

## Chapter 2 Thinking Like an Economist

### MULTIPLE CHOICE

1. Which of the following is *not* correct?

- Economists use some familiar words in specialized ways.
- Economics has its own language and its own way of thinking, but few other fields of study do.
- Supply, demand, elasticity, comparative advantage, consumer surplus, and deadweight loss are all terms that are part of the economist's language.
- The value of the economist's language lies in its ability to provide you with a new and useful way of thinking about the world in which you live.

ANS: B      PTS: 1      DIF: 2      REF: 2-0  
 NAT: Analytic      LOC: The study of economics and definitions in economics  
 TOP: Economics      MSC: Interpretive

2. Economists use some familiar terms in specialized ways

- to make the subject sound more complex than it is.
- because every respectable field of study has its own language.
- to provide a new and useful way of thinking about the world.
- because it was too difficult to come up with new terms.

ANS: C      PTS: 1      DIF: 1      REF: 2-0  
 NAT: Analytic      LOC: The study of economics and definitions in economics  
 TOP: Economics      MSC: Interpretive

### THE ECONOMIST AS SCIENTIST

1. Economists, like mathematicians, physicists, and biologists,

- make use of the scientific method.
- try to address their subject with a scientist's objectivity.
- devise theories, collect data, and then analyze these data in an attempt to verify or refute their theories.
- All of the above are correct.

ANS: D      PTS: 1      DIF: 2      REF: 2-1  
 NAT: Analytic      LOC: The study of economics and definitions in economics  
 TOP: Economists      MSC: Interpretive

2. The essence of science is

- the laboratory experiment.
- the scientific method.
- the study of nature, but not the study of society.
- All of the above are correct.

ANS: B      PTS: 1      DIF: 1      REF: 2-1  
 NAT: Analytic      LOC: The study of economics and definitions in economics  
 TOP: Scientific method      MSC: Definitional

3. The scientific method is

- the use of modern technology to understand the way the world works.
- the use of controlled laboratory experiments to understand the way the world works.
- the dispassionate development and testing of theories about how the world works.
- the search for evidence to support preconceived theories about how the world works.

ANS: C      PTS: 1      DIF: 1      REF: 2-1  
 NAT: Analytic      LOC: The study of economics and definitions in economics  
 TOP: Scientific method      MSC: Definitional

4. The scientific method is applicable to studying
- natural sciences, but not social sciences.
  - social sciences, but not natural sciences.
  - both natural sciences and social sciences.
  - None of the above is correct.

ANS: C                   PTS: 1                   DIF: 2                   REF: 2-1  
NAT: Analytic           LOC: The study of economics and definitions in economics  
TOP: Scientific method                   MSC: Interpretive

5. Who said, "The whole of science is nothing more than the refinement of everyday thinking"?
- Isaac Newton
  - Albert Einstein
  - Adam Smith
  - Benjamin Franklin

ANS: B                   PTS: 1                   DIF: 1                   REF: 2-1  
NAT: Analytic           LOC: The study of economics and definitions in economics  
TOP: Scientific method                   MSC: Definitional

6. Albert Einstein once made the following observation about science:
- "The whole of science is nothing more than the refinement of everyday thinking."
  - "The whole of science is nothing more than an interesting intellectual exercise."
  - "In order to understand science, one must rely solely on abstraction."
  - "In order to understand science, one must transcend everyday thinking."

ANS: A                   PTS: 1                   DIF: 1                   REF: 2-1  
NAT: Analytic           LOC: The study of economics and definitions in economics  
TOP: Scientific method                   MSC: Definitional

7. Sir Isaac Newton's development of the theory of gravity after observing an apple fall from a tree is an example of
- a controlled experiment that lead to the formulation of a scientific theory.
  - being in the right place at the right time.
  - an idea whose time had come.
  - the interplay between observation and theory in science.

ANS: D                   PTS: 1                   DIF: 2                   REF: 2-1  
NAT: Analytic           LOC: The study of economics and definitions in economics  
TOP: Scientific method                   MSC: Interpretive

8. Which of the following is an example of using the scientific method with a natural experiment?
- Measuring how long it takes a marble to fall from a ten story building.
  - Comparing plant growth with and without a soil additive.
  - Tracking the price of oil when a war in the Middle East interrupts the flow of crude oil.
  - Observing the reaction when two chemicals are mixed together.

ANS: C                   PTS: 1                   DIF: 1                   REF: 2-1  
NAT: Analytic           LOC: The study of economics and definitions in economics  
TOP: Natural experiment                   MSC: Applicative

9. The goal of an economist who formulates new theories is to
- provide an interesting framework of analysis, whether or not the framework turns out to be of much use in understanding how the world works.
  - provoke stimulating debate in scientific journals.
  - contribute to an understanding of how the world works.
  - demonstrate that economists, like other scientists, can formulate testable theories.

ANS: C                   PTS: 1                   DIF: 2                   REF: 2-1  
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TOP: Economists        MSC: Interpretive

10. Which of the following statements applies to economics, as well as to other sciences such as physics?
- Experiments are considered valid only when they are conducted in a laboratory.
  - Good theories do not need to be tested.
  - Real-world observations often lead to theories.
  - Economics, as well as other sciences, is concerned primarily with abstract concepts.

ANS: C      PTS: 1      DIF: 2      REF: 2-1  
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 TOP: Economists      MSC: Interpretive

11. With respect to how economists study the economy, which of the following statements is most accurate?
- Economists study the past, but they do not try to predict the future.
  - Economists use “rules of thumb” to predict the future.
  - Economists devise theories, collect data, and analyze the data to test the theories.
  - Economists use controlled experiments in much the same way that biologists and physicists do.

ANS: C      PTS: 1      DIF: 2      REF: 2-1  
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12. Economists face an obstacle that many other scientists do not face. What is that obstacle?
- It is often difficult to formulate theories in economics.
  - It is often difficult and sometimes impossible to perform experiments in economics.
  - Economics cannot be addressed objectively; it must be addressed subjectively.
  - The scientific method cannot be applied to the study of economics.

ANS: B      PTS: 1      DIF: 2      REF: 2-1  
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13. In conducting their research, economists face an obstacle that not all scientists face; specifically, in economics, it is often difficult and sometimes impossible to
- make use of theory and observation.
  - rely upon the scientific method.
  - conduct laboratory experiments.
  - find articles or books that were written before 1900.

ANS: C      PTS: 1      DIF: 2      REF: 2-1  
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14. The use of theory and observation is more difficult in economics than in sciences such as physics due to the difficulty in
- performing an experiment in an economic system.
  - applying mathematical methods to economic analysis.
  - analyzing available data.
  - formulating theories about economic events.

ANS: A      PTS: 1      DIF: 2      REF: 2-1  
 NAT: Analytic      LOC: The study of economics and definitions in economics  
 TOP: Economists      MSC: Interpretive

15. Which of the following statements is (are) correct?
- Relative to some other scientists, economists find it more difficult to conduct experiments.
  - Theory and observation are important in economics as well as in other sciences.
  - To obtain data, economists often rely upon the natural experiments offered by history.
  - All of the above are correct.

ANS: D      PTS: 1      DIF: 2      REF: 2-1  
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16. Because it is difficult for economists to use experiments to generate data, they generally must
- do without data.
  - substitute assumptions for data when data are unavailable.
  - rely upon hypothetical data that were previously concocted by other economists.
  - use whatever data the world gives them.

ANS: D            PTS: 1            DIF: 2            REF: 2-1  
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17. Which of the following statements is correct?
- Economists almost always find it easy to conduct experiments in order to test their theories.
  - Economics is not a true science because economists are not usually allowed to conduct experiments to test their theories.
  - Economics is a social science rather than a true science because it cannot employ the scientific method.
  - Economists are usually not able to conduct experiments, so they must rely on natural experiments offered by history.

ANS: D            PTS: 1            DIF: 2            REF: 2-1  
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18. Instead of conducting laboratory experiments to generate data to test their theories, economists often
- ask winners of the Nobel Prize in Economics to evaluate their theories.
  - argue that data is impossible to collect in economics.
  - gather data from historical episodes of economic change.
  - assume that data would support their theories.

ANS: C            PTS: 1            DIF: 2            REF: 2-1  
NAT: Analytic        LOC: The study of economics and definitions in economics  
TOP: Economists     MSC: Interpretive

19. The most common data for testing economic theories come from
- carefully controlled and conducted laboratory experiments.
  - computer models of economies.
  - historical episodes of economic change.
  - centrally planned economies.

ANS: C            PTS: 1            DIF: 2            REF: 2-1  
NAT: Analytic        LOC: The study of economics and definitions in economics  
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20. In conducting their research, economists often substitute historical events and historical episodes for
- theories and observations.
  - laboratory experiments.
  - models.
  - assumptions.

ANS: B            PTS: 1            DIF: 2            REF: 2-1  
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21. For economists, substitutes for laboratory experiments often come in the form of
- natural experiments offered by history.
  - untested theories.
  - “rules of thumb” and other such conveniences.
  - reliance upon the wisdom of elders in the economics profession.

ANS: A            PTS: 1            DIF: 2            REF: 2-1  
NAT: Analytic        LOC: The study of economics and definitions in economics  
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22. Economists regard events from the past as
- irrelevant, since history is unlikely to repeat itself.
  - of limited interest, since those events seldom provide any useful economic data.
  - interesting but not particularly valuable, since those events cannot be used to evaluate present-day economic theories.
  - interesting and valuable, since those events are capable of helping us to understand the past, the present, and the future.

ANS: D            PTS: 1            DIF: 2            REF: 2-1  
 NAT: Analytic      LOC: The study of economics and definitions in economics  
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23. For economists, historical episodes
- are not worthy of study because they offer few insights into current economic events and problems.
  - are not worthy of study because laboratory experiments provide more reliable data.
  - are worthy of study because economists rely entirely on observation, rather than on theory.
  - are worthy of study because they serve as valuable substitutes for laboratory experiments.

ANS: D            PTS: 1            DIF: 2            REF: 2-1  
 NAT: Analytic      LOC: The study of economics and definitions in economics  
 TOP: Economists    MSC: Interpretive

24. Historical episodes are
- valuable to economists because they allow economists to see how the science of economics has evolved.
  - valuable to economists because they allow economists to evaluate economic theories.
  - not of concern to economists because economics is about predicting the future, not dwelling on the past.
  - not of concern to economists because the exact circumstances of historical episodes are unlikely to be observed again.

ANS: B            PTS: 1            DIF: 2            REF: 2-1  
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25. One thing economists do to help them understand how the real world works is
- make assumptions.
  - ignore the past.
  - try to capture every aspect of the real world in the models they construct.
  - All of the above are correct.

ANS: A            PTS: 1            DIF: 2            REF: 2-1  
 NAT: Analytic      LOC: The study of economics and definitions in economics  
 TOP: Assumptions    MSC: Interpretive

26. Economists make assumptions in order to
- mimic the methodologies employed by other scientists.
  - minimize the number of experiments that yield no useful data.
  - minimize the likelihood that some aspect of the problem at hand is being overlooked.
  - focus their thinking on the essence of the problem at hand.

ANS: D            PTS: 1            DIF: 2            REF: 2-1  
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 TOP: Assumptions    MSC: Interpretive

27. Economists make use of assumptions, some of which are unrealistic, for the purpose of
- teaching economics to people who have never before studied economics.
  - advancing their political agendas.
  - developing models when the scientific method cannot be used.
  - focusing their thinking.

ANS: D            PTS: 1            DIF: 2            REF: 2-1  
NAT: Analytic      LOC: The study of economics and definitions in economics  
TOP: Assumptions    MSC: Interpretive

28. For an economist, the idea of making assumptions is regarded generally as a
- bad idea, since doing so leads to the omission of important ideas and variables from economic models.
  - bad idea, since doing so invariably leads to data-collection problems.
  - good idea, since doing so helps to simplify the complex world and make it easier to understand.
  - good idea, since economic analysis without assumptions leads to complicated results that the general public finds hard to understand.

ANS: C            PTS: 1            DIF: 2            REF: 2-1  
NAT: Analytic      LOC: The study of economics and definitions in economics  
TOP: Assumptions    MSC: Interpretive

29. Economists make assumptions to
- provide issues for political discussion.
  - make a complex world easier to understand.
  - make it easier to teach economic concepts and analysis.
  - create policy alternatives that are incomplete or subject to criticism.

ANS: B            PTS: 1            DIF: 2            REF: 2-1  
NAT: Analytic      LOC: The study of economics and definitions in economics  
TOP: Assumptions    MSC: Definitional

30. A circular-flow model and production possibilities frontier are similar in that
- neither allows economic analysis to occur.
  - neither can be represented visually on a graph.
  - both make use of assumptions.
  - both make use of complex equations to arrive at solutions.

ANS: C            PTS: 1            DIF: 3            REF: 2-1  
NAT: Analytic      LOC: The study of economics and definitions in economics  
TOP: Economic models            MSC: Interpretive

31. An economic theory about international trade that is based on the assumption that there are only two countries trading two goods
- is useless, since the real world has many countries trading many goods.
  - can be useful only in situations involving two countries and two goods.
  - can be useful in the classroom, but is useless in the real world.
  - can be useful in helping economists understand the complex world of international trade involving many countries and many goods.

ANS: D            PTS: 1            DIF: 2            REF: 2-1  
NAT: Analytic      LOC: The study of economics and definitions in economics  
TOP: Assumptions    MSC: Interpretive

32. The art in scientific thinking -- whether in chemistry, economics, or biology -- is
- the design and implementation of laboratory experiments.
  - knowing when to stop collecting data and when to start analyzing the data.
  - deciding which assumptions to make.
  - being able to mathematically model natural phenomena.

ANS: C            PTS: 1            DIF: 1            REF: 2-1  
 NAT: Analytic      LOC: The study of economics and definitions in economics  
 TOP: Assumptions    MSC: Definitional

33. The art in scientific thinking is
- finding the right problem to study.
  - deciding which assumptions to make.
  - the ability to make an abstract subject easy to understand.
  - not something in which economists have to be skilled.

ANS: B            PTS: 1            DIF: 1            REF: 2-1  
 NAT: Analytic      LOC: The study of economics and definitions in economics  
 TOP: Assumptions    MSC: Definitional

34. The decision of which assumptions to make is
- an easy decision for an economist, but a difficult decision for a physicist or a chemist.
  - not a particularly important decision for an economist.
  - usually regarded as an art in scientific thinking.
  - usually regarded as the easiest part of the scientific method.

ANS: C            PTS: 1            DIF: 2            REF: 2-1  
 NAT: Analytic      LOC: The study of economics and definitions in economics  
 TOP: Assumptions    MSC: Interpretive

35. An example of a price that changes only infrequently is the price of
- stocks on the New York Stock Exchange.
  - crude oil.
  - residential real estate.
  - magazines sold at newsstands.

ANS: D            PTS: 1            DIF: 1            REF: 2-1  
 NAT: Analytic      LOC: The study of economics and definitions in economics  
 TOP: Assumptions | Prices            MSC: Definitional

36. When studying the effects of public policy changes, economists
- always refrain from making assumptions.
  - sometimes make different assumptions about the short run and the long run.
  - consider only the direct effects of those policy changes and not the indirect effects.
  - consider only the short-run effects of those policy changes and not the long-run effects.

ANS: B            PTS: 1            DIF: 2            REF: 2-1  
 NAT: Analytic      LOC: The study of economics and definitions in economics  
 TOP: Public policy | Assumptions | Short run | Long run            MSC: Interpretive

37. When studying the effects of changes in public policy, economists believe that
- it is important to distinguish between the short run and the long run.
  - the assumptions used in studying those effects should be the same for the short run as for the long run.
  - the short-run effects of those changes are always more beneficial to society than are the long-run effects.
  - the long-run effects of those changes are always more beneficial to society than are the short-run effects.

ANS: A            PTS: 1            DIF: 2            REF: 2-1  
 NAT: Analytic      LOC: The study of economics and definitions in economics  
 TOP: Public policy | Short run | Long run            MSC: Interpretive

38. A model can be accurately described as a
- theoretical abstraction with very little value.
  - device that is useful only to the people who created it.
  - realistic and carefully constructed theory.
  - simplification of reality.

ANS: D                   PTS: 1                   DIF: 2                   REF: 2-1  
 NAT: Analytic           LOC: Understanding and applying economic models  
 TOP: Economic models                   MSC: Interpretive

39. Which of the following statements about models is correct?
- The more details a model includes, the better the model.
  - Models assume away irrelevant details.
  - Models cannot be used to explain how the economy functions.
  - Models cannot be used to make predictions.

ANS: B                   PTS: 1                   DIF: 2                   REF: 2-1  
 NAT: Analytic           LOC: Understanding and applying economic models  
 TOP: Economic models                   MSC: Interpretive

40. In building economic models, economists often omit
- assumptions.
  - theories.
  - details.
  - equations.

ANS: C                   PTS: 1                   DIF: 2                   REF: 2-1  
 NAT: Analytic           LOC: Understanding and applying economic models  
 TOP: Economic models                   MSC: Interpretive

41. Which of the following statements about economic models is correct?
- Economic models are built to mirror reality exactly.
  - Economic models are useful, but they should not be used for the purpose of improving public policies.
  - Because economic models omit many details, they allow us to see what is truly important.
  - Economic models seldom incorporate equations or diagrams.

ANS: C                   PTS: 1                   DIF: 2                   REF: 2-1  
 NAT: Analytic           LOC: Understanding and applying economic models  
 TOP: Economic models                   MSC: Interpretive

42. Economic models
- cannot be useful if they are based on false assumptions.
  - were once thought to be useful, but that is no longer true.
  - must incorporate all aspects of the economy if they are to be useful.
  - can be useful, even if they are not particularly realistic.

ANS: D                   PTS: 1                   DIF: 2                   REF: 2-1  
 NAT: Analytic           LOC: Understanding and applying economic models  
 TOP: Economic models                   MSC: Interpretive

43. Which of the following is *not* correct about most economic models?
- They are composed of equations and diagrams.
  - They contribute very little to economists' understanding of the real world.
  - They omit many features of the real-world economy.
  - In constructing models, economists make assumptions.

ANS: B                   PTS: 1                   DIF: 2                   REF: 2-1  
 NAT: Analytic           LOC: Understanding and applying economic models  
 TOP: Economic models                   MSC: Interpretive



## 44. Economic models

- a. are constructed to mirror reality as closely as possible, and in this respect economic models are no different from other scientific models.
- b. are constructed to mirror reality as closely as possible, and in this respect economic models are very different from other scientific models.
- c. are simplifications of reality, and in this respect economic models are no different from other scientific models.
- d. are simplifications of reality, and in this respect economic models are very different from other scientific models.

ANS: C                    PTS: 1                    DIF: 2                    REF: 2-1  
 NAT: Analytic            LOC: Understanding and applying economic models  
 TOP: Economic models                    MSC: Interpretive

## 45. Economic models

- a. are not useful because they omit many real-world details.
- b. are usually composed of diagrams and equations.
- c. are useful because they do not omit any real-world details.
- d. are usually plastic representations of the economy.

ANS: B                    PTS: 1                    DIF: 1                    REF: 2-1  
 NAT: Analytic            LOC: Understanding and applying economic models  
 TOP: Economic models                    MSC: Definitional

## 46. Just like models constructed in other areas of science, economic models

- a. incorporate assumptions that contradict reality.
- b. incorporate all details of the real world.
- c. complicate reality.
- d. avoid the use of diagrams and equations.

ANS: A                    PTS: 1                    DIF: 2                    REF: 2-1  
 NAT: Analytic            LOC: Understanding and applying economic models  
 TOP: Economic models                    MSC: Interpretive

## 47. Which types of models are built with assumptions?

- a. economic models, but not models in other disciplines such as physics and biology
- b. economic models as well as models in other disciplines such as physics and biology
- c. models that are built for teaching purposes but not for research purposes
- d. bad models

ANS: B                    PTS: 1                    DIF: 2                    REF: 2-1  
 NAT: Analytic            LOC: Understanding and applying economic models  
 TOP: Economic models                    MSC: Interpretive

## 48. An assumption an economist might make while studying international trade is

- a. there are only two countries.
- b. countries only produce two goods.
- c. technology does not change.
- d. All of the above are possible assumptions.

ANS: D                    PTS: 1                    DIF: 1                    REF: 2-1  
 NAT: Analytic            LOC: The study of economics and definitions in economics  
 TOP: Assumptions                    MSC: Applicative

49. Economists build economic models by

- generating data.
- conducting controlled experiments in a lab.
- making assumptions.
- reviewing statistical forecasts.

ANS: C                    PTS: 1                    DIF: 2                    REF: 2-1

NAT: Analytic            LOC: Understanding and applying economic models

TOP: Economic models                    MSC: Interpretive

50. Economic models are built with

- recommendations concerning public policies.
- facts about the legal system.
- assumptions.
- statistical forecasts.

ANS: C                    PTS: 1                    DIF: 2                    REF: 2-1

NAT: Analytic            LOC: Understanding and applying economic models

TOP: Economic models                    MSC: Interpretive

51. In constructing models, economists

- leave out equations, since equations and models tend to contradict one another.
- ignore the long run, since models are useful only for short-run analysis.
- sometimes make assumptions that are contrary to features of the real world.
- try to include every feature of the economy.

ANS: C                    PTS: 1                    DIF: 2                    REF: 2-1

NAT: Analytic            LOC: Understanding and applying economic models

TOP: Economic models                    MSC: Interpretive

52. Economic models

- are people who act out the behavior of firms and households so that economists can study this behavior.
- are usually detailed replications of reality.
- incorporate simplifying assumptions that often contradict reality, but also help economists better understand reality.
- are useful to researchers but not to teachers because economic models omit many details of the real-world economy.

ANS: C                    PTS: 1                    DIF: 2                    REF: 2-1

NAT: Analytic            LOC: Understanding and applying economic models

TOP: Economic models                    MSC: Interpretive

53. Which of the following statements is correct?

- Few economic models incorporate assumptions.
- Different economic models employ different sets of assumptions.
- Good economic models attempt to mimic reality as closely as possible.
- Economic models, to be accepted, must be tested by conducting experiments.

ANS: B                    PTS: 1                    DIF: 2                    REF: 2-1

NAT: Analytic            LOC: Understanding and applying economic models

TOP: Economic models                    MSC: Interpretive

54. Which of these statements about economic models is correct?

- For economists, economic models provide insights about the world.
- Economic models are built with assumptions.
- Economic models are often composed of equations and diagrams.
- All of the above are correct.

ANS: D                    PTS: 1                    DIF: 2                    REF: 2-1

NAT: Analytic            LOC: Understanding and applying economic models

TOP: Economic models                    MSC: Interpretive

55. The circular-flow diagram is an example of

- a laboratory experiment.
- an economic model.
- a mathematical model.
- All of the above are correct.

ANS: B                   PTS: 1                   DIF: 2                   REF: 2-1  
 NAT: Analytic           LOC: Understanding and applying economic models  
 TOP: Circular-flow diagram   MSC: Interpretive

56. The circular-flow diagram is a

- visual model of the economy.
- visual model of the relationships among money, prices, and businesses.
- model that shows the effects of government on the economy.
- mathematical model of how the economy works.

ANS: A                   PTS: 1                   DIF: 1                   REF: 2-1  
 NAT: Analytic           LOC: Understanding and applying economic models  
 TOP: Circular-flow diagram   MSC: Definitional

57. A circular-flow diagram is a model that

- helps to explain how participants in the economy interact with one another.
- helps to explain how the economy is organized.
- incorporates all aspects of the real economy.
- Both (a) and (b) are correct.

ANS: D                   PTS: 1                   DIF: 2                   REF: 2-1  
 NAT: Analytic           LOC: Understanding and applying economic models  
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58. The circular-flow diagram

- is an economic model.
- incorporates two types of decision makers: households and firms.
- represents the flows of inputs, outputs, and dollars.
- All of the above are correct.

ANS: D                   PTS: 1                   DIF: 2                   REF: 2-1  
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 TOP: Circular-flow diagram   MSC: Interpretive

59. Which of the following statements about the circular-flow diagram is correct?

- One must imagine that the economy operates without money in order to make sense of the diagram.
- The diagram leaves out details that are not essential for understanding the economic transactions that occur between households and firms.
- The government cannot be excluded as a decision maker in a circular-flow diagram.
- All of the above are correct.

ANS: B                   PTS: 1                   DIF: 2                   REF: 2-1  
 NAT: Analytic           LOC: Understanding and applying economic models  
 TOP: Circular-flow diagram   MSC: Interpretive

60. In the simple circular-flow diagram, the participants in the economy are

- firms and government.
- households and firms.
- households and government.
- households, firms, and government.

ANS: B                   PTS: 1                   DIF: 1                   REF: 2-1  
 NAT: Analytic           LOC: Understanding and applying economic models  
 TOP: Circular-flow diagram   MSC: Definitional

61. Which two groups of decision makers are included in the simple circular-flow diagram?

- markets and government
- households and government
- firms and government
- households and firms

ANS: D PTS: 1 DIF: 1 REF: 2-1

NAT: Analytic LOC: Understanding and applying economic models

TOP: Circular-flow diagram MSC: Definitional

62. In the circular-flow diagram, firms produce

- goods and services using factors of production.
- output using inputs.
- factors of production using goods and services.
- Both (a) and (b) are correct.

ANS: D PTS: 1 DIF: 2 REF: 2-1

NAT: Analytic LOC: Understanding and applying economic models

TOP: Circular-flow diagram MSC: Interpretive

63. Factors of production are

- the mathematical calculations firms make in determining their optimal production levels.
- social and political conditions that affect production.
- the physical relationships between economic inputs and outputs.
- inputs into the production process.

ANS: D PTS: 1 DIF: 1 REF: 2-1

NAT: Analytic LOC: The study of economics and definitions in economics

TOP: Factors of production MSC: Definitional

64. Factors of production are

- used to produce goods and services.
- also called output.
- abundant in most economies.
- assumed to be owned by firms in the circular-flow diagram.

ANS: A PTS: 1 DIF: 2 REF: 2-1

NAT: Analytic LOC: The study of economics and definitions in economics

TOP: Factors of production MSC: Interpretive

65. In the circular-flow diagram, which of the following is *not* a factor of production?

- labor
- land
- capital
- money

ANS: D PTS: 1 DIF: 2 REF: 2-1

NAT: Analytic LOC: Understanding and applying economic models

TOP: Circular-flow diagram | Factors of production MSC: Interpretive

66. In the circular-flow diagram,

- firms own the factors of production.
- the factors of production are labor, land, and capital.
- the factors of production are also called “output.”
- All of the above are correct.

ANS: B PTS: 1 DIF: 2 REF: 2-1

NAT: Analytic LOC: Understanding and applying economic models

TOP: Circular-flow diagram | Factors of production MSC: Interpretive

67. Which of these terms are used interchangeably?

- "goods and services" and "inputs"
- "goods and services" and "factors of production"
- "inputs" and "factors of production"
- "land, labor, and capital" and "goods and services"

ANS: C                   PTS: 1                   DIF: 1                   REF: 2-1  
 NAT: Analytic           LOC: The study of economics and definitions in economics  
 TOP: Factors of production                   MSC: Definitional

68. Another term for factors of production is

- inputs.
- output.
- goods.
- services.

ANS: A                   PTS: 1                   DIF: 1                   REF: 2-1  
 NAT: Analytic           LOC: The study of economics and definitions in economics  
 TOP: Factors of production                   MSC: Definitional

69. In economics, capital refers to

- the finances necessary for firms to produce their products.
- buildings and machines used in the production process.
- the money households use to purchase firms' output.
- stocks and bonds.

ANS: B                   PTS: 1                   DIF: 1                   REF: 2-1  
 NAT: Analytic           LOC: The study of economics and definitions in economics  
 TOP: Capital             MSC: Definitional

70. A model that shows how dollars flow through markets among households and firms is called the

- production possibilities frontier.
- circular-flow diagram.
- demand and supply diagram.
- comparative advantage model.

ANS: B                   PTS: 1                   DIF: 2                   REF: 2-1  
 NAT: Analytic           LOC: Understanding and applying economic models  
 TOP: Circular-flow diagram                   MSC: Definitional

71. In the simple circular-flow diagram, households

- are the only decision makers.
- own the factors of production.
- are buyers of inputs.
- consume only some of the goods and services that firms produce.

ANS: B                   PTS: 1                   DIF: 2                   REF: 2-1  
 NAT: Analytic           LOC: Understanding and applying economic models  
 TOP: Circular-flow diagram                   MSC: Interpretive

72. In the simple circular-flow diagram,

- households own the factors of production.
- households buy all the goods and services that firms produce.
- land, labor, and capital flow from households to firms.
- All of the above are correct.

ANS: D                   PTS: 1                   DIF: 2                   REF: 2-1  
 NAT: Analytic           LOC: Understanding and applying economic models  
 TOP: Circular-flow diagram                   MSC: Interpretive

73. In the simple circular-flow diagram, who consumes the goods and services that firms produce?

- a. households only
- b. firms only
- c. both households and firms
- d. neither households nor firms

ANS: A      PTS: 1      DIF: 2      REF: 2-1

NAT: Analytic      LOC: Understanding and applying economic models

TOP: Circular-flow diagram      MSC: Interpretive

74. The simple circular-flow diagram is a model that includes only some key players in the real economy. Which of the following key players are omitted from the simple circular-flow model?

- a. Households
- b. Firms
- c. Government
- d. Markets for Factors of Production

ANS: C      PTS: 1      DIF: 2      REF: 2-1

NAT: Analytic      LOC: Understanding and applying economic models

TOP: Circular-flow diagram      MSC: Definitional

75. In the circular-flow diagram, another name for goods and services produced by firms is

- a. factors of production.
- b. output.
- c. inputs.
- d. resources.

ANS: B      PTS: 1      DIF: 1      REF: 2-1

NAT: Analytic      LOC: Understanding and applying economic models

TOP: Circular-flow diagram      MSC: Definitional

76. Which markets are represented in the simple circular-flow diagram?

- a. markets for goods and services and markets for financial assets
- b. markets for factors of production and markets for financial assets
- c. markets for goods and services and markets for factors of production
- d. markets for goods and services and markets for imports and exports

ANS: C      PTS: 1      DIF: 1      REF: 2-1

NAT: Analytic      LOC: Understanding and applying economic models

TOP: Circular-flow diagram      MSC: Definitional

77. In the markets for goods and services in the circular-flow diagram,

- a. households and firms are both buyers.
- b. households and firms are both sellers.
- c. households are buyers and firms are sellers.
- d. households are sellers and firms are buyers.

ANS: C      PTS: 1      DIF: 2      REF: 2-1

NAT: Analytic      LOC: Understanding and applying economic models

TOP: Circular-flow diagram      MSC: Interpretive

78. In the circular-flow diagram, in the markets for

- a. goods and services, households and firms are both sellers.
- b. goods and services, households are buyers and firms are sellers.
- c. the factors of production, households are buyers and firms are sellers.
- d. the factors of production, households and firms are both buyers.

ANS: B      PTS: 1      DIF: 1      REF: 2-1

NAT: Analytic      LOC: Understanding and applying economic models

TOP: Circular-flow diagram      MSC: Definitional

79. In the circular-flow diagram, in the markets for

- goods and services, households and firms are both sellers.
- goods and services, households are sellers and firms are buyers.
- the factors of production, households are sellers and firms are buyers.
- the factors of production, households and firms are both buyers.

ANS: C            PTS: 1            DIF: 1            REF: 2-1  
 NAT: Analytic      LOC: Understanding and applying economic models  
 TOP: Circular-flow diagram | Factor markets      MSC:      Definitional

80. In the markets for goods and services in the circular-flow diagram,

- households provide firms with savings for investment.
- households provide firms with labor, land, and capital.
- firms provide households with output.
- firms provide households with profit.

ANS: C            PTS: 1            DIF: 2            REF: 2-1  
 NAT: Analytic      LOC: Understanding and applying economic models  
 TOP: Circular-flow diagram      MSC:      Interpretive

81. In the markets for the factors of production in the circular-flow diagram,

- households are sellers and firms are buyers.
- households are buyers and firms are sellers.
- households and firms are both buyers.
- households and firms are both sellers.

ANS: A            PTS: 1            DIF: 2            REF: 2-1  
 NAT: Analytic      LOC: Understanding and applying economic models  
 TOP: Circular-flow diagram | Factor markets      MSC:      Interpretive

82. In the markets for factors of production in the circular-flow diagram,

- households provide firms with labor, land, and capital.
- households provide firms with savings for investment.
- firms provide households with goods and services.
- firms provide households with profit.

ANS: A            PTS: 1            DIF: 2            REF: 2-1  
 NAT: Analytic      LOC: Understanding and applying economic models  
 TOP: Circular-flow diagram | Factor markets      MSC:      Interpretive

83. Which of the following transactions does *not* take place in the markets for factors of production in the circular-flow diagram?

- a landowner leases land to a farmer
- a farmer hires a teenager to help with harvest
- a construction company rents trucks for its business
- a woman buys corn for dinner

ANS: D            PTS: 1            DIF: 2            REF: 2-1  
 NAT: Analytic      LOC: Understanding and applying economic models  
 TOP: Circular-flow diagram | Factor markets      MSC:      Applicative

84. Which of the following transactions does *not* take place in the markets for the factors of production in the circular-flow diagram?

- Jason provides plumbing services for a plumbing company and receives an hourly wage from the company for his services.
- Jennifer works as a marriage counselor and her clients pay her on a per-hour basis for her services.
- Brody owns several shopping malls and receives rent payments from the companies that operate those malls.
- Bree sells advertising for a newspaper and receives a commission from the newspaper company for each advertisement that she sells.

ANS: B                   PTS: 1                   DIF: 3                   REF: 2-1  
 NAT: Analytic           LOC: Understanding and applying economic models  
 TOP: Circular-flow diagram | Factor markets           MSC:           Applicative

85. In the circular-flow diagram,

- firms are buyers in the markets for goods and services.
- households are sellers in the markets for the factors of production.
- firms are sellers in the markets for factors of production and in the markets for goods and services.
- dollars that are spent on goods and services flow directly from firms to households.

ANS: B                   PTS: 1                   DIF: 2                   REF: 2-1  
 NAT: Analytic           LOC: Understanding and applying economic models  
 TOP: Circular-flow diagram   MSC:           Interpretive

86. The two loops in the circular-flow diagram represent

- the flow of goods and the flow of services.
- the flow of dollars and the flow of financial assets.
- the flow of inputs into production processes and the flow of outputs from production processes.
- the flows of inputs and outputs and the flow of dollars.

ANS: D                   PTS: 1                   DIF: 2                   REF: 2-1  
 NAT: Analytic           LOC: Understanding and applying economic models  
 TOP: Circular-flow diagram   MSC:           Interpretive

87. The outer loop of the circular-flow diagram represents the flows of dollars in the economy. Which of the following does not appear on the outer loop?

- Wages
- Income
- Capital
- Rent

ANS: C                   PTS: 1                   DIF: 2                   REF: 2-1  
 NAT: Analytic           LOC: Understanding and applying economic models  
 TOP: Circular-flow diagram   MSC:           Interpretive

88. The inner loop of the circular-flow diagram represents the flows of inputs and outputs. Which of the following does not appear on the inner loop?

- Wages
- Land
- Capital
- Goods and services sold

ANS: A                   PTS: 1                   DIF: 2                   REF: 2-1  
 NAT: Analytic           LOC: Understanding and applying economic models  
 TOP: Circular-flow diagram   MSC:           Interpretive



89. In the circular-flow diagram,

- profit flows from households to firms.
- labor flows from households to firms.
- services flow from households to firms.
- All of the above are correct.

ANS: B            PTS: 1            DIF: 2            REF: 2-1  
 NAT: Analytic    LOC: Understanding and applying economic models  
 TOP: Circular-flow diagram    MSC: Interpretive

90. In the circular-flow diagram,

- taxes flow from households to firms, and transfer payments flow from firms to households.
- income payments flow from firms to households, and sales revenue flows from households to firms.
- resources flow from firms to households, and goods and services flow from households to firms.
- inputs and outputs flow in the same direction as the flow of dollars, from firms to households.

ANS: B            PTS: 1            DIF: 2            REF: 2-1  
 NAT: Analytic    LOC: Understanding and applying economic models  
 TOP: Circular-flow diagram    MSC: Interpretive

91. In the circular-flow diagram,

- factors of production flow from government to firms.
- goods and services flow from households to firms.
- income paid to the factors of production flows from firms to households.
- spending on goods and services flows from firms to households.

ANS: C            PTS: 1            DIF: 2            REF: 2-1  
 NAT: Analytic    LOC: Understanding and applying economic models  
 TOP: Circular-flow diagram    MSC: Interpretive

92. In the circular-flow diagram, which of the following items does *not* flow from households to firms?

- revenue
- land, labor, and capital
- factors of production
- profit

ANS: D            PTS: 1            DIF: 2            REF: 2-1  
 NAT: Analytic    LOC: Understanding and applying economic models  
 TOP: Circular-flow diagram    MSC: Interpretive

93. In the circular-flow diagram, which of the following items does *not* flow from firms to households?

- goods
- services
- capital
- profit

ANS: C            PTS: 1            DIF: 2            REF: 2-1  
 NAT: Analytic    LOC: Understanding and applying economic models  
 TOP: Circular-flow diagram    MSC: Interpretive

94. In the circular-flow diagram, which of the following items flows from households to firms through the markets for goods and services?

- goods and services
- dollars paid to land, labor, and capital
- dollars spent on goods and services
- wages, rent, and profit

ANS: C            PTS: 1            DIF: 2            REF: 2-1  
 NAT: Analytic    LOC: Understanding and applying economic models  
 TOP: Circular-flow diagram    MSC: Interpretive

95. In the circular-flow diagram, which of the following items flows from firms to households through the markets for goods and services?

- a. goods and services
- b. dollars paid to land, labor, and capital
- c. dollars spent on goods and services
- d. wages, rent, and profit

ANS: A                      PTS: 1                      DIF: 2                      REF: 2-1

NAT: Analytic              LOC: Understanding and applying economic models

TOP: Circular-flow diagram    MSC: Interpretive

96. In the circular-flow diagram, which of the following items flows from firms to households through the markets for the factors of production?

- a. goods and services
- b. land, labor, and capital
- c. dollars spent on goods and services
- d. wages, rent, and profit

ANS: D                      PTS: 1                      DIF: 2                      REF: 2-1

NAT: Analytic              LOC: Understanding and applying economic models

TOP: Circular-flow diagram    MSC: Interpretive

97. In the circular-flow diagram, which of the following items flows from households to firms through the markets for the factors of production?

- a. goods and services
- b. land, labor, and capital
- c. dollars spent on goods and services
- d. wages, rent, and profit

ANS: B                      PTS: 1                      DIF: 2                      REF: 2-1

NAT: Analytic              LOC: Understanding and applying economic models

TOP: Circular-flow diagram    MSC: Interpretive

98. In the circular-flow diagram, which of the following items represents a payment for a factor of production?

- a. interest
- b. capital
- c. spending by households on goods
- d. spending by households on services

ANS: A                      PTS: 1                      DIF: 2                      REF: 2-1

NAT: Analytic              LOC: Understanding and applying economic models

TOP: Circular-flow diagram    MSC: Interpretive

99. Among economic models, the circular-flow diagram is unusual in that it

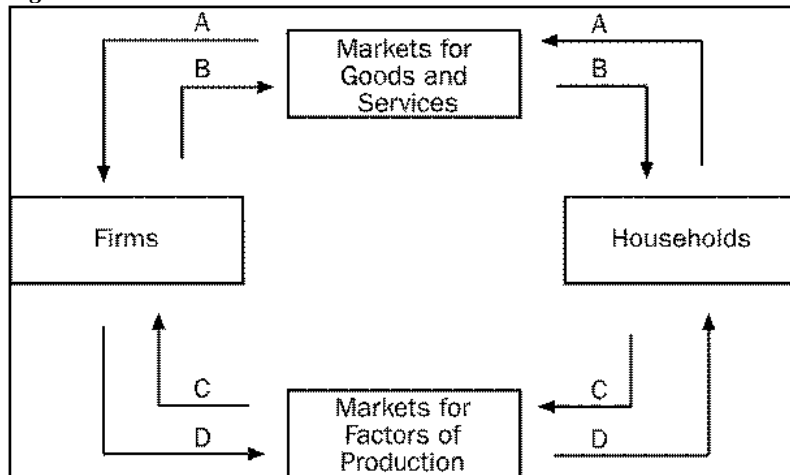
- a. drastically simplifies the real world.
- b. features more than one type of market.
- c. features flows of dollars.
- d. does not involve mathematics.

ANS: D                      PTS: 1                      DIF: 2                      REF: 2-1

NAT: Analytic              LOC: Understanding and applying economic models

TOP: Circular-flow diagram | Economic models                      MSC: Interpretive

Figure 2-1



100. Refer to Figure 2-1. Which arrow represents the flow of goods and services?

- a. A
- b. B
- c. C
- d. D

ANS: B      PTS: 1      DIF: 2      REF: 2-1

NAT: Analytic      LOC: Understanding and applying economic models

TOP: Circular-flow diagram      MSC: Interpretive

101. Refer to Figure 2-1. Which arrow represents the flow of spending by households?

- a. A
- b. B
- c. C
- d. D

ANS: A      PTS: 1      DIF: 2      REF: 2-1

NAT: Analytic      LOC: Understanding and applying economic models

TOP: Circular-flow diagram      MSC: Interpretive

102. Refer to Figure 2-1. Which arrow represents the flow of land, labor, and capital?

- a. A
- b. B
- c. C
- d. D

ANS: C      PTS: 1      DIF: 2      REF: 2-1

NAT: Analytic      LOC: Understanding and applying economic models

TOP: Circular-flow diagram      MSC: Interpretive

103. Refer to Figure 2-1. Which arrow represents the flow of income payments?

- a. A
- b. B
- c. C
- d. D

ANS: D      PTS: 1      DIF: 2      REF: 2-1

NAT: Analytic      LOC: Understanding and applying economic models

TOP: Circular-flow diagram      MSC: Interpretive

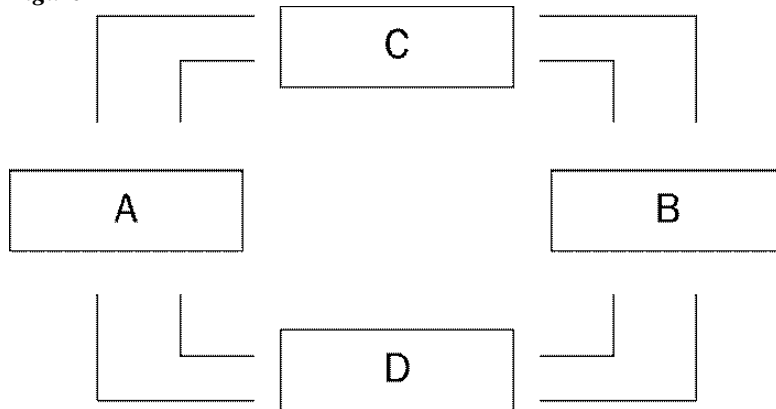
104. **Refer to Figure 2-1.** Ali buys a new pair of shoes at a shoe store. To which of the arrows does this transaction directly contribute?
- A only
  - A and B
  - C only
  - C and D

ANS: B                      PTS: 1                      DIF: 2                      REF: 2-1  
 NAT: Analytic            LOC: Understanding and applying economic models  
 TOP: Circular-flow diagram    MSC:                      Applicative

105. **Refer to Figure 2-1.** Sonia completes her first week of employment working as a hairdresser at a salon. On Friday of that week, she receives her first paycheck. To which of the arrows does this transaction directly contribute?
- B only
  - A and B
  - C only
  - C and D

ANS: D                      PTS: 1                      DIF: 2                      REF: 2-1  
 NAT: Analytic            LOC: Understanding and applying economic models  
 TOP: Circular-flow diagram    MSC:                      Applicative

**Figure 2-2**



106. **Refer to Figure 2-2.** Boxes A and B of this circular-flow diagram represent
- firms and households.
  - households and government.
  - the markets for goods and services and the markets for financial assets.
  - the markets for goods and the markets for services.

ANS: A                      PTS: 1                      DIF: 2                      REF: 2-1  
 NAT: Analytic            LOC: Understanding and applying economic models  
 TOP: Circular-flow diagram    MSC:                      Interpretive

107. **Refer to Figure 2-2.** Boxes C and D of this circular-flow diagram represent
- households and government.
  - firms and government.
  - the markets for goods and services and the markets for financial assets.
  - the markets for goods and services and the markets for factors of production.

ANS: D                      PTS: 1                      DIF: 2                      REF: 2-1  
 NAT: Analytic            LOC: Understanding and applying economic models  
 TOP: Circular-flow diagram    MSC:                      Interpretive

108. **Refer to Figure 2-2.** If Box A of this circular-flow diagram represents firms, then which box represents households?

- Box B
- Box C
- Box D
- Any one of the other boxes (B, C, or D) could represent households.

ANS: A            PTS: 1            DIF: 2            REF: 2-1  
 NAT: Analytic      LOC: Understanding and applying economic models  
 TOP: Circular-flow diagram    MSC: Interpretive

109. **Refer to Figure 2-2.** If households are sellers in the markets represented by Box D of this circular-flow diagram, then

- Box D must represent the markets for factors of production.
- Box C must represent the markets for goods and services.
- firms are buyers in the markets represented by Box D.
- All of the above are correct.

ANS: D            PTS: 1            DIF: 2            REF: 2-1  
 NAT: Analytic      LOC: Understanding and applying economic models  
 TOP: Circular-flow diagram    MSC: Interpretive

110. **Refer to Figure 2-2.** If households are buyers in the markets represented by Box C of this circular-flow diagram, then

- Box C must represent the markets for the factors of production.
- Box D must represent the markets for goods and services.
- firms are sellers in the markets represented by Box C.
- All of the above are correct.

ANS: C            PTS: 1            DIF: 2            REF: 2-1  
 NAT: Analytic      LOC: Understanding and applying economic models  
 TOP: Circular-flow diagram    MSC: Interpretive

111. **Refer to Figure 2-2.** If the owners of land, labor, and capital are represented by Box B of this circular-flow diagram, then

- households are represented by Box A.
- firms are represented by Box C.
- firms are represented by Box A.
- firms are sellers in Box B.

ANS: C            PTS: 1            DIF: 2            REF: 2-1  
 NAT: Analytic      LOC: Understanding and applying economic models  
 TOP: Circular-flow diagram    MSC: Interpretive

112. **Refer to Figure 2-2.** If the outer loop of this circular-flow diagram represents flows of dollars, then the inner loop includes

- flows of goods and services from households to firms.
- flows of inputs from households to firms.
- flows of rent payments paid to owners of land.
- flows of wages and salaries paid to workers.

ANS: B            PTS: 1            DIF: 2            REF: 2-1  
 NAT: Analytic      LOC: Understanding and applying economic models  
 TOP: Circular-flow diagram    MSC: Interpretive

113. **Refer to Figure 2-2.** If the flow of goods and services is part of what is represented by the inner loop of this circular-flow diagram, then

- the flow of factors of production is also part of what is represented by the inner loop.
- the flow of income paid to households is also part of what is represented by the inner loop.
- the flow of revenue to firms is also part of what is represented by the inner loop.
- households must be sellers of output.

ANS: A                    PTS: 1                    DIF: 2                    REF: 2-1  
 NAT: Analytic            LOC: Understanding and applying economic models  
 TOP: Circular-flow diagram    MSC: Interpretive

114. **Refer to Figure 2-2.** Devin works as an attorney for a corporation and is paid a salary in exchange for the legal services he performs. Juan owns office buildings and rents his buildings to companies in exchange for rent payments. If Devin's income is represented by a flow of dollars from Box D to Box B of this circular-flow diagram, then Juan's income is represented by a flow of dollars

- from Box A to Box C.
- from Box C to Box A.
- from Box B to Box D.
- from Box D to Box B.

ANS: D                    PTS: 1                    DIF: 3                    REF: 2-1  
 NAT: Analytic            LOC: Understanding and applying economic models  
 TOP: Circular-flow diagram    MSC: Analytical

115. **Refer to Figure 2-2.** Carla regularly buys fruits and vegetables at a grocery store. Roberto regularly pays a lawn-care company to mow his lawn. If the flow of fruits and vegetables from the grocery store to Carla is represented by an arrow from Box C to Box B of this circular-flow diagram, then the money paid by Roberto to the lawn-care company is represented by an arrow

- from Box A to Box D.
- from Box B to Box C.
- from Box C to Box B.
- from Box D to Box A.

ANS: B                    PTS: 1                    DIF: 3                    REF: 2-1  
 NAT: Analytic            LOC: Understanding and applying economic models  
 TOP: Circular-flow diagram    MSC: Analytical

116. The production possibilities frontier is a graph that shows the various combinations of output that an economy can possibly produce given the available factors of production and

- society's preferences.
- the available production technology.
- a fair distribution of the output.
- the available demand for the output.

ANS: B                    PTS: 1                    DIF: 1                    REF: 2-1  
 NAT: Analytic            LOC: Understanding and applying economic models  
 TOP: Production possibilities frontier    MSC: Definitional

117. The production possibilities frontier is a graph that shows the various combinations of output that an economy

- should produce.
- wants to produce.
- can produce.
- demands.

ANS: C                    PTS: 1                    DIF: 1                    REF: 2-1  
 NAT: Analytic            LOC: Understanding and applying economic models  
 TOP: Production possibilities frontier    MSC: Definitional

118. When constructing a production possibilities frontier, which of the following assumptions is *not* made?
- The economy produces only two goods or two types of goods.
  - Firms produce goods using factors of production.
  - The technology available to firms is given.
  - The quantities of the factors of production that are available are increasing over the relevant time period.

ANS: D            PTS: 1            DIF: 2            REF: 2-1  
 NAT: Analytic      LOC: Understanding and applying economic models  
 TOP: Production possibilities frontier      MSC: Interpretive

119. Any point on a country's production possibilities frontier represents a combination of two goods that an economy
- will never be able to produce.
  - can produce using all available resources and technology.
  - can produce using some portion, but not all, of its resources and technology.
  - may be able to produce in the future with more resources and/or superior technology.

ANS: B            PTS: 1            DIF: 2            REF: 2-1  
 NAT: Analytic      LOC: Understanding and applying economic models  
 TOP: Production possibilities frontier      MSC: Interpretive

120. Which of the following is *not* an assumption of the production possibilities frontier?
- A country produces only two goods or types of goods.
  - Technology does not change.
  - The amount of available resources does not change.
  - There is a fixed quantity of money.

ANS: D            PTS: 1            DIF: 2            REF: 2-1  
 NAT: Analytic      LOC: Understanding and applying economic models  
 TOP: Production possibilities frontier      MSC: Interpretive

121. Which of the following is a correct statement about production possibilities frontiers?
- An economy can produce only on the production possibilities frontier.
  - An economy can produce at any point inside or outside a production possibilities frontier.
  - An economy can produce at any point on or inside the production possibilities frontier, but not outside the frontier.
  - An economy can produce at any point inside the production possibilities frontier, but not on or outside the frontier.

ANS: C            PTS: 1            DIF: 2            REF: 2-1  
 NAT: Analytic      LOC: Understanding and applying economic models  
 TOP: Production possibilities frontier      MSC: Interpretive

122. Where can an economy *not* produce?
- inside its production possibilities frontier
  - on its production possibilities frontier
  - outside its production possibilities frontier
  - at the endpoints of its production possibilities frontier

ANS: C            PTS: 1            DIF: 2            REF: 2-1  
 NAT: Analytic      LOC: Understanding and applying economic models  
 TOP: Production possibilities frontier      MSC: Interpretive

123. An economic outcome is said to be efficient if the economy is
- using all of the scarce resources it has available.
  - conserving on resources, rather than using all available resources.
  - getting all it can get from the scarce resources it has available.
  - able to produce more than what is currently being produced without additional resources.

ANS: C            PTS: 1            DIF: 1            REF: 2-1  
 NAT: Analytic    LOC: Efficiency and equality TOP: Efficiency  
 MSC: Definitional

124. Production is efficient if the economy is producing at a point
- on the production possibilities frontier.
  - outside the production possibilities frontier.
  - on or inside the production possibilities frontier.
  - inside the production possibilities frontier.

ANS: A            PTS: 1            DIF: 2            REF: 2-1  
 NAT: Analytic    LOC: Understanding and applying economic models  
 TOP: Production possibilities frontier | Efficiency            MSC: Interpretive

125. If an economy is producing efficiently, then
- there is no way to produce more of one good without producing less of another good.
  - it is possible to produce more of both goods without increasing the quantities of inputs that are being used.
  - it is possible to produce more of one good without producing less of another good.
  - it is not possible to produce more of any good at any cost.

ANS: A            PTS: 1            DIF: 2            REF: 2-1  
 NAT: Analytic    LOC: Efficiency and equality TOP: Efficiency  
 MSC: Interpretive

126. An economy's production of two goods is efficient if
- all members of society consume equal portions of the goods.
  - the goods are produced using only some of society's available resources.
  - it is impossible to produce more of one good without producing less of the other.
  - the opportunity cost of producing more of one good is zero.

ANS: C            PTS: 1            DIF: 2            REF: 2-1  
 NAT: Analytic    LOC: Efficiency and equality TOP: Efficiency  
 MSC: Interpretive

127. When an economy is operating at a point on its production possibilities frontier, then
- consumers are content with the mix of goods and services that is being produced.
  - there is no way to produce more of one good without producing less of the other.
  - equal amounts of the two goods are being produced.
  - All of the above are correct.

ANS: B            PTS: 1            DIF: 2            REF: 2-1  
 NAT: Analytic    LOC: Understanding and applying economic models  
 TOP: Production possibilities frontier            MSC: Interpretive

128. Efficiency is illustrated by
- both the production possibilities frontier and the circular-flow diagram.
  - neither the production possibilities frontier nor the circular-flow diagram.
  - the production possibilities frontier only.
  - the circular-flow diagram only.

ANS: C            PTS: 1            DIF: 2            REF: 2-1  
 NAT: Analytic    LOC: Understanding and applying economic models  
 TOP: Production possibilities frontier | Circular-flow diagram | Efficiency  
 MSC: Interpretive



129. Suppose a nation is currently producing at a point inside its production possibilities frontier. We know that
- the nation is producing beyond its capacity, so inflation will occur.
  - the nation is not using all available resources or is using inferior technology or both.
  - the nation is producing an efficient combination of goods.
  - there will be a large opportunity cost if the nation tries to increase production of any good.

ANS: B                    PTS: 1                    DIF: 2                    REF: 2-1

NAT: Analytic            LOC: Understanding and applying economic models

TOP: Production possibilities frontier            MSC: Interpretive

130. When an economy is operating inside its production possibilities frontier, we know that
- there are unused resources or inefficiencies in the economy.
  - all of the economy's resources are fully employed.
  - economic growth would have to occur in order for the economy to move to a point on the frontier.
  - in order to produce more of one good, the economy would have to give up some of the other good.

ANS: A                    PTS: 1                    DIF: 2                    REF: 2-1

NAT: Analytic            LOC: Understanding and applying economic models

TOP: Production possibilities frontier            MSC: Interpretive

131. It is possible for an economy to increase its production of both goods if the economy
- moves downward and to the right along its production possibilities frontier and the frontier is bowed outward.
  - moves upward and to the left along its production possibilities frontier and the frontier is bowed outward.
  - moves in either direction along its production possibilities frontier and the frontier is a straight line.
  - moves from a situation of inefficient production to a situation of efficient production.

ANS: D                    PTS: 1                    DIF: 2                    REF: 2-1

NAT: Analytic            LOC: Understanding and applying economic models

TOP: Production possibilities frontier | Efficiency            MSC: Interpretive

132. Unemployment would cause an economy to
- produce inside its production possibilities frontier.
  - produce on its production possibilities frontier.
  - produce outside its production possibilities frontier.
  - experience an inward shift of its production possibilities frontier.

ANS: A                    PTS: 1                    DIF: 2                    REF: 2-1

NAT: Analytic            LOC: Understanding and applying economic models

TOP: Production possibilities frontier | Unemployment            MSC: Interpretive

133. The production possibilities frontier provides an illustration of the principle that
- trade can make everyone better off.
  - governments can sometimes improve market outcomes.
  - people face trade-offs.
  - people respond to incentives.

ANS: C                    PTS: 1                    DIF: 1                    REF: 2-1

NAT: Analytic            LOC: Understanding and applying economic models

TOP: Production possibilities frontier | Tradeoffs            MSC: Definitional

134. The production possibilities frontier illustrates
- the trade-off between efficiency and equality.
  - the combination of output that an economy should produce.
  - the combination of output that each member of society should consume.
  - None of the above is correct.

ANS: D                    PTS: 1                    DIF: 2                    REF: 2-1

NAT: Analytic            LOC: Understanding and applying economic models

TOP: Production possibilities frontier            MSC: Interpretive

135. Which of the following trade-offs does the production possibilities frontier illustrate?
- if an economy wants to increase efficiency in production, then it must sacrifice equality in consumption
  - once an economy has reached the efficient points on its production possibilities frontier, the only way of getting more of one good is to get less of the other
  - for an economy to consume more of one good, it must stop consuming the other good entirely
  - for an economy to produce and consume goods, it must sacrifice environmental quality

ANS: B                    PTS: 1                    DIF: 2                    REF: 2-1

NAT: Analytic            LOC: Understanding and applying economic models

TOP: Production possibilities frontier            MSC: Interpretive

136. Which of the following concepts *cannot* be illustrated by the production possibilities frontier?

- efficiency
- opportunity cost
- equality
- trade-offs

ANS: C                    PTS: 1                    DIF: 2                    REF: 2-1

NAT: Analytic            LOC: Understanding and applying economic models

TOP: Production possibilities frontier            MSC: Interpretive

137. The opportunity cost of obtaining more of one good is shown on the production possibilities frontier as the

- amount of the other good that must be given up.
- market price of the additional amount produced.
- amount of resources that must be devoted to its production.
- number of dollars that must be spent to produce it.

ANS: A                    PTS: 1                    DIF: 2                    REF: 2-1

NAT: Analytic            LOC: Understanding and applying economic models

TOP: Production possibilities frontier | Opportunity cost            MSC: Interpretive

138. The bowed shape of the production possibilities frontier can be explained by the fact that

- all resources are scarce.
- economic growth is always occurring.
- the opportunity cost of one good in terms of the other depends on how much of each good the economy is producing.
- the only way to get more of one good is to get less of the other.

ANS: C                    PTS: 1                    DIF: 2                    REF: 2-1

NAT: Analytic            LOC: Understanding and applying economic models

TOP: Production possibilities frontier | Opportunity cost            MSC: Interpretive

139. Economists believe that production possibilities frontiers are often bowed because

- trade-offs inevitably create unemployment.
- resources are not completely adaptable.
- opportunity costs are constant.
- of improvements in technology.

ANS: B                    PTS: 1                    DIF: 2                    REF: 2-1

NAT: Analytic            LOC: Understanding and applying economic models

TOP: Production possibilities frontier            MSC: Interpretive

140. On a bowed production possibilities frontier, as you move down along the curve

- more of one good must be given up to receive one unit of the other good.
- the available production technology does not change.
- the opportunity cost increases.
- All of the above are correct.

ANS: D                    PTS: 1                    DIF: 2                    REF: 2-1

NAT: Analytic            LOC: Understanding and applying economic models

TOP: Production possibilities frontier            MSC: Interpretive

141. When a production possibilities frontier is bowed outward, the opportunity cost of producing an additional unit of a good

- increases as more of the good is produced.
- decreases as more of the good is produced.
- does not change as more of the good is produced.
- may increase, decrease, or not change as more of the good is produced.

ANS: A                      PTS: 1                      DIF: 2                      REF: 2-1

NAT: Analytic              LOC: Understanding and applying economic models

TOP: Production possibilities frontier | Opportunity cost      MSC: Interpretive

142. Production possibilities frontiers are usually bowed outward. This is because

- the more resources a society uses to produce one good, the fewer resources it has available to produce another good.
- it reflects the fact that the opportunity cost of producing a good decreases as more and more of that good is produced.
- of the effects of technological change.
- resources are specialized; that is, some are better at producing particular goods rather than other goods.

ANS: D                      PTS: 1                      DIF: 3                      REF: 2-1

NAT: Analytic              LOC: Understanding and applying economic models

TOP: Production possibilities frontier                      MSC: Interpretive

143. Economists believe that production possibilities frontiers

- never have a bowed shape.
- rarely have a bowed shape.
- often have a bowed shape.
- always have a bowed shape.

ANS: C                      PTS: 1                      DIF: 2                      REF: 2-1

NAT: Analytic              LOC: Understanding and applying economic models

TOP: Production possibilities frontier | Economists      MSC: Interpretive

**Table 2-1**

The following table contains some production possibilities for an economy for a given month.

| Tables | Chairs |
|--------|--------|
| 5      | 300    |
| 10     | ?      |
| 15     | 100    |

144. **Refer to Table 2-1.** If the production possibilities frontier is bowed outward, then “?” could be

- 100.
- 150.
- 200.
- 250.

ANS: D                      PTS: 1                      DIF: 2                      REF: 2-1

NAT: Analytic              LOC: Understanding and applying economic models

TOP: Production possibilities frontier                      MSC: Applicative

**Table 2-2**

The following table contains some production possibilities for an economy for a given year:

| Cakes | Rolls (in dozens) |
|-------|-------------------|
| 100   | 5000              |
| 120   | 4600              |
| 140   | ?                 |

145. **Refer to Table 2-2.** If the production possibilities frontier is bowed outward, then "?" could be

- 4400.
- 4300.
- 4200.
- 4100.

ANS: D                      PTS: 1                      DIF: 2                      REF: 2-1

NAT: Analytic              LOC: Understanding and applying economic models

TOP: Production possibilities frontier              MSC: Applicative

146. A production possibilities frontier can shift outward if

- government increases the amount of money in the economy.
- there is a technological improvement.
- resources are shifted from the production of one good to the production of the other good.
- the economy abandons inefficient production methods in favor of efficient production methods.

ANS: B                      PTS: 1                      DIF: 2                      REF: 2-1

NAT: Analytic              LOC: Understanding and applying economic models

TOP: Production possibilities frontier              MSC: Interpretive

147. A production possibilities frontier shifts outward when

- the economy experiences economic growth.
- the desires of the economy's citizens change.
- at least one of the basic principles of economics is violated.
- opportunity costs are lessened.

ANS: A                      PTS: 1                      DIF: 2                      REF: 2-1

NAT: Analytic              LOC: Understanding and applying economic models

TOP: Production possibilities frontier | Economic growth              MSC: Interpretive

148. In a certain economy, jam and bread are produced, and the economy currently operates on its production possibilities frontier. Which of the following events would allow the economy to produce more jam and more bread, relative to the quantities of those goods that are being produced now?

- Unemployed labor is put to work producing jam and bread.
- The economy puts its idle capital to work producing jam and bread.
- The economy experiences economic growth.
- All of the above are correct.

ANS: C                      PTS: 1                      DIF: 2                      REF: 2-1

NAT: Analytic              LOC: Understanding and applying economic models

TOP: Production possibilities frontier | Economic growth              MSC: Applicative

149. In a certain economy, toys and greeting cards are produced, and the economy currently operates on its production possibilities frontier. Which of the following events would allow the economy to produce more toys and more greeting cards, relative to the quantities of those goods that are being produced now?
- The economy experiences economic growth.
  - There is a technological advance in the toy industry, but the greeting card industry experiences no such advance.
  - There is a technological advance in the greeting card industry, but the toy industry experiences no such advance.
  - All of the above are correct.

ANS: D                   PTS: 1                   DIF: 2                   REF: 2-1  
 NAT: Analytic           LOC: Understanding and applying economic models  
 TOP: Production possibilities frontier | Economic growth           MSC: Applicative

150. The country of Aceland produces two goods, televisions and computers. Last year, it produced 200 televisions and 500 computers. This year, it produced 250 televisions and 600 computers. Given no other information, which of the following events could *not* explain this change?
- Aceland experienced a reduction in unemployment.
  - Aceland experienced an improvement in computer-making technology.
  - Aceland acquired more resources.
  - Any of these events could, in fact, explain the change.

ANS: D                   PTS: 1                   DIF: 2                   REF: 2-1  
 NAT: Analytic           LOC: Understanding and applying economic models  
 TOP: Production possibilities frontier           MSC: Applicative

151. Suppose an economy produces two goods, food and machines. This economy always operates on its production possibilities frontier. Last year, it produced 1000 units of food and 47 machines. This year, it is producing 1050 units of food and 52 machines. Which of the following events could *not* explain the increase in output?
- a reduction in unemployment
  - an increase in available labor
  - an improvement in technology
  - Any of these events could explain the increase in output.

ANS: A                   PTS: 1                   DIF: 2                   REF: 2-1  
 NAT: Analytic           LOC: Understanding and applying economic models  
 TOP: Production possibilities frontier           MSC: Applicative

152. Suppose an economy produces two goods, food and machines. This economy always operates on its production possibilities frontier. Last year, it produced 1000 units of food and 47 machines. This year it experienced a technological advance in its machine-making industry. As a result, this year the society wants to produce 1050 units of food and 47 machines. Which of the following statements is correct?
- Because the technological advance occurred in the machine-making industry, it will not be possible to increase food production without reducing machine production below 47.
  - Because the technological advance occurred in the machine-making industry, increases in output can only occur in the machine industry.
  - In order to increase food production in these circumstances without reducing machine production, the economy must reduce inefficiencies.
  - The technological advance reduced the amount of resources needed to produce 47 machines, so these resources could be used to produce more food.

ANS: D                   PTS: 1                   DIF: 3                   REF: 2-1  
 NAT: Analytic           LOC: Understanding and applying economic models  
 TOP: Production possibilities frontier           MSC: Analytical

153. A certain production possibilities frontier shows production possibilities for two goods, jewelry and clothing. Which of the following concepts *cannot* be illustrated by this model?
- the flow of dollars between sellers of jewelry and clothing and buyers of jewelry and clothing
  - the tradeoff between production of jewelry and production of clothing
  - the opportunity cost of clothing in terms of jewelry
  - the effect of economic growth on production possibilities involving jewelry and clothing

ANS: A                      PTS: 1                      DIF: 2                      REF: 2-1

NAT: Analytic              LOC: Understanding and applying economic models

TOP: Production possibilities frontier              MSC: Applicative

154. The production possibilities frontier is used to illustrate some basic economic ideas, including
- scarcity.
  - opportunity cost.
  - economic growth.
  - All of the above are correct.

ANS: D                      PTS: 1                      DIF: 1                      REF: 2-1

NAT: Analytic              LOC: Understanding and applying economic models

TOP: Production possibilities frontier              MSC: Definitional

**Table 2-3**

**Production Possibilities for Libraryland**

| Books | Magazines |
|-------|-----------|
| 400   | 0         |
| 300   | 200       |
| 200   | 350       |
| 100   | 450       |
| 0     | 500       |

155. **Refer to Table 2-3.** What is the opportunity cost to Libraryland of increasing the production of books from 200 to 300?
- 100 magazines
  - 150 magazines
  - 200 magazines
  - 350 magazines

ANS: B                      PTS: 1                      DIF: 2                      REF: 2-1

NAT: Analytic              LOC: Scarcity, tradeoffs, and opportunity cost

TOP: Opportunity cost                      MSC: Interpretive

156. **Refer to Table 2-3.** Which of the following statements is correct?
- The opportunity cost of an additional 100 books is constant at 50 magazines.
  - The opportunity cost of an additional 100 books is constant at 100 magazines.
  - Libraryland's production possibilities frontier is a straight, downward-sloping line.
  - The opportunity cost of an additional 100 books increases as more books are produced.

ANS: D                      PTS: 1                      DIF: 2                      REF: 2-1

NAT: Analytic              LOC: Understanding and applying economic models

TOP: Production possibilities frontier | Opportunity cost                      MSC: Applicative

Table 2-4

## Production Possibilities for Batterland

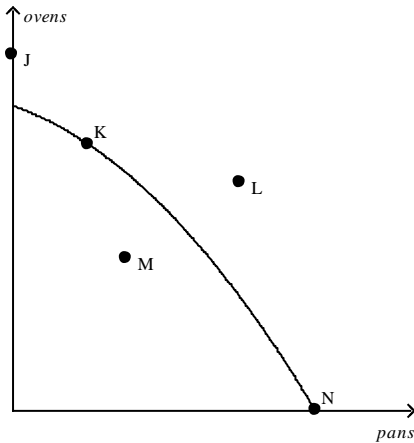
| Pancakes | Waffles |
|----------|---------|
| 600      | 0       |
| 450      | 150     |
| 300      | 250     |
| 150      | 325     |
| 0        | 375     |

157. Refer to Table 2-4. What is the opportunity cost to Batterland of increasing the production of pancakes from 150 to 300?

- 75 waffles
- 150 waffles
- 250 waffles
- 325 waffles

ANS: A      PTS: 1      DIF: 2      REF: 2-1  
 NAT: Analytic      LOC: Scarcity, tradeoffs, and opportunity cost  
 TOP: Opportunity cost      MSC: Interpretive

Figure 2-3



158. Refer to Figure 2-3. At which point is this economy producing its maximum possible quantity of pans?

- J
- L
- M
- N

ANS: D      PTS: 1      DIF: 2      REF: 2-1  
 NAT: Analytic      LOC: Understanding and applying economic models  
 TOP: Production possibilities frontier      MSC: Applicative

159. Refer to Figure 2-3. This economy has the ability to produce at which point(s)?

- J, K, M, N
- K, M, N
- K, N
- M

ANS: B      PTS: 1      DIF: 2      REF: 2-1  
 NAT: Analytic      LOC: Understanding and applying economic models  
 TOP: Production possibilities frontier      MSC: Applicative

160. **Refer to Figure 2-3.** This economy *cannot* produce at which point(s)?

- a. J
- b. J, L
- c. J, L, M
- d. L

ANS: B                      PTS: 1                      DIF: 2                      REF: 2-1

NAT: Analytic              LOC: Understanding and applying economic models

TOP: Production possibilities frontier              MSC: Applicative

161. **Refer to Figure 2-3.** Efficient production is represented by which point(s)?

- a. J, K, N
- b. K, M, N
- c. K, N
- d. L, M

ANS: C                      PTS: 1                      DIF: 2                      REF: 2-1

NAT: Analytic              LOC: Understanding and applying economic models

TOP: Production possibilities frontier | Efficiency              MSC: Applicative

162. **Refer to Figure 2-3.** Inefficient production is represented by which point(s)?

- a. J, L
- b. J, L, M
- c. K, N
- d. M

ANS: D                      PTS: 1                      DIF: 2                      REF: 2-1

NAT: Analytic              LOC: Understanding and applying economic models

TOP: Production possibilities frontier | Efficiency              MSC: Applicative

163. **Refer to Figure 2-3.** Unemployment could cause this economy to produce at which point(s)?

- a. J, L
- b. J, L, M
- c. K, N
- d. M

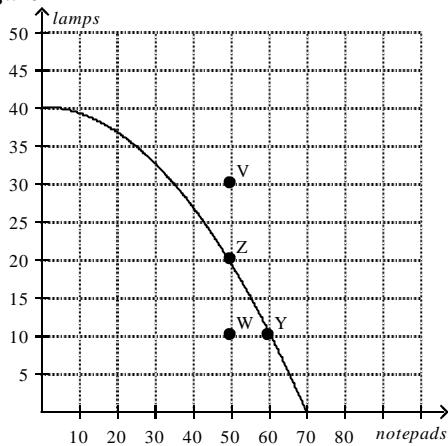
ANS: D                      PTS: 1                      DIF: 2                      REF: 2-1

NAT: Analytic              LOC: Understanding and applying economic models

TOP: Production possibilities frontier | Unemployment              MSC: Applicative



Figure 2-4



164. **Refer to Figure 2-4.** If this economy devotes all of its resources to the production of notepads, then it will produce
- 0 notepads and 40 lamps.
  - 35 notepads and 20 lamps.
  - 70 notepads and 0 lamps.
  - 70 notepads and 40 lamps.

ANS: C      PTS: 1      DIF: 2      REF: 2-1  
 NAT: Analytic      LOC: Understanding and applying economic models  
 TOP: Production possibilities frontier      MSC: Applicative

165. **Refer to Figure 2-4.** It is possible for this economy to produce
- 40 notepads and 20 lamps.
  - 50 notepads and 30 lamps.
  - 70 notepads and 40 lamps.
  - All of the above.

ANS: A      PTS: 1      DIF: 2      REF: 2-1  
 NAT: Analytic      LOC: Understanding and applying economic models  
 TOP: Production possibilities frontier      MSC: Applicative

166. **Refer to Figure 2-4.** It is *not* possible for this economy to produce at point
- V.
  - W.
  - Y.
  - Z.

ANS: A      PTS: 1      DIF: 2      REF: 2-1  
 NAT: Analytic      LOC: Understanding and applying economic models  
 TOP: Production possibilities frontier      MSC: Applicative

167. **Refer to Figure 2-4.** This economy cannot currently produce 30 notepads and 45 lamps because
- some of its resources are unemployed.
  - inefficiencies exist in this economy's production process.
  - given its current technology, it does not have the resources to produce that level of output.
  - All of the above are correct.

ANS: C      PTS: 1      DIF: 2      REF: 2-1  
 NAT: Analytic      LOC: Understanding and applying economic models  
 TOP: Production possibilities frontier      MSC: Applicative

168. **Refer to Figure 2-4.** Suppose this economy is producing at point W. Which of the following statements would best explain this situation?

- The economy lacks the resources to produce at a more desirable point.
- The economy's available technology prevents it from producing at a more desirable point.
- There is widespread unemployment in the economy.
- Any of the above statements would be a legitimate explanation for this situation.

ANS: C                    PTS: 1                    DIF: 2                    REF: 2-1  
NAT: Analytic            LOC: Understanding and applying economic models  
TOP: Production possibilities frontier | Unemployment                    MSC: Applicative

169. **Refer to Figure 2-4.** Efficient production is represented by which point(s)?

- Y, Z
- W, Y, Z
- V, Y, Z
- V

ANS: A                    PTS: 1                    DIF: 2                    REF: 2-1  
NAT: Analytic            LOC: Understanding and applying economic models  
TOP: Production possibilities frontier | Efficiency                    MSC: Applicative

170. **Refer to Figure 2-4.** Inefficient production is represented by which point(s)?

- Y, Z
- V
- V, W
- W

ANS: D                    PTS: 1                    DIF: 2                    REF: 2-1  
NAT: Analytic            LOC: Understanding and applying economic models  
TOP: Production possibilities frontier | Efficiency                    MSC: Applicative

171. **Refer to Figure 2-4.** The opportunity cost of this economy moving from point Z to point Y is

- 0 lamps.
- 10 lamps.
- 10 notepads.
- 20 lamps.

ANS: B                    PTS: 1                    DIF: 2                    REF: 2-1  
NAT: Analytic            LOC: Understanding and applying economic models  
TOP: Production possibilities frontier | Opportunity cost                    MSC: Applicative

172. **Refer to Figure 2-4.** The opportunity cost of obtaining 20 additional lamps by moving from point W to point V is

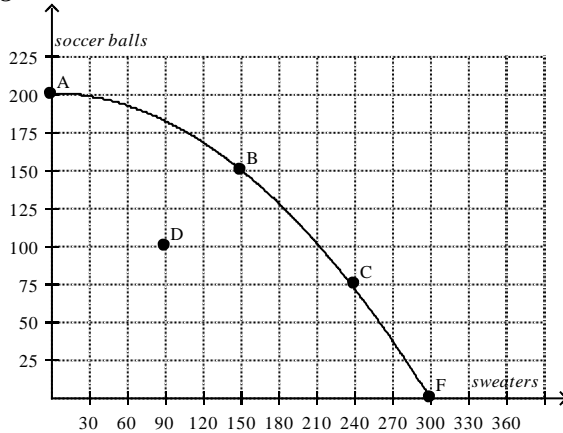
- 0 notepads.
- 10 notepads.
- 50 notepads.
- None of the above; the economy cannot move from point W to point V.

ANS: D                    PTS: 1                    DIF: 2                    REF: 2-1  
NAT: Analytic            LOC: Understanding and applying economic models  
TOP: Production possibilities frontier | Opportunity cost                    MSC: Applicative

173. **Refer to Figure 2-4.** The opportunity cost of obtaining 10 additional lamps by moving from point W to point Z is
- 0 notepads.
  - 10 notepads.
  - 50 notepads.
  - None of the above; the economy cannot move from point W to point Z.

ANS: A      PTS: 1      DIF: 2      REF: 2-1  
 NAT: Analytic      LOC: Understanding and applying economic models  
 TOP: Production possibilities frontier | Opportunity cost      MSC: Applicative

**Figure 2-5**



174. **Refer to Figure 2-5.** If this economy devotes all of its resources to the production of sweaters, then it will produce
- 0 sweaters and 200 soccer balls.
  - 180 sweaters and 125 soccer balls.
  - 300 sweaters and 0 soccer balls.
  - 300 sweaters and 200 soccer balls.

ANS: C      PTS: 1      DIF: 2      REF: 2-1  
 NAT: Analytic      LOC: Understanding and applying economic models  
 TOP: Production possibilities frontier      MSC: Applicative

175. **Refer to Figure 2-5.** If this economy devotes one-half of its available resources to the production of soccer balls and the other half to the production of sweaters, it could produce
- 150 sweaters and 100 soccer balls.
  - 150 sweaters and 150 soccer balls.
  - 300 sweaters and 200 soccer balls.
  - We would have to know the details of this economy's technology in order to determine this.

ANS: D      PTS: 1      DIF: 3      REF: 2-1  
 NAT: Analytic      LOC: Understanding and applying economic models  
 TOP: Production possibilities frontier      MSC: Analytical

176. **Refer to Figure 2-5.** A movement from point C to point D could be caused by
- unemployment.
  - a decrease in society's preference for sweaters.
  - fewer resources available for production of sweaters.
  - All of the above are correct.

ANS: A      PTS: 1      DIF: 2      REF: 2-1  
 NAT: Analytic      LOC: Understanding and applying economic models  
 TOP: Production possibilities frontier | Unemployment      MSC: Applicative

177. **Refer to Figure 2-5.** If this economy moves from point A to point B, then which of the following statements is correct?

- This economy has moved from a point of inefficient production to a point of efficient production.
- This economy has experienced economic growth.
- This economy has experienced an increase in employment.
- None of the above is correct.

ANS: D      PTS: 1      DIF: 2      REF: 2-1

NAT: Analytic      LOC: Understanding and applying economic models

TOP: Production possibilities frontier      MSC: Applicative

178. **Refer to Figure 2-5.** The opportunity cost of this economy moving from point A to point C is

- 75 soccer balls.
- 125 soccer balls.
- 125 soccer balls and 240 sweaters.
- 240 sweaters.

ANS: B      PTS: 1      DIF: 2      REF: 2-1

NAT: Analytic      LOC: Understanding and applying economic models

TOP: Production possibilities frontier | Opportunity cost      MSC: Applicative

179. **Refer to Figure 2-5.** The opportunity cost of this economy moving from point D to point B is

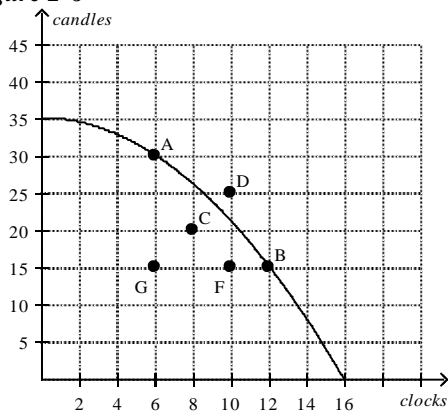
- zero.
- 50 soccer balls.
- 60 sweaters.
- 50 soccer balls and 60 sweaters.

ANS: A      PTS: 1      DIF: 2      REF: 2-1

NAT: Analytic      LOC: Understanding and applying economic models

TOP: Production possibilities frontier | Opportunity cost      MSC: Applicative

**Figure 2-6**



180. **Refer to Figure 2-6.** If this economy devotes all of its resources to the production of clocks, then it will produce

- 0 clocks and 35 candles.
- 10 clocks and 25 candles.
- 16 clocks and 0 candles.
- 16 clocks and 35 candles.

ANS: C      PTS: 1      DIF: 2      REF: 2-1

NAT: Analytic      LOC: Understanding and applying economic models

TOP: Production possibilities frontier      MSC: Applicative

181. **Refer to Figure 2-6.** This economy has the ability to produce at which point(s)?

- a. A, B
- b. A, B, D
- c. A, B, C, F, G
- d. C, F, G

ANS: C                    PTS: 1                    DIF: 2                    REF: 2-1  
 NAT: Analytic            LOC: Understanding and applying economic models  
 TOP: Production possibilities frontier            MSC: Applicative

182. **Refer to Figure 2-6.** This economy *cannot* produce at which point(s)?

- a. A, B, D
- b. C, D, F, G
- c. C, F, G
- d. D

ANS: D                    PTS: 1                    DIF: 2                    REF: 2-1  
 NAT: Analytic            LOC: Understanding and applying economic models  
 TOP: Production possibilities frontier            MSC: Applicative

183. **Refer to Figure 2-6.** Efficient production is represented by which point(s)?

- a. A, B
- b. A, B, C, F, G
- c. C, F, G
- d. D

ANS: A                    PTS: 1                    DIF: 2                    REF: 2-1  
 NAT: Analytic            LOC: Understanding and applying economic models  
 TOP: Production possibilities frontier | Efficiency            MSC: Applicative

184. **Refer to Figure 2-6.** Inefficient production is represented by which point(s)?

- a. A, B
- b. C, D, F, G
- c. C, F, G
- d. D

ANS: C                    PTS: 1                    DIF: 2                    REF: 2-1  
 NAT: Analytic            LOC: Understanding and applying economic models  
 TOP: Production possibilities frontier | Efficiency            MSC: Applicative

185. **Refer to Figure 2-6.** Unemployment could cause this economy to produce at which point(s)?

- a. A, B
- b. C, D, F, G
- c. C, F, G
- d. D

ANS: C                    PTS: 1                    DIF: 2                    REF: 2-1  
 NAT: Analytic            LOC: Understanding and applying economic models  
 TOP: Production possibilities frontier | Unemployment            MSC: Applicative

186. **Refer to Figure 2-6.** If this economy moved from point C to point F, then

- a. it still would not be producing efficiently.
- b. there would be no gain in either candles or clocks.
- c. it would be producing more candles and more clocks than at point C.
- d. It is not possible for this economy to move from point C to point F without additional resources.

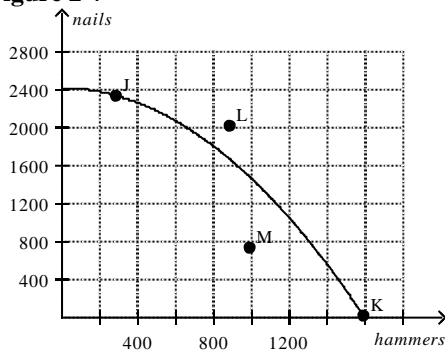
ANS: A                    PTS: 1                    DIF: 2                    REF: 2-1  
 NAT: Analytic            LOC: Understanding and applying economic models  
 TOP: Production possibilities frontier | Efficiency            MSC: Applicative

187. **Refer to Figure 2-6.** What is the opportunity cost of moving from point A to point B?

- zero
- 6 clocks
- 6 clocks and 15 candles
- 15 candles

ANS: D      PTS: 1      DIF: 2      REF: 2-1  
 NAT: Analytic      LOC: Understanding and applying economic models  
 TOP: Production possibilities frontier | Opportunity cost      MSC: Applicative

**Figure 2-7**



188. **Refer to Figure 2-7.** Point K represents an outcome in which

- production is inefficient.
- some of the economy's resources are unemployed.
- the economy is using all of its resources to produce hammers.
- the economy is using all of its nails to produce hammers.

ANS: C      PTS: 1      DIF: 2      REF: 2-1  
 NAT: Analytic      LOC: Understanding and applying economic models  
 TOP: Production possibilities frontier      MSC: Applicative

189. **Refer to Figure 2-7.** Which point on the graph best represents the fact that, because resources are scarce, not every conceivable outcome is feasible?

- point J
- point K
- point L
- point M

ANS: C      PTS: 1      DIF: 2      REF: 2-1  
 NAT: Analytic      LOC: Understanding and applying economic models  
 TOP: Production possibilities frontier      MSC: Applicative

190. **Refer to Figure 2-7.** Efficient production is represented by which point(s)?

- J
- J, K
- J, K, L
- J, K, M

ANS: B      PTS: 1      DIF: 2      REF: 2-1  
 NAT: Analytic      LOC: Understanding and applying economic models  
 TOP: Production possibilities frontier | Efficiency      MSC: Applicative

191. **Refer to Figure 2-7.** Inefficient production is represented by which point(s)?

- a. K, M
- b. L
- c. L, M
- d. M

ANS: D                      PTS: 1                      DIF: 2                      REF: 2-1  
NAT: Analytic              LOC: Understanding and applying economic models  
TOP: Production possibilities frontier | Efficiency                      MSC: Applicative

192. **Refer to Figure 2-7.** In order to reach point L, the economy would have to

- a. acquire more resources or experience a technological advance.
- b. begin using its available resources more efficiently than it is currently using them.
- c. shift resources away from the production of nails and toward production of hammers.
- d. None of the above are correct; the economy will never be able to reach point L.

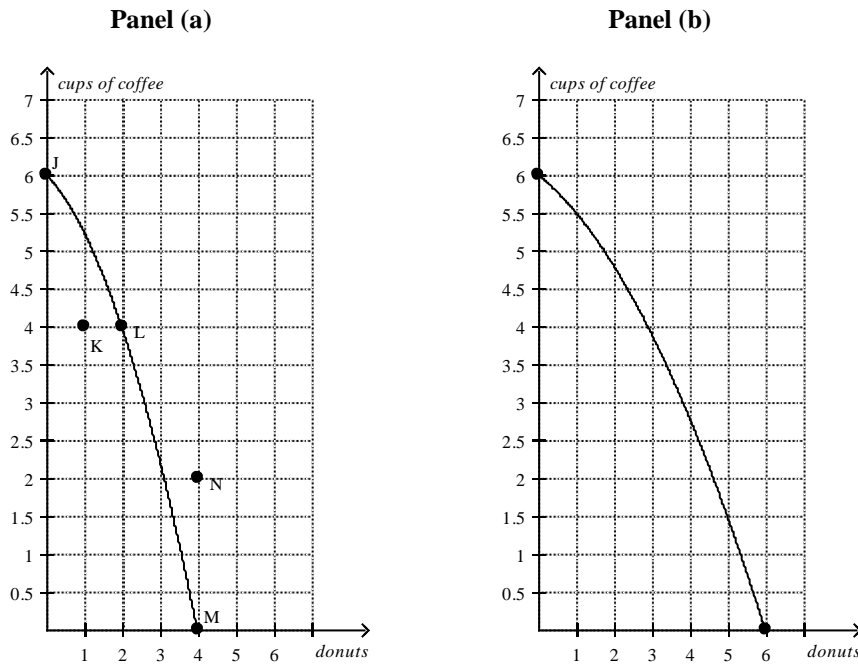
ANS: A                      PTS: 1                      DIF: 2                      REF: 2-1  
NAT: Analytic              LOC: Understanding and applying economic models  
TOP: Production possibilities frontier                      MSC: Applicative

193. **Refer to Figure 2-7.** For this economy, as more and more hammers are produced, the opportunity cost of an additional hammers produced, in terms of nails,

- a. remains constant.
- b. increases.
- c. decreases.
- d. This cannot be determined from the graph.

ANS: B                      PTS: 1                      DIF: 2                      REF: 2-1  
NAT: Analytic              LOC: Understanding and applying economic models  
TOP: Production possibilities frontier | Opportunity cost                      MSC: Applicative

Figure 2-8



194. Refer to Figure 2-8, Panel (a). Production at point K is

- a. possible and efficient.
- b. possible but inefficient.
- c. impossible but efficient.
- d. impossible and inefficient.

ANS: B                      PTS: 1                      DIF: 2                      REF: 2-1  
 NAT: Analytic              LOC: Understanding and applying economic models  
 TOP: Production possibilities frontier | Efficiency                      MSC: Applicative

195. Refer to Figure 2-8, Panel (a). Production is

- a. possible at points J, K, L, and M, but efficient only at points J, L, and M.
- b. possible at points J, K, L, and M, but efficient only at point K.
- c. possible at points J, L, M, and N, but efficient only at points J, L, and M.
- d. possible at points J, L, M, and N, but efficient only at point N.

ANS: A                      PTS: 1                      DIF: 2                      REF: 2-1  
 NAT: Analytic              LOC: Understanding and applying economic models  
 TOP: Production possibilities frontier | Efficiency                      MSC: Applicative

196. Refer to Figure 2-8, Panel (a). The movement from point M to point K could be caused by

- a. an advance in production technology.
- b. an improvement in efficiency.
- c. economic growth.
- d. unemployment.

ANS: D                      PTS: 1                      DIF: 2                      REF: 2-1  
 NAT: Analytic              LOC: Understanding and applying economic models  
 TOP: Production possibilities frontier | Unemployment                      MSC: Applicative



197. **Refer to Figure 2-8, Panel (a).** The opportunity cost of moving from point J to point L is
- 2 donuts.
  - 2 donuts and 2 cups of coffee.
  - 2 cups of coffee.
  - 6 cups of coffee.

ANS: C                    PTS: 1                    DIF: 2                    REF: 2-1  
 NAT: Analytic            LOC: Understanding and applying economic models  
 TOP: Production possibilities frontier | Opportunity cost                    MSC: Applicative

198. **Refer to Figure 2-8, Panel (a).** The opportunity cost of moving from point M to point L is
- 2 donuts.
  - 2 donuts and 4 cups of coffee.
  - 4 donuts.
  - 4 cups of coffee.

ANS: A                    PTS: 1                    DIF: 2                    REF: 2-1  
 NAT: Analytic            LOC: Understanding and applying economic models  
 TOP: Production possibilities frontier | Opportunity cost                    MSC: Applicative

199. **Refer to Figure 2-8, Panel (a).** The opportunity cost of moving from point K to point L is
- 0 cups of coffee.
  - 1 donut.
  - 2 donuts.
  - 4 cups of coffee.

ANS: A                    PTS: 1                    DIF: 2                    REF: 2-1  
 NAT: Analytic            LOC: Understanding and applying economic models  
 TOP: Production possibilities frontier | Opportunity cost                    MSC: Applicative

200. **Refer to Figure 2-8, Panel (a).** The opportunity cost of one cup of coffee is highest when the economy produces
- 0 cups of coffee.
  - 2 cups of coffee.
  - 4 cups of coffee.
  - 6 cups of coffee.

ANS: D                    PTS: 1                    DIF: 3                    REF: 2-1  
 NAT: Analytic            LOC: Understanding and applying economic models  
 TOP: Production possibilities frontier | Opportunity cost                    MSC: Analytical

201. **Refer to Figure 2-8, Panel (a).** In order to gain 2 donuts by moving from point L to point M, society must sacrifice
- efficiency.
  - employment.
  - 4 cups of coffee.
  - More than one of the above is correct.

ANS: C                    PTS: 1                    DIF: 3                    REF: 2-1  
 NAT: Analytic            LOC: Understanding and applying economic models  
 TOP: Production possibilities frontier | Opportunity cost                    MSC: Analytical

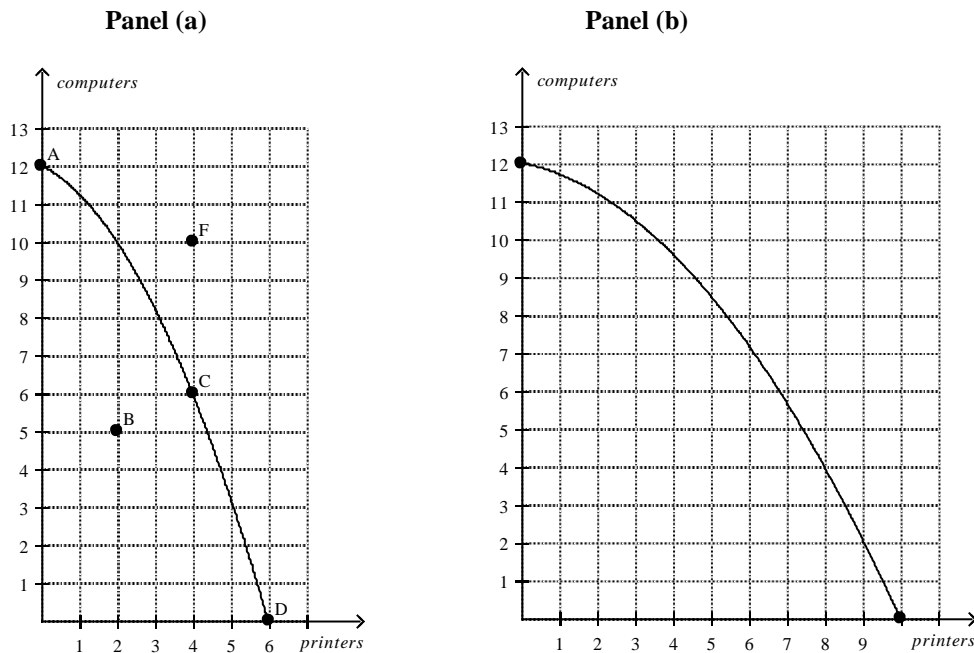
202. **Refer to Figure 2-8, Panel (a) and Panel (b).** A shift of the economy's production possibilities frontier from Panel (a) to Panel (b) could be caused by
- unemployment.
  - an improvement in donut production technology.
  - an improvement in coffee production technology.
  - an improvement in both donut and coffee production technology.

ANS: B                      PTS: 1                      DIF: 2                      REF: 2-1  
 NAT: Analytic              LOC: Understanding and applying economic models  
 TOP: Production possibilities frontier              MSC: Applicative

203. **Refer to Figure 2-8, Panel (a) and Panel (b).** Which of the following is *not* a result of the shift of the economy's production possibilities frontier from Panel (a) to Panel (b)?
- the tradeoff between the production of donuts and coffee changes
  - the opportunity cost of a cup of coffee is higher at all levels of coffee production
  - production of 4 donuts and 2 cups of coffee becomes possible
  - production of 1 donut and 4 cups of coffee becomes efficient

ANS: D                      PTS: 1                      DIF: 3                      REF: 2-1  
 NAT: Analytic              LOC: Understanding and applying economic models  
 TOP: Production possibilities frontier              MSC: Analytical

**Figure 2-9**



204. **Refer to Figure 2-9, Panel (a).** Production at point B is
- impossible and inefficient.
  - impossible but efficient.
  - possible but inefficient.
  - possible and efficient.

ANS: C                      PTS: 1                      DIF: 2                      REF: 2-1  
 NAT: Analytic              LOC: Understanding and applying economic models  
 TOP: Production possibilities frontier | Efficiency              MSC: Applicative

205. **Refer to Figure 2-9, Panel (a).** Production is

- possible at points A, B, C, and D, but efficient only at points A, C, and D.
- possible at points A, B, C, and D, but efficient only at point B.
- possible at points A, C, D, and F, but efficient only at points A, C, and D.
- possible at points A, C, D, and F, but efficient only at point F.

ANS: A            PTS: 1            DIF: 2            REF: 2-1  
 NAT: Analytic      LOC: Understanding and applying economic models  
 TOP: Production possibilities frontier | Efficiency            MSC: Applicative

206. **Refer to Figure 2-9, Panel (a).** The movement from point C to point B could be caused by

- economic growth.
- unemployment.
- an improvement in efficiency.
- an advance in production technology.

ANS: B            PTS: 1            DIF: 2            REF: 2-1  
 NAT: Analytic      LOC: Understanding and applying economic models  
 TOP: Production possibilities frontier | Unemployment            MSC: Applicative

207. **Refer to Figure 2-9, Panel (a).** The opportunity cost of one computer is highest when the economy produces

- 0 computers.
- 6 computers.
- 10 computers.
- 12 computers.

ANS: D            PTS: 1            DIF: 3            REF: 2-1  
 NAT: Analytic      LOC: Understanding and applying economic models  
 TOP: Production possibilities frontier | Opportunity cost            MSC: Analytical

208. **Refer to Figure 2-9, Panel (a).** In order to gain 2 printers by moving from point C to point D, society must sacrifice

- 6 computers.
- employment.
- efficiency.
- More than one of the above is correct.

ANS: A            PTS: 1            DIF: 3            REF: 2-1  
 NAT: Analytic      LOC: Understanding and applying economic models  
 TOP: Production possibilities frontier | Opportunity cost            MSC: Analytical

209. **Refer to Figure 2-9, Panel (a) and Panel (b).** A shift of the economy's production possibilities frontier from Panel (a) to Panel (b) could be caused by

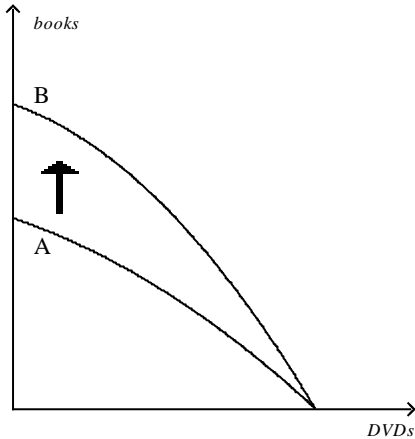
- unemployment.
- an improvement in computer production technology.
- an improvement in printer production technology.
- an improvement in both computer and printer production technology.

ANS: C            PTS: 1            DIF: 2            REF: 2-1  
 NAT: Analytic      LOC: Understanding and applying economic models  
 TOP: Production possibilities frontier            MSC: Applicative

210. **Refer to Figure 2-9, Panel (a) and Panel (b).** Which of the following is *not* a result of the shift of the economy's production possibilities frontier from Panel (a) to Panel (b)?
- the tradeoff between the production of printers and computers changes
  - production of 2 printers and 5 computers becomes efficient
  - production of 6 printers and 7 computers becomes possible
  - the opportunity cost of a computer is higher at all levels of computer production

ANS: B            PTS: 1            DIF: 3            REF: 2-1  
 NAT: Analytic      LOC: Understanding and applying economic models  
 TOP: Production possibilities frontier      MSC: Analytical

**Figure 2-10**

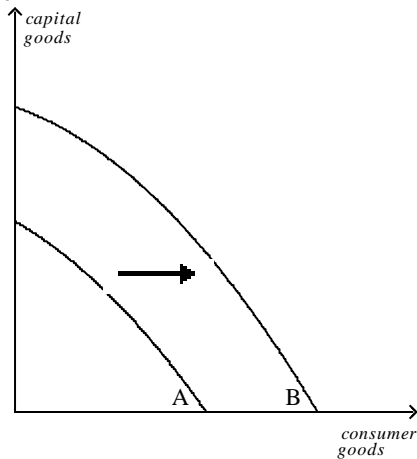


211. **Refer to Figure 2-10.** Which of the following events would explain the shift of the production possibilities frontier from A to B?
- The economy's citizens developed an enhanced taste for books.
  - The economy experienced a technological advance in the production of books.
  - More capital became available in the economy.
  - More labor became available in the economy.

ANS: B            PTS: 1            DIF: 2            REF: 2-1  
 NAT: Analytic      LOC: Understanding and applying economic models  
 TOP: Production possibilities frontier      MSC: Applicative

212. **Refer to Figure 2-10.** The shift of the production possibilities frontier from A to B illustrates
- simultaneous technological advances in the book and DVD industries.
  - a reallocation of resources away from the production of DVDs and toward the production of books.
  - economic growth.
  - All of the above are correct.

ANS: C            PTS: 1            DIF: 2            REF: 2-1  
 NAT: Analytic      LOC: Understanding and applying economic models  
 TOP: Production possibilities frontier | Economic growth      MSC: Applicative

**Figure 2-11**

213. **Refer to Figure 2-11.** Which of the following would most likely have caused the production possibilities frontier to shift outward from A to B?

- a decrease in unemployment
- a technological advance in the consumer goods industries
- a general technological advance
- an increase in the availability of capital-producing resources

ANS: C      PTS: 1      DIF: 2      REF: 2-1

NAT: Analytic      LOC: Understanding and applying economic models

TOP: Production possibilities frontier      MSC: Applicative

214. **Refer to Figure 2-11.** The shift of the production possibilities frontier from A to B can best be described as

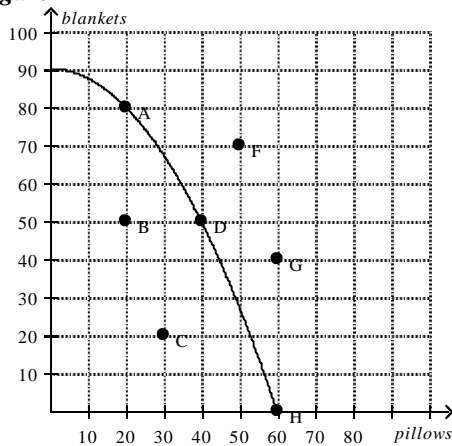
- a downturn in the economy.
- economic growth.
- an enhancement of equality.
- an improvement in the allocation of resources.

ANS: B      PTS: 1      DIF: 2      REF: 2-1

NAT: Analytic      LOC: Understanding and applying economic models

TOP: Production possibilities frontier | Economic growth      MSC: Applicative

Figure 2-12



215. Refer to Figure 2-12. Which of the following combinations of points are both efficient and attainable for this economy?

- B, C
- A, D, H
- A, B, C, D, H
- F, G

ANS: B      PTS: 1      DIF: 1      REF: 2-1  
 NAT: Analytic      LOC: Understanding and applying economic models  
 TOP: Production possibilities curve      MSC: Applicative

216. Refer to Figure 2-12. Which of the following statements is true about point B for this economy?

- Point B is currently unattainable.
- Point B is efficient.
- At point B, more pillows are produced than blankets.
- There is unemployment at point B.

ANS: D      PTS: 1      DIF: 1      REF: 2-1  
 NAT: Analytic      LOC: Understanding and applying economic models  
 TOP: Production possibilities curve      MSC: Applicative

217. Refer to Figure 2-12. Which points are not currently attainable but could become achievable for this economy if there is an improvement in technology?

- D, H
- B, C
- F, G
- A, B

ANS: C      PTS: 1      DIF: 1      REF: 2-1  
 NAT: Analytic      LOC: Understanding and applying economic models  
 TOP: Production possibilities curve      MSC: Applicative

218. Refer to Figure 2-12. One difference between points A and B is that

- Point B is unattainable with current resources, but point A is attainable.
- All resources are fully employed at point A but there is unemployment at point B.
- More output can be produced at point A but no additional output can be produced at point B.
- This economy produces more blankets at point B than at point A.

ANS: B      PTS: 1      DIF: 2      REF: 2-1  
 NAT: Analytic      LOC: Understanding and applying economic models  
 TOP: Production possibilities curve      MSC: Applicative

Table 2-5

| Cookies (in dozens) | Coffee (in pounds) |
|---------------------|--------------------|
| 1000                | 0                  |
| 800                 | 350                |
| 600                 | 650                |
| 400                 | 800                |
| 200                 | 1000               |
| 0                   | 1150               |

219. **Refer to Table 2-5.** Table 2-5 shows one set of production possibilities. What is the opportunity cost of increasing the production of cookies from 200 dozen to 400 dozen?

- a. 100 pounds of coffee
- b. 200 pounds of coffee
- c. 300 pounds of coffee
- d. 400 pounds of coffee

ANS: B                   PTS: 1                   DIF: 2                   REF: 2-1  
 NAT: Analytic        LOC: Scarcity, tradeoffs, and opportunity cost  
 TOP: Opportunity cost                   MSC: Analytical

220. **Refer to Table 2-5.** Table 2-5 shows one set of production possibilities. What is the opportunity cost of an increase in the production of coffee from 350 pounds to 650 pounds?

- a. 400 dozen cookies
- b. 300 dozen cookies
- c. 200 dozen cookies
- d. 200 pounds of coffee

ANS: C                   PTS: 1                   DIF: 2                   REF: 2-1  
 NAT: Analytic        LOC: Scarcity, tradeoffs, and opportunity cost  
 TOP: Opportunity cost                   MSC: Analytical

221. **Refer to Table 2-5.** Table 2-5 shows one set of production possibilities. Which of the following statements is correct?

- a. The opportunity cost of a dozen cookies does not depend on how many pounds of coffee are being produced.
- b. The opportunity cost of a dozen cookies increases as more cookies are produced.
- c. The opportunity cost of a dozen cookies decreases as more cookies are produced.
- d. The opportunity cost of a pound of coffee decreases as more coffee is produced.

ANS: B                   PTS: 1                   DIF: 2                   REF: 2-1  
 NAT: Analytic        LOC: Scarcity, tradeoffs, and opportunity cost  
 TOP: Opportunity cost                   MSC: Analytical

222. **Refer to Table 2-5.** Table 2-5 shows one set of production possibilities. Based on the values in the table, the production possibilities frontier is

- a. bowed outward indicating increasing opportunity costs.
- b. bowed outward indicating decreasing opportunity costs.
- c. a straight line indicating constant opportunity costs.
- d. bowed inward indicating decreasing opportunity costs.

ANS: A                   PTS: 1                   DIF: 2                   REF: 2-1  
 NAT: Analytic        LOC: Scarcity, tradeoffs, and opportunity cost  
 TOP: Opportunity cost                   MSC: Analytical

223. **Refer to Table 2-5.** Table 2-5 shows one set of production possibilities. Which of the following combinations of cookies and coffee is not currently attainable but would be attainable if there was an improvement in overall production technology?

- 800 dozen cookies and 150 pounds of coffee
- 700 dozen cookies and 400 pounds of coffee
- 500 dozen cookies and 850 pounds of coffee
- 300 dozen cookies and 900 pounds of coffee

ANS: C                      PTS: 1                      DIF: 2                      REF: 2-1

NAT: Analytic              LOC: Scarcity, tradeoffs, and opportunity cost

TOP: Economic growth                      MSC: Analytical

224. Home is a country that produces two goods, pears and cellular phones. Last year, Home produced 450 bushels of pears and 1050 cellular phones. This year it produced 450 bushels of pears and 2000 cellular phones. Given no other information, which of the following events could explain this change?

- Home experienced increased unemployment.
- Home experienced a decline in pear-producing technology.
- Home experienced an improvement in cellular phone-making technology.
- Home experienced a reduction in resources.

ANS: C                      PTS: 1                      DIF: 2                      REF: 2-1

NAT: Analytic              LOC: Understanding and applying economic models

TOP: Production possibilities frontier                      MSC: Applicative

225. Indiadesh is a country that produces two goods, textiles and computers. Last year, Indiadesh produced 500 textiles and 1300 computers. This year it produced 450 textiles and 1100 computers. Given no further information, which of the following events could explain this change?

- Indiadesh decreased unemployment.
- Indiadesh experienced an improvement in textile-making technology.
- Indiadesh experienced an improvement in computer-making technology.
- Indiadesh experienced a reduction in resources.

ANS: D                      PTS: 1                      DIF: 1                      REF: 2-1

NAT: Analytic              LOC: The study of economics and definitions in economics

TOP: Production possibilities frontier                      MSC: Applicative

226. The field of economics is traditionally divided into two broad subfields,

- national economics and international economics.
- consumer economics and producer economics.
- private sector economics and public sector economics.
- microeconomics and macroeconomics.

ANS: D                      PTS: 1                      DIF: 1                      REF: 2-1

NAT: Analytic              LOC: The study of economics and definitions in economics

TOP: Microeconomics | Macroeconomics                      MSC: Definitional

227. Microeconomics is the study of

- how money affects the economy.
- how individual households and firms make decisions.
- how government affects the economy.
- how the economy as a whole works.

ANS: B                      PTS: 1                      DIF: 1                      REF: 2-1

NAT: Analytic              LOC: The study of economics and definitions in economics

TOP: Microeconomics | Macroeconomics                      MSC: Definitional



228. Macroeconomics is the study of

- individual decision makers.
- international trade.
- economy-wide phenomena.
- markets for large products.

ANS: C                   PTS: 1                   DIF: 1                   REF: 2-1  
 NAT: Analytic           LOC: The study of economics and definitions in economics  
 TOP: Microeconomics | Macroeconomics                   MSC: Definitional

229. A microeconomist — as opposed to a macroeconomist — might study

- the effect of borrowing by the federal government on the inflation rate.
- the effect of rising oil prices on employment in the airline industry.
- changes in the nation's unemployment rate over short periods of time.
- alternative policies to promote higher living standards throughout the nation.

ANS: B                   PTS: 1                   DIF: 2                   REF: 2-1  
 NAT: Analytic           LOC: The study of economics and definitions in economics  
 TOP: Microeconomics                   MSC: Applicative

230. Which of the following areas of study typifies microeconomics as opposed to macroeconomics?

- the impact of minimum-wage laws on employment in the fast food industry
- the effect of changes in household saving rates on the growth rate of national income
- the impact of faster money growth on the rate of inflation
- a comparison of alternative tax policies and their respective impacts on the rate of the nation's economic growth

ANS: A                   PTS: 1                   DIF: 2                   REF: 2-1  
 NAT: Analytic           LOC: The study of economics and definitions in economics  
 TOP: Microeconomics                   MSC: Applicative

231. Which of the following would likely be studied by a microeconomist rather than a macroeconomist?

- the effect of foreign direct investment on economic growth
- the effect of a sales tax on the cigarette industry
- the effect of an investment tax credit on the economy's capital stock
- the effect of a war on government spending

ANS: B                   PTS: 1                   DIF: 2                   REF: 2-1  
 NAT: Analytic           LOC: The study of economics and definitions in economics  
 TOP: Microeconomics                   MSC: Applicative

232. A macroeconomist — as opposed to a microeconomist — might study

- the effect of agricultural price support programs on the cotton industry
- the effect on U.S. steel producers of an import quota imposed on foreign steel
- the effect of an increasing inflation rate on national living standards
- the effect of an increase in the price of imported coffee beans on the U.S. coffee industry

ANS: C                   PTS: 1                   DIF: 2                   REF: 2-1  
 NAT: Analytic           LOC: The study of economics and definitions in economics  
 TOP: Macroeconomics                   MSC: Applicative

233. Which of the following areas of study typifies macroeconomics as opposed to microeconomics?

- the effects of rent control on the availability of housing in New York City
- the economic impact of tornadoes on cities and towns in Oklahoma
- how tariffs on shoes affects the shoe industry
- the effect on the economy of changes in the nation's unemployment rate

ANS: D                   PTS: 1                   DIF: 2                   REF: 2-1  
 NAT: Analytic           LOC: The study of economics and definitions in economics  
 TOP: Macroeconomics                   MSC: Applicative

234. Which of the following would likely be studied by a macroeconomist rather than a microeconomist?
- the effect of an increase in the alcohol tax on the market for beer
  - the effect of foreign competition on the domestic auto industry
  - the effect of a price war in the airline industry
  - the effect of an increase in the minimum wage on an economy's overall rate of unemployment

ANS: D                    PTS: 1                    DIF: 2                    REF: 2-1  
 NAT: Analytic            LOC: The study of economics and definitions in economics  
 TOP: Macroeconomics                    MSC: Applicative

235. Which of the following statements best captures the relationship between microeconomics and macroeconomics?

- For the most part, microeconomists are unconcerned with macroeconomics, and macroeconomists are unconcerned with microeconomics.
- Microeconomists study markets for small products, whereas macroeconomists study markets for large products.
- Microeconomics and macroeconomics are distinct from one another, yet they are closely related.
- Microeconomics is oriented toward policy studies, whereas macroeconomics is oriented toward theoretical studies.

ANS: C                    PTS: 1                    DIF: 2                    REF: 2-1  
 NAT: Analytic            LOC: The study of economics and definitions in economics  
 TOP: Microeconomics | Macroeconomics                    MSC: Interpretive

236. A macroeconomist - as opposed to a microeconomist - would study

- the effects of rent control on housing in New York City.
- the effects of foreign competition on the US auto industry.
- the effects of borrowing by the federal government.
- the effects of raising the gasoline tax on transit ridership.

ANS: C                    PTS: 1                    DIF: 2                    REF: 2-1  
 NAT: Analytic            LOC: The study of economics and definitions in economics  
 TOP: Macroeconomics | Microeconomics                    MSC: Applicative

### THE ECONOMIST AS POLICY ADVISER

1. When economists are trying to explain the world, they are

- scientists.
- policy advisers.
- in the realm of microeconomics rather than macroeconomics.
- in the realm of normative economics rather than positive economics.

ANS: A                    PTS: 1                    DIF: 1                    REF: 2-2  
 NAT: Analytic            LOC: The study of economics and definitions in economics  
 TOP: Economists            MSC: Definitional

2. When economists are trying to help improve the world, they are

- in the realm of positive economics rather than normative economics.
- in the realm of macroeconomics rather than microeconomics.
- scientists.
- policy advisers.

ANS: D                    PTS: 1                    DIF: 1                    REF: 2-2  
 NAT: Analytic            LOC: The study of economics and definitions in economics  
 TOP: Economists            MSC: Definitional

3. Which of the following statements is correct about the roles of economists?

- Economists are best viewed as policy advisers.
- Economists are best viewed as scientists.
- In trying to explain the world, economists are policy advisers; in trying to improve the world, they are scientists.
- In trying to explain the world, economists are scientists; in trying to improve the world, they are policy advisers.

ANS: D            PTS: 1            DIF: 2            REF: 2-2  
 NAT: Analytic      LOC: The study of economics and definitions in economics  
 TOP: Economists    MSC: Interpretive

4. When an economist is asked a question like “why is unemployment higher for teenagers than for older workers?” the economist

- is asked to explain the cause of an economic event.
- is asked to recommend a policy to improve economic outcomes.
- is asked as a policy adviser.
- does not have enough information to respond.

ANS: A            PTS: 1            DIF: 1            REF: 2-2  
 NAT: Analytic      LOC: The study of economics and definitions in economics  
 TOP: Economists    MSC: Interpretive

5. For economists, statements about the world are of two types:

- assumptions and theories.
- true statements and false statements.
- specific statements and general statements.
- positive statements and normative statements.

ANS: D            PTS: 1            DIF: 2            REF: 2-2  
 NAT: Analytic      LOC: The study of economics and definitions in economics  
 TOP: Economists | Positive statements | Normative statements    MSC: Interpretive

6. Normative statements are

- prescriptive, whereas positive statements are descriptive.
- descriptive, whereas positive statements are prescriptive.
- backward-looking, whereas positive statements are forward-looking.
- forward-looking, whereas positive statements are backward-looking.

ANS: A            PTS: 1            DIF: 1            REF: 2-2  
 NAT: Analytic      LOC: The study of economics and definitions in economics  
 TOP: Positive statements | Normative statements                    MSC: Definitional

7. Positive statements are

- prescriptive.
- claims about how the world should be.
- claims about how the world is.
- made by economists speaking as policy advisers.

ANS: C            PTS: 1            DIF: 1            REF: 2-2  
 NAT: Analytic      LOC: The study of economics and definitions in economics  
 TOP: Positive statements    MSC: Definitional

8. Normative statements are

- a. descriptive.
- b. claims about how the world should be.
- c. claims about how the world is.
- d. made by economists speaking as scientists.

ANS: B                    PTS: 1                    DIF: 1                    REF: 2-2  
NAT: Analytic            LOC: The study of economics and definitions in economics  
TOP: Normative statements                    MSC: Definitional

9. Positive statements are *not*

- a. descriptive.
- b. prescriptive.
- c. claims about how the world is.
- d. made by economists speaking as scientists.

ANS: B                    PTS: 1                    DIF: 2                    REF: 2-2  
NAT: Analytic            LOC: The study of economics and definitions in economics  
TOP: Positive statements                    MSC: Interpretive

10. Normative statements are *not*

- a. descriptive.
- b. prescriptive.
- c. claims about how the world should be.
- d. made by economists speaking as policy advisers.

ANS: A                    PTS: 1                    DIF: 2                    REF: 2-2  
NAT: Analytic            LOC: The study of economics and definitions in economics  
TOP: Normative statements                    MSC: Interpretive

11. A statement describing how the world is

- a. is a normative statement.
- b. is a positive statement.
- c. would only be made by an economist speaking as a policy adviser.
- d. would only be made by an economist employed by the government.

ANS: B                    PTS: 1                    DIF: 1                    REF: 2-2  
NAT: Analytic            LOC: The study of economics and definitions in economics  
TOP: Positive statements                    MSC: Interpretive

12. A statement describing how the world should be

- a. is a normative statement.
- b. is a positive statement.
- c. would only be made by an economist speaking as a scientist.
- d. would only be made by an economist employed by the government.

ANS: A                    PTS: 1                    DIF: 1                    REF: 2-2  
NAT: Analytic            LOC: The study of economics and definitions in economics  
TOP: Positive statements                    MSC: Interpretive

13. One way to characterize the difference between positive statements and normative statements is as follows:

- a. Positive statements tend to reflect optimism about the economy and its future, whereas normative statements tend to reflect pessimism about the economy and its future.
- b. Positive statements offer descriptions of the way things are, whereas normative statements offer opinions on how things ought to be.
- c. Positive statements involve advice on policy matters, whereas normative statements are supported by scientific theory and observation.
- d. Economists outside of government tend to make normative statements, whereas government-employed economists tend to make positive statements.

ANS: B                    PTS: 1                    DIF: 2                    REF: 2-2  
 NAT: Analytic            LOC: The study of economics and definitions in economics  
 TOP: Positive statements | Normative statements                    MSC: Interpretive

14. Economists view positive statements as

- a. affirmative, justifying existing economic policy.
- b. optimistic, putting the best possible interpretation on things.
- c. descriptive, making a claim about how the world is.
- d. prescriptive, making a claim about how the world ought to be.

ANS: C                    PTS: 1                    DIF: 2                    REF: 2-2  
 NAT: Analytic            LOC: The study of economics and definitions in economics  
 TOP: Economists | Positive statements                    MSC: Interpretive

15. Economists view normative statements as

- a. prescriptive, making a claim about how the world ought to be.
- b. descriptive, making a claim about how the world is.
- c. statements about the normal condition of the world.
- d. pessimistic, putting the worst possible interpretation on things.

ANS: A                    PTS: 1                    DIF: 2                    REF: 2-2  
 NAT: Analytic            LOC: The study of economics and definitions in economics  
 TOP: Economists | Normative statements                    MSC: Interpretive

16. Economists speaking like scientists make

- a. normative statements.
- b. prescriptive statements.
- c. claims about how the world is.
- d. claims about how the world should be.

ANS: C                    PTS: 1                    DIF: 2                    REF: 2-2  
 NAT: Analytic            LOC: The study of economics and definitions in economics  
 TOP: Economists | Positive statements                    MSC: Interpretive

17. Economists speaking like policy advisers make

- a. positive statements.
- b. descriptive statements.
- c. claims about how the world is.
- d. claims about how the world should be.

ANS: D                    PTS: 1                    DIF: 2                    REF: 2-2  
 NAT: Analytic            LOC: The study of economics and definitions in economics  
 TOP: Economists | Normative statements                    MSC: Interpretive

18. Economists speaking like scientists make

- a. positive statements.
- b. prescriptive statements.
- c. claims about how the world should be.
- d. More than one of the above is correct.

ANS: A                    PTS: 1                    DIF: 2                    REF: 2-2  
NAT: Analytic            LOC: The study of economics and definitions in economics  
TOP: Economists | Positive statements            MSC: Interpretive

19. Economists speaking like policy advisers make

- a. claims about how the world is.
- b. descriptive statements.
- c. normative statements.
- d. More than one of the above is correct.

ANS: C                    PTS: 1                    DIF: 2                    REF: 2-2  
NAT: Analytic            LOC: The study of economics and definitions in economics  
TOP: Economists | Normative statements            MSC: Interpretive

20. When economists make positive statements, they are

- a. speaking as scientists.
- b. speaking as policy advisers.
- c. making claims about how the world should be.
- d. revealing that they are very conservative in their views of how the world works.

ANS: A                    PTS: 1                    DIF: 2                    REF: 2-2  
NAT: Analytic            LOC: The study of economics and definitions in economics  
TOP: Economists | Positive statements            MSC: Interpretive

21. When economists make normative statements, they are

- a. speaking as scientists.
- b. speaking as policy advisers.
- c. making claims about how the world is.
- d. revealing that they are very liberal in their views of how the world works.

ANS: B                    PTS: 1                    DIF: 2                    REF: 2-2  
NAT: Analytic            LOC: The study of economics and definitions in economics  
TOP: Economists | Normative statements            MSC: Interpretive

22. When economists make

- a. positive statements, they are speaking not as policy advisers but as scientists.
- b. positive statements, they are speaking not as scientists but as forecasters.
- c. normative statements, they are speaking not as policy advisers but as scientists.
- d. normative statements, they are speaking not as policy advisers but as model-builders.

ANS: A                    PTS: 1                    DIF: 2                    REF: 2-2  
NAT: Analytic            LOC: The study of economics and definitions in economics  
TOP: Economists | Positive statements            MSC: Interpretive

23. When economists make

- a. positive statements, they are speaking not as scientists but as policy advisers.
- b. positive statements, they are speaking not as scientists but as forecasters.
- c. normative statements, they are speaking not as scientists but as policy advisers.
- d. normative statements, they are speaking not as policy advisers but as model-builders.

ANS: C                    PTS: 1                    DIF: 2                    REF: 2-2  
NAT: Analytic            LOC: The study of economics and definitions in economics  
TOP: Economists | Normative statements            MSC: Interpretive

24. You know an economist has crossed the line from policy adviser to scientist when he or she
- claims that the problem at hand is widely misunderstood by non-economists.
  - makes positive statements.
  - talks about values.
  - makes a claim about how the world should be.

ANS: B                    PTS: 1                    DIF: 2                    REF: 2-2  
 NAT: Analytic            LOC: The study of economics and definitions in economics  
 TOP: Economists | Positive statements            MSC: Interpretive

25. You know an economist has crossed the line from scientist to policy adviser when he or she
- claims that the problem at hand is widely misunderstood by non-economists.
  - talks about the evidence.
  - makes normative statements.
  - makes a claim about how the world is.

ANS: C                    PTS: 1                    DIF: 2                    REF: 2-2  
 NAT: Analytic            LOC: The study of economics and definitions in economics  
 TOP: Economists | Normative statements            MSC: Interpretive

26. A positive economic statement such as “Pollution taxes decrease the quantity of pollution generated by firms”
- would likely be made by an economist acting as a policy advisor.
  - would require values and data in order to be evaluated.
  - would require data but not values in order to be evaluated.
  - could not be evaluated by economists acting as scientists.

ANS: C                    PTS: 1                    DIF: 2                    REF: 2-2  
 NAT: Analytic            LOC: The study of economics and definitions in economics  
 TOP: Positive statements                            MSC: Interpretive

27. A normative economic statement such as “The minimum wage should be abolished”
- would likely be made by an economist acting as a scientist.
  - would require values and data in order to be evaluated.
  - would require data but not values in order to be evaluated.
  - could not be evaluated by economists acting as policy advisers.

ANS: B                    PTS: 1                    DIF: 2                    REF: 2-2  
 NAT: Analytic            LOC: The study of economics and definitions in economics  
 TOP: Normative statements                        MSC: Interpretive

28. In principle, we can
- ignore positive statements when choosing among various public policy alternatives.
  - ignore normative statements when choosing among various public policy alternatives.
  - confirm or refute positive statements by examining evidence.
  - confirm or refute normative statements by examining evidence.

ANS: C                    PTS: 1                    DIF: 2                    REF: 2-2  
 NAT: Analytic            LOC: The study of economics and definitions in economics  
 TOP: Positive statements                        MSC: Interpretive

29. Which of the following is *not* correct?
- Evaluating statements about how the world should be involves values as well as facts.
  - Positive statements can, in principle, be confirmed or refuted by examining evidence.
  - Normative statements can be judged using data alone.
  - Deciding what is good or bad policy is not just a matter of science.

ANS: C                    PTS: 1                    DIF: 2                    REF: 2-2  
 NAT: Analytic            LOC: The study of economics and definitions in economics  
 TOP: Normative statements                        MSC: Interpretive

30. When an economist evaluates a positive statement, he or she is primarily

- examining evidence.
- evaluating values as well as facts.
- acting as a policy adviser.
- concerned with making a sound decision on how the world ought to be.

ANS: A            PTS: 1            DIF: 2            REF: 2-2  
 NAT: Analytic        LOC: The study of economics and definitions in economics  
 TOP: Economists | Positive statements        MSC: Interpretive

31. Normative conclusions

- come from positive analysis alone.
- are based on ignorance of positive analysis.
- involve value judgments.
- reflect the economist's role as scientist.

ANS: C            PTS: 1            DIF: 2            REF: 2-2  
 NAT: Analytic        LOC: The study of economics and definitions in economics  
 TOP: Normative statements        MSC: Interpretive

32. Which of the following is an example of a positive, as opposed to normative, statement?

- Inflation is more harmful to the economy than unemployment is.
- If welfare payments increase, the world will be a better place.
- Prices rise when the government prints too much money.
- When public policies are evaluated, the benefits to the economy of improved equality should be considered more important than the costs of reduced efficiency.

ANS: C            PTS: 1            DIF: 2            REF: 2-2  
 NAT: Analytic        LOC: The study of economics and definitions in economics  
 TOP: Positive statements        MSC: Applicative

33. Which of the following is an example of a positive, as opposed to normative, statement?

- Income tax rates should not have been cut as they were a few years ago.
- The quantity of money has grown too slowly in recent years.
- When the quantity of money grows rapidly, inflation is a predictable consequence.
- All of the above are positive statements.

ANS: C            PTS: 1            DIF: 2            REF: 2-2  
 NAT: Analytic        LOC: The study of economics and definitions in economics  
 TOP: Positive statements        MSC: Applicative

34. Which of the following statements is an example of a positive, as opposed to normative, statement?

- Americans deserve a cleaner environment.
- Reducing emissions reduces days missed from school due to asthma.
- All Americans are entitled to quality health care.
- Economic policies should focus on improving equality.

ANS: B            PTS: 1            DIF: 2            REF: 2-2  
 NAT: Analytic        LOC: The study of economics and definitions in economics  
 TOP: Positive statements        MSC: Analytical

35. "Allowing all individuals access to Medicare and Medicaid for health insurance is the fair thing to do" is an example of a

- contradiction in economic theory.
- positive economic statement.
- negative economic statement.
- normative economic statement.

ANS: D            PTS: 1            DIF: 2            REF: 2-2  
 NAT: Analytic        LOC: The study of economics and definitions in economics  
 TOP: Normative statements        MSC: Applicative



36. “Prices rise when the quantity of money rises rapidly” is an example of a

- negative economic statement.
- positive economic statement.
- normative economic statement.
- statement that contradicts one of the basic principles of economics.

ANS: B                    PTS: 1                    DIF: 2                    REF: 2-2  
 NAT: Analytic            LOC: The study of economics and definitions in economics  
 TOP: Positive statements                    MSC: Applicative

37. Which of the following is *not* an example of a positive, as opposed to normative, statement?

- Higher gasoline prices will reduce gasoline consumption.
- Equality is more important than efficiency.
- Trade restrictions lower our standard of living.
- If a nation wants to avoid inflation, it will restrict the growth rate of the quantity of money.

ANS: B                    PTS: 1                    DIF: 2                    REF: 2-2  
 NAT: Analytic            LOC: The study of economics and definitions in economics  
 TOP: Positive statements | Normative statements                    MSC: Applicative

38. Which of the following is an example of a normative, as opposed to positive, statement?

- Universal health care would be good for U.S. citizens.
- An increase in the cigarette tax would cause a decrease in the number of smokers.
- A decrease in the minimum wage would decrease unemployment.
- A law requiring the federal government to balance its budget would increase economic growth.

ANS: A                    PTS: 1                    DIF: 3                    REF: 2-2  
 NAT: Analytic            LOC: The study of economics and definitions in economics  
 TOP: Normative statements                    MSC: Applicative

39. Which of the following is an example of a normative, as opposed to positive, statement?

- Gasoline prices ought to be lower than they are now.
- The federal government should raise taxes on wealthy people.
- The social security system is a good system and it deserves to be preserved as it is.
- All of the above are normative statements.

ANS: D                    PTS: 1                    DIF: 2                    REF: 2-2  
 NAT: Analytic            LOC: The study of economics and definitions in economics  
 TOP: Normative statements                    MSC: Applicative

40. Which of the following is an example of a normative, as opposed to positive, statement?

- If the price of a product decreases, people’s willingness to buy that product will increase.
- Reducing tax rates on the wealthy would benefit the nation.
- If the national saving rate were to increase, so would the rate of economic growth.
- The elimination of trade restrictions would increase an economy’s standard of living.

ANS: B                    PTS: 1                    DIF: 2                    REF: 2-2  
 NAT: Analytic            LOC: The study of economics and definitions in economics  
 TOP: Normative statements                    MSC: Applicative

41. Which of the following is an example of a normative, as opposed to positive, statement?

- The price of gasoline came down sharply during the second half of 2006.
- If the government were to set a maximum legal price on gasoline, then there would be a shortage of gasoline.
- Income taxes should be reduced.
- The federal government obtains much of its revenue from income taxes.

ANS: C                    PTS: 1                    DIF: 2                    REF: 2-2  
 NAT: Analytic            LOC: The study of economics and definitions in economics  
 TOP: Normative statements                    MSC: Applicative

42. Which of the following is an example of a normative - as opposed to a positive - statement?
- The discount rate is the interest rate the Federal Reserve charges banks to borrow funds.
  - The US income tax rate increases with the amount of income earned.
  - The government should increase the tax on gasoline.
  - The US unemployment rate increased to 10 percent in 2009.

ANS: C                      PTS: 1                      DIF: 1                      REF: 2-2  
 NAT: Analytic              LOC: The study of economics and definitions in economics  
 TOP: Positive economics | Normative economics                      MSC: Applicative

43. President Truman once said he wanted to find a one-armed economist because when he asked his economists for advice, they always answered, “On the one hand, ... On the other hand, ...” Truman’s observation that economists’ advice is not always straightforward
- is rooted in the principle that people face tradeoffs.
  - indicates that economists recognize that there are opportunity costs associated with policy decisions.
  - confirms that economists are not suited to be presidential advisers.
  - More than one of the above is correct.

ANS: D                      PTS: 1                      DIF: 2                      REF: 2-2  
 NAT: Analytic              LOC: The study of economics and definitions in economics  
 TOP: Economists              MSC: Interpretive

44. The Council of Economic Advisers
- was created in 1776 and consists of three members and a staff of several dozen economists.
  - was created in 1776 and consists of thirty members and a staff of a dozen economists.
  - was created in 1946 and consists of three members and a staff of several dozen economists.
  - was created in 1946 and consists of thirty members and a staff of a dozen economists.

ANS: C                      PTS: 1                      DIF: 2                      REF: 2-2  
 NAT: Analytic              LOC: The study of economics and definitions in economics  
 TOP: Council of Economic Advisers                      MSC: Interpretive

45. The Council of Economic Advisers
- was created in 1946.
  - advises the president of the United States on economic policy matters.
  - writes the annual *Economic Report of the President*.
  - All of the above are correct.

ANS: D                      PTS: 1                      DIF: 2                      REF: 2-2  
 NAT: Analytic              LOC: The study of economics and definitions in economics  
 TOP: Council of Economic Advisers                      MSC: Interpretive

46. Duties of the Council of Economic Advisers include
- advising the president and writing the annual *Economic Report of the President*.
  - implementing the president’s tax policies.
  - tracking the behavior of the nation’s money supply.
  - All of the above are correct.

ANS: A                      PTS: 1                      DIF: 2                      REF: 2-2  
 NAT: Analytic              LOC: The study of economics and definitions in economics  
 TOP: Council of Economic Advisers                      MSC: Interpretive

47. In addition to advising the president, one duty of the Council of Economic Advisors is to

- a. prepare the federal budget.
- b. write government regulations.
- c. advise Congress on economic matters.
- d. write the annual *Economic Report of the President*.

ANS: D            PTS: 1            DIF: 1            REF: 2-2  
 NAT: Analytic        LOC: The study of economics and definitions in economics  
 TOP: Council of Economic Advisers        MSC: Definitional

48. The *Economic Report of the President*

- a. discusses recent developments in the economy and presents analysis of current policy issues.
- b. is written by the Council of Economic Advisers.
- c. is the responsibility of the economists at the Office of Management and Budget.
- d. Both a and b are correct.

ANS: D            PTS: 1            DIF: 1            REF: 2-2  
 NAT: Analytic        LOC: The study of economics and definitions in economics  
 TOP: Council of Economic Advisers        MSC: Definitional

49. Economists at which of the following offices help formulate spending plans and regulatory policies?

- a. Office of Management and Budget
- b. Department of the Treasury
- c. Congressional Budget Office
- d. The Federal Reserve

ANS: A            PTS: 1            DIF: 2            REF: 2-2  
 NAT: Analytic        LOC: The study of economics and definitions in economics  
 TOP: Economists        MSC: Definitional

50. Economists at the Department of the Treasury

- a. design U.S. currency and coins.
- b. provide Congress with the annual budget.
- c. enforce the U.S. antitrust laws.
- d. provide advice on tax policy to the President.

ANS: D            PTS: 1            DIF: 1            REF: 2-2  
 NAT: Analytic        LOC: The study of economics and definitions in economics  
 TOP: Economists        MSC: Definitional

51. The president of the United States receives tax policy advice from economists in the

- a. Federal Reserve.
- b. Department of Justice.
- c. Department of the Treasury.
- d. Congressional Budget Office.

ANS: C            PTS: 1            DIF: 1            REF: 2-2  
 NAT: Analytic        LOC: The study of economics and definitions in economics  
 TOP: Economists        MSC: Definitional

52. The design of tax policy is one of the responsibilities of economists who work at the

- a. Council of Economic Advisers.
- b. Federal Reserve.
- c. Department of the Treasury.
- d. Congressional Budget Office.

ANS: C            PTS: 1            DIF: 1            REF: 2-2  
 NAT: Analytic        LOC: The study of economics and definitions in economics  
 TOP: Economists        MSC: Definitional

53. A duty of economists at the Department of Labor is to

- analyze data on workers.
- schedule federal holidays.
- enforce the nation's antitrust laws.
- All of the above are correct.

ANS: A      PTS: 1      DIF: 1      REF: 2-2  
 NAT: Analytic      LOC: The study of economics and definitions in economics  
 TOP: Economists      MSC: Definitional

54. Analysis of data on workers and those looking for work is conducted by economists at the

- Office of Management and Budget.
- Department of Labor.
- Congressional Budget Office.
- Department of the Treasury.

ANS: B      PTS: 1      DIF: 1      REF: 2-2  
 NAT: Analytic      LOC: The study of economics and definitions in economics  
 TOP: Economists      MSC: Definitional

55. Economists at the Department of Justice

- track the behavior of the nation's money supply.
- advise Congress on economic matters.
- help enforce the nation's antitrust laws.
- prepare the federal budget.

ANS: C      PTS: 1      DIF: 1      REF: 2-2  
 NAT: Analytic      LOC: The study of economics and definitions in economics  
 TOP: Economists      MSC: Definitional

56. The nation's antitrust laws are enforced by economists at the Department of

- Labor.
- Health and Human Services.
- Justice.
- Treasury.

ANS: C      PTS: 1      DIF: 1      REF: 2-2  
 NAT: Analytic      LOC: The study of economics and definitions in economics  
 TOP: Economists      MSC: Definitional

57. Some, but not all, government economists are employed within the administrative branch of government.

Which of the following government agencies employs economists *outside* of the administrative branch?

- the Department of Labor
- the Department of the Treasury
- the Congressional Budget Office
- the Council of Economic Advisers

ANS: C      PTS: 1      DIF: 2      REF: 2-2  
 NAT: Analytic      LOC: The study of economics and definitions in economics  
 TOP: Economists      MSC: Interpretive

58. Economists who are primarily responsible for advising Congress on economic matters work in which agency?

- the Federal Reserve
- the Congressional Budget Office
- the Department of the Treasury
- the Department of Commerce

ANS: B      PTS: 1      DIF: 1      REF: 2-2  
 NAT: Analytic      LOC: The study of economics and definitions in economics  
 TOP: Economists      MSC: Definitional

59. Congress relies on economists at the Congressional Budget Office to

- a. enforce the nation's antitrust laws.
- b. set the nation's monetary policy.
- c. provide evidence that incumbent members of Congress are performing well in their jobs.
- d. provide independent evaluations of policy proposals.

ANS: D                   PTS: 1                   DIF: 2                   REF: 2-2  
 NAT: Analytic           LOC: The study of economics and definitions in economics  
 TOP: Economists       MSC: Interpretive

60. The President receives economic policy advice from economists at each of the following *except*

- a. the Council of Economic Advisors.
- b. the Department of the Treasury.
- c. the Congressional Budget office.
- d. the Department of Labor.

ANS: C                   PTS: 1                   DIF: 1                   REF: 2-2  
 NAT: Analytic           LOC: The study of economics and definitions in economics  
 TOP: Economists       MSC: Definitional

61. The Federal Reserve

- a. designs tax policy.
- b. enforces the nation's antitrust laws.
- c. sets the nation's monetary policy.
- d. analyzes data on workers.

ANS: C                   PTS: 1                   DIF: 1                   REF: 2-2  
 NAT: Analytic           LOC: The study of economics and definitions in economics  
 TOP: Federal Reserve   MSC: Definitional

62. Economists hold many positions advising the president and Congress including

- a. being a member of the Council of Economic Advisers.
- b. helping to enforce antitrust laws at the Department of Justice.
- c. conducting research at the Congressional Budget Office.
- d. All of these are possible positions that economists hold.

ANS: D                   PTS: 1                   DIF: 1                   REF: 2-2  
 NAT: Analytic           LOC: The study of economics and definitions in economics  
 TOP: Economists       MSC: Applicative

63. John Maynard Keynes believed the ideas of economists to be

- a. generally incorrect.
- b. powerful.
- c. academic and without practical application.
- d. rantings of madmen.

ANS: B                   PTS: 1                   DIF: 1                   REF: 2-2  
 NAT: Analytic           LOC: The study of economics and definitions in economics  
 TOP: Economists       MSC: Definitional

64. One difference between a hypothetical benevolent king implementing the best policy and the president implementing the best policy in the real world is the president has to be concerned about

- a. any misunderstandings in communicating the policy to the public.
- b. whether the policy will affect his standing among different groups in the electorate.
- c. what amendments will be suggested by members of Congress.
- d. All of the above are correct.

ANS: D                   PTS: 1                   DIF: 1                   REF: 2-2  
 NAT: Analytic           LOC: The study of economics and definitions in economics  
 TOP: Why economists' advice is not always followed   MSC: Interpretive

65. Policymaking in a representative democracy

- is straightforward and does not involve any disagreement.
- benefits from the input of economists, even if their advice is not always followed.
- is conducted without the input of economists.
- is always based exclusively on the results of economic analysis.

ANS: B                    PTS: 1                    DIF: 1                    REF: 2-2  
 NAT: Analytic            LOC: The study of economics and definitions in economics  
 TOP: Economists        MSC: Applicative

66. John Maynard Keynes observed that during rare times of deep financial and economic crisis, when the “invisible hand” has temporarily ceased to function,

- there is a more urgent need for government to play an active role in restoring markets to their healthy function.
- government should avoid intervening in the market and wait patiently for proper market function to return.
- economists need to re-evaluate all of their basic principles.
- the economy can rely on entrepreneurs to take creative actions to end the crisis.

ANS: A                    PTS: 1                    DIF: 2                    REF: 2-2  
 NAT: Analytic            LOC: The study of economics and definitions in economics  
 TOP: Economists | Economics of President Obama    MSC: Interpretive

67. Larry Summers, a chief economic adviser to President Obama, stated that as a result of using Keynesian policies in 2008 and 2009,

- US government policy moved in a strongly activist direction.
- the US has shifted from worrying about an economic depression to thinking about what kind of expansion the country will have.
- the US has shifted from rescuing the economy to economic recovery.
- All of the above are correct.

ANS: D                    PTS: 1                    DIF: 2                    REF: 2-2  
 NAT: Analytic            LOC: The study of economics and definitions in economics  
 TOP: Economics of President Obama                    MSC: Interpretive

68. Economist Joseph Schumpeter coined the phrase “creative destruction” to describe the process by which

- the government destroys the failing markets that caused an economic crisis.
- innovation and entrepreneurial initiative have great power to drive economic growth.
- economists destroy long-held beliefs about how markets function.
- free markets need government intervention to create economic growth.

ANS: B                    PTS: 1                    DIF: 2                    REF: 2-2  
 NAT: Analytic            LOC: The study of economics and definitions in economics  
 TOP: Economics of President Obama | Economists    MSC: Interpretive

### WHY ECONOMISTS DISAGREE

1. “If all economists were laid end to end, they would not reach a conclusion.” Who made this whimsical observation?

- Harry Truman
- George Bernard Shaw
- John Maynard Keynes
- Ronald Reagan

ANS: B                    PTS: 1                    DIF: 1                    REF: 2-3  
 NAT: Analytic            LOC: The study of economics and definitions in economics  
 TOP: Economists        MSC: Definitional

2. President Ronald Reagan once joked that a Trivial Pursuit game designed for economists would
- have no questions but hundreds of answers.
  - have 100 questions and 3,000 answers.
  - have 1,000 questions but no answers.
  - never produce a winner.

ANS: B                    PTS: 1                    DIF: 1                    REF: 2-3  
 NAT: Analytic            LOC: The study of economics and definitions in economics  
 TOP: Economists        MSC: Definitional

3. Economists sometimes give conflicting advice because
- graduate students in economics are encouraged to argue with each other.
  - economists have different values and scientific judgment.
  - economists acting as scientists do not like to agree with economists acting as policy advisers.
  - economics is more of a belief system than a science.

ANS: B                    PTS: 1                    DIF: 2                    REF: 2-3  
 NAT: Analytic            LOC: The study of economics and definitions in economics  
 TOP: Economists        MSC: Interpretive

4. The two basic reasons why economists often appear to give conflicting advice to policymakers are differences in
- opinions and education.
  - opinions and values.
  - scientific judgments and education.
  - scientific judgments and values.

ANS: D                    PTS: 1                    DIF: 2                    REF: 2-3  
 NAT: Analytic            LOC: The study of economics and definitions in economics  
 TOP: Economists        MSC: Interpretive

5. Sometimes economists disagree because their scientific judgments differ. Which of the following instances best reflects this source of disagreement?
- One economist believes income tax cuts are unfair to those with low incomes; another economist believes income tax cuts are not unfair to those with low incomes.
  - One economist believes unemployment causes more human suffering than does inflation; another economist believes inflation causes more human suffering than does unemployment.
  - One economist believes the policies of the Democratic party offer the best hope for America's future; another economist believes the policies of the Republican party offer the best hope for America's future.
  - One economist believes increases in the minimum wage increase unemployment; another economist believes increases in the minimum wage do not increase unemployment.

ANS: D                    PTS: 1                    DIF: 2                    REF: 2-3  
 NAT: Analytic            LOC: The study of economics and definitions in economics  
 TOP: Economists        MSC: Interpretive

6. Sometimes economists disagree because their values differ. Which of the following instances best reflects this source of disagreement?

- One economist believes the North American Free Trade Agreement (NAFTA) has led to a loss of American jobs; another economist disputes this claim.
- One economist believes that when income taxes are cut, people will increase their spending; another economist believes that when income taxes are cut, people will increase their saving.
- One economist advises against increases in sales taxes because she thinks such increases are unfair to low-income people; another economist disputes the idea that increases in sales taxes are unfair to low-income people.
- One economist believes that, prior to the Civil War, slavery contributed to economic growth in the South; another economist believes that slavery held back the South's economic growth.

ANS: C                    PTS: 1                    DIF: 2                    REF: 2-3  
 NAT: Analytic            LOC: The study of economics and definitions in economics  
 TOP: Economists        MSC: Interpretive

7. Which of the following is one of the basic reasons why economists often appear to give conflicting advice to policymakers?

- similar opinions about the validity of economic theories
- significant differences in education
- differences in personal values
- a reliance on normative statement for research theories

ANS: C                    PTS: 1                    DIF: 1                    REF: 2-3  
 NAT: Analytic            LOC: The study of economics and definitions in economics  
 TOP: Economists        MSC: Definitional

8. Erma and Wayne are both economists. Erma thinks that taxing consumption, rather than income, would result in higher household saving because income that is saved would not be taxed. Wayne does not think that household saving would respond much to a change in the tax laws. In this example, Erma and Wayne

- have different normative views about tax policy.
- disagree about the validity of a positive theory.
- must both be incorrect because economists always agree on policy issues.
- None of the above is correct.

ANS: B                    PTS: 1                    DIF: 3                    REF: 2-3  
 NAT: Analytic            LOC: The study of economics and definitions in economics  
 TOP: Differences in scientific judgments                    MSC: Applicative

9. Which of the following statements is correct about the extent of disagreement among economists?

- There is a great deal of agreement among economists on virtually every economic issue.
- There is a great deal of agreement among economists on many important economic issues.
- All disagreements among economists are attributable to differences in their values.
- All disagreements among economists are attributable to the fact that different economists have different degrees of faith in the validity of alternative economic theories.

ANS: B                    PTS: 1                    DIF: 2                    REF: 2-3  
 NAT: Analytic            LOC: The study of economics and definitions in economics  
 TOP: Economists        MSC: Interpretive



10. A survey which sought the opinion of professional economists on fourteen propositions about economic policy found that
- the respondents were almost equally divided on the propositions.
  - the respondents favored the propositions by a slight margin.
  - the respondents disagreed with the propositions by a slight margin.
  - there was overwhelming endorsement of the propositions among the respondents.

ANS: D            PTS: 1            DIF: 1            REF: 2-3  
 NAT: Analytic    LOC: The study of economics and definitions in economics  
 TOP: Economists    MSC: Definitional

11. A survey of professional economists revealed that more than three-fourths of them agreed with a number of statements, including which of the following?
- Tariffs and import quotas usually reduce general economic welfare.
  - A large federal budget deficit has an adverse effect on the economy.
  - Minimum wage increases unemployment among young and unskilled workers.
  - All of the above are correct.

ANS: D            PTS: 1            DIF: 1            REF: 2-3  
 NAT: Analytic    LOC: The study of economics and definitions in economics  
 TOP: Economists    MSC: Definitional

12. A survey of professional economists revealed that more than three-fourths of them agreed with fourteen economic propositions. Which of the following is *not* one of those propositions?
- The United States should not restrict employers from outsourcing work to foreign countries.
  - The United States should withdraw from the North American Free Trade Agreement (NAFTA).
  - The United States should eliminate agricultural subsidies.
  - Local and state governments should eliminate subsidies to professional sports franchises.

ANS: B            PTS: 1            DIF: 1            REF: 2-3  
 NAT: Analytic    LOC: The study of economics and definitions in economics  
 TOP: Economists    MSC: Definitional

13. A survey of professional economists revealed that more than three-fourths of them agreed with fourteen economic propositions. Which of the following is *not* one of those propositions?
- A ceiling on rents reduces the quantity and quality of housing available.
  - Fiscal policy has a significant stimulative impact on a less than fully employed economy.
  - The gap between Social Security funds and expenditures will become unsustainably large within the next fifty years if current policies remain unchanged.
  - The United States should implement universal health care for its citizens.

ANS: D            PTS: 1            DIF: 1            REF: 2-3  
 NAT: Analytic    LOC: The study of economics and definitions in economics  
 TOP: Economists    MSC: Definitional

14. Almost all economists agree that rent control
- has no effect on the rental income of landlords.
  - allows the market for housing to work more efficiently.
  - adversely affects the availability and quality of housing.
  - is a very inexpensive way to help the most needy members of society.

ANS: C            PTS: 1            DIF: 1            REF: 2-3  
 NAT: Analytic    LOC: The study of economics and definitions in economics  
 TOP: Economists    MSC: Definitional

15. Policies such as rent control and trade barriers persist in spite of the fact that economists are virtually united in their opposition to such policies, probably because

- a. economists have not yet convinced the general public that the policies are undesirable.
- b. economists engage in positive analysis, not normative analysis.
- c. economists have values that are different from the values of most non-economists.
- d. economists' theories are not easily confirmed or refuted in laboratory analysis.

ANS: A                      PTS: 1                      DIF: 2                      REF: 2-3  
 NAT: Analytic            LOC: The study of economics and definitions in economics  
 TOP: Economists        MSC: Interpretive

16. Policies such as rent control and trade barriers persist

- a. because economists are about evenly divided as to the merits of those policies.
- b. because almost all economists agree that those policies have no discernible economic effects.
- c. because almost all economists agree that those policies are desirable.
- d. despite the fact that almost all economists agree that those policies are undesirable.

ANS: D                      PTS: 1                      DIF: 2                      REF: 2-3  
 NAT: Analytic            LOC: The study of economics and definitions in economics  
 TOP: Economists        MSC: Interpretive

17. Almost all economists agree that tariffs and import quotas

- a. reduces general economic welfare.
- b. increases general economic welfare.
- c. have no effect on general economic welfare.
- d. stimulate a less than fully employed economy.

ANS: A                      PTS: 1                      DIF: 1                      REF: 2-3  
 NAT: Analytic            LOC: The study of economics and definitions in economics  
 TOP: Economists        MSC: Definitional

18. Almost all economists agree that local and state governments should

- a. eliminate subsidies to professional sports franchises.
- b. increase subsidies to professional sports franchises.
- c. copy economic policy from Washington, D.C.
- d. prevent companies from outsourcing work.

ANS: A                      PTS: 1                      DIF: 1                      REF: 2-3  
 NAT: Analytic            LOC: The study of economics and definitions in economics  
 TOP: Economists        MSC: Definitional

19. Differences in scientific judgement between economists is similar to all of the following *except*

- a. astronomers debating whether the sun or earth was at the center of the solar system.
- b. meteorologists debating the existence of global warming.
- c. two politicians arguing about the fairness of the tax code.
- d. explorers debating whether or not the earth was flat before the time of Christopher Columbus.

ANS: C                      PTS: 1                      DIF: 1                      REF: 2-3  
 NAT: Analytic            LOC: The study of economics and definitions in economics  
 TOP: Economists        MSC: Definitional

**LET'S GET GOING**

1. John Maynard Keynes referred to economics as an easy subject,
- at which very few excel.
  - but not as easy as philosophy or the pure sciences.
  - which very few can enjoy.
  - which deals primarily with common sense.

ANS: A                    PTS: 1                    DIF: 1                    REF: 2-4  
 NAT: Analytic            LOC: The study of economics and definitions in economics  
 TOP: Economists        MSC: Definitional

2. How did the influential economist John Maynard Keynes explain his remark that though economics is an easy subject compared with the higher branches of philosophy or pure science, it is a subject at which few excel?
- Most people who study economics are not very bright.
  - Good economists must possess a rare combination of gifts.
  - Economics is quite boring; hence, people tend to lose interest in it before mastering it.
  - Good thinkers become frustrated with economics because it does not make use of the scientific method.

ANS: B                    PTS: 1                    DIF: 2                    REF: 2-4  
 NAT: Analytic            LOC: The study of economics and definitions in economics  
 TOP: Economists        MSC: Interpretive

3. According to economist John Maynard Keynes, a great economist must also be a(n)
- mathematician.
  - historian.
  - philosopher.
  - All of the above are correct.

ANS: D                    PTS: 1                    DIF: 1                    REF: 2-4  
 NAT: Analytic            LOC: The study of economics and definitions in economics  
 TOP: Economists        MSC: Interpretive

4. The 1990 amendment to the Clean Air Act
- banned all forms of pollution.
  - implemented tradable allowances for acid rain.
  - created a research council on asthma.
  - made global warming a national priority.

ANS: B                    PTS: 1                    DIF: 1                    REF: 2-4  
 NAT: Analytic            LOC: The study of economics and definitions in economics  
 TOP: Environmental Economics        MSC: Definitional

5. Economists have helped modify the debate over the environment
- by pointing out that nature is invaluable.
  - by focusing discussion on issues of resource allocation.
  - by lobbying Congress for acid rain legislation.
  - by arguing against tradeable permits for pollution.

ANS: B                    PTS: 1                    DIF: 1                    REF: 2-4  
 NAT: Analytic            LOC: The study of economics and definitions in economics  
 TOP: Environmental Economics        MSC: Definitional

6. In the past, environmentalists thought of economics as a method of maximizing profits. Presently,
- there is now realization that economics offers a framework for natural resource allocation.
  - economists are helping to formulate the intellectual framework behind approaches to protecting endangered species, reducing pollution, and preventing climate change.
  - economics informs environmental studies but economists still do not work for environmental advocacy groups.
  - More than one of the above is correct.

ANS: D                      PTS: 1                      DIF: 2                      REF: 2-4  
 NAT: Analytic              LOC: The study of economics and definitions in economics  
 TOP: Environmental Economics              MSC: Interpretive

### GRAPHING: A BRIEF REVIEW

1. Which of the following is *not* correct?
- When developing economic theories, graphs offer a way to visually express ideas that might be less clear if described with equations or words.
  - Graphs are one way of expressing the relationships among variables.
  - When studying the relationship between two economic variables, graphs allow economists to draw indisputable conclusions about causes and effects.
  - When analyzing economic data, graphs provide a powerful way of finding and interpreting patterns.

ANS: C                      PTS: 1                      DIF: 2                      REF: 2-5  
 NAT: Analytic              LOC: The study of economics and definitions in economics  
 TOP: Graphs                      MSC: Interpretive

2. Which of the following is *not* an example of a graph of a single variable?
- a pie chart
  - a bar graph
  - a time-series graph
  - a scatterplot

ANS: D                      PTS: 1                      DIF: 2                      REF: 2-5  
 NAT: Analytic              LOC: The study of economics and definitions in economics  
 TOP: Graphs                      MSC: Interpretive

3. Graphs such as bar graphs and pie charts are limited in that they
- can only show variables that are positively related.
  - can only show variables that have a negative correlation.
  - provide information on only one variable.
  - provide information on no more than two variables.

ANS: C                      PTS: 1                      DIF: 2                      REF: 2-5  
 NAT: Analytic              LOC: The study of economics and definitions in economics  
 TOP: Graphs                      MSC: Interpretive

4. Philip wants to create a graph containing the prices of apples and the corresponding quantities of apples demanded by customers. He should use a(n)
- pie chart.
  - bar graph.
  - time-series graph
  - coordinate system.

ANS: D                      PTS: 1                      DIF: 2                      REF: 2-5  
 NAT: Analytic              LOC: The study of economics and definitions in economics  
 TOP: Graphs                      MSC: Interpretive

5. The use of the coordinate system allows
- for the display of the flows of dollars, goods and services, and factors of production in an economic system.
  - for the display of how labor and other resources are organized in the production process.
  - for the display of two variables on a single graph.
  - for the creation of pie charts and bar graphs.

ANS: C            PTS: 1            DIF: 2            REF: 2-5  
 NAT: Analytic    LOC: The study of economics and definitions in economics  
 TOP: Graphs      MSC: Interpretive

6. In order to display information on two variables, an economist must use
- a bar graph.
  - a pie chart.
  - the coordinate system.
  - a time-series graph.

ANS: C            PTS: 1            DIF: 2            REF: 2-5  
 NAT: Analytic    LOC: The study of economics and definitions in economics  
 TOP: Graphs      MSC: Interpretive

7. Which of the following allows you to provide information about the relationship between two variables?
- coordinate system.
  - pie chart
  - bar graph
  - time-series graph

ANS: A            PTS: 1            DIF: 2            REF: 2-5  
 NAT: Analytic    LOC: The study of economics and definitions in economics  
 TOP: Graphs      MSC: Interpretive

8. An ordered pair is
- the process of checking calculations twice before placing them on a graph.
  - two numbers that can be represented by a single point on a graph.
  - two numbers that are represented by two points on a graph.
  - two points on a graph that are of equal distance from the origin.

ANS: B            PTS: 1            DIF: 2            REF: 2-5  
 NAT: Analytic    LOC: The study of economics and definitions in economics  
 TOP: Graphs      MSC: Interpretive

9. The x-coordinate is the
- first number of an ordered pair and represents the point's horizontal location.
  - second number of an ordered pair and represents the point's horizontal location.
  - first number of an ordered pair and represents the point's vertical location.
  - second number of an ordered pair and represents the point's vertical location.

ANS: A            PTS: 1            DIF: 1            REF: 2-5  
 NAT: Analytic    LOC: The study of economics and definitions in economics  
 TOP: Graphs      MSC: Definitional

10. The x-coordinate of an ordered pair specifies the
- diagonal location of the point.
  - vertical location of the point.
  - horizontal location of the point.
  - quadrant location in which the point is located.

ANS: C            PTS: 1            DIF: 1            REF: 2-5  
 NAT: Analytic    LOC: The study of economics and definitions in economics  
 TOP: Graphs      MSC: Definitional

11. The first number in any ordered pair is

- the x-coordinate.
- the y-coordinate.
- the vertical location of the point.
- the slope.

ANS: A                      PTS: 1                      DIF: 1                      REF: 2-5  
NAT: Analytic              LOC: The study of economics and definitions in economics  
TOP: Graphs                MSC: Definitional

12. The y-coordinate is the

- first number of an ordered pair and represents the point's horizontal location.
- second number of an ordered pair and represents the point's horizontal location.
- first number of an ordered pair and represents the point's vertical location.
- second number of an ordered pair and represents the point's vertical location.

ANS: D                      PTS: 1                      DIF: 1                      REF: 2-5  
NAT: Analytic              LOC: The study of economics and definitions in economics  
TOP: Graphs                MSC: Definitional

13. The y-coordinate of an ordered pair specifies the

- diagonal location of the point.
- vertical location of the point.
- horizontal location of the point.
- quadrant location in which the point is located.

ANS: B                      PTS: 1                      DIF: 1                      REF: 2-5  
NAT: Analytic              LOC: The study of economics and definitions in economics  
TOP: Graphs                MSC: Definitional

14. The second number in any ordered pair is

- the x-coordinate.
- the y-coordinate.
- the horizontal location of the point.
- the slope.

ANS: B                      PTS: 1                      DIF: 1                      REF: 2-5  
NAT: Analytic              LOC: The study of economics and definitions in economics  
TOP: Graphs                MSC: Definitional

15. In the ordered pair (17, 75), 17 is the

- vertical location of the point.
- the slope.
- the x-coordinate.
- the y-coordinate.

ANS: C                      PTS: 1                      DIF: 2                      REF: 2-5  
NAT: Analytic              LOC: The study of economics and definitions in economics  
TOP: Graphs                MSC: Applicative

16. In the ordered pair (17, 75), 75 is the

- horizontal location of the point.
- the slope.
- the x-coordinate.
- the y-coordinate.

ANS: D                      PTS: 1                      DIF: 2                      REF: 2-5  
NAT: Analytic              LOC: The study of economics and definitions in economics  
TOP: Graphs                MSC: Applicative

17. The point where both x and y are zero is known as the

- a. origin.
- b. null.
- c. zero coordinate.
- d. center.

ANS: A                      PTS: 1                      DIF: 1                      REF: 2-5  
 NAT: Analytic            LOC: The study of economics and definitions in economics  
 TOP: Graphs              MSC: Definitional

18. The ordered pair that represents the origin on a graph is

- a. (1, 1).
- b. (0, 0).
- c. (-1, -1).
- d.  $(\infty, \infty)$ .

ANS: B                      PTS: 1                      DIF: 2                      REF: 2-5  
 NAT: Analytic            LOC: The study of economics and definitions in economics  
 TOP: Graphs              MSC: Interpretive

19. When two variables have a positive correlation,

- a. they tend to move in opposite directions.
- b. they tend to move in the same direction.
- c. one variable will move while the other remains constant.
- d. the variables' values are never negative.

ANS: B                      PTS: 1                      DIF: 1                      REF: 2-5  
 NAT: Analytic            LOC: The study of economics and definitions in economics  
 TOP: Graphs              MSC: Definitional

20. When two variables have a positive correlation,

- a. when the x-variable increases, the y-variable decreases.
- b. when the x-variable decreases, the y-variable increases.
- c. when the x-variable increases, the y-variable increases.
- d. More than one of the above is correct.

ANS: C                      PTS: 1                      DIF: 2                      REF: 2-5  
 NAT: Analytic            LOC: The study of economics and definitions in economics  
 TOP: Graphs              MSC: Interpretive

21. When two variables have a negative correlation,

- a. they tend to move in opposite directions.
- b. they tend to move in the same direction.
- c. one variable will move while the other remains constant.
- d. the variables' values are never positive.

ANS: A                      PTS: 1                      DIF: 1                      REF: 2-5  
 NAT: Analytic            LOC: The study of economics and definitions in economics  
 TOP: Graphs              MSC: Definitional

22. When two variables have a negative correlation,

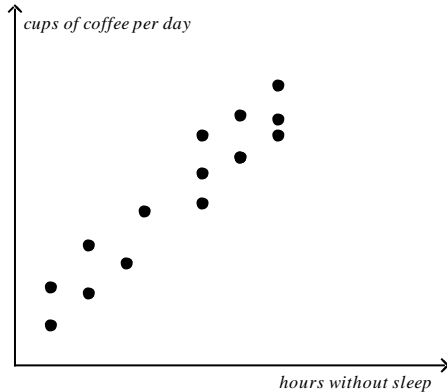
- a. when the x-variable decreases, the y-variable decreases.
- b. when the x-variable decreases, the y-variable increases.
- c. when the x-variable increases, the y-variable increases.
- d. More than one of the above is correct.

ANS: B                      PTS: 1                      DIF: 2                      REF: 2-5  
 NAT: Analytic            LOC: The study of economics and definitions in economics  
 TOP: Graphs              MSC: Interpretive

23. When two variables have a negative correlation and the x-variable decreases,
- the y-variable increases.
  - the y-variable decreases.
  - the y-variable stays the same.
  - the x-variable can never be positive.

ANS: A      PTS: 1      DIF: 2      REF: 2-5  
 NAT: Analytic      LOC: The study of economics and definitions in economics  
 TOP: Graphs      MSC: Interpretive

**Figure 2-13**



24. Refer to Figure 2-13. The graph shown is known as a
- time-series graph.
  - bar graph.
  - scatterplot.
  - pie chart.

ANS: C      PTS: 1      DIF: 1      REF: 2-5  
 NAT: Analytic      LOC: The study of economics and definitions in economics  
 TOP: Graphs      MSC: Definitional

25. Refer to Figure 2-13. Cups of coffee per day and the hours that someone can go without sleep appear to have
- a positive correlation.
  - a negative correlation.
  - a random correlation.
  - no correlation.

ANS: A      PTS: 1      DIF: 2      REF: 2-5  
 NAT: Analytic      LOC: The study of economics and definitions in economics  
 TOP: Graphs      MSC: Applicative

26. Refer to Figure 2-13. Taking cause and effect into account, which of the following interpretations would be most reasonable regarding the relationship between coffee and hours without sleep?
- The less coffee a person drinks per day, the more time he can go without sleep.
  - There is no relationship between how much coffee per day a person drinks and how long he can go without sleep.
  - The more coffee a person drinks per day, the more time he can go without sleep.
  - The more coffee a person drinks per day, the less time he can go without sleep.

ANS: C      PTS: 1      DIF: 2      REF: 2-5  
 NAT: Analytic      LOC: The study of economics and definitions in economics  
 TOP: Graphs      MSC: Applicative



27. When two variables move in opposite directions, the curve relating them is

- upward sloping, and we say the variables are positively related.
- upward sloping, and we say the variables are negatively related.
- downward sloping, and we say the variables are positively related.
- downward sloping, and we say the variables are negatively related.

ANS: D            PTS: 1            DIF: 2            REF: 2-5  
 NAT: Analytic    LOC: The study of economics and definitions in economics  
 TOP: Graphs      MSC: Interpretive

28. When two variables move in the same direction, the curve relating them is

- upward sloping, and we say the variables are positively related.
- upward sloping, and we say the variables are negatively related.
- downward sloping, and we say the variables are positively related.
- downward sloping, and we say the variables are negatively related.

ANS: A            PTS: 1            DIF: 2            REF: 2-5  
 NAT: Analytic    LOC: The study of economics and definitions in economics  
 TOP: Graphs      MSC: Interpretive

29. When a relevant variable that is not named on either axis changes,

- there will be a movement along the curve.
- the curve will rotate clockwise.
- the curve will be unaffected since only the variables on the axis affect the curve.
- the curve will shift.

ANS: D            PTS: 1            DIF: 2            REF: 2-5  
 NAT: Analytic    LOC: The study of economics and definitions in economics  
 TOP: Graphs      MSC: Interpretive

30. Suppose price is measured along the vertical axis on a graph. When price changes, there will be a

- rotation of the curve.
- shift of the curve.
- movement along the curve.
- change in the slope of the curve.

ANS: C            PTS: 1            DIF: 2            REF: 2-5  
 NAT: Analytic    LOC: The study of economics and definitions in economics  
 TOP: Graphs      MSC: Applicative

31. A demand curve shows the relationship

- between income and quantity demanded.
- between price and income.
- between price and quantity demanded.
- among income, price, and quantity demanded.

ANS: C            PTS: 1            DIF: 2            REF: 2-5  
 NAT: Analytic    LOC: Supply and demand            TOP: Demand  
 MSC: Interpretive

32. A demand curve shows the relationship between price and

- income.
- quantity demanded.
- production.
- income and quantity demanded.

ANS: B            PTS: 1            DIF: 1            REF: 2-5  
 NAT: Analytic    LOC: Supply and demand            TOP: Demand  
 MSC: Definitional

33. A demand curve displaying the relationship between the price of cars and the quantity demanded of cars should have a slope that is
- less than 0.
  - between zero and 1.
  - between one and infinity.
  - undefined.

ANS: A      PTS: 1      DIF: 2      REF: 2-5  
 NAT: Analytic      LOC: Supply and demand      TOP: Demand  
 MSC: Applicative

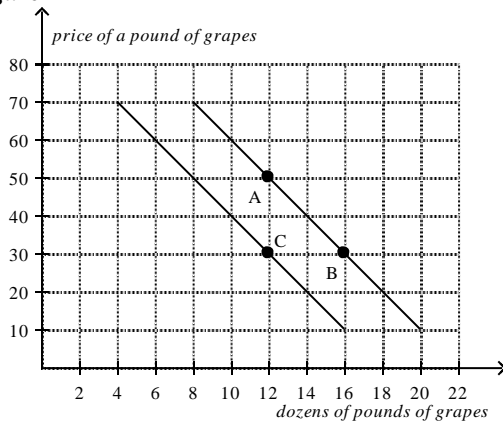
34. Which of the following is *not* held constant when looking at an individual's demand curve?
- income
  - price
  - preferences
  - the availability of alternative goods

ANS: B      PTS: 1      DIF: 2      REF: 2-5  
 NAT: Analytic      LOC: Supply and demand      TOP: Demand  
 MSC: Applicative

35. If Erin's income decreases and, as a result, she chooses to buy fewer milkshakes per month at each price, then her demand curve will
- shift to the right.
  - shift to the left.
  - not shift; instead, Erin will move along her demand curve downward and to the right.
  - not shift; instead, Erin will move along her demand curve upward and to the left.

ANS: B      PTS: 1      DIF: 2      REF: 2-5  
 NAT: Analytic      LOC: Supply and demand      TOP: Demand  
 MSC: Applicative

**Figure 2-14**



36. Refer to Figure 2-14. The curves shown are
- supply curves.
  - demand curves.
  - preference curves.
  - income-consumption curves.

ANS: B      PTS: 1      DIF: 1      REF: 2-5  
 NAT: Analytic      LOC: Supply and demand      TOP: Demand  
 MSC: Definitional

37. **Refer to Figure 2-14.** The movement from point A to point B is a(n)

- shift of the demand curve.
- indication of a change in preferences for grapes.
- movement along the demand curve.
- indication of an increase in income.

ANS: C                      PTS: 1                      DIF: 2                      REF: 2-5  
 NAT: Analytic            LOC: The study of economics and definitions in economics  
 TOP: Graphs              MSC: Applicative

38. **Refer to Figure 2-14.** The movement from point B to point C is a(n)

- shift of the demand curve.
- movement along the demand curve.
- indication that the price of grapes has changed.
- indication that the costs incurred by firms that produce grapes have changed.

ANS: A                      PTS: 1                      DIF: 2                      REF: 2-5  
 NAT: Analytic            LOC: The study of economics and definitions in economics  
 TOP: Graphs              MSC: Applicative

39. **Refer to Figure 2-14.** The movement from point B to point C could have been caused by

- inflation.
- a change in income.
- a change in the price of grapes.
- a change in the cost of producing grapes.

ANS: B                      PTS: 1                      DIF: 2                      REF: 2-5  
 NAT: Analytic            LOC: Supply and demand                      TOP: Demand  
 MSC: Applicative

40. **Refer to Figure 2-14.** The slope of the curve between points A and B is

- 5
- 1/5
- 1/5
- 5

ANS: A                      PTS: 1                      DIF: 2                      REF: 2-5  
 NAT: Analytic            LOC: The study of economics and definitions in economics  
 TOP: Graphs | Slope                      MSC: Applicative

41. The slope of a line is equal to

- the change in the value of x divided by the change in the value of y.
- the change in the value of y divided by the change in the value of x.
- the horizontal distance divided by the vertical distance.
- the value of y divided by the value of x.

ANS: B                      PTS: 1                      DIF: 1                      REF: 2-5  
 NAT: Analytic            LOC: The study of economics and definitions in economics  
 TOP: Graphs | Slope                      MSC: Definitional

42. The slope of a line is equal to

- rise divided by run.
- run divided by rise.
- rise minus run.
- rise plus run.

ANS: A                      PTS: 1                      DIF: 1                      REF: 2-5  
 NAT: Analytic            LOC: The study of economics and definitions in economics  
 TOP: Graphs | Slope                      MSC: Definitional

43. Which of the following is *not* correct?

- a. The slope of a line will be a small positive number for a fairly flat upward-sloping line.
- b. The slope of a line will be a large positive number for a steep upward-sloping line.
- c. The slope of a line will be a negative number for a downward-sloping line.
- d. The slope of a line will be infinite for a horizontal line.

ANS: D                    PTS: 1                    DIF: 2                    REF: 2-5  
NAT: Analytic            LOC: The study of economics and definitions in economics  
TOP: Graphs | Slope                    MSC: Interpretive

44. Which of the following is correct?

- a. A horizontal line has an infinite slope, and a vertical line has a zero slope.
- b. A horizontal line has a slope of 1, and a vertical line has a slope of -1.
- c. A horizontal line has a zero slope, and a vertical line has an infinite slope.
- d. A horizontal line has a slope of -1, and a vertical line has a slope of 1.

ANS: C                    PTS: 1                    DIF: 2                    REF: 2-5  
NAT: Analytic            LOC: The study of economics and definitions in economics  
TOP: Graphs | Slope                    MSC: Interpretive

45. The slope of a fairly flat upward-sloping line will be a

- a. small positive number.
- b. large positive number.
- c. small negative number.
- d. large negative number.

ANS: A                    PTS: 1                    DIF: 1                    REF: 2-5  
NAT: Analytic            LOC: The study of economics and definitions in economics  
TOP: Graphs | Slope                    MSC: Definitional

46. The slope of a steep upward-sloping line will be a

- a. small positive number.
- b. large positive number.
- c. small negative number.
- d. large negative number.

ANS: B                    PTS: 1                    DIF: 1                    REF: 2-5  
NAT: Analytic            LOC: The study of economics and definitions in economics  
TOP: Graphs | Slope                    MSC: Definitional

47. The slope of a line that passes through the points (10, 15) and (20, 7) is

- a.  $-5/4$ .
- b.  $-4/5$ .
- c.  $4/5$ .
- d.  $5/4$ .

ANS: B                    PTS: 1                    DIF: 2                    REF: 2-5  
NAT: Analytic            LOC: The study of economics and definitions in economics  
TOP: Graphs | Slope                    MSC: Applicative

48. The slope of a line that passes through the points (15, 10) and (7, 30) is

- a.  $-5/2$ .
- b.  $-2/5$ .
- c.  $2/5$ .
- d.  $5/2$ .

ANS: A                    PTS: 1                    DIF: 2                    REF: 2-5  
NAT: Analytic            LOC: The study of economics and definitions in economics  
TOP: Graphs | Slope                    MSC: Applicative

49. The slope of a line passing through the points (12, 8) and (16, 5) is

- a.  $-3/4$ .
- b.  $3/4$ .
- c.  $-4/3$ .
- d.  $4/3$ .

ANS: A                      PTS: 1                      DIF: 2                      REF: 2-5  
 NAT: Analytic            LOC: The study of economics and definitions in economics  
 TOP: Graphs|Slope                      MSC: Applicative

50. A relatively steep demand curve indicates that

- a. quantity demanded will adjust only slightly to a price change.
- b. quantity demanded will adjust significantly to a price change.
- c. quantity demanded will not adjust to a price change.
- d. the change in quantity demanded will exactly equal a change in price.

ANS: A                      PTS: 1                      DIF: 2                      REF: 2-5  
 NAT: Analytic            LOC: The study of economics and definitions in economics  
 TOP: Graphs | Slope                      MSC: Applicative

51. A relatively flat demand curve indicates that

- a. quantity demanded will adjust only slightly to a price change.
- b. quantity demanded will adjust significantly to a price change.
- c. quantity demanded will not adjust to a price change.
- d. the change in quantity demanded will exactly equal a change in price.

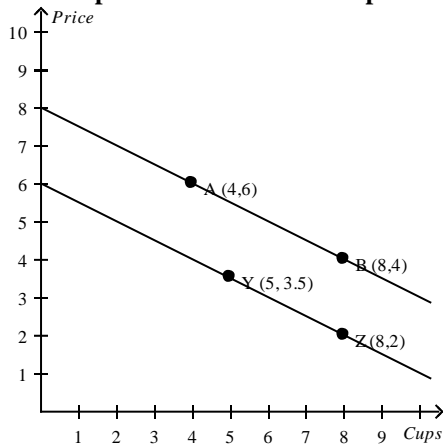
ANS: B                      PTS: 1                      DIF: 2                      REF: 2-5  
 NAT: Analytic            LOC: The study of economics and definitions in economics  
 TOP: Graphs | Slope                      MSC: Applicative

52. When income increases the slope of an individual's demand curve, the demand curve

- a. turns positive.
- b. becomes undefined.
- c. remains negative.
- d. becomes infinite.

ANS: C                      PTS: 1                      DIF: 2                      REF: 2-5  
 NAT: Analytic            LOC: Supply and demand                      TOP: Demand  
 MSC: Applicative

**Figure 2-15**  
**Relationship between Price and Cups of Coffee**



53. Refer to Figure 2-15. In the ordered pair (4, 6)
- the x-coordinate is 4 and the y-coordinate is 6.
  - the x-coordinate is 6 and the y-coordinate is 4.
  - the numbers tell the location of the origin.
  - the 4 represents the price and the 6 represents the number of cups of coffee.

ANS: A                      PTS: 1                      DIF: 1                      REF: 2-5  
 NAT: Analytic            LOC: The study of economics and definitions in economics  
 TOP: Graphs              MSC: Applicative

54. Refer to Figure 2-15. The slope of the line containing points Y and Z is
- 0.5.
  - 1.
  - 2.
  - 4.

ANS: A                      PTS: 1                      DIF: 2                      REF: 2-5  
 NAT: Analytic            LOC: The study of economics and definitions in economics  
 TOP: Graphs              MSC: Applicative

55. Refer to Figure 2-15. The slope of the line containing points A and B is
- 1/2.
  - 2.
  - 1/2.
  - 2.

ANS: A                      PTS: 1                      DIF: 2                      REF: 2-5  
 NAT: Analytic            LOC: The study of economics and definitions in economics  
 TOP: Graphs              MSC: Applicative

56. Refer to Figure 2-15. A movement from point A to point Z is called
- a shift in demand.
  - a movement along the demand curve.
  - a shift in supply.
  - a movement along the supply curve.

ANS: A                      PTS: 1                      DIF: 1                      REF: 2-5  
 NAT: Analytic            LOC: The study of economics and definitions in economics  
 TOP: Graphs              MSC: Applicative

57. **Refer to Figure 2-15.** A movement from point A to point B is called

- a shift in demand.
- a movement along the demand curve.
- a shift in supply.
- a movement along the supply curve.

ANS: B                      PTS: 1                      DIF: 1                      REF: 2-5  
 NAT: Analytic            LOC: The study of economics and definitions in economics  
 TOP: Graphs              MSC: Applicative

58. **Refer to Figure 2-15.** Which of the following could result in a movement from point A to point B?

- a change in income
- a change in preferences
- a change in the price of coffee
- a change in the price of tea

ANS: C                      PTS: 1                      DIF: 2                      REF: 2-5  
 NAT: Analytic            LOC: The study of economics and definitions in economics  
 TOP: Graphs              MSC: Applicative

59. **Refer to Figure 2-15.** Which of the following could result in a movement from point B to point Z?

- a change in the price of coffee
- a change in the number of cups of coffee demanded
- a change in income
- More than one of the above is correct.

ANS: C                      PTS: 1                      DIF: 2                      REF: 2-5  
 NAT: Analytic            LOC: The study of economics and definitions in economics  
 TOP: Graphs              MSC: Applicative

60. Suppose that someone makes the argument that because empty alcohol containers are found at many accidents, the containers cause accidents. This would be an example of

- sound logic.
- reverse causality.
- omitted variables.
- bias.

ANS: C                      PTS: 1                      DIF: 2                      REF: 2-5  
 NAT: Analytic            LOC: The study of economics and definitions in economics  
 TOP: Omitted variable                      MSC: Applicative

61. Alfonso has noticed that increases in unemployment insurance claims are associated with recessions, and therefore he advocates limits on unemployment insurance so as to prevent recessions. Mary has noticed that most drug addicts once attended schools, and therefore she advocates getting rid of schools so as to prevent drug addiction.

- The reasoning of both Alfonso and Mary suffers from the omitted variable problem.
- The reasoning of both Alfonso and Mary suffers from the reverse causality problem.
- Alfonso's reasoning suffers from the reverse causality problem, and Mary's reasoning suffers from the omitted variable problem.
- Mary's reasoning suffers from the reverse causality problem, and Alfonso's reasoning suffers from the omitted variable problem.

ANS: A                      PTS: 1                      DIF: 2                      REF: 2-5  
 NAT: Analytic            LOC: The study of economics and definitions in economics  
 TOP: Omitted variable                      MSC: Applicative

62. In the early 19th century, the Russian government sent doctors to southern Russian villages to provide assistance during a cholera epidemic. The villagers noticed that wherever doctors appeared, people died. There-

fore, many doctors were chased away from villages, and some were even killed. This reaction to the correlation between doctors and deaths is most likely a problem of

- omitted variables.
- reverse causality.
- government propaganda.
- medical incompetence.

ANS: B      PTS: 1      DIF: 2      REF: 2-5  
 NAT: Analytic      LOC: The study of economics and definitions in economics  
 TOP: Reverse causality      MSC: Applicative

63. The argument that purchases of minivans cause large families is an example of

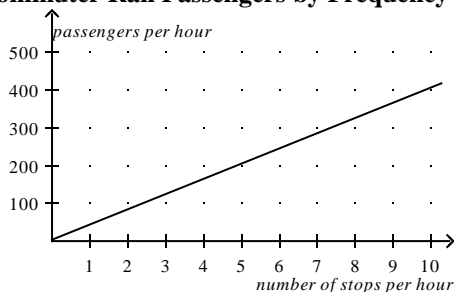
- omitted variables.
- normative statements.
- reverse causality.
- bias.

ANS: C      PTS: 1      DIF: 2      REF: 2-5  
 NAT: Analytic      LOC: The study of economics and definitions in economics  
 TOP: Reverse causality      MSC: Applicative

### Figure 2-16

In the following graph the x-axis shows the number of times a commuter rail train stops at a station per hour and the y-axis shows the number of commuter rail passengers per hour.

#### Commuter Rail Passengers by Frequency of Service



64. Refer to Figure 2-16. Which of the following conclusions should *not* be drawn from observing this graph?

- There is a positive correlation between the frequency of service and the number of passengers.
- When there are 5 stops per hour, there are approximately 200 passengers.
- More stops per hour is associated with more passengers per hour.
- No other factors besides the frequency of service affect the number of passengers.

ANS: D      PTS: 1      DIF: 1      REF: 2-5  
 NAT: Analytic      LOC: The study of economics and definitions in economics  
 TOP: Graphs      MSC: Interpretive

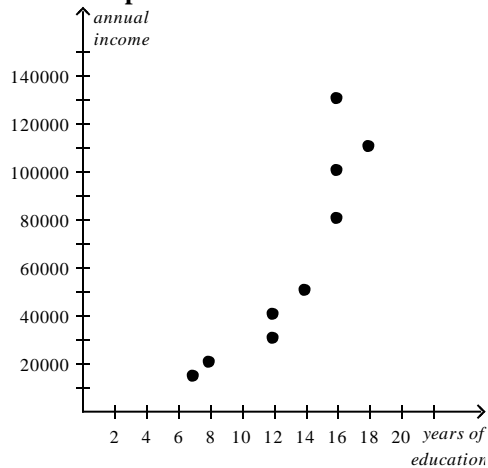
65. Refer to Figure 2-16. A policymaker observes this graph and concludes that increasing the frequency of commuter rail service is a certain way to get more commuters to choose the commuter rail instead of driving their own cars. You warn the policymaker about making a reverse causality mistake with which of the following statements?

- Higher gas prices are causing more people to choose the commuter rail over driving.
- The service frequency was increased in response to an increase in the number of passengers per hour.
- There is a positive relationship between frequency of stops and number of passengers.
- None of the above is correct.

ANS: B      PTS: 1      DIF: 2      REF: 2-5  
 NAT: Analytic      LOC: The study of economics and definitions in economics  
 TOP: Graphs | Reverse causality      MSC: Interpretive



**Figure 2-17**  
**Relationship Between Years of Education and Annual Income**



66. Refer to Figure 2-17. The graph above is a
- bar graph
  - scatterplot
  - pie chart
  - time series analysis

ANS: B                      PTS: 1                      DIF: 1                      REF: 2-5  
 NAT: Analytic            LOC: The study of economics and definitions in economics  
 TOP: Graphs              MSC: Definitional

67. Refer to Figure 2-17. According to the graph, the correlation between years of education and annual income is
- positive
  - negative
  - inverse
  - normative

ANS: A                      PTS: 1                      DIF: 1                      REF: 2-5  
 NAT: Analytic            LOC: The study of economics and definitions in economics  
 TOP: Graphs              MSC: Interpretive

68. Refer to Figure 2-17. Senator Smith observes the graph and concludes that people who earn higher incomes attend school for more years. Senator Jones observes the graph and concludes that people who attend school for more years earn higher incomes. Who is correct?
- Senator Smith is correct.
  - Senator Jones is correct.
  - It is difficult to say which senator might be correct due to the reverse causality problem.
  - It is difficult to say which senator might be correct due to omitted variable bias.

ANS: C                      PTS: 1                      DIF: 1                      REF: 2-5  
 NAT: Analytic            LOC: The study of economics and definitions in economics  
 TOP: Graphs              MSC: Interpretive

### TRUE/FALSE

1. Economists try to address their subject with a scientist's objectivity.

ANS: T                      PTS: 1                      DIF: 1                      REF: 2-1  
 NAT: Analytic            LOC: The study of economics and definitions in economics  
 TOP: Economists        MSC: Definitional

2. Economists devise theories, collect data, and then analyze these data in an attempt to verify or refute their theories.

ANS: T                    PTS: 1                    DIF: 1                    REF: 2-1  
 NAT: Analytic            LOC: The study of economics and definitions in economics  
 TOP: Economists        MSC: Definitional

3. The scientific method is the dispassionate development and testing of theories about how the world works.

ANS: T                    PTS: 1                    DIF: 1                    REF: 2-1  
 NAT: Analytic            LOC: The study of economics and definitions in economics  
 TOP: Scientific method                    MSC: Definitional

4. The scientific method can be applied to the study of economics.

ANS: T                    PTS: 1                    DIF: 2                    REF: 2-1  
 NAT: Analytic            LOC: The study of economics and definitions in economics  
 TOP: Scientific method                    MSC: Interpretive

5. While the scientific method is applicable to studying natural sciences, it is not applicable to studying a nation's economy.

ANS: F                    PTS: 1                    DIF: 2                    REF: 2-1  
 NAT: Analytic            LOC: The study of economics and definitions in economics  
 TOP: Scientific method                    MSC: Interpretive

6. For economists, conducting experiments is often difficult and sometimes impossible.

ANS: T                    PTS: 1                    DIF: 1                    REF: 2-1  
 NAT: Analytic            LOC: The study of economics and definitions in economics  
 TOP: Economists        MSC: Definitional

7. Economists usually have to make do with whatever data the world happens to give them.

ANS: T                    PTS: 1                    DIF: 1                    REF: 2-1  
 NAT: Analytic            LOC: The study of economics and definitions in economics  
 TOP: Economists        MSC: Definitional

8. It is difficult for economists to make observations and develop theories, but it is easy for economists to run experiments to generate data to test their theories.

ANS: F                    PTS: 1                    DIF: 2                    REF: 2-1  
 NAT: Analytic            LOC: The study of economics and definitions in economics  
 TOP: Economists        MSC: Interpretive

9. Since economists cannot use natural experiments offered by history, they must use carefully constructed laboratory experiments instead.

ANS: F                    PTS: 1                    DIF: 2                    REF: 2-1  
 NAT: Analytic            LOC: The study of economics and definitions in economics  
 TOP: Economists        MSC: Interpretive

10. Historical episodes are not valuable to economists.

ANS: F                    PTS: 1                    DIF: 2                    REF: 2-1  
 NAT: Analytic            LOC: The study of economics and definitions in economics  
 TOP: Economists        MSC: Interpretive

11. Historical episodes allow economists to illustrate and evaluate current economic theories.

ANS: T                    PTS: 1                    DIF: 1                    REF: 2-1  
 NAT: Analytic            LOC: The study of economics and definitions in economics  
 TOP: Economists        MSC: Definitional

12. Good assumptions simplify a problem without substantially affecting the answer.

ANS: T            PTS: 1            DIF: 2            REF: 2-1  
 NAT: Analytic    LOC: The study of economics and definitions in economics  
 TOP: Assumptions    MSC: Interpretive

13. Assumptions can simplify the complex world and make it easier to understand.

ANS: T            PTS: 1            DIF: 1            REF: 2-1  
 NAT: Analytic    LOC: The study of economics and definitions in economics  
 TOP: Assumptions    MSC: Definitional

14. Economists often find it worthwhile to make assumptions that do not necessarily describe the real world.

ANS: T            PTS: 1            DIF: 2            REF: 2-1  
 NAT: Analytic    LOC: The study of economics and definitions in economics  
 TOP: Economists    MSC: Interpretive

15. Economists use one standard set of assumptions to answer all economic questions.

ANS: F            PTS: 1            DIF: 2            REF: 2-1  
 NAT: Analytic    LOC: The study of economics and definitions in economics  
 TOP: Economists    MSC: Interpretive

16. Economic models are most often composed of diagrams and equations.

ANS: T            PTS: 1            DIF: 1            REF: 2-1  
 NAT: Analytic    LOC: Understanding and applying economic models  
 TOP: Economic models    MSC: Definitional

17. Economic models omit many details to allow us to see what is truly important.

ANS: T            PTS: 1            DIF: 1            REF: 2-1  
 NAT: Analytic    LOC: Understanding and applying economic models  
 TOP: Economic models    MSC: Definitional

18. Economic models can help us understand reality only when they include all details of the economy.

ANS: F            PTS: 1            DIF: 2            REF: 2-1  
 NAT: Analytic    LOC: Understanding and applying economic models  
 TOP: Economic models    MSC: Interpretive

19. An economic model can accurately explain how the economy is organized because it is designed to include, to the extent possible, all features of the real world.

ANS: F            PTS: 1            DIF: 2            REF: 2-1  
 NAT: Analytic    LOC: Understanding and applying economic models  
 TOP: Economic models    MSC: Interpretive

20. All scientific models, including economic models, simplify reality in order to improve our understanding of it.

ANS: T            PTS: 1            DIF: 1            REF: 2-1  
 NAT: Analytic    LOC: Understanding and applying economic models  
 TOP: Economic models    MSC: Definitional

21. The circular-flow diagram explains, in general terms, how the economy is organized and how participants in the economy interact with one another.

ANS: T            PTS: 1            DIF: 2            REF: 2-1  
 NAT: Analytic    LOC: Understanding and applying economic models  
 TOP: Circular-flow diagram    MSC: Interpretive

22. A circular-flow diagram is a visual model of the economy.

ANS: T                   PTS: 1                   DIF: 1                   REF: 2-1  
 NAT: Analytic        LOC: Understanding and applying economic models  
 TOP: Circular-flow diagram   MSC:                    Definitional

23. The circular flow model is not used anymore because it fails to perfectly replicate real world situations.

ANS: F                   PTS: 1                   DIF: 2                   REF: 2-1  
 NAT: Analytic        LOC: Understanding and applying economic models  
 TOP: Circular flow model        MSC:                    Applicative

24. In the circular-flow diagram, households and firms are the decision makers.

ANS: T                   PTS: 1                   DIF: 2                   REF: 2-1  
 NAT: Analytic        LOC: Understanding and applying economic models  
 TOP: Circular-flow diagram   MSC:                    Interpretive

25. In the circular-flow diagram, firms produce goods and services using the factors of production.

ANS: T                   PTS: 1                   DIF: 2                   REF: 2-1  
 NAT: Analytic        LOC: Understanding and applying economic models  
 TOP: Circular-flow diagram | Factors of production   MSC:                    Interpretive

26. In the circular-flow diagram, factors of production are the goods and services produced by firms.

ANS: F                   PTS: 1                   DIF: 2                   REF: 2-1  
 NAT: Analytic        LOC: Understanding and applying economic models  
 TOP: Circular-flow diagram | Factors of production   MSC:                    Interpretive

27. In the circular-flow diagram, factors of production include land, labor, and capital.

ANS: T                   PTS: 1                   DIF: 2                   REF: 2-1  
 NAT: Analytic        LOC: Understanding and applying economic models  
 TOP: Circular-flow diagram | Factors of production   MSC:                    Interpretive

28. In the circular-flow diagram, firms own the factors of production and use them to produce goods and services.

ANS: F                   PTS: 1                   DIF: 2                   REF: 2-1  
 NAT: Analytic        LOC: Understanding and applying economic models  
 TOP: Circular-flow diagram | Factors of production   MSC:                    Interpretive

29. In the circular-flow diagram, firms consume all the goods and services that they produce.

ANS: F                   PTS: 1                   DIF: 2                   REF: 2-1  
 NAT: Analytic        LOC: Understanding and applying economic models  
 TOP: Circular-flow diagram   MSC:                    Interpretive

30. In the circular-flow diagram, the two types of markets in which households and firms interact are the markets for goods and services and the markets for factors of production.

ANS: T                   PTS: 1                   DIF: 1                   REF: 2-1  
 NAT: Analytic        LOC: Understanding and applying economic models  
 TOP: Circular-flow diagram   MSC:                    Definitional

31. In the markets for goods and services in the circular-flow diagram, households are buyers and firms are sellers.

ANS: T                   PTS: 1                   DIF: 1                   REF: 2-1  
 NAT: Analytic        LOC: Understanding and applying economic models  
 TOP: Circular-flow diagram   MSC:                    Definitional

32. In the markets for the factors of production in the circular-flow diagram, households are buyers and firms are sellers.

ANS: F                   PTS: 1                   DIF: 1                   REF: 2-1  
 NAT: Analytic        LOC: Understanding and applying economic models  
 TOP: Circular-flow diagram   MSC:                    Definitional

33. In the circular-flow diagram, one loop represents the flow of goods, services, and factors of production, and the other loop represents the corresponding flow of dollars.

ANS: T                   PTS: 1                   DIF: 2                   REF: 2-1  
 NAT: Analytic        LOC: Understanding and applying economic models  
 TOP: Circular-flow diagram   MSC:                    Interpretive

34. In the circular-flow diagram, one loop represents the flow of goods and services, and the other loop represents the flow of factors of production.

ANS: F                   PTS: 1                   DIF: 2                   REF: 2-1  
 NAT: Analytic        LOC: Understanding and applying economic models  
 TOP: Circular-flow diagram   MSC:                    Interpretive

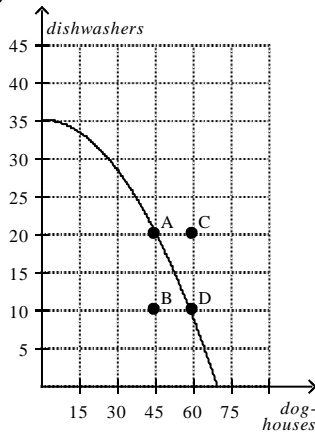
35. In the circular-flow diagram, payments for labor, land, and capital flow from firms to households through the markets for the factors of production.

ANS: T                   PTS: 1                   DIF: 2                   REF: 2-1  
 NAT: Analytic        LOC: Understanding and applying economic models  
 TOP: Circular-flow diagram   MSC:                    Interpretive

36. The production possibilities frontier is a graph that shows the various combinations of outputs that the economy can possibly produce given the available factors of production and the available production technology.

ANS: T                   PTS: 1                   DIF: 1                   REF: 2-1  
 NAT: Analytic        LOC: Understanding and applying economic models  
 TOP: Production possibilities frontier   MSC: Definitional

**Figure 2-14**



37. **Refer to Figure 2-14.** If this economy uses all its resources in the dishwasher industry, it produces 35 dishwashers and no doghouses.

ANS: T                   PTS: 1                   DIF: 2                   REF: 2-1  
 NAT: Analytic        LOC: Understanding and applying economic models  
 TOP: Production possibilities frontier   MSC: Applicative

38. **Refer to Figure 2-14.** It is possible for this economy to produce 75 doghouses.  
 ANS: F            PTS: 1            DIF: 2            REF: 2-1  
 NAT: Analytic      LOC: Understanding and applying economic models  
 TOP: Production possibilities frontier      MSC: Applicative
39. **Refer to Figure 2-14.** It is possible for this economy to produce 30 doghouses and 20 dishwashers.  
 ANS: T            PTS: 1            DIF: 2            REF: 2-1  
 NAT: Analytic      LOC: Understanding and applying economic models  
 TOP: Production possibilities frontier      MSC: Applicative
40. **Refer to Figure 2-14.** It is possible for this economy to produce 45 doghouses and 30 dishwashers.  
 ANS: F            PTS: 1            DIF: 2            REF: 2-1  
 NAT: Analytic      LOC: Understanding and applying economic models  
 TOP: Production possibilities frontier      MSC: Applicative
41. **Refer to Figure 2-14.** When this economy produces 30 doghouses and 25 dishwashers there is full employment.  
 ANS: F            PTS: 1            DIF: 2            REF: 2-1  
 NAT: Analytic      LOC: Understanding and applying economic models  
 TOP: Production possibilities frontier      MSC: Applicative
42. **Refer to Figure 2-14.** This economy fully employs its resources when it produces 35 dishwashers and zero doghouses.  
 ANS: T            PTS: 1            DIF: 2            REF: 2-1  
 NAT: Analytic      LOC: Understanding and applying economic models  
 TOP: Production possibilities frontier      MSC: Applicative
43. **Refer to Figure 2-14.** Given the technology available for manufacturing doghouses and dishwashers, this economy does not have enough of the factors of production to support the level of output represented by point C.  
 ANS: T            PTS: 1            DIF: 2            REF: 2-1  
 NAT: Analytic      LOC: Understanding and applying economic models  
 TOP: Production possibilities frontier      MSC: Applicative
44. **Refer to Figure 2-14.** Points A, B, and D represent feasible outcomes for this economy.  
 ANS: T            PTS: 1            DIF: 2            REF: 2-1  
 NAT: Analytic      LOC: Understanding and applying economic models  
 TOP: Production possibilities frontier      MSC: Applicative
45. **Refer to Figure 2-14.** Points B and C represent infeasible outcomes for this economy.  
 ANS: F            PTS: 1            DIF: 2            REF: 2-1  
 NAT: Analytic      LOC: Understanding and applying economic models  
 TOP: Production possibilities frontier      MSC: Applicative
46. **Refer to Figure 2-14.** Points A, B, and D represent efficient outcomes for this economy.  
 ANS: F            PTS: 1            DIF: 2            REF: 2-1  
 NAT: Analytic      LOC: Understanding and applying economic models  
 TOP: Production possibilities frontier | Efficiency      MSC: Applicative
47. **Refer to Figure 2-14.** Point B represents an inefficient outcome for this economy.  
 ANS: T            PTS: 1            DIF: 2            REF: 2-1  
 NAT: Analytic      LOC: Understanding and applying economic models  
 TOP: Production possibilities frontier | Efficiency      MSC: Applicative

48. **Refer to Figure 2-14.** Unemployment could cause this economy to produce at point B.  
 ANS: T            PTS: 1            DIF: 2            REF: 2-1  
 NAT: Analytic    LOC: Understanding and applying economic models  
 TOP: Production possibilities frontier | Unemployment            MSC: Applicative
49. **Refer to Figure 2-14.** The opportunity cost of moving from point A to point D is 10 dishwashers.  
 ANS: T            PTS: 1            DIF: 2            REF: 2-1  
 NAT: Analytic    LOC: Understanding and applying economic models  
 TOP: Production possibilities frontier | Opportunity cost            MSC: Applicative
50. **Refer to Figure 2-14.** The opportunity cost of moving from point B to point D is 15 doghouses.  
 ANS: F            PTS: 1            DIF: 2            REF: 2-1  
 NAT: Analytic    LOC: Understanding and applying economic models  
 TOP: Production possibilities frontier | Opportunity cost            MSC: Applicative
51. **Refer to Figure 2-14.** The opportunity cost of moving from point B to point A is zero.  
 ANS: T            PTS: 1            DIF: 2            REF: 2-1  
 NAT: Analytic    LOC: Understanding and applying economic models  
 TOP: Production possibilities frontier | Opportunity cost            MSC: Applicative
52. **Refer to Figure 2-14.** The opportunity cost of an additional doghouse increases as more doghouses are produced.  
 ANS: T            PTS: 1            DIF: 2            REF: 2-1  
 NAT: Analytic    LOC: Understanding and applying economic models  
 TOP: Production possibilities frontier | Opportunity cost            MSC: Applicative
53. With the resources it has, an economy can produce at any point on or outside the production possibilities frontier, but it cannot produce at points inside the frontier.  
 ANS: F            PTS: 1            DIF: 1            REF: 2-1  
 NAT: Analytic    LOC: Understanding and applying economic models  
 TOP: Production possibilities frontier            MSC: Definitional
54. Points inside the production possibilities frontier represent feasible levels of production.  
 ANS: T            PTS: 1            DIF: 2            REF: 2-1  
 NAT: Analytic    LOC: Understanding and applying economic models  
 TOP: Production possibilities frontier            MSC: Interpretive
55. Points inside the production possibilities frontier represent inefficient levels of production.  
 ANS: T            PTS: 1            DIF: 2            REF: 2-1  
 NAT: Analytic    LOC: Understanding and applying economic models  
 TOP: Production possibilities frontier | Efficiency            MSC: Interpretive
56. Points on the production possibilities frontier represent efficient levels of production.  
 ANS: T            PTS: 1            DIF: 1            REF: 2-1  
 NAT: Analytic    LOC: Understanding and applying economic models  
 TOP: Production possibilities frontier | Efficiency            MSC: Definitional
57. Points outside the production possibilities frontier represent infeasible levels of production.  
 ANS: T            PTS: 1            DIF: 2            REF: 2-1  
 NAT: Analytic    LOC: Understanding and applying economic models  
 TOP: Production possibilities frontier            MSC: Interpretive

58. If a major union goes on strike, then the country would be operating inside its production possibilities frontier.

ANS: T                    PTS: 1                    DIF: 2                    REF: 2-1  
 NAT: Analytic            LOC: Understanding and applying economic models  
 TOP: Production possibilities frontier            MSC: Applicative

59. An outcome is said to be efficient if an economy is getting all it can from the scarce resources it has available.

ANS: T                    PTS: 1                    DIF: 1                    REF: 2-1  
 NAT: Analytic            LOC: Efficiency and equality    TOP:                    Efficiency  
 MSC: Definitional

60. An outcome is said to be efficient if an economy is conserving the largest possible quantity of its scarce resources while still meeting the basic needs of society.

ANS: F                    PTS: 1                    DIF: 2                    REF: 2-1  
 NAT: Analytic            LOC: Efficiency and equality    TOP:                    Efficiency  
 MSC: Interpretive

61. A production point is said to be efficient if there is no way for the economy to produce more of one good without producing less of another.

ANS: T                    PTS: 1                    DIF: 2                    REF: 2-1  
 NAT: Analytic            LOC: Efficiency and equality    TOP:                    Efficiency  
 MSC: Interpretive

62. If an economy can produce more of one good without giving up any of another good, then the economy's current production point is inefficient.

ANS: T                    PTS: 1                    DIF: 2                    REF: 2-1  
 NAT: Analytic            LOC: Efficiency and equality    TOP:                    Efficiency  
 MSC: Interpretive

63. Unemployment causes production levels to be inefficient.

ANS: T                    PTS: 1                    DIF: 2                    REF: 2-1  
 NAT: Analytic            LOC: Efficiency and equality    TOP:                    Efficiency  
 MSC: Interpretive

64. The opportunity cost of something is what you give up to get it.

ANS: T                    PTS: 1                    DIF: 1                    REF: 2-1  
 NAT: Analytic            LOC: Scarcity, tradeoffs, and opportunity cost  
 TOP: Opportunity cost                    MSC: Definitional

65. The production possibilities frontier shows the opportunity cost of one good as measured in terms of the other good.

ANS: T                    PTS: 1                    DIF: 1                    REF: 2-1  
 NAT: Analytic            LOC: Understanding and applying economic models  
 TOP:                    Production possibilities frontier | Opportunity cost    MSC:                    Definitional

66. When a production possibilities frontier is bowed outward, the opportunity cost of one good in terms of the other is constant.

ANS: F                    PTS: 1                    DIF: 2                    REF: 2-1  
 NAT: Analytic            LOC: Understanding and applying economic models  
 TOP:                    Production possibilities frontier | Opportunity cost    MSC:                    Interpretive

67. When a production possibilities frontier is bowed outward, the opportunity cost of one good in terms of the other depends on how much of each good is being produced.

ANS: T                    PTS: 1                    DIF: 2                    REF: 2-1  
 NAT: Analytic            LOC: Understanding and applying economic models  
 TOP:                    Production possibilities frontier | Opportunity cost    MSC:                    Interpretive



68. When a production possibilities frontier is bowed outward, the opportunity cost of the first good in terms of the second good increases as more of the second good is produced.

ANS: F                   PTS: 1                   DIF: 2                   REF: 2-1  
 NAT: Analytic           LOC: Understanding and applying economic models  
 TOP:           Production possibilities frontier | Opportunity cost   MSC: Interpretive

69. When a production possibilities frontier is bowed outward, the opportunity cost of the second good in terms of the first good increases as more of the second good is produced.

ANS: T                   PTS: 1                   DIF: 2                   REF: 2-1  
 NAT: Analytic           LOC: Understanding and applying economic models  
 TOP:           Production possibilities frontier | Opportunity cost   MSC: Interpretive

70. A production possibilities frontier has a bowed shape if the opportunity cost is constant at all levels of output.

ANS: F                   PTS: 1                   DIF: 2                   REF: 2-1  
 NAT: Analytic           LOC: Understanding and applying economic models  
 TOP:           Production possibilities frontier                   MSC: Interpretive

71. Economists believe that production possibilities frontiers rarely have a bowed shape.

ANS: F                   PTS: 1                   DIF: 1                   REF: 2-1  
 NAT: Analytic           LOC: The study of economics and definitions in economics  
 TOP:           Economists | Production possibilities frontier   MSC:                   Definitional

72. A production possibilities frontier will be bowed outward if some of the economy's resources are better suited to producing one good than another.

ANS: T                   PTS: 1                   DIF: 2                   REF: 2-1  
 NAT: Analytic           LOC: Understanding and applying economic models  
 TOP:           Production possibilities frontier                   MSC: Interpretive

73. The trade-off between the production of one good and the production of another good can change over time because of technological advances.

ANS: T                   PTS: 1                   DIF: 2                   REF: 2-1  
 NAT: Analytic           LOC: Understanding and applying economic models  
 TOP:           Production possibilities frontier | Tradeoffs                   MSC: Interpretive

74. A technological advance in the production of the first good increases the opportunity cost of the first good in terms of the second good.

ANS: T                   PTS: 1                   DIF: 3                   REF: 2-1  
 NAT: Analytic           LOC: Understanding and applying economic models  
 TOP:           Production possibilities frontier | Opportunity cost | Technological advance  
 MSC: Analytical

75. While the production possibilities frontier is a useful model, it cannot be used to illustrate economic growth.

ANS: F                   PTS: 1                   DIF: 2                   REF: 2-1  
 NAT: Analytic           LOC: Understanding and applying economic models  
 TOP:           Production possibilities frontier | Economic growth                   MSC: Interpretive

76. Economic growth causes a production possibilities frontier to shift outward.

ANS: T                   PTS: 1                   DIF: 2                   REF: 2-1  
 NAT: Analytic           LOC: Understanding and applying economic models  
 TOP:           Production possibilities frontier | Economic growth                   MSC: Interpretive

77. If new government regulations designed to protect wetlands remove very productive farmland from production, then the production possibilities frontier will shift inward.

ANS: T                   PTS: 1                   DIF: 2                   REF: 2-1  
 NAT: Analytic           LOC: Understanding and applying economic models  
 TOP: Production possibilities frontier           MSC: Applicative

78. Production possibilities frontiers can be used to illustrate scarcity, trade-offs, opportunity cost, efficiency, unemployment, technological advances, and economic growth.

ANS: T                   PTS: 1                   DIF: 3                   REF: 2-1  
 NAT: Analytic           LOC: Understanding and applying economic models  
 TOP: Production possibilities frontier           MSC: Analytical

79. Microeconomics is the study of how households and firms make decisions and how they interact in specific markets.

ANS: T                   PTS: 1                   DIF: 1                   REF: 2-1  
 NAT: Analytic           LOC: The study of economics and definitions in economics  
 TOP: Microeconomics                           MSC: Definitional

80. Macroeconomics is the study of economy-wide phenomena.

ANS: T                   PTS: 1                   DIF: 1                   REF: 2-1  
 NAT: Analytic           LOC: The study of economics and definitions in economics  
 TOP: Macroeconomics                           MSC: Definitional

81. The effects of borrowing by the federal government would be studied by a microeconomist rather than a macroeconomist.

ANS: F                   PTS: 1                   DIF: 2                   REF: 2-1  
 NAT: Analytic           LOC: The study of economics and definitions in economics  
 TOP: Microeconomics | Macroeconomics           MSC: Applicative

82. The effects of foreign competition on the U.S. textile industry would be studied by a microeconomist rather than a macroeconomist.

ANS: T                   PTS: 1                   DIF: 2                   REF: 2-1  
 NAT: Analytic           LOC: The study of economics and definitions in economics  
 TOP: Microeconomics | Macroeconomics           MSC: Applicative

83. A macroeconomist, rather than a microeconomist, would study the effects on a market from two firms merging.

ANS: F                   PTS: 1                   DIF: 2                   REF: 2-1  
 NAT: Analytic           LOC: The study of economics and definitions in economics  
 TOP: Microeconomics | Macroeconomics           MSC: Applicative

84. Microeconomics and macroeconomics are closely intertwined.

ANS: T                   PTS: 1                   DIF: 1                   REF: 2-1  
 NAT: Analytic           LOC: The study of economics and definitions in economics  
 TOP: Microeconomics | Macroeconomics           MSC: Definitional

85. When economists are trying to explain the world, they are scientists, and when they are trying to help improve the world, they are policy advisers.

ANS: T                   PTS: 1                   DIF: 1                   REF: 2-2  
 NAT: Analytic           LOC: The study of economics and definitions in economics  
 TOP: Economists           MSC: Definitional

86. Economists acting as scientists make positive statements, while economists acting as policy advisers make normative statements.

ANS: T                   PTS: 1                   DIF: 2                   REF: 2-2  
 NAT: Analytic        LOC: The study of economics and definitions in economics  
 TOP: Positive statements | Normative statements                   MSC: Interpretive

87. Normative statements describe how the world is, while positive statements prescribe how the world should be.

ANS: F                   PTS: 1                   DIF: 2                   REF: 2-2  
 NAT: Analytic        LOC: The study of economics and definitions in economics  
 TOP: Positive statements | Normative statements                   MSC: Interpretive

88. Positive statements are descriptive, while normative statements are prescriptive.

ANS: T                   PTS: 1                   DIF: 2                   REF: 2-2  
 NAT: Analytic        LOC: The study of economics and definitions in economics  
 TOP: Positive statements | Normative statements                   MSC: Interpretive

89. Positive statements can be evaluated using data alone, but normative statements cannot.

ANS: T                   PTS: 1                   DIF: 2                   REF: 2-2  
 NAT: Analytic        LOC: The study of economics and definitions in economics  
 TOP: Positive statements | Normative statements                   MSC: Interpretive

90. Evaluating normative statements involves values as well as facts.

ANS: T                   PTS: 1                   DIF: 1                   REF: 2-2  
 NAT: Analytic        LOC: The study of economics and definitions in economics  
 TOP: Normative statements                   MSC: Definitional

91. "Society would be better off if the welfare system were abolished" is a normative statement, not a positive statement.

ANS: T                   PTS: 1                   DIF: 2                   REF: 2-2  
 NAT: Analytic        LOC: The study of economics and definitions in economics  
 TOP: Positive statements | Normative statements                   MSC: Applicative

92. "Other things equal, an increase in supply causes a decrease in price" is a normative statement, not a positive statement.

ANS: F                   PTS: 1                   DIF: 2                   REF: 2-2  
 NAT: Analytic        LOC: The study of economics and definitions in economics  
 TOP: Positive statements | Normative statements                   MSC: Applicative

93. "Minimum wage laws result in unemployment" is a normative statement, while "the minimum wage should be higher" is a positive statement.

ANS: F                   PTS: 1                   DIF: 2                   REF: 2-2  
 NAT: Analytic        LOC: The study of economics and definitions in economics  
 TOP: Positive statements | Normative statements                   MSC: Applicative

94. "The US should not restrict employers from outsourcing work to foreign countries" is a normative statement.

ANS: T                   PTS: 1                   DIF: 2                   REF: 2-2  
 NAT: Analytic        LOC: The study of economics and definitions in economics  
 TOP: Normative statements                   MSC: Interpretive

95. Trade-offs are involved in most policy decisions.

ANS: T                   PTS: 1                   DIF: 1                   REF: 2-2  
 NAT: Analytic        LOC: Scarcity, tradeoffs, and opportunity cost  
 TOP: Tradeoffs | Policy decisions                   MSC: Definitional

96. Since 1946, the president of the United States has received guidance from the Council of Economic Advisers.

ANS: T                   PTS: 1                   DIF: 1                   REF: 2-2  
 NAT: Analytic        LOC: The study of economics and definitions in economics  
 TOP: Council of Economic Advisers                   MSC: Definitional

97. The Council of Economic Advisers consists of thirty members and a staff of several dozen economists.

ANS: F                   PTS: 1                   DIF: 1                   REF: 2-2  
NAT: Analytic           LOC: The study of economics and definitions in economics  
TOP: Council of Economic Advisers           MSC: Definitional

98. The duties of the Council of Economic Advisers are to advise the president of the United States and to determine U.S. monetary policy.

ANS: F                   PTS: 1                   DIF: 1                   REF: 2-2  
NAT: Analytic           LOC: The study of economics and definitions in economics  
TOP: Council of Economic Advisers           MSC: Definitional

99. The Council of Economic Advisers' *Economic Report of the President* discusses recent developments in the economy and presents the council's analysis of current policy issues.

ANS: T                   PTS: 1                   DIF: 1                   REF: 2-2  
NAT: Analytic           LOC: The study of economics and definitions in economics  
TOP: Council of Economic Advisers           MSC: Definitional

100. The President counts among his economic advisors the Congressional Budget Office.

ANS: F                   PTS: 1                   DIF: 2                   REF: 2-2  
NAT: Analytic           LOC: The study of economics and definitions in economics  
TOP: Economists        MSC: Definitional

101. Economists at the U.S. Department of the Treasury help design U.S. coins and paper money.

ANS: F                   PTS: 1                   DIF: 1                   REF: 2-2  
NAT: Analytic           LOC: The study of economics and definitions in economics  
TOP: Economists        MSC: Definitional

102. Economists at the U.S. Department of Justice help enforce the nation's antitrust laws.

ANS: T                   PTS: 1                   DIF: 1                   REF: 2-2  
NAT: Analytic           LOC: The study of economics and definitions in economics  
TOP: Economists        MSC: Definitional

103. Economists work both inside and outside the administrative branch of the U.S. government.

ANS: T                   PTS: 1                   DIF: 2                   REF: 2-2  
NAT: Analytic           LOC: The study of economics and definitions in economics  
TOP: Economists        MSC: Interpretive

104. The Congressional Budget Office, which is staffed by economists, provides Congress with independent evaluations of policy proposals.

ANS: T                   PTS: 1                   DIF: 1                   REF: 2-2  
NAT: Analytic           LOC: The study of economics and definitions in economics  
TOP: Economists        MSC: Definitional

105. There is only one explanation for why economists give conflicting advice on policy issues, and it is that they have different values about what policy should try to accomplish.

ANS: F                   PTS: 1                   DIF: 2                   REF: 2-3  
NAT: Analytic           LOC: The study of economics and definitions in economics  
TOP: Economists        MSC: Interpretive

106. Economists may disagree about the validity of alternative positive theories about how the world works.

ANS: T                   PTS: 1                   DIF: 1                   REF: 2-3  
NAT: Analytic           LOC: The study of economics and definitions in economics  
TOP: Economists        MSC: Definitional

107. Different values are not a reason for disagreement among economists.

ANS: F                    PTS: 1                    DIF: 1                    REF: 2-3  
 NAT: Analytic            LOC: The study of economics and definitions in economics  
 TOP: Economists        MSC: Definitional

108. In surveys of professional economists, fourteen propositions were endorsed by an overwhelming majority of respondents.

ANS: T                    PTS: 1                    DIF: 1                    REF: 2-3  
 NAT: Analytic            LOC: The study of economics and definitions in economics  
 TOP: Economists        MSC: Definitional

109. Because almost all economists oppose policies that restrict trade among nations, policymakers do not restrict imports of certain goods.

ANS: F                    PTS: 1                    DIF: 2                    REF: 2-3  
 NAT: Analytic            LOC: The study of economics and definitions in economics  
 TOP: Economists        MSC: Interpretive

110. According to John Maynard Keynes, an economist must possess a rare combination of skills including being a mathematician, historian, statesman, and philosopher.

ANS: T                    PTS: 1                    DIF: 1                    REF: 2-4  
 NAT: Analytic            LOC: The study of economics and definitions in economics  
 TOP: Economists        MSC: Applicative

111. In economics, graphs serve two purposes: they offer a way to visually express ideas, and they provide a way of finding and interpreting patterns when analyzing economic data.

ANS: T                    PTS: 1                    DIF: 2                    REF: 2-5  
 NAT: Analytic            LOC: The study of economics and definitions in economics  
 TOP: Graphs            MSC: Interpretive

112. Examples of graphs of a single variable include pie charts, bar graphs, and time-series graphs.

ANS: T                    PTS: 1                    DIF: 2                    REF: 2-5  
 NAT: Analytic            LOC: The study of economics and definitions in economics  
 TOP: Graphs            MSC: Interpretive

113. A pie chart is a way to display information regarding two variables.

ANS: F                    PTS: 1                    DIF: 1                    REF: 2-5  
 NAT: Analytic            LOC: The study of economics and definitions in economics  
 TOP: Graphs            MSC: Interpretive

114. In the ordered pair (10,30), 10 is the y-coordinate and 30 is the z-coordinate.

ANS: F                    PTS: 1                    DIF: 2                    REF: 2-5  
 NAT: Analytic            LOC: The study of economics and definitions in economics  
 TOP: Graphs            MSC: Applicative

115. In the ordered pair (10,30), 10 is the horizontal location of the point and 30 is the vertical location of the point.

ANS: T                    PTS: 1                    DIF: 2                    REF: 2-5  
 NAT: Analytic            LOC: The study of economics and definitions in economics  
 TOP: Graphs            MSC: Applicative

116. Two variables that have a positive correlation move in the same direction.

ANS: T                    PTS: 1                    DIF: 2                    REF: 2-5  
 NAT: Analytic            LOC: The study of economics and definitions in economics  
 TOP: Graphs            MSC: Interpretive

117. Two variables that have a negative correlation move in opposite directions.

ANS: T                   PTS: 1                   DIF: 2                   REF: 2-5  
 NAT: Analytic        LOC: The study of economics and definitions in economics  
 TOP: Graphs         MSC: Interpretive

118. When two variables move in opposite directions, the curve relating them is upward sloping, and we say the variables are positively related.

ANS: F                   PTS: 1                   DIF: 2                   REF: 2-5  
 NAT: Analytic        LOC: The study of economics and definitions in economics  
 TOP: Graphs         MSC: Interpretive

119. When two variables move in the same direction, the curve relating them is downward sloping, and we say the variables are negatively related.

ANS: F                   PTS: 1                   DIF: 2                   REF: 2-5  
 NAT: Analytic        LOC: The study of economics and definitions in economics  
 TOP: Graphs         MSC: Interpretive

120. When a variable that is named on an axis of a graph changes, the curve shifts.

ANS: F                   PTS: 1                   DIF: 2                   REF: 2-5  
 NAT: Analytic        LOC: The study of economics and definitions in economics  
 TOP: Graphs         MSC: Interpretive

121. When a variable that is not named on either axis of a graph changes, we read the change as a movement along the curve.

ANS: F                   PTS: 1                   DIF: 2                   REF: 2-5  
 NAT: Analytic        LOC: The study of economics and definitions in economics  
 TOP: Graphs         MSC: Interpretive

122. The concept of slope can be used to answer questions about how much one variable responds to changes in another variable.

ANS: T                   PTS: 1                   DIF: 1                   REF: 2-5  
 NAT: Analytic        LOC: The study of economics and definitions in economics  
 TOP: Graphs         MSC: Definitional

123. The slope of a line is equal to the change in the x-variable divided by the change in the y-variable.

ANS: F                   PTS: 1                   DIF: 1                   REF: 2-5  
 NAT: Analytic        LOC: The study of economics and definitions in economics  
 TOP: Graphs         MSC: Definitional

124. The slope of an upward-sloping line is positive, and the slope of a downward-sloping line is negative.

ANS: T                   PTS: 1                   DIF: 2                   REF: 2-5  
 NAT: Analytic        LOC: The study of economics and definitions in economics  
 TOP: Graphs         MSC: Interpretive

125. The slope of a horizontal line is infinite, and the slope of a vertical line is zero.

ANS: F                   PTS: 1                   DIF: 2                   REF: 2-5  
 NAT: Analytic        LOC: The study of economics and definitions in economics  
 TOP: Graphs         MSC: Interpretive

126. The slope of a line is the ratio of the vertical distance covered to the horizontal distance covered along the line.

ANS: T                   PTS: 1                   DIF: 1                   REF: 2-5  
 NAT: Analytic        LOC: The study of economics and definitions in economics  
 TOP: Graphs         MSC: Definitional

127. If a line passes through the points (20,5) and (10,10), then the slope of the line is  $1/2$ .

ANS: F                    PTS: 1                    DIF: 2                    REF: 2-5  
 NAT: Analytic            LOC: The study of economics and definitions in economics  
 TOP: Graphs              MSC: Applicative

128. If a line passes through the points (20,5) and (10,10), then the slope of the line is  $-2$ .

ANS: F                    PTS: 1                    DIF: 2                    REF: 2-5  
 NAT: Analytic            LOC: The study of economics and definitions in economics  
 TOP: Graphs              MSC: Applicative

129. Changes in one variable on a graph might be caused by the other variable on the graph or by a third omitted variable.

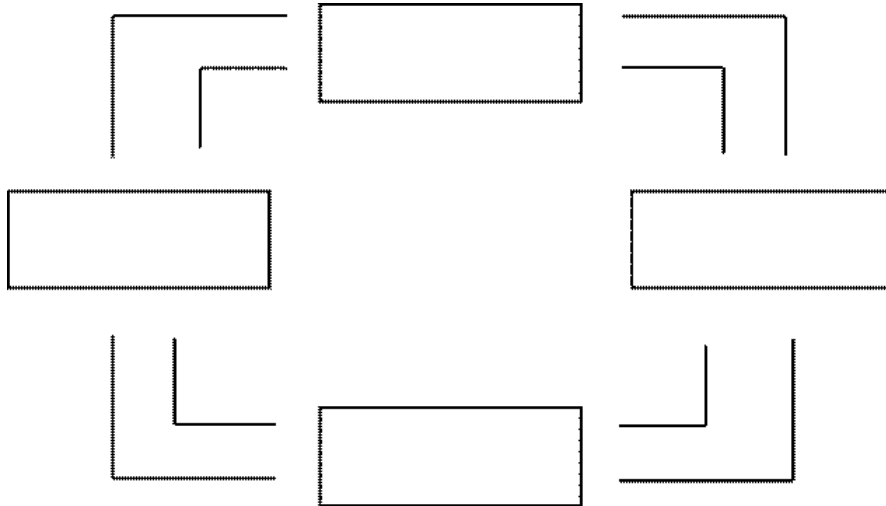
ANS: T                    PTS: 1                    DIF: 2                    REF: 2-5  
 NAT: Analytic            LOC: The study of economics and definitions in economics  
 TOP: Graphs              MSC: Interpretive

130. Deciding that A causes B when in fact B causes A is a mistake called omitted variable bias.

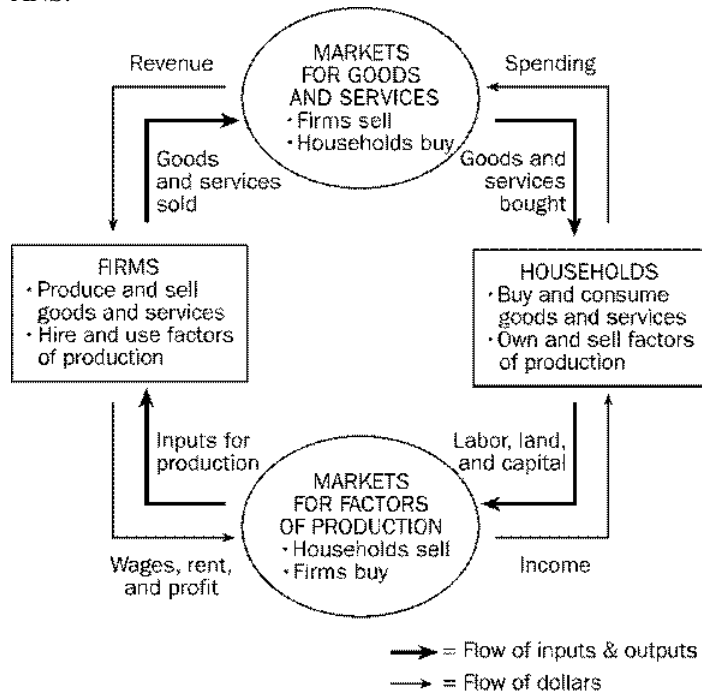
ANS: F                    PTS: 1                    DIF: 1                    REF: 2-5  
 NAT: Analytic            LOC: The study of economics and definitions in economics  
 TOP: Graphs              MSC: Definitional

### SHORT ANSWER

1. Using the outline below, draw a circular-flow diagram representing the interactions between households and firms in a simple economy. Explain briefly the various parts of the diagram.



ANS:



This diagram should duplicate the essential characteristics of the diagram in the text, with an explanation of the meaning of each flow and each market. It is important that the student understands that the inner loop represents the flow of real goods and services and that the outer loop represents the corresponding flow of payments.

PTS: 1      DIF: 1      REF: 2-1      NAT: Analytic  
 LOC: Understanding and applying economic models      TOP: Circular-flow diagram  
 MSC: Definitional

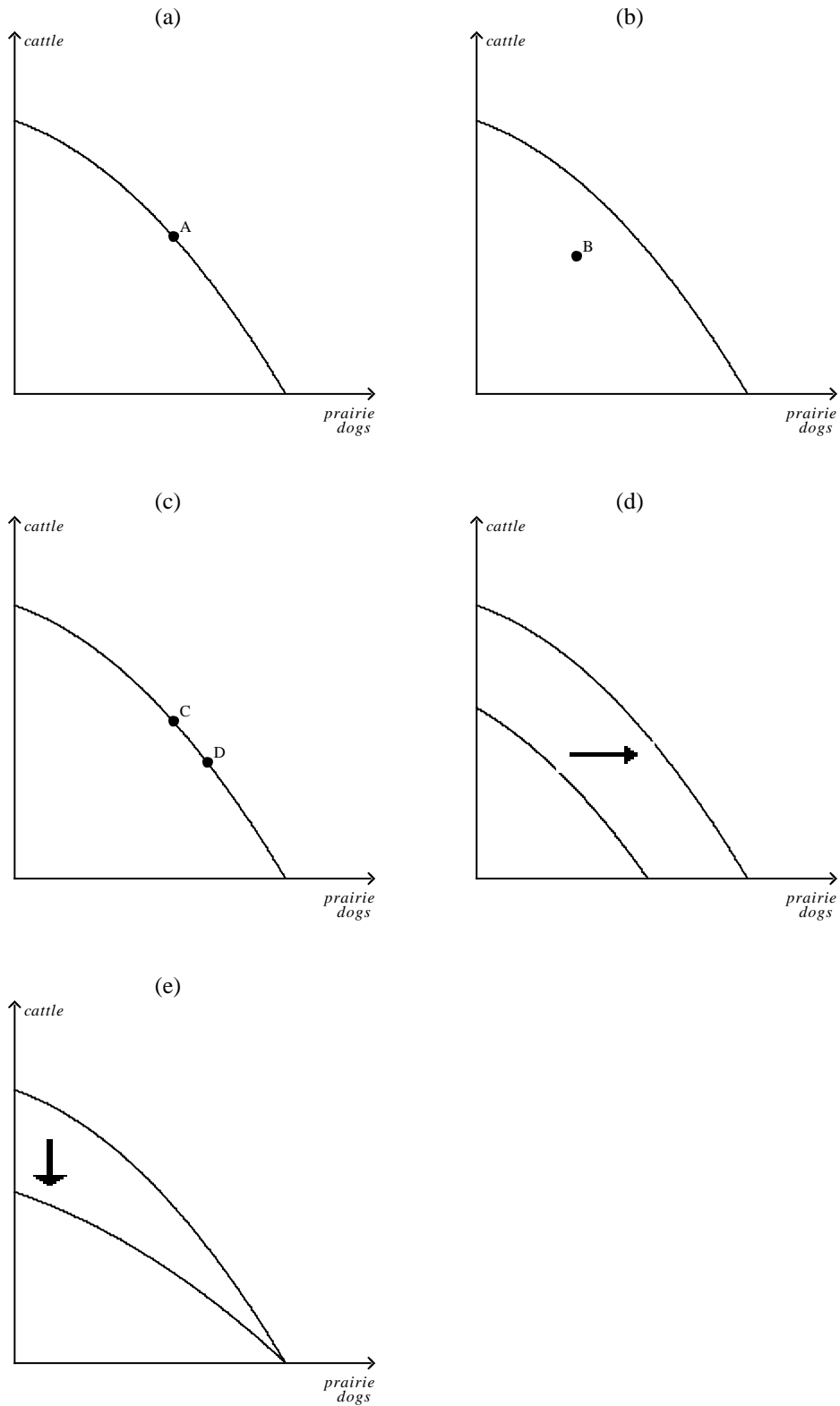
2. The prairie dog has always been considered a problem for American cattle ranchers. They dig holes that cattle and horses can step in, and they eat grass necessary for cattle. Recently, ranchers have discovered that there is a demand for prairie dogs as pets. In some areas, prairie dogs can sell for as high as \$150 each. Cattlemen are now fencing off prairie dog towns on their land so these towns will not be disturbed by their cattle.

Draw a rancher's production possibilities frontier showing increasing opportunity cost of cattle production in terms of prairie dog production. Using a separate graph for each situation, show what would happen to the initial production possibilities frontier in each of the following situations:

- The outcome is efficient, with ranchers choosing to produce equal numbers of cattle and prairie dogs.
- As a protest against the government introducing the gray wolf back into the wild in their state, ranchers decide to withhold 25 percent of the available grassland for grazing.
- The price of prairie dogs increases to \$200 each, so ranchers decide to allot additional land for prairie dogs.
- The government grants new leases to ranchers, giving them 10,000 new acres of grassland each for grazing.
- A drought destroys most of the available grass for grazing of cattle, but not for prairie dogs since they also eat plant roots.



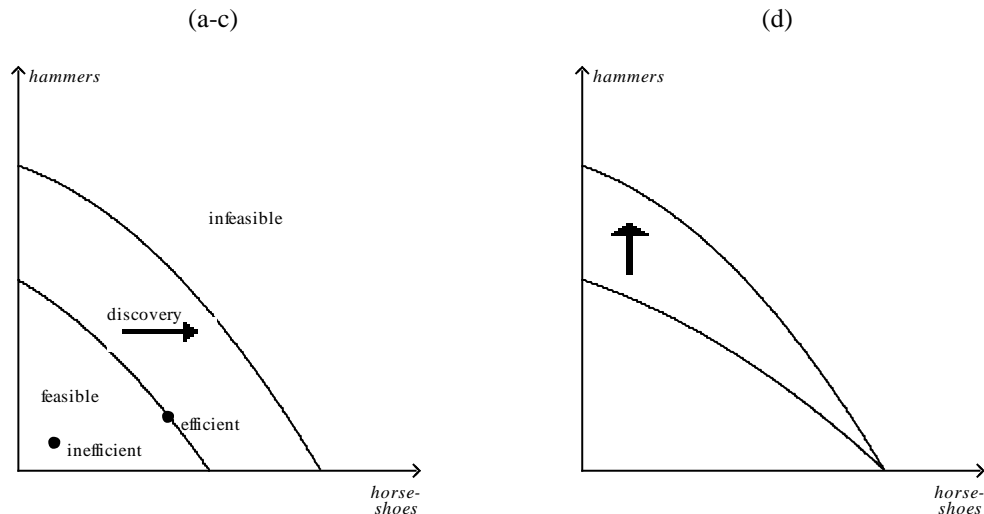
ANS:



PTS: 1                      DIF: 3                      REF: 2-1                      NAT: Analytic  
 LOC: Understanding and applying economic models  
 TOP: Production possibilities frontier                      MSC: Analytical

3. Draw a production possibilities frontier showing increasing opportunity cost of hammers in terms of horse-shoes.
- On the graph, identify the area of feasible outcomes and the area of infeasible outcomes.
  - On the graph, label a point that is efficient and a point that is inefficient.
  - On the graph, illustrate the effect of the discovery of a new vein of iron ore, a resource needed to make both horseshoes and hammers, on this economy.
  - On a second graph, illustrate the effect of a new computerized assembly line in the production of hammers on this economy.

ANS:



PTS: 1                      DIF: 2                      REF: 2-1                      NAT: Analytic  
 LOC: Understanding and applying economic models  
 TOP: Production possibilities frontier                      MSC: Applicative

4. Identify each of the following topics as being part of microeconomics or macroeconomics:
- the impact of a change in consumer income on the purchase of luxury automobiles
  - the effect of a change in the price of Coke on the purchase of Pepsi
  - the impact of a war in the Middle East on the rate of inflation in the United States
  - factors influencing the rate of economic growth
  - factors influencing the demand for tractors
  - the impact of tax policy on national saving
  - the effect of pollution taxes on the U.S. copper industry
  - the degree of competition in the cable television industry
  - the effect of a balanced-budget amendment on economic stability
  - the impact of deregulation on the savings and loan industry

ANS:

a, b, e, g, h, and j are microeconomic topics. c, d, f, and i are macroeconomic topics.

PTS: 1                      DIF: 2                      REF: 2-1                      NAT: Analytic  
 LOC: The study of economics and definitions in economics  
 TOP: Microeconomics | Macroeconomics                      MSC: Applicative

5. Which of the following statements are positive and which are normative?
- The minimum wage creates unemployment among young and unskilled workers.
  - The minimum wage ought to be abolished.
  - If the price of a product in a market decreases, then, other things equal, quantity demanded will increase.
  - A little bit of inflation is worse for society than a little bit of unemployment.
  - There is a tradeoff between inflation and unemployment in the short run.
  - If consumer income increases, then, other things equal, the demand for automobiles will increase.
  - The U.S. income distribution is not fair.
  - U.S. workers deserve more liberal unemployment benefits.
  - If interest rates increase, then investment will decrease.
  - If welfare benefits were reduced, then the country would be better off.

ANS:

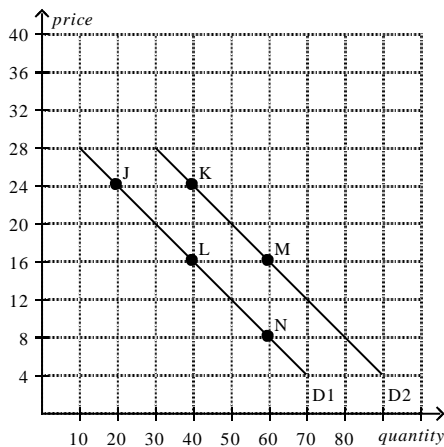
a, c, e, f, and i are positive statements. b, d, g, h, and j are normative statements.

PTS: 1      DIF: 2      REF: 2-2      NAT: Analytic

LOC: The study of economics and definitions in economics

TOP: Positive statements | Normative statements      MSC: Applicative

6. Use the following graph to answer the following questions.
- How would point J be represented as an ordered pair?
  - What type of curve is this?
  - Does this curve show a positive or negative correlation between price and quantity?
  - Compute the slope of  $D_1$  between points J and L.
  - What is the slope of  $D_1$  between points L and N? Why would you not have to calculate this answer?
  - What is it called if we move from  $D_1$  to  $D_2$ ?
  - How do you know that the slope of  $D_2$  is the same as the slope of  $D_1$ ?



ANS:

- (20,24)
- a demand curve
- a negative correlation between price and quantity
- $-8/20$  or  $-2/5$
- $-2/5$ ; because the slope of a straight line is constant
- an increase in demand.
- because the 2 lines are parallel

PTS: 1      DIF: 2      REF: 2-5      NAT: Analytic

LOC: The study of economics and definitions in economics

MSC: Applicative

TOP: Graphs