cash flows than they are in the somewhat artificial, backward-looking accounting profit listed on the income statement. This is a very important distinction between the accounting point of view and the finance point of view. Finance professionals know that the firm needs cash, not accounting profit, to pay the firm's obligations as they come due, to fund the firm's operations and growth, and to compensate the firm's ultimate owners: its shareholders. Thus, the statement of cash flows is a financial statement that shows the firm's cash flows over a given period of time. This statement reports the amounts of cash that the firm generated and distributed during a particular time period.

- LG5 13. Which of the following activities result in an increase (decrease) in a firm's cash?

- a. decrease fixed assets – increase in cash
- b. decrease accounts payable - decrease in cash
- c. pay dividends - decrease in cash
- d. sell common stock – increase in cash
- e. decrease accounts receivable - increase in cash
- f. increase notes payable – increase in cash

- LG5 14. What is the difference between net cash flow from operating activities, net cash flow from investing activities, and net cash flow from financing activities?

Cash flows from operations are those cash inflows and outflows that result directly from producing and selling the firm's products. These cash flows include: net income, depreciation, and working capital accounts other than cash and operations-related short-term debt. Cash flows from investing activities are cash flows associated with buying or selling of fixed or other long-term assets. This section of the statement of cash flows shows cash inflows and outflows from long-term investing activities—most significantly the firm's investment in fixed assets. Cash flows from financing activities are cash flows that result from debt and equity financing transactions. These include raising cash by: issuing short-term debt, issuing long-term debt, issuing stock, using cash to pay dividends, using cash to pay off debt, and using cash to buy back stock.

- LG5 15. What are free cash flows for a firm? What does it mean when a firm's free cash flow is negative?

Free cash flows are the cash flows available to pay the firm's stockholders and debtholders after the firm has made the necessary working capital investments, fixed asset investments, and developed the necessary new products to sustain the firm's ongoing operations. If free cash flow is negative, the firm's operations produce no cash flows available for investors.

- LG6 16. What is earnings management?

Managers and financial analysts have recognized for years that firms use considerable latitude in using accounting rules to manage their reported earnings in a wide variety of contexts. Indeed, within the GAAP framework, firms can “smooth” earnings. That is, firms often take steps to over- or understate earnings at various times. Managers may choose to smooth earnings to show investors that firm assets are growing steadily. Similarly, one firm may be using straight-line depreciation for its fixed assets, while another is using a modified accelerated cost recovery method (MACRS), which causes depreciation to accrue quickly. If the firm uses MACRS accounting methods, its managers write fixed asset values down quickly; assets will thus have lower book value than if the firm used straight line depreciation methods. This process of controlling a firm’s earnings is called earnings management.

LG6 17. What does the Sarbanes-Oxley Act require of firm managers?

The Sarbanes-Oxley Act, passed in June 2002, requires public companies to ensure that their corporate boards’ audit committees have considerable experience applying generally accepted accounting principles (GAAP) for financial statements. The Act also requires that any firm’s senior management must sign off on the financial statements of the firm, certifying the statements as accurate and representative of the firm’s financial condition during the period covered. If a firm’s board of directors or senior managers fails to comply with Sarbanes-Oxley (SOX), the firm may be delisted from stock exchanges.

**Problems**

Basic 2-1 **Balance Sheet** You are evaluating the balance sheet for Goodman’s Bees Corporation.  
 Problems From the balance sheet you find the following balances: cash and marketable securities =  
 LG1 \$400,000, accounts receivable = \$1,200,000, inventory = \$2,100,000, accrued wages and taxes = \$500,000, accounts payable = \$800,000, and notes payable = \$600,000. Calculate Goodman Bees’ net working capital.

**Net working capital** = Current assets - Current liabilities.

Goodman’s Bees’ current assets =

Cash and marketable securities	=	\$400,000
Accounts receivable	=	1,200,000
Inventory	=	<u>2,100,000</u>
Total current assets		\$3,700,000

and current liabilities =

Accrued wages and taxes	=	\$500,000
Accounts payable	=	800,000
Notes payable	=	<u>600,000</u>
Total current liabilities		\$1,900,000

So the firm’s net working capital was \$1,800,000 (\$3,700,000 - \$1,900,000).

LG1 2-2 **Balance Sheet** Zoeckler Mowing & Landscaping’s year-end 2012 balance sheet lists current assets of \$435,200, fixed assets of \$550,800, current liabilities of \$416,600, and long-term debt of \$314,500. Calculate Zoeckler’s total stockholders’ equity.

Recall the balance sheet identity in Equation 2-1: Assets = Liabilities + Equity. Rearranging this equation: Equity = Assets – Liabilities. Thus, the balance sheets would appear as follows:

<b>Assets</b>	Book value	<b>Liabilities and Equity</b>	Book value
Current assets	\$ 435,200	Current liabilities	\$ 416,600
Fixed assets	<u>550,800</u>	Long-term debt	314,500
		Stockholders' equity	<u>254,900</u>
Total	\$ 986,000	Total	\$ 986,000

LG1 **2-3 Income Statement** The Fitness Studio, Inc.'s 2012 income statement lists the following income and expenses: EBIT = \$538,000, interest expense = \$63,000, and net income = \$435,000. Calculate the 2012 taxes reported on the income statement.

Using the setup of an income statement in Table 2.2:

EBIT	\$538,000
Interest expense	<u>-63,000</u>
EBT	\$ 475,000
Taxes	<u>-40,000</u>
Net income	\$435,000

LG1 **2-4 Income Statement** The Fitness Studio, Inc.'s 2012 income statement lists the following income and expenses: EBIT = \$773,500, interest expense = \$100,000, and taxes = \$234,500. The firm has no preferred stock outstanding and 100,000 shares of common stock outstanding. Calculate the 2012 earnings per share.

Using the setup of an income statement in Table 2.2:

EBIT	\$773,500
Interest expense	<u>-100,000</u>
EBT	\$ 673,500
Taxes	<u>-234,500</u>
Net income	\$439,000

Thus,

$$\text{Earnings per share (EPS)} = \frac{\$439,000}{100,000 \text{ shares}} = \$4.39 \text{ per share}$$

LG3 **2-5 Corporate Taxes** Oakdale Fashions, Inc., had \$245,000 in 2012 taxable income. Using the tax schedule in Table 2.3, calculate the company's 2012 income taxes. What is the average tax rate? What is the marginal tax rate?

From Table 2.3, the \$245,000 of taxable income puts Oakdale Fashion, Inc. in the 39 percent tax bracket. Thus,

$$\begin{aligned} \text{Tax liability} &= \text{Tax on base amount} + \text{Tax rate (amount over base):} \\ &= \$22,250 + .39 (\$245,000 - \$100,000) = \$78,800 \end{aligned}$$

Note that the base amount is the maximum dollar value listed in the previous tax bracket. The *average* tax rate for Oakdale Fashions Inc. comes to:

$$\text{Average tax rate} = \frac{\$78,800}{\$245,000} = \$78,800/\$245,000 = 32.16\%$$

If Oakdale Fashions, Inc. earned \$1 more of taxable income, it would pay 39 cents (its tax rate of 39 percent) more in taxes. Thus, the firm's marginal tax rate is 39 percent.

LG3

**2-6 Corporate Taxes** Hunt Taxidermy, Inc., is concerned about the taxes paid by the company in 2012. In addition to \$42.4 million of taxable income, the firm received \$2,975,000 of interest on state-issued bonds and \$1,000,000 of dividends on common stock it owns in Oakdale Fashions, Inc. Calculate Hunt Taxidermy's tax liability, average tax rate, and marginal tax rate.

In this case, interest on the state-issued bonds is not taxable and should not be included in taxable income. Further, the first 70 percent of the dividends received from Hunt Taxidermy is not taxable. Thus, only 30 percent of the dividends received are taxed, so:

$$\text{Taxable income} = \$42,400,000 + (.3)\$1,000,000 = \$42,700,000$$

Now Hunt Taxidermy's tax liability will be:

$$\text{Tax liability} = \$6,416,667 + .35 (\$42,700,000 - \$18,333,333) = \$14,945,000$$

The \$1,000,000 of dividend income increased Hunt Taxidermy's tax liability by \$105,000 (.3 x \$1,000,000 x .35). Hunt Taxidermy's resulting average tax rate is:

$$\text{Average tax rate} = \$14,945,000/\$42,700,000 = 35.00\%$$

Finally, if Hunt Taxidermy earned \$1 more of taxable income, it would pay 35 cents (based upon its tax rate of 35 percent) more in taxes. Thus, the firm's marginal tax rate is 35 percent.

LG4

**2-7 Statement of Cash Flows** Ramakrishnan Inc. reported 2012 net income of \$15 million and depreciation of \$2,650,000. The top part of Ramakrishnan, Inc.'s 2012 and 2011 balance sheets is listed below (in millions of dollars).

Current assets:	<u>2012</u>	<u>2011</u>	Current liabilities:	<u>2012</u>	<u>2011</u>
Cash and marketable securities	\$ 20	\$ 15	Accrued wages and taxes	\$ 19	\$ 18
Accounts receivable	84	75	Accounts payable	51	45
Inventory	<u>121</u>	<u>110</u>	Notes payable	<u>45</u>	<u>40</u>
Total	\$225	\$200	Total	\$115	\$103

Calculate the 2012 net cash flow from operating activities for Ramakrishnan, Inc.

**Cash Flows from Operating Activities**

Net income	\$15,000,000
Additions (sources of cash):	
Depreciation	2,650,000
Increase in accrued wages and taxes	1,000,000
Increase in accounts payable	6,000,000
Subtractions (uses of cash):	
Increase in accounts receivable	-9,000,000
Increase in inventory	<u>-11,000,000</u>

Net cash flow from operating activities: \$4,650,000

**LG4 2-8 Statement of Cash Flows** In 2012, Usher Sports Shop had cash flows from investing activities of -\$4,364,000 and cash flows from financing activities of -\$5,880,000. The balance in the firm's cash account was \$1,615,000 at the beginning of 2012 and \$1,742,000 at the end of the year. Calculate Usher Sports Shop's cash flow from operations for 2012.

Net change in cash and marketable securities = \$1,742,000 - \$1,615,000 = \$127,000

Cash flows from operating activities	= \$10,371,000
Cash flows from investing activities	= - 4,364,000
Cash flows from financing activities	= - <u>5,880,000</u>
Net change in cash and marketable securities	= \$127,000

**LG5 2-9 Free Cash Flow** You are considering an investment in Fields and Struthers, Inc., and want to evaluate the firm's free cash flow. From the income statement, you see that Fields and Struthers earned an EBIT of \$62 million, had a tax rate of 30 percent, and its depreciation expense was \$5 million. Fields and Struthers' gross fixed assets increased by \$32 million from 2011 to 2012. The firm's current assets increased by \$20 million and spontaneous current liabilities increased by \$12 million. Calculate Fields and Struthers' operating cash flow, investment in operating capital and free cash flow for 2012.

Fields and Struthers' operating cash flow was:  

$$\text{OCF} = \text{EBIT}(1 - \text{Tax rate}) + \text{Depreciation}$$

$$= \$62\text{m.}(1 - 0.30) + \$5\text{m.} = \$48.4\text{m.}$$

Investment in operating capital for 2012 was:  

$$\text{IOC} = \Delta\text{Gross fixed assets} + \Delta\text{Net operating working capital}$$

$$= \$32\text{m.} + (\$20\text{m.} - \$12\text{m.}) = \$40\text{m.}$$

Accordingly, Fields and Struthers' free cash flow for 2012 was:  

$$\text{FCF} = \text{Operating cash flow} - \text{Investment in operating capital}$$

$$= \$48.4\text{m.} - \$40\text{m.} = \$8.4\text{m.}$$

In other words, in 2012, Fields and Struthers had cash flows of \$8.4 million available to pay its stockholders and debtholders.

**LG5 2-10 Free Cash Flow** Tater and Pepper Corp. reported free cash flows for 2012 of \$39.1 million and investment in operating capital of \$22.1 million. Tater and Pepper incurred \$13.6 million in depreciation expense and paid \$28.9 million in taxes on EBIT in 2012. Calculate Tater and Pepper's 2012 EBIT.

Tater and Pepper's free cash flow for 2012 was:  

$$\text{FCF} = \text{Operating cash flow} - \text{Investment in operating capital}$$

$$\$39.1\text{m.} = \text{Operating cash flow} - \$22.1\text{m.}$$
 So, operating cash flow = \$39.1m. + \$22.1m. = \$61.2m.

Tater and Pepper's operating cash flow was:  

$$\text{OCF} = \text{EBIT}(1 - \text{Tax rate}) + \text{Depreciation} = \text{EBIT} - \text{Taxes on EBIT} + \text{Depreciation}$$

$$\$61.2\text{m.} = \text{EBIT} - \$28.9\text{m.} + \$13.6\text{m.}$$
 So, EBIT = \$61.2m. + \$28.9m. - \$13.6m. = \$76.5m.



- LG1 2-11 **Statement of Retained Earnings** Mr. Husker's Tuxedos, Corp. began the year 2012 with \$256 million in retained earnings. The firm earned net income of \$33 million in 2012 and paid dividends of \$5 million to its preferred stockholders and \$10 million to its common stockholders. What is the year-end 2012 balance in retained earnings for Mr. Husker's Tuxedos?

The statement of retained earnings for 2012 is as follows:

	<u>2012</u>
Balance of retained earnings, December 31, 2011	\$256m.
Plus: Net income for 2012	33m.
Less: Cash dividends paid	
Preferred stock	\$5m.
Common stock	<u>10m.</u>
Total cash dividends paid	<u>15m.</u>
Balance of retained earnings, December 31, 2012	<u>\$274m.</u>

- LG1 2-12 **Statement of Retained Earnings** Use the following information to find dividends paid to common stockholders during 2012.

	<u>2012</u>
Balance of retained earnings, December 31, 2011	\$462m.
Plus: Net income for 2012	15m.
Less: Cash dividends paid	
Preferred stock	\$1m.
Common stock	<u>6m.</u>
Total cash dividends paid	<u>7m.</u>
Balance of retained earnings, December 31, 2012	<u>\$470m.</u>

Total cash dividends paid = \$470m. - \$15m. - \$462m. = **-\$7m.** Thus, common stock dividends paid = \$7m. - \$1m = **\$6m.**

- Intermediate Problems 2-13 **Balance Sheet** Brenda's Bar and Grill has total assets of \$15 million of which \$5 million are current assets. Cash makes up 10 percent of the current assets and accounts receivable makes up another 40 percent of current assets. Brenda's gross plant and equipment has a book value of \$11.5 million and other long-term assets have a book value of \$500,000.

- LG1 Using this information, what is the balance of inventory and the balance of depreciation on Brenda Bar and Grill's balance sheet?

Current assets:	(in millions)	
Cash and marketable securities	\$ 0.5	(.1 x \$5)
Accounts receivable	2.0	(.4 x \$5)
Inventory	step 1. <u>2.5</u>	(\$5 - \$0.5 - \$2.0)
Total	\$5.0	

Fixed assets:		
Gross plant and equipment	\$11.5	
Less: Depreciation	step 4. <u>2.0</u>	(\$11.5 - \$9.5)
Net plant and equipment	step 3. <u>\$9.5</u>	(\$10.0 - \$0.5)
Other long-term		

assets			
Total	step 2.	$\frac{0.5}{\$10.0}$	$(\$15.0 - \$5.0)$
Total assets		<u>\$15.0</u>	

LG1 2-14 **Balance Sheet** Glen's Tobacco Shop has total assets of \$91.8 million. Fifty percent of these assets are financed with debt of which \$28.9 million is current liabilities. The firm has no preferred stock but the balance in common stock and paid-in surplus is \$20.4 million. Using this information what is the balance for long-term debt and retained earnings on Glen's Tobacco Shop's balance sheet?

		(in millions)
Total current liabilities		\$28.9
Long-term debt:	step 3.	$\frac{17.0}{\$45.9}$ (= \$45.9 - \$28.9)
Total debt:	step 2.	$\frac{\$45.9}{}$ (= .5 x \$91.8)
Stockholders' equity:		
Preferred stock		\$ 0.0
Common stock and paid-in surplus (20 million shares)		20.4
Retained earnings	step 5.	$\frac{25.5}{}$ (= \$45.9 - \$20.4)
Total	step 4	$\frac{\$45.9}{}$ (= \$91.8 - \$45.9)
Total liabilities and equity	step 1.	$\frac{\$91.8}{}$ (= Total Assets)

LG2 2-15 **Market Value versus Book Value** Muffin's Masonry, Inc's balance sheet lists net fixed asset as \$14 million. The fixed assets could currently be sold for \$19 million. Muffin's current balance sheet shows current liabilities of \$5.5 million and net working capital of \$4.5 million. If all the current accounts were liquidated today, the company would receive \$7.25 million cash after paying the \$5.5 million in current liabilities. What is the book value of Muffin's Masonry's assets today? What is the market value of these assets?

		BOOK VALUE		MARKET VALUE
<b>Assets</b>				
Current assets	Step 1.	<u>\$10m.</u>	Step 3.	<u>\$12.75m.</u>
Fixed assets		<u>14m.</u>		<u>19.00m.</u>
Total	Step 2.	<u>\$24m.</u>	Step 4.	<u>\$31.75m.</u>

Step 1. Net working capital (book value) = Current assets (book value) – Current liabilities (book value)  
= \$4.5m. = Current assets (book value) - \$5.5m. => Current assets (book value) = \$4.5m. + \$5.5m. = **\$10m.**

Step 2. Total assets (book value) = \$10m. + \$14m. = **\$24m.**

Step 3. Net working capital (market value) = Current assets (market value) – Current liabilities (market value)  
= \$7.25m. = Current assets (market value) - \$5.5m. => Current assets (market value) = \$7.25m. + \$5.5m. = **\$12.75m.**

Step 4. Total assets (market value) = \$12.75m. + \$19m. = **\$31.75m.**

LG2 2-16 **Market Value versus Book Value** Ava's SpinBall Corp. lists fixed assets of \$12 million on its balance sheet. The firm's fixed assets have recently been appraised at \$16 million. Ava's SpinBall Corp.'s balance sheet also lists current assets at \$5 million. Current assets were appraised at \$6 million. Current liabilities' book and market values stand at \$3 million and the

firm's book and market values of long-term debt are \$7 million. Calculate the book and market values of the firm's stockholders' equity. Construct the book value and market value balance sheets for Ava's SpinBall Corp. (LG2)

Recall the balance sheet identity in Equation 2-1: Assets = Liabilities + Equity. Rearranging this equation: Equity = Assets – Liabilities. Thus, the balance sheets would appear as follows:

	<u>BOOK</u> <u>VALUE</u>	<u>MARKET</u> <u>VALUE</u>		<u>BOOK</u> <u>VALUE</u>	<u>MARKET</u> <u>VALUE</u>
<b>Assets</b>			<b>Liabilities and Equity</b>		
Current assets	\$ 5m.	\$ 6m.	Current liabilities	\$ 3m.	\$ 3m.
Fixed assets	<u>12m.</u>	<u>16m.</u>	Long-term debt	7m.	7m.
Total	\$17m.	\$22m.	Stockholders' equity	<u>7m.</u>	<u>12m.</u>
			Total	\$17m.	\$22m.

LG1 2-17 **Debt versus Equity Financing** You are considering a stock investment in one of two firms (NoEquity, Inc., and NoDebt, Inc.), both of which operate in the same industry and have identical operating income of \$32.5 million. NoEquity, Inc., finances its \$65 million in assets with \$64 million in debt (on which it pays 10 percent interest annually) and \$1 million in equity. NoDebt, Inc., finances its \$65 million in assets with no debt and \$65 million in equity. Both firms pay a tax rate of 30 percent on their taxable income. Calculate the net income and return on assets for the two firms.

		<u>NoEquity</u>	<u>NoDebt</u>
Operating income		\$32.50m.	\$32.50m.
Less: Interest	(\$64m. x .1)	<u>6.40m.</u>	<u>0.00m.</u>
Taxable income		\$26.10m.	\$32.50m.
Less: Taxes (30%)		<u>7.83m.</u>	<u>9.75m.</u>
Net income		<u>\$18.27m.</u>	<u>\$22.75m.</u>
Return on assets		\$18.27m/\$65m = 28.11%	\$22.75m/\$65m = 35.00%

LG1 2-18 **Debt versus Equity Financing** You are considering a stock investment in one of two firms (AllDebt, Inc., and AllEquity, Inc.), both of which operate in the same industry and have identical operating income of \$12.5 million. AllDebt, Inc., finances its \$25 million in assets with \$24 million in debt (on which it pays 10 percent interest annually) and \$1 million in equity. AllEquity, Inc., finances its \$25 million in assets with no debt and \$25 million in equity. Both firms pay a tax rate of 30 percent on their taxable income. Calculate the income available to pay the asset funders (the debtholders and stockholders) and resulting return on assets for the two firms.

		<u>AllDebt</u>	<u>AllEquity</u>
Operating income		\$12.50m.	\$12.50m.
Less: Interest	(\$24m. x .1)	<u>2.40m.</u>	<u>0.00m.</u>
Taxable income		\$10.10m.	\$12.50m.
Less: Taxes (30%)		<u>3.03m.</u>	<u>3.75m.</u>
Net income		<u>\$7.07m.</u>	<u>\$8.75m.</u>
Income available for asset funders (= Operating income - Taxes)		\$9.47m.	\$8.75m.

Return on assets \$9.47m./\$25m. = 37.88% \$8.75m./\$25m. = 35.00%

LG1 2-19 **Income Statement** You have been given the following information for Corky's Bedding Corp.:

- Net sales = \$11,250,000
- Cost of goods sold = \$7,500,000;
- Other operating expenses = \$250,000;
- Addition to retained earnings = \$1,000,000;
- Dividends paid to preferred and common stockholders = \$495,000;
- Interest expense = \$850,000.

The firm's tax rate is 35 percent. Calculate the depreciation expense for Corky's Bedding Corp.

Net sales		\$11,250,000
Less: Cost of goods sold		<u>7,500,000</u>
Gross profits	Step 4.	<u>\$3,750,000</u>
Less: Depreciation	Step 5.	<u>350,000</u>
Other operating expenses		<u>250,000</u>
Earnings before interest and taxes (EBIT)	Step 3.	<u>\$3,150,000</u>
Less: Interest		<u>850,000</u>
Earnings before taxes (EBT)	Step 2.	<u>\$2,300,000</u>
Less: Taxes (35%)		
Net income	Step 1.	<u>\$1,495,000</u>
Less: Common and preferred stock dividends		<u>\$ 495,000</u>
Addition to retained earnings		\$1,000,000

Step 1. Net income = Common and preferred stock dividends + Addition to retained earnings =  
\$495,000 + \$1,000,000 = **\$1,495,000**

Step 2. EBT (1 - Tax rate) = Net income => EBT = Net income / (1 - Tax rate) = \$1,495,000 / (1 - .35) = **\$2,300,000**

Step 3. EBIT - Interest = EBT => EBIT = EBT + Interest = \$2,300,000 + \$850,000 = **\$3,150,000**

Step 4. Gross profits = Net sales - Cost of goods sold = \$11,250,000 - 7,500,000 = **\$3,750,000**

Step 5. Gross profits - Depreciation - Other operating expenses = EBIT => Depreciation = Gross profits - Other operating expenses - EBIT = \$3,750,000 - \$250,000 - \$3,150,000 = **\$350,000**

LG1 2-20 **Income Statement** You have been given the following information for Moore's HoneyBee Corp.:

- Net sales = \$32,000,000;
- Gross profits = \$18,700,000;
- Other operating expenses = \$2,500,000;
- Addition to retained earnings = \$4,700,000;
- Dividends paid to preferred and common stockholders = \$2,900,000;
- Depreciation expense = \$2,800,000.

The firm's tax rate is 35 percent. Calculate the cost of goods sold and the interest expense for Moore's HoneyBee Corp.

Net sales		\$32,000,000
Less: Cost of goods sold	Step 1.	<u>13,300,000</u>
Gross profits		\$18,700,000
Less: Depreciation		2,800,000
Other operating expenses		<u>2,500,000</u>
Earnings before interest and taxes (EBIT)	Step 4.	<u>\$13,400,000</u>
Less: Interest	Step 5.	<u>1,707,692</u>
Earnings before taxes (EBT)	Step 3.	<u>\$11,692,308</u>
Less: Taxes (35%)		

Net income	Step 2.	<u>\$ 7,600,000</u>
Less: Common and preferred stock dividends		<u>\$2,900,000</u>
Addition to retained earnings		\$4,700,000

Step 1. Net sales - Cost of goods sold = Gross profits => Cost of goods sold = Net sales – Gross Profits =  
 $\$32,000,000 - \$18,700,000 = \$13,300,000$

Step 2. Net income = Common and preferred stock dividends + Addition to retained earnings =  
 $\$2,900,000 + \$4,700,000 = \$7,600,000$

Step 3. EBT (1 – Tax rate) = Net income => EBT = Net income/(1 – Tax rate) =  $\$7,600,000 / (1 - .35) = \$11,692,308$

Step 4. Gross profits – Depreciation – Other operating expenses = EBIT =  $\$18,700,000 - \$2,800,000 - \$2,500,000 = \$13,400,000$

Step 5. EBIT – Interest = EBT => Interest = EBIT - EBT =  $\$13,400,000 - \$11,692,308 = \$1,707,692$

LG3

2-21 **Corporate Taxes** The Dakota Corporation had a 2012 taxable income of \$33,365,000 from operations after all operating costs but before

- 1) interest charges of \$8,500,000;
- 2) dividends received of \$750,000;
- 3) dividends paid of \$5,250,000; and
- 4) income taxes.

a. Use the tax schedule in Table 2.3 to calculate Dakota’s income tax liability.

The first 70 percent of the dividends received is not taxable. Thus, only 30 percent of the dividends received are taxed, so:

$$\text{Taxable income} = \$33,365,000 - \$8,500,000 + (.3)\$750,000 = \$25,090,000$$

Now Dakota Corp.’s tax liability will be:

$$\text{Tax liability} = \$6,416,667 + .35 (\$25,090,000 - \$18,333,333) = \$8,781,500$$

b. What are Dakota’s average and marginal tax rates on taxable income?

Dakota Corp.’s average tax rate is:

$$\text{Average tax rate} = \$8,781,500 / \$25,090,000 = 35.00\%$$

Finally, if Dakota Corp earned \$1 more of taxable income, it would pay 35 cents (based on its tax rate of 35 percent) more in taxes. Thus, the marginal tax rate is 35 percent.

LG3

2-22 **Corporate Taxes** Suppose that in addition to \$17.85 million of taxable income, Texas Taco, Inc., received \$1,105,000 of interest on state-issued bonds and \$760,000 of dividends on common stock it owns in ArizonaTaco, Inc.

a. Use the tax schedule in Table 2.3 to calculate Texas Taco’s income tax liability.

Interest on the state-issued bonds is not taxable and should not be included in taxable income. Further, the first 70 percent of the dividends received from ArizonaTaco is not taxable. Thus, only 30 percent of the dividends received are taxed, so:

$$\text{Taxable income} = \$17,850,000 + (.3)\$760,000 = \$18,078,000$$

Texas Taco’s tax liability will be:

$$\text{Tax liability} = \$5,150,000 + .38 (\$18,078,000 - \$15,000,000) = \$6,319,640$$

b. What are Texas Taco’s average and marginal tax rates on taxable income?

Texas Taco's resulting average tax rate is:

$$\text{Average tax rate} = \$6,319,640 / \$18,078,000 = 34.96\%$$

Finally, if Texas Taco earned \$1 more of taxable income, it would pay 38 cents (based upon its tax rate of 38 percent) more in taxes. Thus, the marginal tax rate is 38 percent.

LG5 2-23 **Statement of Cash Flows** Use the balance sheet and income statement below to construct a statement of cash flows for Clancy's Dog Biscuit Corporation.

<b>Clancy's Dog Biscuit Corporation</b>					
<b>Balance Sheet as of December 31, 2012 and 2011</b>					
<b>(in millions of dollars)</b>					
<b>Assets</b>	<b>2012</b>	<b>2011</b>	<b>Liabilities &amp; Equity</b>	<b>2012</b>	<b>2011</b>
Current assets:			Current liabilities :		
Cash and marketable securities	\$ 5	\$ 5	Accrued wages and taxes	\$ 10	\$ 6
Accounts receivable	20	19	Accounts payable	16	15
Inventory	<u>36</u>	<u>29</u>	Notes payable	<u>14</u>	<u>13</u>
Total	\$ 61	\$ 53	Total	\$ 40	\$ 34
Fixed assets:			Long-term debt:	\$ 57	\$ 53
Gross plant and equipment	\$106	\$ 88	Stockholders' equity:		
Less: Depreciation	<u>15</u>	<u>11</u>	Preferred stock (2 million shares)	\$ 2	\$ 2
Net plant and equipment	\$ 91	\$ 77	Common stock and paid-in surplus (5 million shares)	11	11
Other long-term assets	<u>15</u>	<u>15</u>	Retained earnings	<u>57</u>	<u>45</u>
Total	\$106	\$ 92	Total	\$ 70	\$ 58
Total assets	<u>\$167</u>	<u>\$145</u>	Total liabilities and equity	<u>\$167</u>	<u>\$145</u>

**Clancy's Dog Biscuit Corporation**  
**Income Statement for Years Ending December 31, 2012 and 2011**  
**(in millions of dollars)**

	<b>2012</b>	<b>2011</b>
Net sales	\$ 76	\$ 80
Less: Cost of goods sold	<u>38</u>	<u>34</u>
Gross profits	\$ 38	\$ 46
Less: Depreciation	4	4
Other operating expenses	<u>6</u>	<u>5</u>
Earnings before interest and taxes (EBIT)	\$ 28	\$ 37
Less: Interest	<u>5</u>	<u>5</u>
Earnings before taxes (EBT)	\$ 23	\$ 32
Less: Taxes	<u>7</u>	<u>10</u>
Net income	<u>\$16</u>	<u>\$22</u>
Less: Preferred stock dividends	<u>\$ 1</u>	<u>\$ 1</u>
Net income available to common stockholders	\$15	\$21
Less: Common stock dividends	<u>3</u>	<u>3</u>
Addition to retained earnings	\$12	\$18

Per (common) share data:

Earnings per share (EPS)	\$3.00	\$4.20
Dividends per share (DPS)	\$0.60	\$0.60
Book value per share (BVPS)	\$13.60	\$11.20
Market value (price) per share (MVPS)	\$14.25	\$14.60

SOLUTION:

**Statement of Cash Flows for Year Ending December 31, 2012****(in millions of dollars)**

	<u><b>2012</b></u>
<b>A. Cash flows from operating activities</b>	
Net income	\$16
Additions (sources of cash):	
Depreciation	4
Increase accrued wages and taxes	4
Increase in accounts payable	1
Subtractions (uses of cash):	
Increase in accounts receivable	-1
Increase in inventory	<u>-7</u>
Net cash flow from operating activities:	\$17
<b>B. Cash flows from investing activities</b>	
Subtractions:	
Increase fixed assets	-\$18
Increase in other long-term assets	<u>0</u>
Net cash flow from investing activities:	-\$18
<b>C. Cash flows from financing activities</b>	
Additions:	
Increase in notes payable	\$ 1
Increase in long-term debt	4
Increase in common and preferred stock	0
Subtractions:	
Preferred stock dividends	-1
Common stock dividends	<u>-3</u>
Net cash flow from financing activities:	\$1
<b>D. Net change in cash and marketable securities</b>	<u><b>-\$ 0</b></u>

LG5 2-24 **Statement of Cash Flows** Use the balance sheet and income statement below to construct a statement of cash flows for Valium's Medical Supply Corporation.

<b>Valium's Medical Supply Corporation</b>					
<b>Balance Sheet as of December 31, 2012 and 2011</b>					
<b>(in thousands of dollars)</b>					
<b>Assets</b>	<b>2012</b>	<b>2011</b>	<b>Liabilities &amp; Equity</b>	<b>2012</b>	<b>2011</b>
Current assets:			Current liabilities :		
Cash and marketable securities	\$ 74	\$ 73	Accrued wages and taxes	\$ 58	\$ 45
Accounts receivable	199	189	Accounts payable	159	145
Inventory	<u>322</u>	<u>291</u>	Notes payable	<u>131</u>	<u>131</u>
Total	\$ 595	\$ 553	Total	\$ 348	\$ 321
Fixed assets:			Long-term debt:	\$ 565	\$549
Gross plant and equipment	\$1,084	\$ 886	Stockholders' equity:		
Less: Depreciation	<u>153</u>	<u>116</u>	Preferred stock (6 thousand shares)	\$ 6	\$ 6
Net plant and equipment	\$ 931	\$ 770	Common stock and paid-in surplus (100 thousand shares)	120	120
Other long-term assets	<u>130</u>	<u>130</u>	Retained earnings	<u>617</u>	<u>457</u>
Total	\$1,061	\$ 900	Total	\$ 743	\$ 583
Total assets	<u>\$1,656</u>	<u>\$1,453</u>	Total liabilities and equity	<u>\$1,656</u>	<u>\$1,453</u>

**Valium's Medical Supply Corporation**  
**Income Statement for Years Ending December 31, 2012 and 2011**  
**(in thousands of dollars)**

	<b>2012</b>	<b>2011</b>
Net sales	\$ 888	\$ 798
Less: Cost of goods sold	<u>387</u>	<u>350</u>
Gross profits	\$ 501	\$ 448
Less: Depreciation	37	35
Other operating expenses	<u>48</u>	<u>42</u>
Earnings before interest and taxes (EBIT)	\$ 416	\$ 371
Less: Interest	<u>46</u>	<u>40</u>
Earnings before taxes (EBT)	\$ 370	\$ 331
Less: Taxes	<u>129</u>	<u>112</u>
Net income	<u>\$ 241</u>	<u>\$ 219</u>
Less: Preferred stock dividends	<u>\$ 6</u>	<u>\$ 6</u>
Net income available to common stockholders	\$ 235	\$ 213
Less: Common stock dividends	<u>75</u>	<u>75</u>
Addition to retained earnings	\$ 160	\$ 138
Per (common) share data:		
Earnings per share (EPS)	\$2.35	\$2.13
Dividends per share (DPS)	\$0.75	\$0.75
Book value per share (BVPS)	\$7.37	\$5.77
Market value (price) per share (MVPS)	\$8.40	\$6.25



**Statement of Cash Flows for Year Ending December 31, 2012**  
(in thousands of dollars)

<b>A. Cash flows from operating activities</b>	
Net income	\$241
Additions (sources of cash):	
Depreciation	37
Increase in accrued wages and taxes	13
Increase in accounts payable	14
Subtractions (uses of cash):	
Increase in accounts receivable	-10
Increase in inventory	<u>-31</u>
Net cash flow from operating activities:	\$264
<b>B. Cash flows from investing activities</b>	
Subtractions:	
Increase in fixed assets	-\$198
Increase in other long-term assets	<u>0</u>
Net cash flow from investing activities:	-\$198
<b>C. Cash flows from financing activities</b>	
Additions:	
Increase in notes payable	\$ 0
Increase in long-term debt	16
Increase in common and preferred stock	0
Subtractions:	
Preferred stock dividends	- 6
Common stock dividends	<u>-75</u>
Net cash flow from financing activities:	-\$65
<b>D. Net change in cash and marketable securities</b>	<u><u>\$ 1</u></u>

LG5

2-25 **Statement of Cash Flows** Chris' Outdoor Furniture, Inc., has net cash flows from operating activities for the last year of \$340 million. The income statement shows that net income is \$315 million and depreciation expense is \$46 million. During the year, the change in inventory on the balance sheet was \$38 million, change in accrued wages and taxes was \$15 million and change in accounts payable was \$20 million. At the beginning of the year the balance of accounts receivable was \$50 million. Calculate the end-of-year balance for accounts receivable.

<b>A. Cash flows from operating activities</b>	<b>(in millions)</b>
Net income	\$315
Additions (sources of cash):	
Depreciation	46
Increase accrued wages and taxes	15
Increase in accounts payable	20
Subtractions (uses of cash):	
Increase in accounts receivable	-18 (= \$340 - \$315 - \$46 - \$15 - \$20 + \$38)

Increase in inventory	<u>-38</u>
Net cash flow from operating activities:	\$340

End-of-year balance for accounts receivable = \$50m. + \$18m. = \$68m.

LG5

**2-26 Statement of Cash Flows** Dogs 4 U Corporation has net cash flow from financing activities for the last year of \$34 million. The company paid \$178 million in dividends last year. During the year, the change in notes payable on the balance sheet was \$39 million, and change in common and preferred stock was \$0. The end-of-year balance for long-term debt was \$315 million. Calculate the beginning-of-year balance for long-term debt.

C. Cash flows from financing activities	(in millions)
Additions:	
Increase in notes payable	\$ 39
Increase in long-term debt	173 (= \$34 + \$178 - \$39)
Increase in common and preferred stock	0
Subtractions:	
Stock dividends	<u>-178</u>
Net cash flow from financing activities:	\$34

Beginning-of-year balance for long-term debt = \$315m. - \$173m = \$142m.

LG5

**2-27 Free Cash Flow** The 2012 income statement for Duffy's Pest Control shows that depreciation expense was \$197 million, EBIT was \$494 million, and the tax rate was 30 percent. At the beginning of the year, the balance of gross fixed assets was \$1,562 million and net operating working capital was \$417 million. At the end of the year, gross fixed assets was \$1,803 million. Duffy's free cash flow for the year was \$424 million. Calculate the end-of-year balance for net operating working capital.

Duffy's Pest Control's operating cash flow was:

$$\begin{aligned} \text{OCF} &= \text{EBIT}(1 - \text{Tax rate}) + \text{Depreciation} \\ &= (\$494\text{m.}(1 - 0.30) + \$197\text{m.}) = \$542.8\text{m.} \end{aligned}$$

Duffy's Pest Control's free cash flow for 2012 was:

$$\begin{aligned} \text{FCF} &= \text{Operating cash flow} - \text{Investment in operating capital} \\ \$424\text{m.} &= \$542.8\text{m.} - \text{Investment in operating capital} \\ \Rightarrow \text{Investment in operating capital} &= \$542.8\text{m.} - \$424\text{m.} = \$118.8\text{m.} \end{aligned}$$

Accordingly, investment in operating capital for 2012 was:

$$\begin{aligned} \text{IOC} &= \Delta \text{Gross fixed assets} + \Delta \text{Net operating working capital} \\ \$118.8\text{m.} &= (\$1,803\text{m.} - \$1,562\text{m.}) + (\text{Ending net operating working capital} - \$417\text{m.}) \\ \Rightarrow \text{Ending net operating working capital} &= \$118.8\text{m.} - (\$1,803\text{m.} - \$1,562\text{m.}) + \$417\text{m.} = \$294.8\text{m.} \end{aligned}$$

LG5

**2-28 Free Cash Flow** The 2012 income statement for Egyptian Noise Blasters shows that depreciation expense is \$85 million, EBIT is \$365 million, and taxes paid on EBIT are \$119 million. At the end of the year, the balance of gross fixed assets was \$655 million. The change in net operating working capital during the year was \$73 million. Egyptian's free cash flow for the year was \$190 million. Calculate the beginning-of-year balance for gross fixed assets.

Egyptian Noise Blasters' operating cash flow was:

$$\begin{aligned} \text{OCF} &= \text{EBIT}(1 - \text{Tax rate}) + \text{Depreciation} = \text{EBIT} - \text{Taxes on EBIT} + \text{Depreciation} \\ &= (\$365\text{m.} - \$119\text{m.} + \$85\text{m.}) = \$331\text{m.} \end{aligned}$$

Egyptian Noise Blasters' free cash flow for 2012 was:

$$\begin{aligned} \text{FCF} &= \text{Operating cash flow} - \text{Investment in operating capital} \\ \$190\text{m.} &= \$331\text{m.} - \text{Investment in operating capital} \\ \Rightarrow \text{Investment in operating capital} &= \$331\text{m.} - \$190\text{m.} = \$141\text{m.} \end{aligned}$$

Accordingly, investment in operating capital for 2012 was:

$$\begin{aligned} \text{IOC} &= \Delta \text{Gross fixed assets} + \Delta \text{Net operating working capital} \\ \$141\text{m.} &= (\$655\text{m.} - \text{Beginning of year gross fixed assets}) + \$73\text{m.} \\ \Rightarrow \text{Beginning of year gross fixed assets} &= \$655\text{m.} - \$141\text{m.} + \$73\text{m.} = \$587\text{m.} \end{aligned}$$

LG1

**2-29 Statement of Retained Earnings** Thelma and Louie, Inc., started the year with a balance of retained earnings of \$543 million and ended the year with retained earnings of \$589 million. The company paid dividends of \$35 million to the preferred stockholders and \$88 million to common stockholders. Calculate Thelma and Louie's net income for the year.

**Statement of Retained Earnings as of December 31, 2012**  
(in millions of dollars)

Balance of retained earnings, December 31, 2011	\$543
Plus: Net income for 2012	169 (= \$589 + \$123 - \$543)
Less: Cash dividends paid	
Preferred stock	\$35
Common stock	<u>88</u>
Total cash dividends paid	<u>123</u>
Balance of retained earnings, December 31, 2012	<u>\$589</u>

LG1

**2-30 Statement of Retained Earnings** Jamaica Tours, Inc., started the year with a balance of retained earnings of \$1,780 million. The company reported net income for the year of \$284 million, paid dividends of \$17 million to the preferred stockholders and \$59 million to common stockholders. Calculate Jamaica Tour's end-of-year balance in retained earnings.

**Statement of Retained Earnings as of December 31, 2012**  
(in millions of dollars)

Balance of retained earnings, December 31, 2011		\$1,780
Plus: Net income for 2012		284
Less: Cash dividends paid		
Preferred stock	\$17	
Common stock	<u>59</u>	
Total cash dividends paid		<u>76</u>
Balance of retained earnings, December 31, 2012		<u>\$1,988</u>

Advanced 2-31 **Income Statement** Listed below is the 2012 income statement for Tom and Sue Travels, Inc.  
 Problems  
 LG1

**Tom and Sue Travels, Inc.**  
**Income Statement for Year Ending December 31, 2012**  
(in millions of dollars)

Net sales		\$16.500
Less: Cost of goods sold		<u>7.100</u>
Gross profits		9.400
Less: Depreciation		2.900
Other operating expenses		<u>3.200</u>
Earnings before interest and taxes (EBIT)		3.300
Less: Interest		<u>0.950</u>
Earnings before taxes (EBT)		2.350
Less: Taxes		<u>0.705</u>
Net income		<u>\$ 1.645</u>

The CEO of Tom and Sue’s wants the company to earn a net income of \$2.250 million in 2013. Cost of goods sold is expected to be 60 percent of net sales, depreciation and other operating expenses are not expected to change, interest expense is expected to increase to \$1.050 million, and the firm’s tax rate will be 30 percent. Calculate the net sales needed to produce net income of \$2.250 million.

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Tom and Sue Travels, Inc.  
Income Statement for Year Ending December 31, 2013  
(in millions of dollars)

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Net sales		Step 4. <u>\$25.910</u>
Less: Cost of goods sold		Step 5. <u>15.546</u>
Gross profits		Step 3. <u>10.364</u>
Less: Depreciation		2.900
Other operating expenses		<u>3.200</u>
Earnings before interest and taxes (EBIT)	Step 2.	<u>4.264</u>
Less: Interest		<u>1.050</u>
Earnings before taxes (EBT)	Step 1.	<u>3.214</u>
Less: Taxes		
Net income		<u>\$ 2.250</u>

---

Step 1.  $EBT(1-t) = \text{Net income} = \$2.250\text{m} = EBT(1-.3) \Rightarrow EBT = \$2.250\text{m}/(1-.3) = \$3.214\text{m}$ .

Step 2.  $EBIT = EBT + \text{Interest} = \$3.214\text{m} + \$1.050\text{m} = \$4.264\text{m}$ .

Step 3.  $\text{Gross profits} = EBIT + \text{Depreciation} + \text{Other operating expenses} = \$4.264\text{m} + \$2.900\text{m} + \$3.200\text{m} = \$10.364\text{m}$

Step 4.  $\text{Net sales} = \text{Gross profits}/(1-\text{Cost of goods sold percent}) = \$10.364\text{m}/(1-.6) = \$25.910\text{m}$ .

Step 5.  $\text{Cost of goods sold} = \text{Net sales} - \text{Gross profits} = \$25.910\text{m} - \$10.364 = \$15.546\text{m}$ .

LG1

**2-32 Income Statement** You have been given the following information for KellyGirl's Athletic Wear Corp. for the year 2012:

- a. Net sales = \$38,250,000.
- b. Cost of goods sold = \$22,070,000.
- c. Other operating expenses = \$5,300,000.
- d. Addition to retained earnings = \$1,195,500.
- e. Dividends paid to preferred and common stockholders = \$1,912,000.
- f. Interest expense = \$1,785,000.
- g. The firm's tax rate is 30 percent.
- h. In 2013, net sales are expected to increase by \$9.75 million.
- i. Cost of goods sold is expected to be 60 percent of net sales.
- j. Depreciation and other operating expenses are expected to be the same as in 2012.
- k. Interest expense is expected to be \$2,004,286.
- l. The tax rate is expected to be 30 percent of EBT.
- m. Dividends paid to preferred and common stockholders will not change.

Calculate the addition to retained earnings expected in 2013.

**Income Statement for Year Ending December 31, 2012**  
(in millions of dollars)

Net sales		\$38,250,000
Less: Cost of goods sold		<u>22,070,000</u>
Gross profits		16,180,000
Less: Depreciation	\$16,180,000 - \$6,224,286 - \$5,300,000	<u>4,655,714</u>
Other operating expenses		<u>5,300,000</u>
Earnings before interest and taxes (EBIT)	\$4,439,286 + \$1,785,000	6,224,286
Less: Interest		<u>1,785,000</u>
Earnings before taxes (EBT)	\$3,107,500 / (1-.3)	4,439,286
Less: Taxes		
Net income		<u>\$3,107,500</u>
Less: Preferred and common stock dividends		\$1,912,000
Addition to retained earnings		<u>\$1,195,500</u>

**Income Statement for Year Ending December 31, 2013**  
(in millions of dollars)

Net sales (all credit)	\$38,250,000 + \$9,750,000	\$48,000,000
Less: Cost of goods sold	.6 x \$48,000,000	<u>28,800,000</u>
Gross profits		19,200,000
Less: Depreciation		4,655,714
Other operating expenses		<u>5,300,000</u>
Earnings before interest and taxes (EBIT)		9,244,286
Less: Interest		<u>2,004,286</u>
Earnings before taxes (EBT)		7,240,000
Less: Taxes (30%)		<u>2,172,000</u>
Net income		<u>\$5,068,000</u>
Less: Preferred and common stock dividends		\$1,912,000
Addition to retained earnings		<u>\$3,156,000</u>

LG5 2-33 **Free Cash Flow** Rebecky's Flowers 4U, Inc., had free cash flows during 2012 of \$43 million, EBIT of \$110 million, tax expense paid on its EBIT of \$25 million, and depreciation of \$14 million. Using this information, fill in the blanks on Rebecky's balance sheet below.

Rebecky's operating cash flow for 2012 was:  

$$OCF = EBIT - \text{Taxes on EBIT} + \text{Depreciation} = (\$110\text{m.} - \$25\text{m.} + \$14\text{m.}) = \$99\text{m.}$$

Rebecky's free cash flow was:  

$$FCF = \text{Operating cash flow} - \text{Investment in operating capital}$$

$$\$43\text{m.} = \$99\text{m.} - \text{Investment in operating capital}$$

So, Investment in operating capital = \$99m. - \$43m. = \$56m.

$$IOC = \Delta \text{Gross fixed assets} + \Delta \text{Net operating working capital}$$

$\$56m. = (\$333m. - \$300m.) + \Delta\text{Net operating working capital}$   
 $\Rightarrow \Delta\text{Net operating working capital} = \$56m. - (\$333m. - \$300m.) = \$23m.$

$\Delta\text{Net operating working capital} = \$23m. = \Delta\text{Current assets} - \Delta\text{Current liabilities}$   
 $\$23m. = (\$221m. - \$190m.) - \Delta\text{Current liabilities}$

$\Rightarrow \Delta\text{Current liabilities} = (\$221m. - \$190m.) - \$23m. = \$8m.$

$\Rightarrow 2012 \text{ Current liabilities} = \$110m. + \$8m. = \$118m.$

and 2012 Current liabilities = Accrued wages and taxes + Accounts payable + Notes payable

$\$118m. = \$17m. + \text{Accounts payable} + \$45m.$

$\Rightarrow \text{Accounts payable} = \$118m. - \$17m. - \$45m. = \$56m.$

$\Rightarrow \text{Long-term debt} = \$550m. - \$118m. - \$237m. = \$195m.$

**Rebecky's Flowers 4U, Inc.**  
**Balance Sheet as of December 31, 2012 and 2011**  
**(in millions of dollars)**

	<u>2012</u>	<u>2011</u>		<u>2012</u>	<u>2011</u>
<b>Assets</b>			<b>Liabilities &amp; Equity</b>		
Current assets:			Current liabilities :		
Cash and marketable securities	\$ 28	\$ 25	Accrued wages and taxes	\$ 17	\$ 15
Accounts receivable	75	65	Accounts payable	56	50
Inventory	<u>118</u>	<u>100</u>	Notes payable	<u>45</u>	<u>45</u>
Total	\$221	\$190	Total	<u>\$118</u>	\$110
Fixed assets:			Long-term debt:	<u>\$195</u>	\$190
Gross plant and equipment	\$333	\$300	Stockholders' equity:		
Less: Depreciation	<u>54</u>	<u>40</u>	Preferred stock (5 million shares)	\$ 5	\$ 5
Net plant and equipment	\$279	\$260	Common stock and paid-in surplus (20 million shares)	40	40
Other long-term assets	<u>50</u>	<u>50</u>	Retained earnings	<u>192</u>	<u>155</u>
Total	\$329	\$310	Total	\$237	\$200
Total assets	<u>\$550</u>	<u>\$500</u>	Total liabilities and equity	<u>\$550</u>	<u>\$500</u>

LG5

2-34 **Free Cash Flow** Vinny's Overhead Construction had free cash flow during 2012 of \$25.4 million. The change in gross fixed assets on Vinny's balance sheet during 2012 was \$7.0 million and the change in net operating working capital was \$8.4 million. Using this information, fill in the blanks on Vinny's income statement below.

$\text{IOC} = \Delta\text{Gross fixed assets} + \Delta\text{Net operating working capital}$   
 $\Rightarrow \text{IOC} = \$7.0m. + \$8.4m. = \$15.4m.$

$\text{FCF} = \text{Operating cash flow} - \text{Investment in operating capital}$   
 $\Rightarrow \$25.4m. = \text{OCF} - \$15.4m.$   
 $\Rightarrow \text{OCF} = \$25.4m. + \$15.4m. = \$40.8m.$

$\text{OCF} = \text{EBIT}(1 - \text{Tax rate}) + \text{Depreciation}$   
 Using the numbers below:  $\$40.8m. = \$43.4m. - (\$43.4m \times \text{Tax rate}) + \$10.2m.$   
 $\Rightarrow \$43.4m. + \$10.2m. - \$40.8m. = \$43.4m. \times \text{Tax rate}$   
 $\Rightarrow \text{Tax rate} = (\$43.4m. + \$10.2m. - \$40.8m.) / \$43.4m. = 29.49\%$

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**Vinny's Overhead Construction, Corp.**  
**Income Statement for Year Ending December 31, 2012**  
**(in millions of dollars)**

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Net sales	\$ 182.10	Step 1. (= \$66.00 + \$116.10)
Less: Cost of goods sold	<u>116.10</u>	
Gross profits	\$ 66.00	
Less: Depreciation	10.20	
Other operating expenses	<u>12.40</u>	
Earnings before interest and taxes (EBIT)	\$ 43.40	Step 2. (= \$66.00 - \$10.20 - \$12.40)
Less: Interest	<u>4.20</u>	Step 5. (= \$43.40 - \$39.20)
Earnings before taxes (EBT)	\$ 39.20	Step 3. (= \$27.64 / (1 - 0.2949))
Less: Taxes (29.49% from above)	<u>11.56</u>	Step 4. (= \$39.20 - \$27.64)
Net income	<u>\$27.64</u>	

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**Research It!****Reviewing Financial Statements**

Go the web site of Wal-Mart Stores, Inc. at [www.walmartstores.com](http://www.walmartstores.com) and get the latest financial statements from the annual report using the following steps.

Go to Wal-Mart Stores, Inc.'s Web site at [www.walmartstores.com](http://www.walmartstores.com). Click on Investors, then select Financial Information; next choose Annual Reports; finally, click on the most recent date. This will bring the file onto your computer that contains the relevant data. Locate the total assets, total equity, net sales, net income, dividends paid, cash flows from operating activities, and cash flows from investing activities for the last two years. How have these items changed over the last two years?

**SOLUTION:** The solution will vary with the year annual report is accessed. However, the annual report for each year summarizes the financial information necessary to evaluate key information used by firm managers, who make financial decisions, and by investors, who decide whether or not to invest in the firm.

**Integrated Mini Case: Working with Financial Statements**

Shown below are partial financial statements for Garners' Platoon Mental Health Care, Inc. Fill in the blanks on the four financial statements.

<b>Garners' Platoon Mental Health Care, Inc.</b>					
<b>Balance Sheet as of December 31, 2012 and 2011</b>					
<b>(in millions of dollars)</b>					
<b>Assets</b>	<b>2012</b>	<b>2011</b>	<b>Liabilities &amp; Equity</b>	<b>2012</b>	<b>2011</b>
Current assets:			Current liabilities :		
Cash and marketable securities	\$ 421	\$ <input type="text"/>	Accrued wages and taxes	\$ 316	\$ 242
Accounts receivable	<input type="text"/>	1,020	Accounts payable	867	791
Inventory	<u>1,760</u>	<u>1,581</u>	Notes payable	<input type="text"/>	<u>714</u>
Total	\$3,290	\$ <input type="text"/>	Total	\$2,055	\$1,747
Fixed assets:			Long-term debt:	\$3,090	\$ <input type="text"/>
Gross plant and equipment	\$ <input type="text"/>	\$4,743	Stockholders' equity:		
Less: Depreciation	<u>840</u>	<u>640</u>	Preferred stock (30 million shares)	\$ 60	\$ 60
Net plant and equipment	\$4,972	\$ <input type="text"/>	Common stock and paid-in surplus	637	<input type="text"/>
Other long-term assets	<input type="text"/>	<u>790</u>	(200 million shares)		
Total	\$5,864	\$4,893	Retained earnings	<u>3,312</u>	<u>2,440</u>
Total assets	\$ <input type="text"/>	<u>\$7,889</u>	Total	\$4,009	\$3,137
			Total liabilities and equity	<u>\$9,154</u>	<u>\$7,889</u>

**Garners' Platoon Mental Health Care, Inc.**  
**Income Statement for Years Ending December 31, 2012 and 2011**  
**(in millions of dollars)**

	<b>2 012</b>	<b>2011</b>
Net sales	\$4,980	\$ <input type="text"/>
Less: Cost of goods sold	<input type="text"/>	<u>2,035</u>
Gross profits	\$2,734	\$2,313
Less: Depreciation	200	191
Other operating expenses	<u>125</u>	<u>100</u>
Earnings before interest and taxes (EBIT)	\$2,409	\$ <input type="text"/>
Less: Interest	<input type="text"/>	<u>285</u>
Earnings before taxes (EBT)	\$2,094	\$1,737
Less: Taxes	<input type="text"/>	<input type="text"/>
Net income	<u>\$1,327</u>	<u>\$1,105</u>
Less: Preferred stock dividends	<u>\$ 60</u>	<u>\$ <input type="text"/></u>
Net income available to common stockholders	\$1,267	\$1,045
Less: Common stock dividends	<u>395</u>	<u>395</u>
Addition to retained earnings	\$ 872	\$ <input type="text"/>
Per (common) share data:		
Earnings per share (EPS)	\$ <input type="text"/>	\$ <input type="text"/>
Dividends per share (DPS)	\$ <input type="text"/>	\$ <input type="text"/>
Book value per share (BVPS)	\$ <input type="text"/>	\$ <input type="text"/>
Market value (price) per share (MVPS)	\$26.850	\$22.500

**Garners' Platoon Mental Health Care, Inc.**  
**Statement of Cash Flows for Year Ending December 31, 2012**  
**(in millions of dollars)**

**A. Cash flows from operating activities**

Net income	\$ <input type="text"/>
Additions (sources of cash):	
Depreciation	<input type="text"/>
Increase in accrued wages and taxes	<input type="text"/>
Increase in accounts payable	<input type="text"/>
Subtractions (uses of cash):	
Increase in accounts receivable	<input type="text"/>
Increase in inventory	<input type="text"/>
Net cash flow from operating activities:	\$ <input type="text"/>

**B. Cash flows from investing activities**

Subtractions:	
Increase in fixed assets	\$ <input type="text"/>
Increase in other long-term assets	<input type="text"/>
Net cash flow from investing activities:	\$ <input type="text"/>

**C. Cash flows from financing activities**

Additions:	
Increase in notes payable	\$ <input type="text"/>
Increase in long-term debt	<input type="text"/>
Increase in common and preferred stock	<input type="text"/>

Subtractions:  
 Dividends □

Net cash flow from financing activities: \$ □

**D. Net change in cash and marketable securities** \$ 26

**Garners' Platoon Mental Health Care, Inc.**  
**Statement of Retained Earnings as of December 31, 2012**  
 (in millions of dollars)

Balance of retained earnings, December 31, 2011		\$2,440
Plus: Net income for 2012		□
Less: Cash dividends paid		
Preferred stock	\$ □	
Common stock	□	
Total cash dividends paid		□
Balance of retained earnings, December 31, 2012		\$ □

## SOLUTION:

<b>Garners' Platoon Mental Health Care, Inc.</b>					
<b>Balance Sheet as of December 31, 2012 and 2011</b>					
<b>(in millions of dollars)</b>					
<b>Assets</b>	<b><u>2012</u></b>	<b><u>2011</u></b>	<b>Liabilities &amp; Equity</b>	<b><u>2012</u></b>	<b><u>2011</u></b>
Current assets:			Current liabilities :		
Cash and marketable securities	\$ 421	\$ <u>395</u>	Accrued wages and taxes	\$ 316	\$ 242
Accounts receivable	<u>1,109</u>	1,020	Accounts payable	867	791
Inventory	<u>1,760</u>	<u>1,581</u>	Notes payable	<u>872</u>	<u>714</u>
Total	\$3,290	\$ <u>2,996</u>	Total	\$2,055	\$1,747
Fixed assets:			Long-term debt:	\$3,090	\$ <u>3,005</u>
Gross plant and equipment	\$ <u>5,812</u>	\$4,743	Stockholders' equity:		
Less: Depreciation	<u>840</u>	<u>640</u>	Preferred stock (25 million shares)	\$ 60	\$ 60
Net plant and equipment	\$4,972	\$ <u>4,103</u>	Common stock and paid-in surplus	637	<u>637</u>
Other long-term assets	<u>892</u>	<u>790</u>	(200 million shares)		
Total	\$5,864	\$4,893	Retained earnings	<u>3,312</u>	<u>2,440</u>
Total assets	\$ <u>9,154</u>	\$ <u>7,889</u>	Total	\$4,009	\$3,137
			Total liabilities and equity	<u>\$9,154</u>	<u>\$7,889</u>

**Garners' Platoon Mental Health Care, Inc.**  
**Income Statement for Years Ending December 31, 2012 and 2011**  
(in millions of dollars)

	<u>2012</u>	<u>2011</u>
Net sales	\$4,980	\$4,348
Less: Cost of goods sold	<u>2,246</u>	<u>2,035</u>
Gross profits	\$2,734	\$2,313
Less: Depreciation	200	191
Other operating expenses	<u>125</u>	<u>100</u>
Earnings before interest and taxes (EBIT)	\$2,409	\$2,022
Less: Interest	<u>315</u>	<u>285</u>
Earnings before taxes (EBT)	\$2,094	\$1,737
Less: Taxes	<u>767</u>	<u>632</u>
Net income	<u>\$1,327</u>	<u>\$1,105</u>
Less: Preferred stock dividends	<u>\$ 60</u>	<u>\$ 60</u>
Net income available to common stockholders	\$1,267	\$1,045
Less: Common stock dividends	<u>395</u>	<u>395</u>
Addition to retained earnings	\$ 872	\$ 650
Per (common) share data:		
Earnings per share (EPS)	\$ 6.335	\$ 5.225
Dividends per share (DPS)	\$ 1.975	\$ 1.975
Book value per share (BVPS)	\$19.745	\$15.385
Market value (price) per share (MVPS)	\$26.850	\$22.500

**Garners' Platoon Mental Health Care, Inc.**  
**Statement of Cash Flows for Year Ending December 31, 2012**  
(in millions of dollars)

**A. Cash flows from operating activities**

Net income	\$1,327
Additions (sources of cash):	
Depreciation	200
Increase in accrued wages and taxes	74
Increase in accounts payable	76
Subtractions (uses of cash):	
Increase in accounts receivable	-89
Increase in inventory	-179
Net cash flow from operating activities:	\$1,409

**B. Cash flows from investing activities**

Subtractions:	
Increase in net fixed assets	\$-1,069
Increase in other long-term assets	-102
Net cash flow from investing activities:	\$-1,171

**C. Cash flows from financing activities**

Additions:

## Chapter 02 - Reviewing Financial Statements

Increase in notes payable	\$ 158
Increase in long-term debt	85
Increase in common and preferred stock	0
Subtractions:	
Dividends	455
Net cash flow from financing activities:	\$ -212

**D. Net change in cash and marketable securities** **\$ 26**

**Garners' Platoon Mental Health Care, Inc.**  
**Statement of Retained Earnings as of December 31, 2012**  
(in millions of dollars)

Balance of retained earnings, December 31, 2011	\$2,440
Plus: Net income for 2012	1,327
Less: Cash dividends paid	
Preferred stock	\$ 60
Common stock	395
Total cash dividends paid	\$ 455
Balance of retained earnings, December 31, 2012	<u>\$3,312</u>